

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

802



FROM: Economic Development Agency

SUBMITTAL DATE:
January 14, 2015

SUBJECT: Riverside County Fair & National Date Festival – Approval of Fiscal Year 2014-2017 Tent, Pipe, and Drape Services Agreement, District 4, [\$269,330], Riverside County Fair & National Date Festival Fair Funds 100%

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the attached agreement between the County of Riverside and A1 Event & Party Rentals for tent, pipe, and drape services during the annual Riverside County Fair & National Date Festival in the amount not-to-exceed \$269,330;
2. Authorize the Chairman of the Board of Supervisors to execute the attached agreement; and
3. Authorize the Assistant County Executive Officer/EDA, or designee, to administer the terms of the agreement, execute the two, one-year extensions and make any "non-substantive" changes to the agreement that may arise.

BACKGROUND:

Summary

(Commences on Page 2)

Robert Field
Assistant County Executive Officer/EDA

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 89,776	\$ 89,777	\$ 269,330	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	

SOURCE OF FUNDS: Riverside County Fair & National Date Festival Fair Funds 100%	Budget Adjustment: No
	For Fiscal Year: 2014-2017

C.E.O. RECOMMENDATION:

APPROVE
BY:
Rohini Dasika

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Tavaglione and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione and Ashley
Nays: None
Absent: Benoit
Date: January 27, 2015
xc: EDA

Kecia Harper-Ihem
Clerk of the Board
BY:
Deputy

Prev. Agn. Ref.: 3.3 of 01.31.2012 | **District:** 4 | **Agenda Number:**

3-4

FORM APPROVED COUNTY COUNSEL
12/23/14
DATE
BY: JAMES E. BROWN

Departmental Concurrence

FISCAL PROCEDURES APPROVED
PAUL ANGLIO, CPA, AUDITOR-CONTROLLER
BY:
Esteban Hernandez

- A-30
- 4/5 Vote
- Positions Added
- Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

Economic Development Agency

FORM 11: Riverside County Fair & National Date Festival – Approval of Fiscal Year 2014-2017 Tent, Pipe, and Drape Services Agreement, District 4, [\$269,330], Riverside County Fair & National Date Festival Fair Funds 100%

DATE: January 14, 2015

PAGE: 2 of 2

BACKGROUND:

Summary

The Riverside County Fair & National Date Festival issued a competitive Request for Proposals (RFP) on November 13, 2014. The RFP was designed to provide the fair with the opportunity to select a firm with the highest quality services at the most competitive price. The RFP solicited proposals for a one year contract for 2015, with the option to extend the contract for two one-year periods for the years 2016 and 2017.

The responses were submitted and received by the deadline. The Economic Development Agency reviewed the responses, and A1 Event & Party Rentals was deemed the most qualified respondent, and has successfully provided tent, pipe, and drape services at the Riverside County Fair & National Date Festival for the past ten years.

The Agreement has been reviewed and approved as to form by County Counsel.

Impact on Citizens and Businesses

The Riverside County Fair & National Date Festival draws approximately 300,000 people during the 10 days of operation, which is a benefit to the local economy, residents and businesses.

SUPPLEMENTAL:

Additional Fiscal Information

This contract is within the established 2015 Fair budget. The attached agreement between the County of Riverside and A1 Event & Party Rentals was prepared for an amount not-to-exceed \$269,330 over a three year period with the following payment schedule:

Tent, Pipe and Drape Services Budget by Fiscal Year			
2014/2015	2015/2016	2016/2017	Total
\$89,776	\$89,777	\$89,777	\$269,330

Contract History and Price Reasonableness

A1 Event & Party Rentals was awarded the contract for the 2012 Riverside County Fair & National Date Festival with the option to extend the contract through 2013-2014. The following budget was established: 2012 - \$63,838, 2013 - \$63,838, 2014 - \$63,838.

Attachments:

- Agreements (3 original copies)

**RIVERSIDE COUNTY FAIR AND NATIONAL DATE FESTIVAL
SERVICES AGREEMENT**

This Agreement is made and entered into the 16th day of Dec, 2014 by and between the County of Riverside ("COUNTY") and **A1 Event & Party Rentals** ("CONTRACTOR"). The parties agree as follows: Contractor agrees to provide Tent, Pipe, and Drape Services at the 2015 Riverside County Fair & National Date Festival as specified in proposal, with an option to extend the contract for two (2) one year extensions for year(s) 2016, and 2017.

1. Documents Made Part of This Agreement: This Agreement is comprised of the following documents: This Agreement and **Exhibit A- Proposal**.

2. Services To Be Provided: A. CONTRACTOR shall provide all services and fulfill all other requirements as specified in this Agreement. CONTRACTOR has the expertise, special skills, knowledge and experience to fully perform these services and requirements in a professional manner.

B. The time for provision of services by CONTRACTOR shall be; **February 13 through February 22, 2015, with two one year options to extend for 2016, and 2017**. CONTRACTOR shall immediately commence performance of services upon notification from COUNTY, and shall perform such services throughout the term of this Agreement in a diligent, timely and prompt manner.

C. Provision of additional services beyond those stated in this Agreement shall require a written amendment to this Agreement signed by authorized representatives of both parties.

3. Compensation: COUNTY shall pay CONTRACTOR for all services performed in accordance with the payment terms. Unless otherwise stated in this agreement, CONTRACTOR shall be responsible for all costs and expenses associated with performance or compliance with the terms of this Agreement. **A total consideration amount not to exceed eighty-nine thousand seven hundred seventy-six dollars and fifty cents (\$89,776.50) payable by Warrant ten days after receipt of final invoice. A 15% deposit of thirteen thousand four hundred sixty-six dollars and forty-eight cents (\$13, 466.48) due January 15, 2015.**

2016- A total consideration amount not to exceed eighty-nine thousand seven hundred seventy-six dollars and fifty cents (\$89,776.50) payable by Warrant ten days after receipt of final invoice. A 15% deposit of thirteen thousand four hundred sixty-six dollars and forty-eight cents (\$13, 466.48) due January 15, 2016.

2017- A total consideration amount not to exceed eighty-nine thousand seven hundred seventy-six dollars and fifty cents (\$89,776.50) payable by Warrant ten days after receipt of final invoice. A 15% deposit of thirteen thousand four hundred sixty-six dollars and forty-eight cents (\$13, 466.48) due January 15, 2017.

County and/ or Contractor has the right to terminate subsequent year(s) contract (s) with a thirty (30) day notice.

4. County Representative: The following COUNTY representative shall be the contact for CONTRACTOR with regard to the services to be provided pursuant to this Agreement:

Name: **Veronica Casper**

Title: **Fair Manager**

5. Compliance with Laws; Licensing: CONTRACTOR shall comply with all applicable laws, rules and regulations related to performance of this Agreement, including but not limited to all applicable fair employment, civil rights, access, health and safety laws, rules and regulations. CONTRACTOR represents and warrants that it has all licenses, permits and qualifications as are legally or professionally required to perform the services stated in this Agreement. CONTRACTOR shall comply with all applicable COUNTY policies, procedures, rules and regulations.

6. Termination: A. This Agreement may be terminated by COUNTY for any reason (with or without cause) upon giving **30** days written notice to CONTRACTOR.

B. COUNTY may terminate this Agreement immediately when any of the following occurs: (1) COUNTY determines that CONTRACTOR's activities are resulting in or may result in discredit to COUNTY; (2) CONTRACTOR has acted dishonestly; (3) CONTRACTOR is unwilling or unable for any reason to properly perform; or (4) CONTRACTOR has breached a material provision of this Agreement.

C. After receipt of a notice of termination from COUNTY, CONTRACTOR shall:

(1) stop all work under this Agreement on the date specified in the notice of termination; (2) deliver to COUNTY any equipment, materials, data, reports or other work which, if the Agreement had been continued, would have been required to be furnished to COUNTY by CONTRACTOR; and (3) take any additional actions which may be reasonably requested by COUNTY. Following termination, COUNTY shall make payment to CONTRACTOR for all services which have been properly rendered up to the date of termination. No other payments shall be due to CONTRACTOR upon termination. In the event of termination, COUNTY may proceed with the work in any manner it deems to be proper and in the best interest of COUNTY.

D. If for any reason the Fair is not held on the planned dates, this Agreement shall be considered to be terminated, and COUNTY shall not be liable to CONTRACTOR for any further payments (other than payments for services which have already been properly rendered). This shall apply regardless of the cause of why the Fair is not held on the planned dates. This shall also apply if the Fair is interrupted or delayed, in part or in full.

E. This section shall not limit any other legal rights the COUNTY may have against CONTRACTOR.

7. Independent Contractor: A. CONTRACTOR is acting as an independent contractor, and no relationship of employer-employee exists between CONTRACTOR (including its employees, agents or representatives) and COUNTY. CONTRACTOR assumes full and exclusive responsibility for its acts and the acts of its employees, agents and subcontractors related in any way to this Agreement. CONTRACTOR (including its employees, agents or representatives) shall not be entitled to any benefits payable to employees of COUNTY, including but not limited to workers' compensation, retirement, leave or other similar benefits. CONTRACTOR assumes full responsibility for payments of all federal, State and local taxes or other contributions imposed or required under social security, workers' compensation, income tax, disability, unemployment, retirement or similar laws or regulations, related to CONTRACTOR, its employees, agents or representatives. CONTRACTOR shall indemnify COUNTY against any and all claims that may be made against COUNTY based upon a contention by any person or entity that an employer-employee relationship exists by reason of this Agreement, including but not limited to any federal, State or other payments which COUNTY may be required to make related to such a claim. CONTRACTOR shall immediately reimburse COUNTY for any payments which COUNTY may be required to make related to any such claim.

B. CONTRACTOR and its agents, servants, employees, subcontractors or other representatives shall not act and shall not in any manner be construed to be agents, officers, or employees of COUNTY; shall not in any manner incur or have the power to incur any debt, obligation or liability against or on behalf of COUNTY; and shall in no way represent themselves to be officers, employees or agents of COUNTY. COUNTY shall not in any way be liable for any debts, acts, obligations or other liabilities or actions of CONTRACTOR, its agents, servants, employees, subcontractors or other representatives.

8. Insurance: A. Prior to the start of performance, or at an earlier date as may be requested by COUNTY, CONTRACTOR shall provide to COUNTY original insurance certificates which evidence the following coverages from companies licensed to issue such insurance in the State of California:

- (a) Workers' compensation insurance as required by the laws of the State of California;
- (b) Commercial general liability insurance, on an occurrence basis, with limits not less than \$1,000,000 combined single limit per occurrence (for injury, death, property damage or other occurrence);
- (c) For contracts involving use of vehicles (automobiles, trucks or other vehicles), commercial automobile liability insurance, on an occurrence basis, with limits of not less than \$1,000,000 combined single limit per occurrence (for injury, death, property damage or other occurrence); and
- (d) Any other insurance required by law or the State of California for this type of activity or event.

B. The insurance certificates must also include the following:

- (a) The dates of inception and expiration of the insurance;
- (b) A statement that the following are listed as additional insureds: The County of Riverside; the Riverside County Fair and National Date Festival; the Riverside County Economic Development Agency; and the officers, employees, servants and agents of these entities;
- (c) A statement that the insurance cannot be cancelled or reduced without 30 days prior written notice to COUNTY; and
- (d) A statement that the certificate holder shall be: County of Riverside, Riverside County Fair and National Date Festival, 82-503 Hwy 111, Indio, California 92201.

9. Indemnification: CONTRACTOR shall indemnify and hold harmless COUNTY, including its officers, employees and agents, from any and all liabilities, claims, debts, damages, demands, or actions of whatever kind or nature (including, but

not by way of limitation, wrongful death, bodily injury, property damage, and legal representation and expenses) arising out of or in any manner connected with CONTRACTOR's performance related to this Agreement.

10. Right to Audit or Monitor; Records; Ownership of Documents: A. COUNTY shall have the right to audit and monitor the activities or procedures of CONTRACTOR. CONTRACTOR shall maintain accurate records related to the activities performed by CONTRACTOR pursuant to this Agreement. COUNTY may at any time audit any of CONTRACTOR's records related to activities performed by CONTRACTOR pursuant to this Agreement.

B. All documents, reports and materials prepared by CONTRACTOR pursuant to this Agreement shall become the property of the COUNTY. Upon termination of this Agreement or completion of services, CONTRACTOR shall furnish to COUNTY all documents, reports and materials (including any uncompleted reports or unfinished work).

11. Governing Law; Jurisdiction: This Agreement shall be governed by and interpreted in accordance with the laws of the State of California. Any legal action related to the performance or interpretation of this Agreement shall be filed only in the Superior Court for the State of California located in Riverside County, California.

12. Miscellaneous: A. CONTRACTOR shall not subcontract with any third party for furnishing any of the services described in this Agreement without the prior written approval of COUNTY.

B. CONTRACTOR shall not assign any interest in or part of this Agreement without the prior written consent of COUNTY.

C. CONTRACTOR shall ensure that there shall be no discrimination against or segregation of any person, or group of persons, on account of disability, sex, marital status, race, religion, color, creed, national origin, or ancestry in performing the services specified in this Agreement.

D. Any waiver by COUNTY of any one or more of the terms of this Agreement shall not be construed to be a waiver of any subsequent breach of the same or of any other term hereof. Failure on the part of COUNTY to require exact, full and complete compliance with any terms of this Agreement shall not be construed as in any manner changing the terms of this Agreement or estopping COUNTY from enforcement of such terms.

E. If any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions of the Agreement will continue in full force without being impaired or invalidated in any way.

F. This agreement is intended by the parties as the final, complete and exclusive statement of their understanding with respect to the subject matter of this Agreement, and supercedes any and all prior or contemporaneous oral or written understandings or statements. This Agreement may be changed or modified only pursuant to a written document signed by the authorized representatives of both parties.

A1 Event & Party Rentals ("CONTRACTOR")

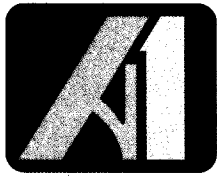
By: [Signature] Dated: 12.16.14
Name and title: **A1 Event & Party Rentals**
Rene Martinez, Vice President
251 E. Front Street
Covina, CA 91723
Tel: 626-967-0500

COUNTY OF RIVERSIDE

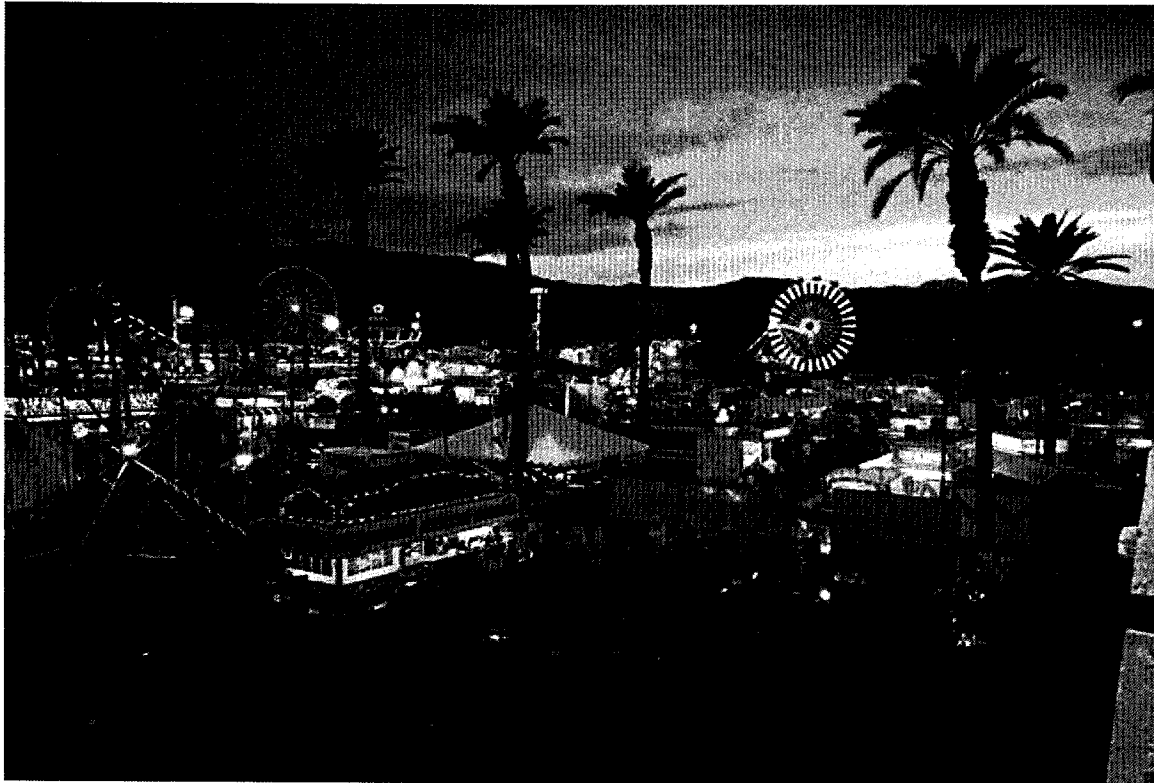
By: [Signature] Dated: JAN 27 2015
Name and title: **Marion Ashley, Chairman**
Board of Supervisors

ATTEST:
KECIA HARPER-IHEM, Clerk
By: [Signature]
DEPUTY

FORM APPROVED COUNTY COUNSEL
BY: [Signature] DATE: 12/22/14
NEAL R. KIPNIS



PARTY
CELEBRATE WITH STYLE



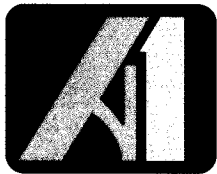
RIVERSIDE COUNTY FAIR

RFP 2015 2016 2017

Event Tenting, Drapery and Furniture Rental Services

SUBMITTED BY: Cindy L Santiago

DECEMBER 3, 2014



PARTY

CELEBRATE WITH STYLE

November 20, 2014

Veronica Casper
Riverside County EDA
82-503 Highway 111
Indio, CA 92201

Dear Veronica,

Thank you for allowing us the opportunity to submit a bid for the Event Tenting, Drapery and Furniture Rental Services for the Riverside County Fair & National Date Festival.

Established in 1958, A-1 Event & Party Rental specializes in building innovative events for a large gathering of thousands or a small intimate party. From start to finish A-1 provides a full scale service of Custom Fabrication, Power Distribution, Furniture, Flooring, Staging, Tenting & Clear Span Structures, Logistics, and Production support.

With more than fifty years of experience, A-1 has worked throughout the west coast on a broad range of Special Events, Festivals, Fairs, Fundraisers, Private Parties, Red Carpet Events, Tailgate Parties, Concerts, and Sports Hospitality. A-1's experienced team believes in working with clients and fulfilling their vision, exceeding expectations so they can Celebrate With Style.

"Submission of this proposal signifies that all terms, conditions, requirements, performance measures and instructions concerning the award of the Contract Tent, Pipe, and Drape Services RFP to which this proposal responds, have been read and understood. Further, in signing this letter, as the authorized representative of the submitting firm, it is expressly agreed by the proposer that failure to have provided accurate and truthful information in this proposal or any deviation from any requirement or performance measure stated in the RFP shall constitute grounds for rejection of this proposal. And further, proposer agrees that if the submitted proposal is not in the format of the RFP, proposer's proposal will be deemed non-responsive."

Please feel free to call the above and contact me at anytime, should you have any questions or need assistance.

Sincerely,

Cindy Santiago
Account Manager

FAIR EXPERIENCE AND PREVIOUS PERFORMANCE

Client 1

Riverside County EDA

Daryl Shippy

82503 Highway 11

Indio, CA

951-538-5046

Email: mlascano@rivcoeda.org

Total Years of Service: **10**

Date Service Began: **2004**

Date Service Ended: **Current**

Size of Venue (Facility/Grounds): **120 Acres**

Schedule/Frequency of Service: **3 times a year**

Each Event List: **Riverside County Fair and National Date Festival, Jacqueline Cochran Air Show and Hemet Ryan Air Show**

Number of Days: **10 Days for Fair, 1 Day for each Airshow**

Number of Attendees: **300,000**

Number of Tent/Structure Installations: **(230) Tents and (2) Structures for Fair and (50) Tents and (1) Structure for Air Show**

Period of Time between Setup & Teardown: **7-8 Days for Fair install and 5 Days for Fair Teardown and (2) days for each Airshow (1 Day in and 1 Day out)**

Client 2

California Expo & State Fair

Greg Kinder

P.O.Box 15649

Scaramento, CA 95852

916-263-3033

Email: gkinder@calexpo.com

Total Years of Service: **3**

Date Service Began: **July 2010**

Date Service Ended: **July 2012**

Size of Venue (Facility/Grounds): **350 Acres**

Schedule/Frequency of Service: **Annual**

Each Event List: **Cal Expo Fair**

Number of Days: **17**

Number of Attendees: **1M**

Number of Tent/Structure Installations: **250 Tents**

Period of Time between Setup & Teardown: **7 Days for Install and 5 Days for Teardown**

Client 3

46th District Agricultural Association

Lyndal Graff (Interim CEO past 2 years) / Cindy Caruso (New and Present CEO)

18700 Lake Perris Drive

Perris, CA 92571

951-657-4221

Email: Lgraff@socalfair.com / horseplace@socalfair.com

Total Years of Service: 5

Date Service Began: September 2004-2005 to September 2012 to 2014

Date Service Ended: October 2014

Size of Venue (Facility/Grounds): Unknown

Schedule/Frequency of Service: Annual (Contract up this year)

Each Event List: Southern California Fair

Number of Days: 9

Number of Attendees: 200,000

Number of Tent/Structure Installations: (3) Structures, (4) Pole Tents, (110) Canopies

Period of Time between Set up & Teardown: 1 Month (different days during a month period for installation) and 7 Days for teardown

PERFORMANCE HISTORY

A1 Party is a full scale special event rental company serving the Southern California area. In business since 1958, A1 started as an equipment rental company and has been thriving in the rental industry ever since. In 2000, A1 set its sights on events and event equipment rentals, emerging as a premiere, full-service company offering equipment rentals, event planning, layouts and logistics.

Located in Covina, CA, A1's facility covers over 2 acres with a 40,000 square-foot warehouse housing a vast inventory that meets any want or need to ensure the realization of any event-coordinator's dreams. In addition to a fleet of 20 trucks, A1 has a team of over 100 members comprised of an event staff and an installation staff who have over 30 years of experience in the industry. A1 Party's combined level of expertise in the event industry allows for the company to provide reliable, quality service to any event at a moment's notice.

This combination of vast inventory and extensive industry experience fully came on display when A1 Party was recently called upon to fully service the BCS Bowl Championship Series Tail-Gates for both the 2014 Rose Bowl and the 2014 BCS Championship Game. This meant that A1 Party had to successfully deliver, install, tear down and remove 4 university alumni tailgate villages, all combining to have a total attendance of 40,000 people over the span of a couple days. In order to properly execute the task at hand, A1 Party installed 1,500 tables, 15,000 chairs, 17,000 linear feet of picket fencing, catering equipment spanning from 200 chafing dishes to 7 refrigerators and freezers all powered by two 6,400 amp distribution boxes, 4500 square feet of subflooring, and numerous other pieces of equipment. This was all accomplished successfully in 42 truck-loads via the hard work of 32 drivers and over 250 crew members which accounted for a total of 4,007 man hours.

It is through this high level of execution that A1 Party has built relationships with established Southern California clients such as the Dodgers, the Angels, Playboy, MTV, Univision, NHL, Live Nation, and the Cal State Fair, to name a few. Through their continued success, A1 Party as a company has gained the confidence to be able to realize any client's dreams, no matter how big or small.

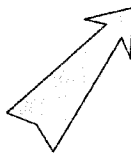


Organizational Chart

Account Representative



- Responsibilities:
 - Maintain and Grow Client Relationship
 - Prepare and Execute Sales Orders
 - Involved in Pre-production, production, installation, and strike
 - Oversee and direct drivers and helpers on install and strike
 - Anticipate potential problems and handle them with professionalism
 - Maintain reporting of all sales and customer feedback
 - Assist in obtaining city/county/state permits with relations to events
 - Measure and diagram event sites via C.A.D. layouts
 - Detect, eliminate and/or, minimize safety hazards
- Only Storage
- Retail Consultant
- Time With A1 Party: Over 10 Years



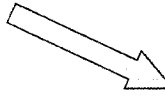
Operations and Project Management



- Responsibilities:
 - Assist Account Representative in all possible ways
 - Detect, eliminate and/or minimize safety hazards
 - Attend site inspections
 - Involved in pre-production, production, installation, and strike
 - Oversees fleet, delivery crew, and efficiently optimize delivery routes
 - Work directly with Lead Man and helpers
 - Order material and/or equipment required for each event
 - Coordinate amount of men required for installation and strike
- Steven Martinez
- Operations Manager
- Time With A1 Party: Over 12 Years



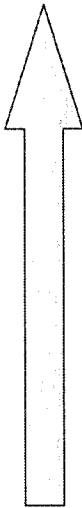
- Responsibilities:
 - Assist the Account Representative in all possible ways
 - Detect, eliminates and/or minimizes safety hazards
 - Attend site inspections
 - Involved in pre-production, production, installation, and strike
 - Works directly with Lead Man and helpers
 - Schedule pre-event meeting with management and office staff
 - Order material and/or equipment for each event
 - Coordinate amount of men required for each installation and strike
- Marcos Mendigo
- Project Manager
- Time With A1 Party: Over 12 Years



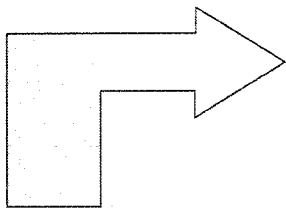
Account Support and Billing



- Responsibilities:
 - Assist the Account Representative in all possible ways
 - Assist with Data Entry on Sales Orders
 - Take Phone or Visitor Messages
 - Prepare event's contract and work orders
 - Schedule meetings, Appointments, and Site Inspections
 - Establish and Maintain Permanent files
 - Attend Pre-Event Meetings
 - Prepare Invoices to Bill Final Contract.
- Steven Rojas
- Assistant A1 Party
- Over 5 Years



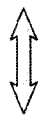
- Responsibilities:
 - Responsible for All Accounts Receivable Accounts
 - Oversees all Credits and Collections
 - Assists Controller in throughout entire Billing Process
- Ariana Lucadit
- Accounting
- Time With A1 Party: Over 5 Years



Lead Crew and Installers



- Responsibilities:
 - Prepare and execute equipment for delivery orders
 - Inventory Control and Maintenance
 - Attend pre-event meetings
- Angel Lopez
- Warehouse Manager
- Time with A1 Party: Over 9 Years



- Responsibilities:
 - Match inventory and sales order before loading
 - Load and secure all equipment
 - Attend pre-event meetings
- Carlos Lopez
- Loader
- Time with A1 Party: Over 9 Years



- Responsibilities:
 - Obtain routes and schedules for Operations Manager
 - Verify all routes and assignments with operations
 - Verify all routes and assignments from the job site
 - Load and unload truck safely
 - Train and supervises helpers
 - Communicates directly with Account Representative, clients, and team members
 - Trains and serves as an example of safety and professionalism to all team members
 - Detects, eliminates and/or minimizes safety hazards

Quality

In a 40,000 square foot warehouse, A1 maintains a wide scope of inventory which would enable us to meet the equipment requests from Cal State Long Beach at a moments notice. Our equipment is inspected by our well trained warehouse team not only upon return from events but also while staging for deliveries. Our tents, canopies and sidewalls are hand cleaned before leaving for an event and this attention to detail has become our signature trademark.

Methodology

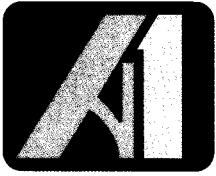
With the correct information, planning and staff allocated to an event things can get done and we believe that any event can be installed and removed in a timely manner. We utilize time lines which we find are key in event planning and keeps everyone on the team focused. A1 will provide Cal State a written time line when awarded your contract which will illustrate our game plan and be specific on installation and removal time lines.

Our Project Managers go to each event armed with their area of focus, complete time lines for the entire event, layouts, contact names and emergency numbers in case any questions come up.

To address potential questions, we have what we call a "Prevent Meeting". At this Pre Event (Prevent) meeting, our staff goes over every aspect of the event from set up to removal. This attention to detail we have found is instrumental in the concise planning and execution of the event. Everyone from our Project Manager, Event Coordinator and Operations Manager are in this meeting so our clients can rest assured knowing that everyone has complete and full understanding of their event and what is expected.

Green Practices

At A1, we pride ourselves on not being a waste intensive company. But we still do what we can to maintain a green philosophy. All of our cleaning supplies are environmental friendly, we practice recycling with easy access to trash and recycle bins throughout our office and warehouse. Since electronics (in our case replaced monitors and computers and other office equipment) may contain lead, copper, and other heavy metals or potentially toxic substances, it is critical that these types of items be disposed of properly. To help with this A1 participates in The City of Covina "E" waste program. A local charity group collects old cell phones and A1 saves any old phones and gives them to the charity that recycles them.



PARTY
CELEBRATE WITH STYLE

Reference Contacts

CALIFORNIA EXPO & STATE FAIR

1600 Exposition Blvd
Sacramento, CA 95852
Contact: **Greg Kinder**
Phone: **916-263-3033**
Gkinder@calexpo.com

ONTARIO CVB

2000 E Convention Center Way
Ontario, CA 91764
Contact: **Shelly McNaul**
Phone: **909-633-3959**
Smcnaul@ontariocc.org

GOLDENVOICE, LLC.

5750 Wilshire Blvd., Suite #501
Los Angeles, CA 90036
Contact: **Kevan Wikens**
Phone: **805-648-3376**
Kevan@goldenvoice.com

NATIONAL HOCKEY LEAGUE

1185 Avenue of the Americas
New York, NY 10036
Contact: **Thomas Meaney**
Phone: **212-789-2145**
Tmeaney@nhl.com

MTV NETWORKS INC

1515 Broadway, FL 25
New York, NY 10036
Contact: **Eric Nicosia**
Phone: **212-846-4721**
Eric.nicosia@mtvstaff.com

December 1, 2014



Cindy Santiago
A1 Event & Party Rental
251 E. Front Street
Covina, CA 91723

Dear Colleagues:

I would like to take this opportunity to recommend A1 Event and Party Rental as a professional and high quality tenting company. My experience with A1 has been great pricing, very responsive, easy to work with, creative and accommodating. Cindy Santiago has been a key factor working with A1, the service she brings with her provides for a wonderful professional relationship, she is very personable, quick to return communications and will go the extra mile to make sure our needs are met, which they have and often exceed expectations. The installation crew has been professional as well, friendly and catered to last minute tweaks enthusiastically. The equipment has always been in top condition and highly presentable. I look forward to continued future projects with Cindy Santiago and A1 Event and Party Rental.

Sincerely,
CALIFORNIA EXPOSITION & STATE FAIR

A handwritten signature in black ink that reads "Greg Kinder". The signature is written in a cursive, slightly slanted style.

Greg Kinder
Deputy Manager, Programs

GOLDENVOICE

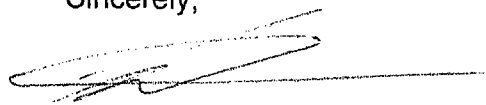
November 5, 2013

To whom it may concern,

A1 Party Rentals have provided canopies and tents for Goldenvoice special events for over 5 years and we will, with confidence, continue to use them in the near and long term future. In this time, A1 Party Rentals have been precise and punctual in ensuring that all of their tents, canopies and other rental equipment were installed and ready to go well before all deadlines. The staff is very friendly and professional. Whenever we have questions or need to make changes, Special Event Coordinator Cindy Santiago and her team do not hesitate to make those changes and address our needs. Goldenvoice is always happy to work with Cindy and A1 Party Rentals.

Cindy Santiago is professional at all times and has demonstrated the capacity to work effectively with individuals of all levels in any organization. I believe her to be a tremendous asset to any event production and I highly recommend her and A1 Party Rentals for your events.

Sincerely,



Kevan Wilkins
Production Manager
Goldenvoice

February 18, 2014

Cindy Santiago

A1 Party Rental

251 E. Front Street
Covina CA 91723

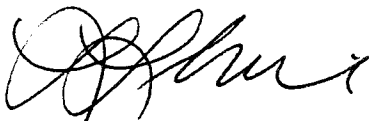
Dear Cindy,

On behalf of all of us here at Kreate, Inc., I would like to thank you for helping to make the 2014 NHL Spectator Plaza at Dodger Stadium a huge success!

It was a pleasure working with you, Stefanie, Angela, and your entire team! We really appreciate everything you did in making it an enjoyable and memorable experience for the guests and everyone involved.

We look forward to the opportunity to work with you again in the future.

Sincerely,



Leah Linke
Vice President of Operations
Kreate, Inc.



January 17th, 2013

Dear Cindy,

Thank you very much for the fantastic service you and the A1 team provided for us during our Rose Bowl event at Brookside. Your attention to detail and quality products made a great impact and the flexibility with the last minute add ons was very much appreciated.

We look forward to the opportunity to work with you again very soon.

Thanks again!

-Jim

A handwritten signature in black ink, appearing to be "Jim Freudenberg", with a long, sweeping line extending from the end of the signature.

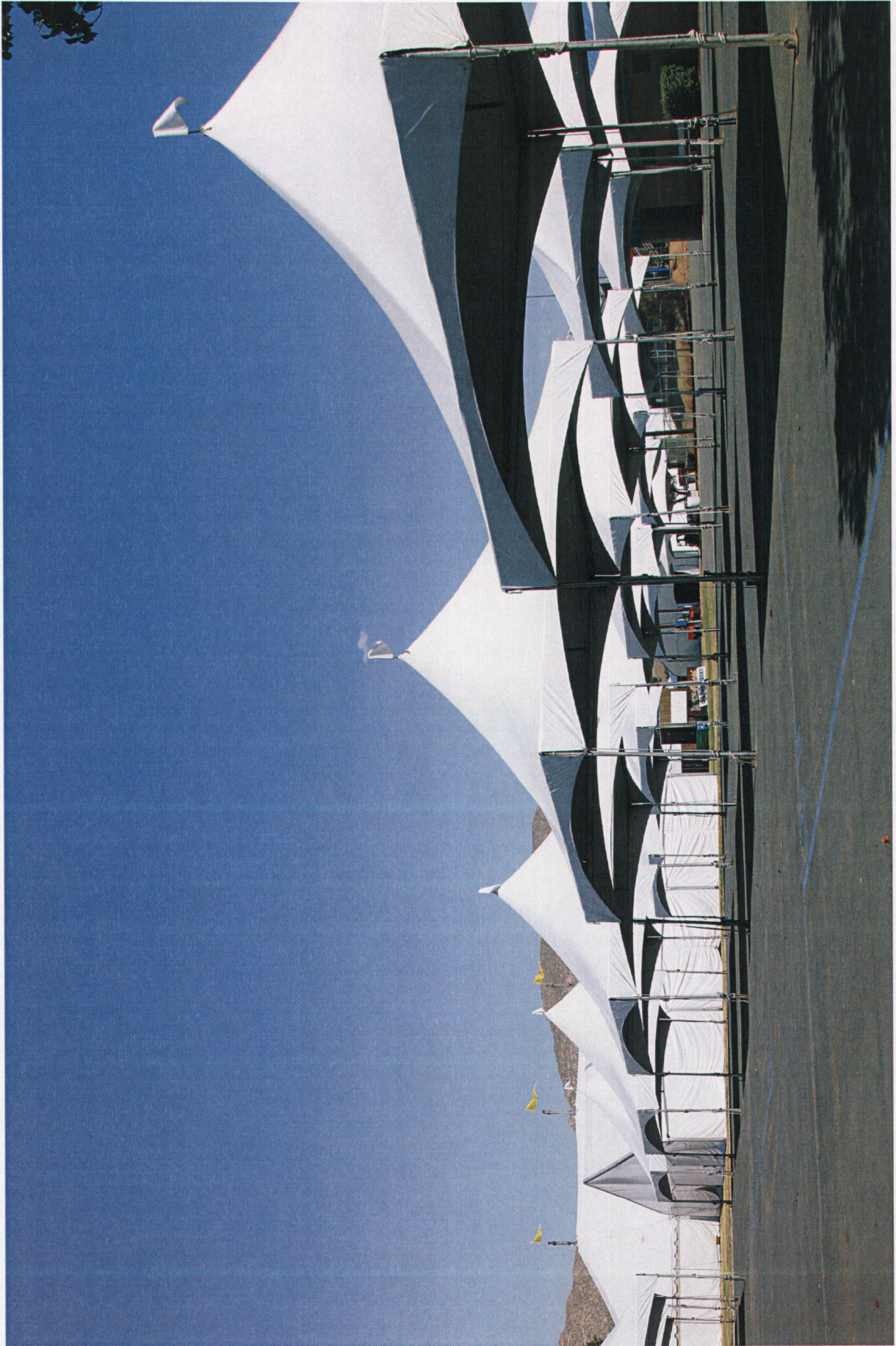
Jim Freudenberg, CEO

Savor Society, LLC.
9760 Mayflower Park Drive
Carmel, IN 46032
(317) 334-3000
www.SavorSociety.com













Part III
Tent, Pipe, and Drape
A- Actual Fee Specifications

Amt.	Style & Description	Size	*2015 Price	*2016 Quote	*2017 Quote
1	White Structure with back wall (Magic Carpet)	60'x 100' x 10'	\$ 8,200.00	\$ 8,200.00	\$ 8,200.00
1	speciality canopy Truss with shade roof (Aladdin's Bazaar)	30' x 30' x 10'	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
1	White canopy pagoda no walls, only with flags & lights (Food Area)	30'x 60'x 10'	\$ 1,335.00	\$ 1,335.00	\$ 1,335.00
1	White Peaked Top Canopy 3 walls, flags & lights (Concert Pavilion)	20'x 60'x 10'	\$ 915.00	\$ 915.00	\$ 915.00
1	White Peaked Top Canopy with 3 walls, flags & lights (Performers Tent)	25'x 40'x 10'	\$ 765.00	\$ 765.00	\$ 765.00
1	White Peaked Top Canopy with 1 wall, flags & lights (Kids Alley)	20'x 60'x 10'	\$ 795.00	\$ 795.00	\$ 795.00
1	White Peaked Top Canopy with 3 walls, flags & lights (Birthing Tent red & white)	20'x 40'x 10'	\$ 630.00	\$ 630.00	\$ 630.00
2	White Peaked Top Canopies with 3 walls, flags & one light (Board Room)	20'x 20'x 10'	\$ 690.00	\$ 690.00	\$ 690.00
1	White Peaked Top Canopies with 3 walls, flags & lights (pet adoption)	40' x 60'x 10'	\$ 1,575.00	\$ 1,575.00	\$ 1,575.00
1	White Canopy with no walls, only with flags & lights (Bull Riding)	20'x 20'x 12'	\$ 255.00	\$ 255.00	\$ 255.00
1	White Canopy with 4 walls & lights (Simulator Flying)	20'x 20'x 10'	\$ 375.00	\$ 375.00	\$ 375.00
1	White Canopy with 3 walls & lights with slider (Epel)	20'x 20' x 10'	\$ 375.00	\$ 375.00	\$ 375.00
1	White Canopy with 3 hi bays and 8-1800lb cement ballasts (Bazare area)	30'x70'x10'	\$ 2,850.00	\$ 2,850.00	\$ 2,850.00
190	White Peaked Top Canopies with 3 walls, flags & one light	10'x10'x 8'	\$ 26,600.00	\$ 26,600.00	\$ 26,600.00
7	White canopies with one 8' back wall and two 3' dividers and one light	7 'x 7 'x 8'	\$ 787.50	\$ 787.50	\$ 787.50
30	10' Raingutters (Aladdin's Bazaar)		\$ 300.00	\$ 300.00	\$ 300.00
300	Canopy Bases		\$ 1,650.00	\$ 1,650.00	\$ 1,650.00
116	Commercial Building	10'x 10' x 8' Standard Drapery Booths	\$ 4,060.00	\$ 4,060.00	\$ 4,060.00
430'	Taj Mahal Building	of 8' Straight Drapery	\$ 1,505.00	\$ 1,505.00	\$ 1,505.00
390'	Taj Mahal Building	of 3' Straight Drapery	\$ 975.00	\$ 975.00	\$ 975.00
120'	Junior Building	of 8' Straight Drapery	\$ 420.00	\$ 420.00	\$ 420.00
130'	Gem & Mineral Building	of 8' Straight Drapery	\$ 455.00	\$ 455.00	\$ 455.00

Part III
Tent, Pipe, and Drape
A- Actual Fee Specifications

6A.

Amt.	Style & Description	Size	*2015 Quote	*2016 Quote	*2017 Quote
30'	First Aid	of 8' Straight Drapery	\$ 105.00	\$ 105.00	\$ 105.00
60'	Velvet Drapery (Fantasy Springs)	60' of 12' high black velvet Drapery	\$ 360.00	\$ 360.00	\$ 360.00
100'	Commercial Building lounge	of 8' Straight Drapery	\$ 350.00	\$ 350.00	\$ 350.00
25	Bunting Fans, Patriotic		\$ 375.00	\$ 375.00	\$ 375.00
2	Stanchion chrome		\$ 33.00	\$ 33.00	\$ 33.00
1	Stanchion, red rope 8'		\$ 6.00	\$ 6.00	\$ 6.00
30	White Picket Fence (please indicate size and type style available)		\$ 720.00	\$ 720.00	\$ 720.00
210	Barricades (Bike Racks with flat feet)	Metal Bike Racks	\$ 2,730.00	\$ 2,730.00	\$ 2,730.00
7200'	White Fence Wall	6' Heavy Duty - Incl Installation	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
300'	White Fence Wall	8' Heavy Duty - Incl Installation	\$ 375.00	\$ 375.00	\$ 375.00
1	25'x 40' Black Astro Turf (Performers)		\$ 500.00	\$ 500.00	\$ 500.00
1	20'x 70' Black Astro Turf (VIP)		\$ 700.00	\$ 700.00	\$ 700.00
40	Fire Extinguishers		\$ 510.00	\$ 510.00	\$ 510.00
2	Stand by labor for first two days of Fair		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
	Other fees	Travel Expenses - Install & Teardown	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00
	Waived	Sales Tax, Surcharges, Other Charges	\$ -	\$ -	\$ -
		Total charges for delivery & pick up	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
		Total Bid Amount	\$ 89,776.50	\$ 89,776.50	\$ 89,776.50

* Bids are quoted on the required amounts remaining the same in 2016, and 2017. However, Fair layout determines quantities and bids shall be adjusted using rate sheet as provided in Part A - of Section III - Tent, Pipe, & Drape Fee Specifications

**Part III
Tent, Pipe, and Drape
B - Fee Sheet**

6B.

Style	Size	Price	Price with 3 Walls/ Light
White Peaked Top Canopy with Flag	7'x7'x8'	\$ 65.00	\$ 112.50
White Peaked Top Canopy with Flag	10'x10'x8'	\$ 85.00	\$ 140.00
White Peaked Top Canopy with Flag	20'x20'x10'	\$ 200.00	\$ 345.00
White Peaked Top Canopy with Flag	20'x40'x10'	\$ 400.00	\$ 630.00
White Peaked Top Canopy with Flag	20'x60'x10'	\$ 600.00	\$ 915.00
White Peaked Top Canopy with Flag	25'x40'x10'	\$ 520.00	\$ 765.00

Please List any additional sizes available (Include price)

Style	Size	Price	Price with 3 Walls/ Light
		\$	\$
		\$	\$

Style	Size	Price	Price with 3 Walls/Light
White Canopy	20'x20'x10'	\$ 200.00	\$ 345.00
White Canopy	20'x20'x12'	\$ 250.00	\$ 375.00
White Canopy	20'x30'x10'	\$ 300.00	\$ 460.00
White Canopy	30'x30'x10'	\$ 500.00	\$ 690.00
White Canopy	30'x40'x10'	\$ 600.00	\$ 860.00

Please List any additional sizes available (include price)

Style	Size	Price	Price with 3 Walls/Light
		\$	\$
		\$	\$

Part III
Tent, Pipe, and Drape
B - Fee Sheet

Structures	Size	Price	Price with walls and Lights	Price with walls, lights, doors
White	60'x100'x10'	\$ 7,500.00	\$ 8,200.00	\$ 9,200.00
White	30'x60'x10'	\$ 1,170.00	\$ 1,515.00	\$ 2,620.00

Please List any additional sizes available (include price)

Structures	Size	Price	Light and Walls	Price with walls, lights, doors
		\$		
		\$		\$
Description	Pricing	Amount		
Tent Wall	Price Per Foot	\$1.50	8' or 10' Sidewall	
Standard Drapery Booth	Per Per 10'x10'x8'	\$35.00		
High Drapery (Duvatine or Velvet)	Price Per Foot	\$6.00		
3' Straight Drapery	Price Per Foot	\$2.50		
8' Straight Drapery	Price Per Foot	\$3.50		
White Picket Fence	Price Per Foot	\$24.00		
Anchors (concrete)	Per item	\$25.00		
Canopy bases	Per item	\$5.50		
10' Raingutters	Per item	\$10.00	Vendor to install	
Black Astro Turf	Price Per SQ. FT.	\$0.50	Incl Installation	
Roll of Vellon (indicate size)	Price Per Roll	\$250.00	36" Roll	
White Fence Wall (Exact to size) 6' high	Price Per Foot	\$1.25	Incl Installation	
White Fence Wall (Exact to size) 8' high	Price Per Foot	\$1.25	Incl Installation	
Barricades (Bike Racks with flat feet)	Price Per Bike Rack	\$13.00	Drop Ship - Fair to Setup	
Fire Extinguisher	Per Extinguisher	\$15.00		

Part III
Tent, Pipe, and Drape
B - Fee Sheet

6B.

Hi Bay Lights	Per Light	\$55.00	
200 Watt Quartz Lights	Per Light	\$10.00	
Service call		\$500.00	Per Man - Each time Incl Travel Time
Standby charge		\$1,500.00	2 Men x 8 hrs - Incl Overnite Stay
Delivery & Pick Up Charge		\$3,000.00	
Sales Tax, Surcharges, Other Charges		Waived	
Other charges		\$11,900.00	

PROPOSER/CONTRACTOR STATUS FORM
PAGE 1 OF 2

CONTRACTOR'S NAME AI PARTY RENTALS COUNTY LOS ANGELES
ADDRESS: 251 E FRONT STREET FEDERAL ID# 95-4773522
CITY: COVINA ZIP 91723

Status of contractor proposing to do business (please check one)

INDIVIDUAL LIMITED PARTNERSHIP GENERAL
 PARTNERSHIP CORPORATION

INDIVIDUAL (Please Check One) RESIDENT NON-RESIDENT

IF A SOLE PARTNERSHIP, STATE THE TRUE NAME OF SOLE PROPRIETOR: (I.E., JOHN ROE SMITH; NOT J.ROE SMITH OR NOT JOHN R. SMITH)

PARTNERSHIP (PLEASE CHECK ONE)

LIMITED PARTNERSHIP GENERAL PARTNERSHIP
IF A PARTNERSHIP, LIST EACH PARTNER IDENTIFYING WHETHER LIMITED PARTNERS (S), STATING THERE TRUE FULL NAME AND THEIR INTEREST IN THE PARTNERSHIP:

CORPORATION

PLACED AND DATE OF INCORPORATION COVINA, CA - DECEMBER 6, 1999

IF NOT A CALIFORNIA CORPORATION IN GOOD STANDING, PLEASE STATE THE DATE THE CORPORATION WAS AUTHORIZED TO DO BUSINESS IN CALIFORNIA: _____.

CURRENT OFFICERS:

PRESIDENT: CHET W FORTNEY VICE PRESIDENT: RENE L MARTINEZ

SECRETARY: CHET W FORTNEY TREASURES: CHET W FORTNEY

OTHER OFFICERS: ROBIN ZEILINSKI - GENERAL MANAGER

ALL MUST ANSWER:

ARE YOU SUBJECT TO FEDERAL BACKUP WITHHOLDING? NO

PROPOSER/CONTRACTOR STATUS FORM
PAGE 2 OF 2

FICTITIOUS NAME

IF CONTRACTOR IS DOING BUSINESS UNDER A FICTITIOUS BUSINESS NAME AND WILL BE PERFORMING UNDER THE FICTITIOUS NAME, PLEASE ATTACH A CLEARLY LEGIBLE COPY OF THE CURRENT FICTITIOUS FILING.

PENDING LITIGATION HEARINGS

ARE ANY CIVIL OR CRIMINAL LITIGATION OR ADMINISTRATIVE HEARINGS CURRENTLY PENDING AGAINST THE PROPOSER'S ORGANIZATION, OWNERS, OFFICERS, OR EMPLOYEES? NONE

IF YES, PLEASE STATE THE CASE NUMBER, AGENCY, OR COURT WHERE PENDING AND STATUS OF LITIGATION OR HEARING:

WE RESERVE THE RIGHT TO VERIFY THE INFORMATION PROVIDED ON THIS FORM BY THE PROPOSER DURING THE RFQ PROCESS. BY SIGNING THIS FORM, YOU ARE AUTHORIZING THE RELEASE OF ANY AND ALL INFORMATION PERTAINING TO YOURSELF AND BUSINESS IN WHICH YOU PARTICIPATE OR HAVE PARTICIPATED, INCLUDING INFORMATION OF A CONFIDENTIAL OR PRIVILEGED NATURE IN THE POSSESSION OF GOVERNMENT OF PRIVATE AGENCIES OR INDIVIDUAL WHO FURNISH SUCH INFORMATION FROM LIABILITY FOR DAMAGES WHICH MAY RESULT FROM FURNISHING THE INFORMATION REQUESTED.

I DECLARE UNDER PENALTY OF PERJURY THAT THE ABOVE INFORMATION IS TRUE AND CORRECT AND THAT I AM AUTHORIZED TO SIGN THIS STATUS FORM ON BEHALF OF THE PROPOSER/CONTRACTOR

SIGNATURE

PRINT NAME

IF THIS STATUS FORM IS NOT COMPLETELY FILLED OUT, SIGNED AND SUBMITTED WITH PROPOSER'S RESPONSE TO THE RFQ, THE BID WILL BE REJECTED AS NON-RESPONSIVE. ANY FALSE OR MISLEADING INFORMATION WILL CAUSE THE BID TO BE REJECTED AS NON-RESPONSIVE.

FINANCIAL PROPOSAL FORM
TENT, PIPE, AND DRAPE
(PLEASE SUBMIT TWO ORIGINAL COPIES)

I HEREBY SUBMIT THE FOLLOWING BID FOR TENT, PIPE, AND DRAPE SERVICES ON THE GROUNDS OF THE RIVERSIDE COUNTY FAIR AND NATIONAL DATE FESTIVAL FOR A ONE (1) YEAR PERIOD 2015, AND TWO (2) ONE- YEAR OPTIONS FOR 2016, AND 2017.

2015, 1st -YEAR TENT, PIPE, AND DRAPE \$ 89,776.50

2016, 2nd -YEAR TENT, PIPE, AND DRAPE \$ 89,776.50

2017, 3rd -YEAR TENT, PIPE, AND DRAPE \$ 89,776.50

TOTAL THREE YEAR BID \$ 269,329.50

All proposers must fill in the following information and sign this form in order for the "Financial Proposal Bid Form" to be considered.

AI PARTY RENTALS
FIRM NAME

626-967-0500
PHONE NUMBER

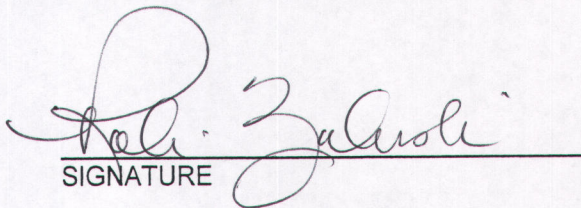
251 E FRONT ST.
ADDRESS

COVINA, 91723
CITY/ZIP CODE

954773522
TAXPAYER ID NUMBER

Proposer certifies to that proposer has thoroughly familiarized self with the Riverside County Fair facilities and accepts all reasonable disclosed risks in submitting this proposal that a prudent review of the facility would have revealed.

By its signature on this proposal form, the proposer certifies that he/she has read and understood the RFP package. Further, proposer certifies that the information provided by the proposer is accurate, true and correct, and not intended to mislead the Riverside County Fair in any manner.


SIGNATURE

General Manager
TITLE