

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

363



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
June 25, 2014

SUBJECT: Approve to Amend the Professional Service Agreement with Southern California Lithotripsy [All District; \$383,000; Hospital Enterprise Fund]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve to increase the contract aggregate amount for Southern California Lithotripsy from \$65,000 to \$79,500 annually, and authorize the Purchasing Agent to execute the Third Amendment on behalf of the County.

BACKGROUND:

Summary

Extracorporeal shockwave lithotripsy (ESWL) has become the preferred tool in the urologist's armamentarium for the treatment of renal stones, proximal stones, and midureteral stones.

Lowell Johnson

Lowell Johnson, Interim CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 14,500	\$ 79,500	\$ 383,000	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	
SOURCE OF FUNDS: Hospital Enterprise Fund 100%				Budget Adjustment: No	
				For Fiscal Year: FY2013/2014	

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: September 9, 2014
xc: RCRMC, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *Kecia Harper-Ihem*
Deputy

Prev. Agn. Ref.: 07/31/12; 3.46 | District: ALL | Agenda Number:

3-87

FORM APPROVED COUNTY COUNSEL 8/7/14
DATE
BY: GREGORY P. PRIAMOS
Departmental Concurrence

Purchasing: *Mark Sailer*
Mark Sailer, Assistant Director

A-30
 Positions Added
 4/5 Vote
 Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approve to Amend the Professional Service Agreement with Southern California Lithotripsy [All District; \$383,000; Hospital Enterprise Fund]
DATE: June 25, 2014
PAGE: Page 2 of 2

BACKGROUND:

Summary (continued)

ESWL is minimally invasive, exposes patients to fewer anesthesia's, and yields equivalent stone-free in appropriately selected patients. Overall, lithotripsy offers important advantage for the treatment of renal and ureteral stones and is readily performed on an out-patient basis and can be very effective in treating solitary uncomplicated stones. RCRMC's operating room performs approximately over three to four shockwave lithotripsy services per month (on average). However, there has been an upsurge for this service during fiscal year 2013/2014. Surgeons have pre-scheduled more cases therefore; an additional \$14,500 is needed to cover expenses for fiscal year 2013/2014. It is anticipated this additional amount will be needed each year to carry the hospital through the end of the contract term, June 30, 2017.

Impact on Citizens and Businesses

This service impacts patients receiving care from Riverside County Regional Medical Center (RCRMC).

Contract History and Price Reasonableness

As a result of a Request for Proposal (RFP MCARC187), Southern California was recommended as the awarded vendor. On July 31, 2012, agenda item number 3.46, the Board of Supervisors approved the professional services agreement for an aggregate amount not to exceed \$65,000 annually, with the option to renew annually through June 30, 2017.

This amendment would supplement funds to cover services for fiscal year 2013/2014 and shield the remaining fiscal years of the agreement.

CLERK'S COPY

to Riverside County Clerk of the Board, Stop 1010
Post Office Box 1147, Riverside, Ca 92502-1147
Thank you.

THIRD AMENDMENT TO THE AGREEMENT

WITH

SOUTHERN CALIFORNIA LITHOTRIPSY, LP
(Lithotripsy Services)

That certain Agreement between Riverside County Regional Medical Center ("COUNTY") and Southern California Lithotripsy, ("CONTRACTOR"), approved on July 31, 2012, Agenda Item 3.46, first amendment approved on April 3, 2013, and second amendment approved May 12, 2014, is hereby amended as follows:

- 1. Amend the language of Section 3.1, and replace with the following:

"The County shall pay the Contractor for services performed, products provided and expenses incurred in accordance with the terms of Exhibit B, Payment Provisions in which the flat rate will remain at \$1,500 per case for lithotripsy services (that includes Radiology Technicians). Maximum payments by County to Contractor shall not exceed seventy nine thousand five hundred dollars (\$79,500) annually including all expenses. The County is not responsible for any fees or costs incurred above or beyond the contracted amount and shall have no obligation to purchase any specified amount of services or products. Unless other specifically stated in Exhibit B, County shall not be responsible for payment of any of Contractor's expenses related to this Agreement."

- 2. All other terms and conditions of this AGREEMENT are to remain unchanged.

IN WITNESS WHEREOF, the parties have executed this Amendment.

CONTRACTOR

Southern California Lithotripsy, LP

By: Medstone International, Inc., its general partner

By: [Signature]

Gary Kozen
Type or Print Name

Vice President
Type or Print Title

Date: 7/28/14

COUNTY

By: [Signature]

Scott Haddon
Type or Print Name

Sr. PCS
Type or Print Title

Date: 9/25/2014

FORM APPROVED COUNTY COUNSEL
BY: [Signature] DATE

HEALTHTRONICS
APPROVED BY: GK

2014-10-124359

SEP 09 2014 3:37