

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

622



**FROM:** Department of Public Social Services

**SUBMITTAL DATE:**  
May 21, 2013

**SUBJECT:** Approval of Family Services Association for Child Abuse Prevention Council from other than lowest cost

**RECOMMENDED MOTION:** That the Board of Supervisors:

Approve the Child Abuse Prevention Council award recommendation to Family Services Association to provide services in Riverside County for coordinating regional child abuse prevention and intervention services and to provide oversight of the Children's Trust Fund for Fiscal Year 2013-14 from other than lowest cost, with the option to renew for three additional one-year periods, with a total amount not to exceed \$568,023.00 annually.

(CONT - 3 PAGES IN TOTAL)

*Patricia Reynolds for Susan Loew*

Patricia Reynolds, Assistant Director for  
Susan Loew, Director

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 568,023	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	13-14

**SOURCE OF FUNDS:** Children's Trust Fund 100%

<b>Positions To Be Deleted Per A-30</b>	<input type="checkbox"/>
<b>Requires 4/5 Vote</b>	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:** APPROVE

BY: *Debra Cournoyer*  
Debra Cournoyer

**County Executive Office Signature**

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Stone, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Stone, Benoit and Ashley  
Nays: None  
Absent: None  
Date: May 21, 2013

Kecia Harper-Ihem  
Clerk of the Board  
By: *Kecia Harper-Ihem*  
Deputy

DPSS, Purchasing

Prev. Agn. Ref.:

District: All

Agenda Number:

**3-14**

Purchasing: *Mark Seiler*  
 Mark Seiler, Assistant Director  
 Departmental Concurrence  
 Policy  Policy   
 Consent  Consent   
 Dept's Recomm.:  
 Per Executive:

5/21/13 11:17 AM  
 RECEIVED BY BOARD OF SUPERVISORS  
 COUNTY OF RIVERSIDE, CALIFORNIA

RE: Approval of Family Services Association for Child Abuse Prevention Council from other than lowest cost

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## **BACKGROUND:**

Per Welfare and Institutions Code Section 18965 through 19070, the County Board of Supervisors may approve and designate a local agency as a lead agency in Riverside County for coordinating regional child abuse prevention and intervention services and provide oversight for the Children's Trust Fund.

An RFP was released by DPSS through Riverside County Purchasing and Fleet Services, to obtain these services for Fiscal Years 2013/2014 through 2016/2017.

## **PRICE REASONABLENESS**

Purchasing released request for proposal DPARC-287 on August 29, 2012, sending solicitations to 71 companies and advertising on the County's Internet and Public Purchase website. On September 11, 2012, County Purchasing held a non-mandatory bidder's meeting. The RFP closed on October 4, 2012 with three (3) proposals received.

The proposals and clarification responses were evaluated by a team consisting of three (3) DPSS employees. The evaluators each hold extensive knowledge and expertise in child welfare services and the goals specific to the use of the Children's Trust Fund and the purpose of the regional child abuse prevention collaboratives. All proposals received were evaluated based on their scope of work, experience, and bid price. The resulting recommendation listed below is being recommended for award as other than lowest cost.

During the evaluation phase, three separate clarifications of scope and two best and final offers were issued to the bidders.

The vendor with the lowest cost scored lowest for technical scores. In the technical portion, Family Services association scored substantially higher than both competing vendors, especially in areas of most concern such as:

- 1) Quality of services provided;
- 2) Clear and measurable outcomes and evidence of a detailed plan showing direct linkages to the Five Protective Factors. The Five Protective Factors are the foundation of the Strengthening Families Approach and are as follows: 1 – Parental Resilience; 2 – Social Connections; 3 – Concrete Support in Times of Need; 4 – Knowledge of Parenting and Child Development; and, 5 – Social and Emotional Competence of Children;
- 3) Prior knowledge of and experience in providing services to at-risk and diverse populations; and,
- 4) Demonstrated success in service delivery methods.

FSA presented a clear and detailed RFP that included emphasis on the four areas of concern listed above. FSA:

- 1) Showed complete understanding in operating and documenting outcome-based programs. Steps were provided to show how FSA would track their goals as well as specific outcomes and numbers to be tracked. The organization outlined a clear plan and tool for measuring successes. Specific examples were given for each program and their outcome-based measuring tool and practices were detailed and outlined. Statements closely mirrored the direction of Riverside County DPSS as we move towards more outcome-based programs;
- 2) Provided a comprehensive list of proposed and existing programs with plans of sustainment and highlighted programs and goals correlating to each of the Five Protective Factors. FSA's existing programs relating to the Five Protective Factors have documented success, with examples provided. FSA's response also showed a clear linkage between the Five Protective Factors and their proposed outreach, education and services; and,

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**BACKGROUND (Continued):**

- 3) Presented extensive experience in servicing at-risk and culturally diverse populations throughout their agency. FSA's response demonstrated clear background, knowledge, and experience in reaching underserved populations.

Overall, FSA displayed a greater history of success in their work with current programs and provided a detailed implementation plan that demonstrated a capacity for producing a successful, results-oriented Child Abuse Prevention Council. The evaluation committee determined that though FSA's proposal was not the lowest cost, their technical portion indicated the delivery of a high quality program that would ultimately be the best value to Riverside County.

Based on this determination, FSA is recommended for award as other than lowest cost, for a total amount of \$568,023. Bidders proposed fees ranged from \$480,049 to \$568,023. The evaluation committee recommends that the award be given to Family Services Association for the overall highest technical score and best value they bring for this critical service.

With your Board's approval of the funding recommendation, DPSS will coordinate with County Purchasing to finalize an agreement with FSA, which will be brought back for Board approval. In addition, DPSS will meet with the current lead agency, Prevent Child Abuse Riverside County, to coordinate a transition plan between the agencies. Based on the timeline developed to ensure a smooth transition of services, DPSS will develop an amendment to extend the existing term of the agreement with PCARC. This agreement will also be brought forward for Board approval.

**FINANCIAL:** Funding for this contract is 100% Children's Trust Fund

**ATTACHMENT(S):** None

**CONCUR/EXECUTE:** County Purchasing

SL:PR:mh