

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

264



**FROM:** Riverside University Health System (RUHS)

**SUBMITTAL DATE:**  
June 16, 2015

**SUBJECT:** Ratify and Approve the 2<sup>nd</sup> Amendment to the Agreement with Nexus IS Inc. for onsite network support for a term of Five years. All District; [Total\$3,448,675] Hospital Enterprise Funds

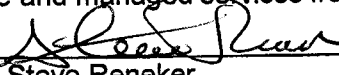
**RECOMMENDED MOTION:** That the Board of Supervisors:


1. Ratify and approve the 2<sup>nd</sup> amendment to the Agreement with Nexus IS Inc. for onsite network support for an additional term of 5 years, from \$2,966,100 to \$3,448,675 effective 6/14/15 to June 30, 2020; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates, as approved by County Counsel.

**BACKGROUND:**

Summary

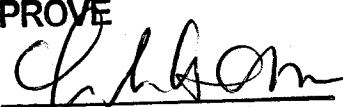
Riverside University Health System's (RUHS) existing hospital network infrastructure is currently supported by SMARTnet hardware and managed services from Nexus IS, Inc.

  
 Steve Reneker, Chief Information Officer

  
 Zareh H. Sarrafian, Hospital CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 27,600	\$ 662,692	\$ 3,448,675	\$	Consent <input type="checkbox"/> Policy <input type="checkbox"/>
NET COUNTY COST	\$	\$	\$	\$	

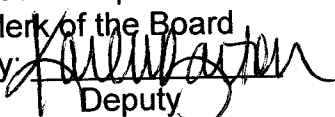
**SOURCE OF FUNDS:** Hospital Enterprise Fund 40050  
 Budget Adjustment: No  
 For Fiscal Year: 14/15-19/20

**C.E.O. RECOMMENDATION:** **APPROVE**  
 BY:   
 County Executive Office Signature Christopher M. Hans

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Washington, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Benoit and Ashley  
 Nays: None  
 Absent: None  
 Date: June 16, 2015  
 xc: RUHS, Purchasing

Kecia Harper-Ihem  
 Clerk of the Board  
 By:   
 Deputy

Prev. Agn. Ref.: 6/9/9, 3-44, 1/27/15, 3-13 | District: 5 | Agenda Number:

**3-50**

Lisa Brandl, Director  
 PURCHASING & FLEET SERVICES  
 FORM APPROVED COUNTY COUNSEL 6/14/15  
 GREGORY P. PRAMOS  
 DATE  
 Departmental Concurrence

- A-30
- Positions Added
- 4/5 Vote
- Change Order

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**  
**FORM 11: Ratify and Approve the 2nd Amendment to the Agreement with Nexus IS Inc. for onsite network support for a term of Five years. All District; [Total \$6,414,775]; [Ongoing \$3,448,675]**  
Enterprise Funds

**DATE: June 16, 2015**  
**PAGE: 2 of 2**

**BACKGROUND:**

**Summary (continued)**

The benefits and features of Nexus IS Managed Services include a focus on the County's strategic priorities, access to highly specialized expertise, 24/7/365 support, reduced risk profile, and cost predictability. By extending the agreement with Nexus IS, it will enable RUHS to maintain its ongoing system and help reduce the possibility of network failures, which could result in unacceptable service interruptions at our critical hospital facility. The routine maintenance includes managing physical and logical adds, moves and changes, configuration management, implementation of critical software patches, failed hardware replacement, troubleshooting and resolving system incidents while managing hardware and software suppliers to ensure the efficient delivery of products and services.

Nexus IS has provided RUHS with onsite support as well as supplementary offsite support. The contract is being extended from its original period of 5 years for 5 more years. A desirable balance of critical skills has been achieved between County and Nexus IS networking engineering staff.

**Impact on Citizens and Businesses**

No negative impact

**Contract History and Price Reasonableness**

This amendment request is for the Network Team from Nexus IS to continue their contract with RUHS. Information Services is requesting to extend the contract an additional five years, which includes engineer on site 24 x 7 x 365, three 8 hour shifts per day, plus an added day shift Wednesdays and Thursdays the entire year.

Subsequent years are:

\$662,692 for fiscal year 2015-2016  
\$675,946 for fiscal year 2016-2017  
\$689,464 for fiscal year 2017-2018  
\$703,254 for fiscal year 2018-2019  
\$717,319 for fiscal year 2019-2020

TOTAL REQUEST (5 year period): \$3,448,675

COUNTY OF RIVERSIDE  
 AMENDMENT NO. 2 TO THE AGREEMENT  
 WITH  
 NEXUS IS INC.

Contract Term Including amendments: June 9, 2009 to June 13, 2015  
 Effective Date of Amendment: June 16, 2015  
 Maximum Amendment Amount: \$ 3,448,675

The Agreement between Riverside University Health System, herein referred to as COUNTY and Nexus IS, Inc., herein referred to as CONTRACTOR, is amended as follows:

1. On page 3 of the Agreement, amend Section 2 the "Period of Performance":  
 To amend all reference to the Period of Performance from expiration of June 13, 2015 to a Period of Performance of June 14, 2015 through June 30, 2020, unless terminated as specified in Section 5 TERMINATION. All other terms of the Period of Performance in the Agreement shall apply.
  
2. On page 3 of the Agreement, amend Section 3 the "Compensation":  
 The COUNTY agrees to pay CONTRACTOR for services performed at an aggregate amount of three million four hundred forty eight thousand six hundred seventy five dollars (\$3,448,675), including all expenses, based on the availability of fiscal funding for the additional Period of Performance stated in this amendment.
  
3. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

<u>County</u> County of Riverside Board of Supervisors County Administration Center 4080 Lemons Street, 4 <sup>th</sup> fl. Riverside, CA 92501	<u>Contractor</u> Nexus IS, Inc. 1733 Alton Parkway Suite 150 Irvine, CA 92606
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By: <u>Marion Ashley</u> Name: Marion Ashley Title: Chairman of the Board of Supervisors Date: <u>JUN 16 2015</u>	By: <u>Thomas Lyon</u> Name: Thomas Lyon Title: Sr. VP of Managed Services Date: <u>6-16-15</u>
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FORM APPROVED COUNTY COUNSEL  
 BY: NEAL R. KIPNIS DATE: 6/2/15

RFP# MCARC-092  
 BOS agenda 3-44 6/9/09, 1/27/15, 3-13  
 Form #116-311 Revision Date: 11/24/14

ATTEST:  
 KECIA HARPER-IHEM, Clerk  
 County of Riverside Purchasing and Fleet Services \* 2980 Washington Street Riverside, CA 92504  
 Phone: 951-955-4937 Fax: 951-955-3730  
 www.Purchasing.co.riverside.ca.us  
 By: [Signature]  
 DEPUTY

JUN 16 2015 3:50