

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

173



**FROM:** Economic Development Agency/Workforce Development Division

**SUBMITTAL DATE:**  
April 10, 2014

**SUBJECT:** Approval of Funding for College of the Desert, Vocational Training Contract, Program Years 2013/14 and 2014/15, District 4, [\$113,200], Title I Workforce Investment Act Adult and Dislocated Worker Funds

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Approve an allocation of Title I Workforce Investment Act Adult and Dislocated Worker Funds in the not to exceed amount of \$113, 200 to the College of the Desert, to provide vocational training to Workforce Investment Act (WIA) Dislocated Workers and Veterans during the period of June 1, 2014, through June 30, 2015 for the PY 2013/15; and

(Continued)

Robert Field  
Assistant County Executive Officer/EDA

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 0	\$ 113,200	\$ 113,200	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	

**SOURCE OF FUNDS:** Title I Workforce Investment Act Adult and Dislocated Worker Funds  
**Budget Adjustment:** No  
**For Fiscal Year:** 2013/14, 2014/15

**C.E.O. RECOMMENDATION:**

APPROVE

BY:   
Rohini Dasika

County Executive Office Signature

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Benoit, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Stone, Benoit and Ashley  
 Nays: None  
 Absent: None  
 Date: April 22, 2014  
 xc: EDA 1:37

Kecia Harper-Ihem  
Clerk of the Board  
By:   
(Deputy)

Prev. Agn. Ref.: District: 4/4 Agenda Number:

**3-21**

FORM APPROVED COUNTY COUNSEL  
DATE: 4-7-14  
BY: MAILA R. BROWN

FISCAL PROCEDURES APPROVED  
PAUL ANGILO, CPA, AUDITOR-CONTROLLER  
BY: Esteban Hernandez

A-30  
 Positions Added  
 4/5 Vote  
 Change Order

Departmental Concurrence

# **SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

Economic Development Agency

**FORM 11:** Approval of Funding for College of the Desert, Vocational Training Contract, Program Years 2013/14 and 2014/15, District 4, [\$113,200], Title I Workforce Investment Act Adult and Dislocated Worker Funds

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## **Recommended Motion: ( Continued)**

2. Authorize the Assistant County Executive Officer/EDA or designee to negotiate and execute a contract with the College of the Desert in connection with the provision of vocational training to WIA Dislocated Workers and Veterans during the period of June 1, 2014, through June 30, 2015, and any subsequent amendments, provided the amount of the contract is not increased above what was approved by the Board of Supervisors, and further provided that the contract and any amendments are approved as to form by County Counsel.

## **BACKGROUND:**

### **Summary**

The Eastern portion of Riverside County is recognized as an apex for renewable energy generation with sources from solar, wind, geothermal and biomass. Since 2010, with American Recovery and Reinvestment Act (ARRA) funds and subsequent state grant funds, the WDC has collaborated with College of the Desert (COD) and industry partners in the training of WIA participants in Utility Scale Solar training. The training provides the requirements for individuals to sit for the North American Board of Certified Energy Practitioners (NABCEP) exam. This program received a California State Association of Counties (CSAC) merit award for being cost effective and successfully placing graduates in training-related jobs. The O\*NET On-Line data base for occupation specific information lists the median wage for a photovoltaic installer at \$18.22 per hour.

The Home Energy Rating System (HERS) is driven by California's Title 24 Energy Efficiency Building Codes. The Coachella Valley Association of Governments (CVAG) sponsored Energy Opportunities Collaboration has identified HERS raters as being an under-represented occupation by local utilities. The advent of the Property Assessed Clean Energy (PACE) program through CVAG will require an energy audit by certified personnel such as HERS. O\*NET lists the median wage for energy auditors at \$31.31 per hour.

Employment for security guards is expected to grow driven by demand and the need to replace an aging workforce. Concern about crime, vandalism and terrorism continues to drive employment in this field. Opportunities for security at public events, resorts, residential neighborhoods and gaming will only grow in the Coachella Valley. The Guard Card with Firearms is the highest level of security and consequently the highest paid position. The cohort training will likely serve a significant number of our veteran population. Military experience is consistently listed as a desired qualification for an armed security guard. O\*NET lists armed guards under specific categories i.e. power plant, private security officers, and correctional officers. The median range is \$14.00 to \$18.00 per hour.

The recommendation is to establish a direct contract with COD to provide vocational training in cohorts for: Utility Scale Solar training with NABCEP Entry Level Exam preparation and administration, Certified HERS training and Guard Card training through Firearms. The recommended amount is for \$113,200 and will specifically target Dislocated Workers and Veterans. The contract will provide 3 cohorts of training as follows:

(Continued)

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**BACKGROUND:**

Summary (Continued)

<b>PROPOSED CONTRACT TRAINING FOR APPROVED COHORTS</b>	<b>Number of Participants</b>	<b>Fixed Rate Per Cohort</b>
Utility Scale Solar Training Program with NABCEP Entry- Level Exam preparation and administration.	Min 15 Max 20	\$47,300
Home Energy Rating System Training Program with Certification for raters, quality assurance procedures and data collecting and reporting, as well as, field verification component.	Min 10 Max 15	\$36,900
Guard Card through Firearms. Includes LiveScan with firearms fee, FBI background check fee, new or renewal Guard Card Fee	Min 8 Max 10	\$29,000
<b>TOTAL AMOUNT NOT TO EXCEED</b>		<b>\$113,200</b>

**Impact on Residents and Businesses**

**SUPPLEMENTAL:**

By addressing the worker shortage of solar installers, energy auditors and security guards with certification, this project will impact the unemployed residents positively by providing vocational training which will lead to their employment.

**Additional Fiscal Information**

In FY 2013/14 there are no costs incurred, in FY 2014/15 there will be \$113,200 in costs. No county costs will be incurred and no budget adjustment is required.

**Contract History and Price Reasonableness**

Since 2010, with American Recovery and Reinvestment Act (ARRA) funds and subsequent state grant funds, the WDC has collaborated with COD and industry partners in the training of WIA participants in Utility Scale Solar training. This program received a CSAC merit award for being cost effective and successfully placing graduates in training-related jobs. In comparison, to other similar training programs, COD is offering a reasonable training cost of \$2,365 to \$3,075 per student, which is less than comparable private post-secondary providers.