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SUBMITTAL TO THE BOARD OF SUPERVISORS **COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**





April 12, 2012

SUBJECT: Adoption of Resolution 2012-108, Declaring its Intent to Levy and Collect Assessments for Fiscal Year 2012-2013 on Assessable Hotels and Motels Located within the Palm Springs Desert Resort Communities Tourism Business Improvement District

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and adopt Resolution 2012-108, a Resolution of the County of Riverside Board of Supervisors declaring its intention to levy and collect assessments for fiscal year 2012-2013 on assessable hotels and motels located within the Palm Springs Desert Resort Communities Tourism Business Improvement District (BID), approving the annual report by the district and advisory board and setting the time and place of a public hearing and giving notice of same; and

2. Approve the fiscal year 2012-2013 advisory committee report from the Hospitality Industry Business Council to support the Tourism BID levy for fiscal year 2012-2013, on file with the Clerk of the Board.

BACKGROUND: (Commences on Page 2)

FROM: Economic Development Agency

Robert Field

Assistant County Executive Officer/EDA

In Current Year Budget: N/A **Current F.Y. Total Cost:** \$0 **FINANCIAL Budget Adjustment:** N/A **Current F.Y. Net County Cost:** \$0 DATA For Fiscal Year: 2012/13 **Annual Net County Cost:** \$0 **COMPANION ITEM ON BOARD AGENDA: No**

Positions To Be Deleted Per A-30

Requires 4/5 Vote

C.E.O. RECOMMENDATION:

SOURCE OF FUNDS:

APPROVE

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Buster and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended, and is set for public hearing on Tuesday, May 15, 2012, at 9:30 a.m.

Ayes:

Buster, Tavaglione, Stone, Benoit and Ashley

Nays:

Prev. Agn. Ref.:

None

Absent: Date:

None

April 24, 2012

XC:

EDA, Treasurer, COB

District: 4/4, 5/4

Agenda Number:

Deputy

Kecia Harper-Ihem

Clerk of the Board

ATTACHMENTS FILED

WITH THE CLERK OF THE ROARD

Economic Development Agency
Adoption of Resolution 2012-108, Declaring its Intent to Levy and Collect Aassessments for Fiscal Year
2012-2013 on Assessable Hotels and Motels Located within the Palm Springs Desert Resort Communities
Tourism Business Improvement District
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BACKGROUND: (Continued)

In June 2008, the Palm Springs Desert Resort Communities Convention and Visitors Authority (CVA) requested that the County form the Palm Springs Desert Resort Communities Tourism BID in the Coachella Valley.

The Parking and Business Improvement Area Law of 1989, requires that the Tourism BID be approved and implemented on a fiscal year basis. The attached Resolution 2012-108 begins the process of complying with this requirement for fiscal year 2012-2013. There is no requirement to obtain consent again from the participating cities and none have expressed interest in withdrawing their consent.

Resolution 2012-108 includes a complete description of the Tourism BID and sets the date, time and place for the required public hearing. It also directs the Clerk of the Board to publish a copy of the resolution in newspapers within the boundaries of the BID. The boundaries of the Tourism BID include the County unincorporated area of the Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage.

The Tourism BID is a type of assessment district that is publicly sanctioned but privately directed. The assessment is not considered a tax under Proposition 218 because businesses are being assessed, not property. It is a public/private partnership where private businesses agree to assess themselves in exchange for the authority to use the funds to benefit their business. Other California counties that have created multi-jurisdictional BIDs include Mendocino County, San Luis Obispo County, and Sonoma County.

Tourism is the Coachella Valley's number one industry. Tourism provides the most jobs and contributes the greatest amount to the local tax base for that area. The Tourism BID provides a stable source of marketing dollars that enhances the area's ability to plan and implement marketing and sales programs. It also provides more control to hospitality professionals on the use of funds generated from their businesses. This source of funds allows the Tourism BID member jurisdictions in the Coachella Valley to be more competitive in the tourism market.

The level of assessment being considered for the fiscal year 2012-2013 Tourism BID will remain at 2% of the sale of overnight room stays and will again apply only to hotels and motels with 50 or more sleeping rooms. There are approximately 75 hotels/motels within the proposed Tourism BID boundaries that fall in this category. The total annual revenue projected to be generated in fiscal year 2012-2013 is approximately \$6.17 million. The revenue collected will be used to fund the following activities to promote tourism for the Tourism BID jurisdictions in the Coachella Valley:

- 1. Marketing, advertising, and public relations;
- 2. Brochure development and distribution;
- 3. Promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and
- 4. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

Resolution 2012-108 reflects no changes from the current fiscal year's Tourism BID.

(Continued)

Economic Development Agency

Adoption of Resolution 2012-108, Declaring its Intent to Levy and Collect Aassessments for Fiscal Year 2012-2013 on Assessable Hotels and Motels Located within the Palm Springs Desert Resort Communities Tourism Business Improvement District

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BACKGROUND: (Continued)

The County Treasurer-Tax Collector's office began collecting the Tourism BID assessment effective July 1, 2010, in accordance with County Ordinance No. 883.2 for fiscal year 2010-2011. The collection process is done on a quarterly basis. If approved, the collection process will remain the same for fiscal year 2012-2013.

It is recommended that the County approve Resolution 2012-108 declaring its intent to continue with the Tourism BID in fiscal year 2012-2013.

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FORM APPROVED COUNTY COUNSE!

E 27 E 28 RESOLUTION NO. 2012-108

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE

DECLARING ITS INTENTION TO LEVY AN ANNUAL ASSESSMENT FOR FISCAL YEAR 20122013 ON CERTAIN HOTELS AND MOTELS LOCATED WITHIN THE BOUNDARIES OF THE
PALM SPRINGS DESERT RESORT COMMUNITIES TOURISM BUSINESS IMPROVEMENT
DISTRICT AND SETTING THE TIME AND PLACE OF A PUBLIC HEARING AND GIVING
NOTICE OF SAME

WHEREAS, the California Legislature in adopting the Parking and Business Improvement Area Law of 1989 (Streets & Highways Code § 36500 et, seq.) (the "Act") authorized cities and counties to levy assessments on businesses in order to promote economic revitalization and tourism, to create jobs, attract new businesses and prevent erosion of business districts; and

WHEREAS, the Board of Supervisors of the County of Riverside (the "Board of Supervisors") established a business improvement district, under the Act, commonly known as the Palm Springs Desert Resort Communities Tourism Business Improvement District ("Tourism BID"), the purpose of which is to promote tourism within the desert communities and to fund programs that benefit the hotel and motel businesses within the desert communities; and

WHEREAS, the benefitted hotel and motel businesses within the Tourism BID boundaries requested the Board of Supervisors to establish the Tourism BID and to levy annual assessments to fund and support certain tourism-related activities; and

WHEREAS, the territory included within the boundaries of the Tourism BID is coterminous with the operational boundaries of the Palm Springs Desert Resorts Convention and Visitors

Authority ("CVA") which includes the geographical area within unincorporated Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert,

and Rancho Mirage, which cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions; and

WHEREAS, the Hospitality Industry and Business Council, Inc. was designated by the Board of Supervisors pursuant to Government Code Section 36530 as the advisory board to the Tourism BID ("Advisory Board") which makes recommendations concerning the Tourism BID, its operations, the expenditures of revenues derived from assessments levied by the County of Riverside related to the Tourism BID and which is authorized to incur obligations against funds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors; and

WHEREAS, the Advisory Board has filed an annual report with the Clerk of the Board; and WHEREAS, the Advisory Board's annual report recommends the levy of an annual assessment for fiscal year 2012-2013 on assessable hotel and motel businesses located within the Tourism BID to pay for recommended tourism-related activities that will benefit the assessable hotel and motel businesses located within the Tourism BID; and

WHEREAS, the Board of Supervisors approves the annual report and intends to levy an annual assessment for fiscal year 2012-2013 to pay for recommended tourism-related activities within the Tourism BID; and

WHEREAS, it is the opinion of the Board of Supervisors that all of the assessable hotel and motel businesses located within the Tourism BID will benefit from the activities of the Tourism BID; and

WHEREAS, this Resolution of Intention will commence proceedings under the Act to levy the annual assessment for fiscal year 2012-2013 within the Tourism BID;

NOW, THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. <u>Intent to Levy and Collect Assessments within the Tourism BID for fiscal year 2012-</u> 2013. Pursuant to and under authority of the Act, except where funds are otherwise available, the Board of

Supervisors declares its intent to levy and collect an annual assessment for fiscal year 2012-2013 within the boundaries of the Tourism BID to fund the tourism-related activities recommended in the Advisory Board's annual report on file with the Clerk of the Board. Pursuant to the Act and Ordinance No. 883, an annual assessment is intended to be levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries. It is estimated that approximately \$6,168,367 in revenue will be raised by the intended annual assessment.

Section 3. Method and Basis of Levy. The method and basis of levying the intended annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The method and basis of levying the intended annual assessment follows:

- a. The assessment for hotels and motels with fifty (50) or more sleeping rooms is two percent (2 %) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-eight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room rental valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.
- b. New hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will not be exempt from the assessment levy pursuant to Section 36531 of the California Streets and Highways Code.

Section 4. <u>Types of Activities To Be Funded.</u> The proposed type or types of activities to be funded by and through the annual levy of assessments on assessable hotel and motel businesses within the Tourism BID are as follows:

- a. Marketing, advertising, and public relations;
- b. Brochure development and distribution;

- c. Promotion of public events which benefit businesses in the area and which take place on or in public places within the area;
- d. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

No improvements are intended to be funded by the annual assessment.

Section 5. Reference to Annual Report. Reference is made to the annual report on file with the Clerk of the Board for a full and detailed description of the improvements and activities to be provided for fiscal year 2012-2013, as well as the boundaries of the Tourism BID and the proposed annual assessment to be levied upon businesses within the Tourism BID for fiscal year 2012-2013.

Section 6. <u>Approval of Advisory Board's Annual Report</u>. The Board of Supervisors approves the annual report subject to any further modification that may be necessary or desirable based upon future recommendations by staff and the public at the public hearing.

Section 7. Notice of Time and Place of Public Hearing.

NOTICE IS HEREBY GIVEN that the Board of Supervisors of the County of Riverside will hold a Public Hearing on the intended levy of an annual assessment for fiscal year 2012-2013 within the Tourism BID.

The time and place of the public hearing on the intended levy of the annual assessment shall be at 9:30 a.m., May 15, 2012, or as soon thereafter as this matter may be heard, at the Board of Supervisor's Chambers, located on the first floor of the County Administrative Center, 4080 Lemon Street in Riverside, California 92501. The public hearing may be continued from time to time as necessary.

At the public hearing set forth above, the Board of Supervisors will hear the testimony of all interested persons for or against the Tourism BID, the furnishing of specific types of improvements or activities within the Tourism BID boundaries, and the intended levy of an annual assessment within the Tourism BID.

At the public hearing, the Board of Supervisors will also hear and consider all oral and written protests made by any owner of any assessable hotel or assessable motel located within the Tourism BID boundaries against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the Tourism BID. At the conclusion of the public hearing the Board of Supervisors will determine whether or not a majority protest exists under the Act.

Any person who wishes to be heard regarding the Tourism BID may appear at the public hearing or may send written comments to: Kecia Harper-Ihem, Clerk of the Board, 4080 Lemon Street, Riverside, CA 92501. Further information concerning the Tourism BID and intended annual assessment may be obtained from JoAnn Cornelius, Senior Marketing/Development Specialist, Riverside County Economic Development Agency, 3499 10th Street, Suite 100, Riverside, CA 92501; telephone number (951) 955-5990.

Pursuant to the Americans with Disabilities Act, if you need special assistance to participate in the public hearing, or if you need further information relating to the subject hearing, please contact the Clerk of the Board's Office at (951) 955-1060. Notification at least 48 hours prior to the meeting will assist the County staff in assuring that reasonable arrangements can be made to provide accessibility.

The Clerk of the Board is authorized and directed to publish a copy of this resolution in a newspaper or newspapers of general circulation within the unincorporated area of the Coachella Valley of the County and within each of the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage once per week for one week. Said publication shall be a display advertisement of at least one-eighth page and shall be published no later than seven days prior to the date of the public hearing.

Section 8. <u>Protests</u>. At the public hearing, the Board of Supervisors will consider all protests against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the boundaries of the Tourism

BID. The form and manner of written protests shall comply with California Streets and Highways Code Sections 36524 and 36525. The following rules shall apply to all protests:

- a. A protest may be made orally or in writing by any interested person. Any protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and shall clearly set forth the irregularity or defect to which the objection is made.
- Every written protest shall be filed with the Office of the Clerk of the Board, located at County Administrative Center, 4080 Lemon Street, 1st Floor, Riverside,
 California 92501, at or before the time fixed for the public hearing as set forth above.
- c. The Board of Supervisors may waive any irregularity in the form or content of any written protest, and at the public hearing, may correct minor defects in the protest.
- d. A written protest may be withdrawn in writing at any time before the conclusion of the public hearing set forth above.
- Each written protest shall contain a description of the business in which the person subscribing the protest is interested, sufficient to identify the business, and if a person subscribing is not shown on the official records of the County of Riverside as the owner of the business, the protest shall contain or be accompanied by written evidence that the person subscribing is the owner of the business. A written protest that does not comply with this paragraph shall not be counted in determining a majority protest.
- f. If written protests are received from the owners of businesses in the Tourism BID which will pay fifty percent (50 %) or more of the assessments intended to be levied and protests are not withdrawn so as to reduce the protests to less than the fifty percent (50 %), no further proceedings on the proposal to levy the intended annual assessment within the Tourism BID boundaries shall be taken by the Board of

1	Supervisors for a period of one year from the date of the filing of a majority protes	
2	However, if the majority protest is only against the furnishing of a specified type or	
3	types of improvements or activities within the Tourism BID, those types of	
4	improvements or activities shall be eliminated and the intended annual assessment	
5	shall be levied.	
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7	Section 9. Effective Date. This resolution shall take effect immediately upon its adoption.	
8	PASSED AND ADOPTED this 24th day of April, 2012.	
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10	ATTEST:	
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13	Kecia Harper-Ihem, Clerk of the Board John F. Ravaglione, Chairman, Board of Supervisors of the County of Riverside	
14	ROLL CALL:	
15		
16	Nays: None Absent: None	
17		
18	The foregoing is certified to be a true copy of a resolution duly adopted by said Board of Supervisors on the date therein set forth.	
19	KECIA HARPER-IHEM, Clerk of said Board	
20	By:	
21	Deputy	
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