

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

867



**FROM:** Department of Public Social Services

**SUBMITTAL DATE:**  
June 11, 2014

**SUBJECT:** Approve the purchase of Cisco Smartnet Services through Nexus IS, Inc., for one year with the option to renew for four additional one-year periods, for DPSS via the Competitive Bidding Process. Districts- All [\$769,915 total]; [\$145,017 annually]; Federal: 52.41%; State: 24.89%; County: 2.40%; Realignment: 19.76%; Other Funding: 0.54%

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Approve the purchase of Cisco Smartnet Services through Nexus IS, Inc for \$145,017 annually, which contains the option to renew for four additional one-year periods; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise renewal options, based on the availability of fiscal funding.

**BACKGROUND:**

(Continued on page 2)

*Patricia Reynolds*  
Patricia Reynolds  
Assistant Director

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 145,017	\$ 149,368	\$ 769,915	\$	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 3,480	\$ 3,585	\$ 18,478	\$	

<b>SOURCE OF FUNDS:</b> Federal Funding: 52.41% State Funding: 24.89%; County Funding: 2.40%; Realignment Funding: 19.76%; Other Funding: 0.54%	<b>Budget Adjustment:</b> No <b>For Fiscal Year:</b> 14/15-18/19
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**C.E.O. RECOMMENDATION:**

APPROVE

BY: *Jennifer L. Sargent*  
County Executive Office Signature

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Jeffries, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Stone, Benoit and Ashley  
Nays: None  
Absent: None  
Date: July 1, 2014  
xc: DPSS

Kecia Harper-Ihem  
Clerk of the Board  
By: *Kecia Harper-Ihem*  
Deputy

Prev. Agn. Ref.: District: All Agenda Number:

3-35

RCIT  
Kevin K. Crawford, CAO  
17 June 14

Departmental Concurrence

Purchasing: *Mark Seiler*  
Mark Seiler, Assistant Director

Positions Added ☐ Change Order ☐  
A-30 ☐ 4/5 Vote ☐

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

**FORM 11:** Approve the purchase of Cisco Smartnet Services through Nexus IS, Inc., one year with the option to renew for four additional one-year periods, for DPSS via the Competitive Bidding Process.

Districts- All [\$769,915 total]; [\$145,017 annually]; Federal: 52.41%; State: 24.89%;

County: 2.40%; Realignment: 19.76%; Other Funding: 0.54%

**DATE:** June 11, 2014

**PAGE:** Page 2 of 2

**BACKGROUND:**

**Summary (continued)**

DPSS purchases Cisco network equipment to form the backbone of the Department's computer network. Cisco's standard hardware warranty is ninety days, with 10 day replacement of defective hardware. To ensure business continuity and network stability, DPSS purchases additional Cisco Smartnet services for longer terms and more advanced support.

Smartnet provides DPSS with access to 24/7 onsite support, a range of hardware replacement options up to replacement with 24 hours, and Cisco operating system updates and upgrades. Smartnet also provides telephone access to Cisco technical experts and on-line access to Cisco documentation, resources and tools.

Smartnet services are purchased in annual increments. This request is for the renewal of existing Smartnet Services.

**Impact on Residents and Businesses**

These services insure that DPSS' computer network remains operational, facilitating its service delivery to the residents of Riverside County.

**SUPPLEMENTAL:**

**Additional Fiscal Information**

<b><u>Fiscal Year</u></b>	<b><u>Annual Reimbursable Amount</u></b>
14/15	\$145,017
15/16	\$149,368
16/17	\$153,849
17/18	\$158,464
18/19	\$163,218

Annual reimbursable amounts are calculated with a 3% annual increase to cover projected CPI increases

**Contract History and Price Reasonableness**

Purchasing released a Request for Quotation, notifying the County's six awarded Cisco resellers through PublicPurchase.com. Two responses were received, with proposals submitted by two vendors.

The proposals were screened for responsiveness by an evaluation team consisting of personnel from County Purchasing and DPSS. Nexus IS, Inc. was selected as the lowest responsive/responsible vendor, submitting a total cost that shall not exceed \$145,017. The other bidder's proposal was \$192,537.

The evaluation committee recommends that the award be given to Nexus IS, Inc. as the lowest responsive/responsible vendor for the annual amount \$145,017.