

244

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: FIRE

SUBMITTAL DATE:
February 17, 2015

SUBJECT: Approve the Sole Source Software Licensing and Maintenance Renewal for Proprietary Mobile Mapping Data from Geospatial Technologies (GST) for up to Five Years ; [\$27,500] [\$137,500 potential total cost]; All Districts; General Fund 25%, Prop 172 and Structural Fire Taxes 33%, Contract Reimbursement 42%

RECOMMENDED MOTION: That the Board of Supervisors

1. Approve and authorize the Purchasing Agent to issue a purchase order for the renewal of software licensing and maintenance of proprietary mobile mapping data with GST in the amount of \$27,500 annually, with the option to renew software licensing and maintenance services for up to four (4) additional years; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal option, based on the availability of funding and to sign amendments to the compensation provision that do not exceed the annual CPI rates.

BACKGROUND:

Summary

Continued on Page 2.

Christopher M. Hans
Christopher M. Hans
Interim Chief Information Officer

John R. Hawkins
John R. Hawkins,
Fire Chief

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 27,500	\$ 27,500	\$ 137,500	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 7,150	\$ 7,150	\$ 35,750	\$ 0	<input type="checkbox"/>

SOURCE OF FUNDS: General Fund 25%, Prop 172 and Structural Fire Taxes 33%, Contract Reimbursement 42%

Budget Adjustment: No

For Fiscal Year: 14/15

C.E.O. RECOMMENDATION:

APPROVE

BY:

Tina Grande
Tina Grande

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Benoit, seconded by Supervisor Ashley and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Benoit and Ashley
Nays: None
Absent: None
Date: March 10, 2015
xc: Fire, Purchasing

Kecia Harper-Ihem
Clerk of the Board

By: *Kecia Harper-Ihem*
Deputy

Prev. Agn. Ref.: 1/29/08 3.27
1/31/12 3.13

District: All

Agenda Number:

3-49

Lisa Brandl
PURCHASING & FLEET SERVICES
Lisa Brandl, Director

Departmental Concurrence

☐ Positions Added

☐ Change Order

☐ A-30

☐ 4/5 Vote

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approve the Sole Source Software Licensing and Maintenance Renewal for Proprietary Mobil Mapping Data from Geospatial Technologies (GST) for up to Five Years; [\$27,500] [\$137,500 potential total cost]; All Districts; General Fund 25%, Prop 172 and Structur
DATE: February 17, 2015
PAGE: 2 of 2

BACKGROUND:

Summary (continued)

The Fire Department purchased a mobile mapping data solution from GST on July 8, 2005. In FY 2007/08, the Fire Department purchased Tracker Server Software License and program upgrades for Viewer Software Site and Wireless Host Server Software including Automatic Vehicle Location (AVL) Interface, which was approved by the Board of Supervisors on January 29, 2008, agenda 3.27. On January 31, 2012, agenda item 3.13, the Fire Department obtained approval to extend the licensing and maintenance for three (3) years, which will expire on February 28, 2015. The Fire Department is requesting the annual software maintenance for all of these software packages.

GST is the developer and sole proprietor of these software products covered under the Software Annual Maintenance service. The annual maintenance of this software is required to keep the system and enhancements at the level of performance to meet Fires' operational goals and objectives in accordance with the Department mission statement.

This purchase of mobile mapping data software has enabled effective integration with the County's Public Safety 911 System and current pre-plan program and associated database (FireZone current version). The software is Microsoft Windows 7 compatible and downloads with rapid response to a laptop computer and/or a mobile data computer (MDC) located in emergency response vehicles. The software allows for both automated and manual entry of emergency call locations that route emergency responders to a specific location(s).

Impact on Citizens and Businesses

With the renewal of this application the Fire Department will retain the ability to efficiently respond to and perform on emergency incidents.

SUPPLEMENTAL:

Additional Fiscal Information

The Department will expend \$27,500 in FY 14/15 and upon renewal of the purchase order, all following years until FY 19/20; with a total potential expense of \$137,500. Per Board of Supervisors Policy H-11, the Department has received approval from the County Technology Standards and Oversight Committee (Approval #PR2014-01743).

Contract History and Price Reasonableness

The software was purchased under Request for Proposal (FPARC00007) in 2005, which included the licensing and maintenance. GST is providing the same discount of 30% off their published price list.

Date: February 17, 2015

From: John R. Hawkins, Fire Chief Department/Agency: Fire
(Director or designee)

To: Board of Supervisors/Purchasing Agent

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for Software Annual Maintenance from GeoSpatial Technologies, Inc. (GST) miscellaneous software and interface licenses.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. Supply/Service being requested:

Annual Software Maintenance for the following software from GST:

- Tracker Server Software
- Viewer Software Site License
- Wireless Host Server Software
- Mapper Site License
- Automatic Vehicle Location (AVL) Interface Software

2. Supplier being requested: GeoSpatial Technologies, Inc. VC#1781

3. Alternative suppliers that can or might be able to provide supply/service: None. This product is proprietary to GST and protected by U.S. Patents. This vendor is the manufacturer of the product and holds ownership to all licenses and license upgrades.

4. Extent of market search conducted: The Fire Department purchased from GST the Mobile Mapping Data Software on July 8, 2005. In FY 2007/08, the Fire Department purchased Tracker Server Software License and program upgrades for the Viewer Software Site and Wireless Host Server Software including Automatic Vehicle Location (AVL) Interface which was approved by the Board of Supervisors on January 29, 2008, agenda 3.27. Then on January 31, 2012, agenda 3.13, the Fire Department obtained approval to extend the licensing and maintenance for up to three (3) additional one-year periods, which expired on February 28, 2015.

5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: The Software Annual Maintenance service will ensure that the proprietary product is current and updated to continue to perform and provide effective emergency response and meet Fire's mission.

6. Reasons why my department requires these unique features and what benefit will accrue to the county: The GST Tracker Server, Viewer, Wireless Host, Mapper Site, and AVL software license program updates and maintenance provided is needed to ensure the Department's operational goals and objectives.

7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier: GST is providing the same discount of 30% off list for CalFire agencies to the Fire Department.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain). No.

9. Period of Performance: One (1) year Purchase order with an option to renew for four (4) additional one (1) year periods.


Department Head Signature

02/18/15
Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 27,500 Annually ___ One time Annual Amount through Fy 19/20



2/19/15

15-398

Purchasing Agent

Date

Approval Number
(Reference on Purchasing Documents)



RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
To be completed for all departmental purchases of IT systems, services or renewals

PR2014-01743


Tracking Number for
Internal Use Only

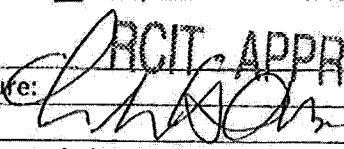
REQUESTED PURCHASE:		GST TRACKER MAINTENANCE RENEWAL																					
DEPARTMENT/AGENCY:		FIRE																					
CONTACT NAME/PHONE:		ANDREW MCGEE - (951) 940-6944																					
PURCHASE REQUEST:		<input type="checkbox"/> NEW EQUIPMENT/SERVICES <input type="checkbox"/> UPGRADE <input type="checkbox"/> REPLACEMENT																					
PURCHASE TYPE:		<input type="checkbox"/> PROFESSIONAL SERVICES <input type="checkbox"/> SOFTWARE <input type="checkbox"/> HARDWARE <input checked="" type="checkbox"/> RENEWAL																					
DESCRIBE REQUESTED PURCHASE	Renewal of existing maintenance and support agreement with GST for all GST products. Term of 1 year. Provides mobile mapping and routing solution for Fire mobile computers.																						
BUSINESS NEEDS ADDRESSED	Maintain current level of support and updates to all GST products for a term of 1 year. Provides mobile mapping and routing solution for Fire mobile computers.																						
ARE THERE ANY OTHER COUNTY SYSTEMS THAT PROVIDE THE SAME FUNCTIONALITY?		<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> UNKNOWN																					
BUSINESS CRITICALITY <input checked="" type="checkbox"/> Run the business <input type="checkbox"/> Grow the business <input type="checkbox"/> Transform the business		BUSINESS IMPACT (SELECT ALL THAT APPLY) <input checked="" type="checkbox"/> Support current operations <input type="checkbox"/> Reduce Expenses <input type="checkbox"/> Improve Customer Service <input type="checkbox"/> Improve Operational Efficiencies																					
BUSINESS RISKS	Financial: None beyond 1 year term Operational: None beyond 1 year term Customer:																						
ALTERNATIVE SOLUTIONS	1. [Solution] 2. [Solution] 3. [Solution]																						
TRANSACTION	<input checked="" type="checkbox"/> Cash Purchase <input type="checkbox"/> Lease Purchase Lease Years: _____																						
PURCHASE COSTS Hardware: \$ 0 Software: \$ 28,000.00 Labor: \$ 0		COST BENEFIT ANALYSIS <table border="1"><thead><tr><th></th><th>ALTERNATIVE STATUS QUO</th><th>ALTERNATIVE</th><th>ALTERNATIVE</th></tr></thead><tbody><tr><td>Current Annual Cost</td><td></td><td></td><td></td></tr><tr><td>Ongoing Annual Cost</td><td></td><td></td><td></td></tr><tr><td>Annual Cost Savings</td><td></td><td></td><td></td></tr><tr><td>Net Annual Savings</td><td></td><td></td><td></td></tr></tbody></table>			ALTERNATIVE STATUS QUO	ALTERNATIVE	ALTERNATIVE	Current Annual Cost				Ongoing Annual Cost				Annual Cost Savings				Net Annual Savings			
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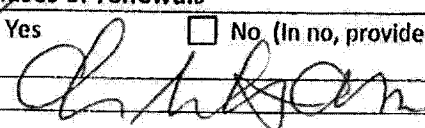


RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
To be completed for all departmental purchases of IT systems, services or renewals

Tracking Number for
Internal Use Only

TOTAL COST: \$ 28,000.00	Project Implementation Cost			
	Project Payback Period? yrs			
Department Head Signature: 		Date: 7-29-14		

RCIT RECOMMENDATION -- for purchases and renewals under \$100,000	
Recommended:	<input type="checkbox"/> Yes <input type="checkbox"/> No (Non-recommended requests submit to TSOC)
By:	
Chief Information Officer Signature:	Date: 8/7/14 3/4/15
RCIT explanation for non-recommended requests:	

TSOC RECOMMENDATION: for purchases and renewals over \$100,000 and RCIT non-recommended purchases or renewals	
Recommended:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (In no, provide explanation below)
TSOC Chair Signature: 	Date: 3/4/15
TSOC explanation for denied requests:	