

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

534



FROM: Riverside County Information Technology

SUBMITTAL DATE:
February 25, 2014

SUBJECT: Approve the Purchase With Dell Marketing, LP For Additional Dell Compellent Storage With Licensing, Hardware and Software Support For Riverside County Information Technology; Via The Competitive Bidding Process, With Only One Responsive/Responsible Bid Received; All Districts [\$174,555]; RCIT Operating Budget

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the Purchase of Dell Compellent Storage with Licensing and Support in the amount of \$69,555, and the renewal of Hardware and Software Support not to exceed \$105,000 annually for up to four (4) years, renewable in one (1) year increments; and
2. Authorize the Purchasing Agent in accordance with Ordinance No. 459; to issue the purchase order; exercise the annual renewal option, based on the availability of fiscal funding; and, to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

BACKGROUND:

Summary

Riverside County Information Technology (RCIT) must expand the Dell Compellent Storage System to enable RCIT to continue meeting day to day operational requirements. Currently the system is at its maximum storage capacity.

Kevin K Crawford
Kevin K Crawford
Chief Information Officer

Departmental Concurrence

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 69,555	\$ 105,000	\$ 174,555	\$ 105,000	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 69,555	\$ 105,000	\$ 174,555	\$ 105,000	

SOURCE OF FUNDS: RCIT Operating Budget	Budget Adjustment:
	For Fiscal Year: 13/14

C.E.O. RECOMMENDATION: **APPROVE**

BY: *Jennifer L. Sargent*
County Executive Office Signature Jennifer L. Sargent

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Benoit, seconded by Supervisor Ashley and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Stone, Benoit and Ashley
 Nays: None
 Absent: None
 Date: March 11, 2014
 xc: RCIT, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *Roger Ross*
Deputy

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

- A-30
- Positions Added
- 4/5 Vote
- Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approve the Purchase With Dell Marketing, LP For Additional Dell Compellent Storage With Licensing, Hardware and Software Support For Riverside County Information Technology; Via The Competitive Bidding Process, With Only One Responsive/Responsible Bid Received
All Districts [\$174,555]; RCIT Operating Budget

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PAGE: 2 of 2

Summary (continued)

The total purchase cost of \$69,555 includes the new storage cost of \$ 56,996 and hardware/software support costs of \$12,559. The hardware/software support costs for next fiscal year is \$105,000 and includes the cost for both the current storage environment and the new storage.

Impact on Citizens and Businesses

No direct impact on residents or businesses.

Contract History and Price Reasonableness

In January 2014 Purchasing Department on behalf of RCIT released RFQ ITARC-243 to provide expanded storage capacity for the Dell Compellent storage system, along with software and support. The specifications required the period of performance to be coterminous with the existing equipment and services so that a larger, all inclusive package could be bid in the future. The Bid was advertised, on the Public Purchase web site to current County awarded vendors with only one bid, from Dell Marketing, LP received. The competitors did not propose quotes because Dell is the manufacturer and gave the county the deepest discount. The offer from Dell Marketing, LP was reviewed and determined to be responsible and responsive, and provided the deepest discounts offer to governmental agencies for similar purchases providing a savings of \$74,098 off list price. The annual expenditure for coterminous support is estimated to be \$105,000 annually.

**Riverside County Board of Supervisors
Request to Speak**

Submit request to Clerk of Board (right of podium),
Speakers are entitled to three (3) minutes, subject
to Board Rules listed on the reverse side of this form.

SPEAKER'S NAME: GARY GRANT

Address: _____
(only if follow-up mail response requested)

City: _____ **Zip:** _____

Phone #: _____

Date: 8-11-014 **Agenda #** 3-23

PLEASE STATE YOUR POSITION BELOW:

Position on "Regular" (non-appealed) Agenda Item:

_____ **Support** _____ **Oppose** **Neutral**

Note: If you are here for an agenda item that is filed
for "Appeal", please state separately your position on
the appeal below:

_____ **Support** _____ **Oppose** _____ **Neutral**

I give my 3 minutes to: _____

BOARD RULES

Requests to Address Board on "Agenda" Items:

You may request to be heard on a published agenda item. Requests to be heard must be submitted to the Clerk of the Board before the scheduled meeting time.

Requests to Address Board on items that are "NOT" on the Agenda:

Notwithstanding any other provisions of these rules, member of the public shall have the right to address the Board during the mid-morning "Oral Communications" segment of the published agenda. Said purpose for address must pertain to issues which are under the direct jurisdiction of the Board of Supervisors. YOUR TIME WILL BE LIMITED TO THREE (3) MINUTES.

Power Point Presentations/Printed Material:

Speakers who intend to conduct a formalized Power Point presentation or provide printed material must notify the Clerk of the Board's Office by 12 noon on the Monday preceding the Tuesday Board meeting, insuring that the Clerk's Office has sufficient copies of all printed materials and at least one (1) copy of the Power Point CD. Copies of printed material given to the Clerk (by Monday noon deadline) will be provided to each Supervisor. If you have the need to use the overhead "Elmo" projector at the Board meeting, please insure your material is clear and with proper contrast, notifying the Clerk well ahead of the meeting, of your intent to use the Elmo.

Individual Speaker Limits:

Individual speakers are limited to a maximum of three (3) minutes. Please step up to the podium when the Chairman calls your name and begin speaking immediately. Pull the microphone to your mouth so that the Board, audience, and audio recording system hear you clearly. Once you start speaking, the "green" podium light will light. The "yellow" light will come on when you have one (1) minute remaining. When you have 30 seconds remaining, the "yellow" light will begin flash, indicating you must quickly wrap up your comments. Your time is up when the "red" light flashes. The Chairman adheres to a strict three (3) minutes per speaker. **Note: If you intend to give your time to a "Group/Organized Presentation", please state so clearly at the very bottom of the reverse side of this form.**

Group/Organized Presentations:

Group/organized presentations with more than one (1) speaker will be limited to nine (9) minutes at the Chairman's discretion. The organizer of the presentation will automatically receive the first three (3) minutes, with the remaining six (6) minutes relinquished by other speakers, as requested by them on a completed "Request to Speak" form, and clearly indicated at the front bottom of the form.

Addressing the Board & Acknowledgement by Chairman:

The Chairman will determine what order the speakers will address the Board, and will call on all speakers in pairs. The first speaker should immediately step to the podium and begin addressing the Board. The second speaker should take up a position in one of the chamber aisles in order to quickly step up to the podium after the preceding speaker. This is to afford an efficient and timely Board meeting, giving all attendees the opportunity to make their case. Speakers are prohibited from making personal attacks, and/or using coarse, crude, profane or vulgar language while speaking to the Board members, staff, the general public and/or meeting participants. Such behavior, at the discretion of the Board Chairman may result in removal from the Board Chambers by Sheriff Deputies.

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SPEAKER'S NAME: Paul Jacobs

Address: _____
(only if follow-up mail response requested)

City: Temecula **Zip:** _____

Phone #: _____

Date: 3/11/14 **Agenda #** 3-23

PLEASE STATE YOUR POSITION BELOW:

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