

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

630



FROM: Riverside County Information Technology (RCIT)

SUBMITTAL DATE:
July 6, 2015

SUBJECT: Approval of the Second Amendment to the Agreement with NEXUS to finalize the CISCO voice, video, wireless and data Converged Network. [All Districts], [\$24,618,133, financed over 7 years].

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Chairman of the Board to execute the Second Amendment to the agreement with Nexus, increasing the agreement by \$6,368,133, to a total of \$24,618,133.
2. Direct RCIT to return to the Board for approval of a Cisco lease arrangement, through Banc of America Public Capital Corp, to finance Amendment 2, in the amount of \$6,368,133, at an interest rate of 2 percent over 7 years.
3. Approve a \$966,778 loan from general fund contingency to cover the first year of debt service due in FY 15/16, to be recovered in installments together with remaining years' debt service payments through RCIT ISF rates charged to departments

BACKGROUND:

Summary

On December 18, 2012, agenda item 3.47, the Board of Supervisors was informed that the Aastra PBX phone system was in need of significant software and hardware upgrades. It was determined that implementing a Voiceover Internet Protocol (VoIP) would be more efficient than continuing to invest in an

(continued on page 2)

Steve Reneker
Chief Information Officer

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 966,778	\$ 966,778	\$ 24,618,133	\$ 966,778	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$	\$	\$	\$	

SOURCE OF FUNDS: Year 1 - Loan, Years 2 through 7 - RCIT ISF Rates
Budget Adjustment: **NO**
For Fiscal Year: FY 15/16

C.E.O. RECOMMENDATION: APPROVE
BY:
County Executive Office Signature Jennifer L. Sargent

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Benoit, seconded by Supervisor Ashley and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Tavaglione, Washington, Benoit and Ashley
Nays: Jeffries
Absent: None
Date: July 21, 2015
xc: RCIT

Kecia Harper-Ihem
Clerk of the Board
By:
Deputy

Prev. Agn. Ref.: 3.47 on 12/18/12; 3-31 on 1/29/13; 3-31 on 6/25/13; 3-32 on 6/25/13 District: Agenda Number:

3-60

FORM APPROVED COUNTY COUNSEL 7/16/15
DATE
BY: GREGORY P. PRIAMOS

Departmental Concurrence

Purchasing & Fleet Services:
Teresa Summers, Assistant Director

A-30 Positions Added
 4/5 Vote Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

FORM 11: Approval of the Second Amendment to the Agreement with NEXUS to finalize the CISCO voice, video, wireless and data Converged Network. [All Districts], [\$24,618,133, financed over 7 years].

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BACKGROUND:

Summary (continued)

aging system, therefore, the Board approved CISCO as the standard County solution for a converged network, including voice, video, wireless and data.

Currently, the Aastra PBX phone system software is not supported by the manufacturer and County staff are performing required maintenance. There is risk of a catastrophic outage should the software require a fix beyond the expertise of County staff. In addition, the Solidus Contact Center platform software is no longer being supported which is very concerning because most incoming public calls are routed through call centers and key departments, such as DPSS, Public Health and RCRMC, are big users of this system.

On January 29, 2013 (M.O. 3-31), the Board of Supervisors approved a \$15 million agreement with Nexus IS for a Cisco voice, video, wireless and data Converged Network. The agreement with Nexus intended to replace all current county phones, auto attendants, Interactive Voice Response Systems (IVR), call centers, voicemail and wireless networks in county locations with five or more employees. The agreement also provided five years of enterprise licensing to support the new phones and software/hardware.

On June 25, 2013 (M.O. 3-31), the Board of Supervisors approved Amendment 1 to the contract, in the amount of \$3,250,000, for additional equipment and services identified during an initial 30 day assessment performed by Nexus. As included in the original Form 11, the contract with Nexus was to be modified as the County's hardware requirements became known through progression of the project.

The original contract anticipated installation of the new equipment in 541 buildings in one year, almost 1.5 sites per calendar day. In hindsight, this was an unrealistic plan, given staff growth/site increases for certain departments and the amount of remediation required for many sites. The first site was cut-over to the converged network in September 2013. Today, there are approximately 80 sites remaining, including the Riverside County Regional Medical Center (RCRMC). The CNP team, composed of both RCIT and Nexus staff, recently performed an assessment of the remaining sites to be cut-over and determined the additional equipment and hours required to complete the project. The cost for this additional work is \$6.3 million, which also includes: a call recording platform for a contact center; an enterprise network management/security tool to manage the wireless network; and new business requirements of RCRMC to accommodate increased use of wireless connectivity, provide robust firewall routers and alternate switches in the telecommunication rooms to help mitigate heat issues.

Nexus and Cisco are committed to being active partners in the success of the project. CISCO sought 7-year financing for the additional expense through Banc of America Public Capital Corp, at a favorable rate of 2 percent, which would be separate from the County's line of credit. Nexus agreed to increase the discount, from 58 to 70 percent, on all additional equipment required. In addition, Cisco agreed to accept the return of all unopened equipment purchased through the original scope of work which is no longer required.

Following is a summary of items required to complete the CNP project and an approved credit for the unused, unneeded equipment:

Additional Equipment and Services	\$ 4,116,186
Contact Center Call Recording	\$ 215,605
Wireless Network Software	\$ 551,665
Equipment Credit	\$ (661,209)
Total:	\$ 4,222,247

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Following is a summary of the recommended strategic changes requested by RCRMC:

LAN Network Equipment	\$ 1,898,918
Security Equipment	\$ 130,438
Upgraded Wireless Network	\$ 116,530
Total:	\$ 2,145,886

The County has been saving approximately \$414,000 annually through reduced monitoring charges and elimination of traditional telephone company charges. When the conversion is complete and the County is no longer supporting and monitoring the trunking systems in Arlington, South County and Indio and traditional call charges are eliminated in those areas, an additional \$195,000 annually is estimated to be saved.

Impact on Residents and Businesses

Completing the implementation of the Converged Network Project will provide reliability, greater efficiency in day-to-day operations and save approximately \$609,000 annually in charges associated with operating the Aastra system.

SUPPLEMENTAL:

Additional Fiscal Information

Project Budget Summary				
Nexus Agreement	Amendment Amount	Total Nexus Contract	RCIT Project Contingency	Total Project Budget
Original Contract Award		\$15,000,000	\$1,000,000	\$ 16,000,000
Amendment 1 Increase in Nexus Contract Reduction in RCIT Contingency	\$ 3,250,000	\$18,250,000	\$ 750,000	\$ 19,000,000
Amendment 2	\$ 6,368,133	\$24,618,133	\$ 750,000	\$ 25,368,133

Contract History and Price Reasonableness

The Purchasing department, on behalf of RCIT, released a Request for Quotation (RFQ) # ITARC-164 to the current County awarded Cisco vendors. Purchasing received three bids, from Nexus, Sigmanet and Enpointe. Through the evaluation process, RCIT and Purchasing determined Nexus the lowest responsive/responsible vendor.

**COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO THE AGREEMENT
WITH NEXUS IS, Inc.**

Contractor: Nexus IS, Inc.
Effective Date of Amendment: July 21, 2015

The Agreement between the County of Riverside ("County") and Nexus IS, Inc. ("Nexus IS") effective January 29, 2013 is amended as follows:

1. In October 2014, the County and Nexus IS began a series of discussions to address, as anticipated in the Agreement, changes required to ensure successful completion of the entire project. They subsequently mutually agreed to temporarily suspend the project and conduct a comprehensive project reassessment and reconciliation. This included an in-depth reassessment of Riverside County Regional Medical Center ("RCRMC") requirements.
2. As a result of the reassessment and reconciliation process, the parties have agreed the fixed price to complete the project shall be increased to \$24,618,133. Attached as Exhibit A are schedules describing the remaining materials and work required to complete the entire project, including RCRMC requirements. These schedules and the revised fixed price are based upon information obtained during the just completed reassessment and reconciliation process.
3. The County continues to hold approximately \$1,122,892.01 as retention funds. These funds have already been earned by Nexus IS for work done and materials delivered; and the County agrees to promptly release these funds to Nexus IS. For the remainder of the project, Nexus IS will invoice the County monthly based on project materials received and project labor completed. Project invoices received by the County will be paid in full once validated and approved. The County and Nexus IS confirm they will follow the contract change management requirements in the event there are any such changes.
4. All of the terms and conditions of the original Agreement shall remain unchanged and in effect.

AGREED:

COUNTY OF RIVERSIDE

NEXUS IS, Inc.

By: Marion Ashley By: Dee M. Hardy
MARION ASHLEY

Name and Title: CHAIRMAN, BOARD OF SUPERVISORS Name and Title: SUP of Services

Date: JUL 21 2015 Date: July 14, 2015

FORM APPROVED COUNTY COUNSEL

BY: Neal R. Kipnis DATE: 7/14/15
NEAL R. KIPNIS

ATTEST:
KECIA HARPER-HEM, Clerk
DEPUTY

JUL 21 2015 3-60

EXHIBIT A

(18 pages follow)

ONLY/OTMC Total Amendment	
Equipment	\$ 4,021,187
One Year Smartnet	\$ 190,099
Shipping & Handling	\$ 67,084
Estimated Sales Tax (8%)	\$ 321,695
Professional Services	\$ 2,429,324
Total	\$ 7,029,339
Expected Cisco RMA Credit	\$ (661,209)
Amendment 2 Grand Total	\$ 6,368,130



Office: Murfreesboro
 Address: 35818 Jefferson Ave. Suite 110
 City/State/Zip: Murfreesboro CA 82582
 URL: http://www.nexusllc.com/

Riverside, County/IT/Alesandro

Account Manager: Daryl Quintero
 Phone Number:
 Inside AAT
 Phone Number:



Quote Name: RCIT Budget Remaining Shos_Equipment_7-13-2015_Special Pricing
 Quote Number: A-18839
 Valid Until: 02/20/15

Schedule A

LINE#	PART#	QTY	DESCRIPTION	EXT. PRICE	UNIT PRICE	MONTH	DISC.	LIST PRICE
Additional Materials								
1	VG310 Cables			\$0.00	\$0.00			
2	Misc Cables	116	VG310 Cables	\$7,027.56	\$61.11			
				\$7,027.56				
3	Cablelab Software Support			\$0.00	\$0.00			
4	CSP-SG-COMMAQ-LPUSR	125	Annual Platinum Support, 1 year	\$0.00	\$0.00			
5	CSP-SP-COMMAQ-LPUSR	125	Annual Platinum Support, 4 years	\$34,128.75	\$273.03			
				\$34,128.75				
			Additional Materials	\$41,156.40				
Analog Gateways								
6	VG350-444FXS/K9	10	Cisco VG350 144 FXS Bundle	\$73,500.00	\$7,350.00		70.00%	\$24,500.00
7	SM-D-12FXS	20	Cisco 72 Port FXS Double Wide Service Module	\$0.00	Included			
8	PWR-3820-AC	10	Cisco 3825/3845 AC Power Supply	\$0.00	Included			
9	HWIC-BLANK	40	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
10	MEM-3800-1GB-DEF	10	1GB DRAM (512MB+512MB) for Cisco 3825/3845 ISR (Default)	\$0.00	Included			
11	MEM-CF-256MB	10	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$0.00	Included			
12	PVDM3-256	10	256-channel high-density voice DSP module	\$0.00	Included			
13	SL-VG350-IPB-K9	10	Cisco VG350 IP Base License	\$0.00	Included			
14	SL-VG350-LIC-K9	10	Cisco VG350 Unified Communications License	\$0.00	Included			
15	VG350-FANASSY	10	Cisco VG350 Fan Assembly	\$0.00	Included			
16	VG350-SPE160K9	10	Cisco VG350 Motherboard	\$0.00	Included			
17	CAB-AC	20	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00			
18	PWR-3800-AC2	10	Cisco 3825/3845 AC Power Supply (Secondary PS)	\$1,500.00	\$150.00		70.00%	\$450.00
19	SVGS3KUR9-15403M	10	Cisco VG350 Series IOS UNIVERBAL	\$0.00	\$0.00			
20	CON-SMT-VG35014	10	SMARTNET 6X5XND Cisco VG350 144 FXS Bundle	\$12,091.00	\$1,209.10	12	28.00%	\$1,715.00
				\$47,091.00				
21	VG396	90	Modular 24 FXS Port VoIP Gateway with PVDM3-64	\$145,800.00	\$1,620.00		70.00%	\$5,400.00
22	HWIC-BLANK	90	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
23	SL-VG390-IPB-K9	90	Cisco VG390 IP Base License	\$0.00	Included			
24	SL-VG390-LIC-K9	90	Cisco VG390 Unified Communications License	\$0.00	Included			
25	SVGS3KUR9-15403M	90	Cisco VG390 UNIVERBAL	\$0.00	Included			
26	CON-SMT-VG310CV	90	SMARTNET 6X5XND Cisco VG310 - Modular 24 FXS Port Voice	\$29,003.40	\$322.26	12	28.00%	\$449.00
27	CAB-AC	90	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00			
28	MEM-CF-256MB	90	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$0.00	\$0.00			
				\$176,793.40				
			Analog Gateways	\$263,394.40				
Routers								
29	C2821-CME-SR87K9	2	2821 UC Bundle w/ PVDM3-32, FL-CME-SR87-25, UC License PAK	\$5,117.00	\$1,558.50		70.00%	\$5,185.00
30	PWR-2921-51-AC	2	Cisco 2921/2951 AC Power Supply	\$0.00	Included			
31	FL-CME-SR87-25	2	Communication Manager Express or SR87 - 25 seat license	\$0.00	Included			
32	ISR-CCP-EXSP	2	Cisco Config Pro Express on Router Flash	\$0.00	Included			
33	MEM-2800-512MB-DEF	2	512MB DRAM for Cisco 2801-2921 ISR (Default)	\$0.00	Included			
34	MEM-CF-256MB	2	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$0.00	Included			
35	PVDM3-32	2	32-channel high-density voice DSP module	\$0.00	Included			
36	SL-29-IPB-K9	2	IP Base License for Cisco 2801-2951	\$0.00	Included			
37	SL-29-LIC-K9	2	Unified Communication License for Cisco 2801-2951	\$0.00	Included			
38	HWIC-BLANK	4	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
39	SM-D-BLANK	2	Blank faceplate for DW slot on Cisco 2951 and 3925	\$0.00	Included			
40	SM-S-BLANK	2	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	\$0.00	Included			
41	FL-CUBE-E	4	Unified Border Element Enterprise License - 5 sessions	\$0.00	Included			
42	S28LK9-16403M	2	Cisco 2801-2921 IOS UNIVERBAL	\$0.00	\$0.00			
43	FL-SR87	2	Cisco Survivable Remote Site Telephony License	\$0.00	\$0.00			
44	CAB-AC	2	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00			
45	CON-SMT-2821CMST	2	SMARTNET 6X5XND 2821 Voice Bundle w/ UC License PAK	\$839.16	\$419.58	12	28.00%	\$597.00
				\$1,958.16				
46	C2851-CME-SR57K9	6	2951 Voice Bundle w/PVDM3-32, FL-CME-SR57-25, UC Lic, FL-CUBE10	\$19,371.00	\$3,228.50		70.00%	\$9,085.00
47	PWR-2921-51-AC	6	Cisco 2921/2951 AC Power Supply	\$0.00	Included			
48	FL-CME-SR57-25	6	Communication Manager Express or SR57 - 25 seat license	\$0.00	Included			

48	ISR-CCP-EXP	8	Cisco Config Pro Express on Router Flash	\$0.00	Included			
49	MEM-256-512MB-DEF	8	512MB DRAM (1 512MB DIMM) for Cisco 2801 ISR (Default)	\$0.00	Included			
50	MEM-CF-256MB	8	256MB Compact Flash for Cisco 1800, 2800, 3800 ISR	\$0.00	Included			
51	FVDM3-32	8	32-channel high-density voice DSP module	\$0.00	Included			
52	SL-28-IP-K9	8	IP Base License for Cisco 2801-2805	\$0.00	Included			
53	SL-28-UC-K9	8	Unified Communication License for Cisco 2801-2805	\$0.00	Included			
54	HWIC-BLANK	24	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
55	SM-B-BLANK	12	Removable faceplate for SM slot on Cisco 2800,3800,4400 ISR	\$0.00	Included			
56	FL-CUBE25	12	Unified Border Element Enterprise License - 25 sessions	\$0.00	Included			
57	S38UK8-15403M	6	Cisco Survivable Remote Site Telephony License	\$0.00	Included			
58	FL-SRST	6	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	Included			
59	CAB-AC	8	SMARTNET 803XNBD 2801 Voice Bundle w/ UC License PAK	\$4,391.18		12	28.00%	\$689.00
60	CON-SNT-2801CMST	6		\$20,762.14				
61				\$18,942.58				
62	C3845-CME-SRST-K9	5	3845 Voice Bundle w/PVDM3-64,FL-CME-SRST-25,UC Lic,FL-CUBE25	\$0.00	Included			
63	PWR-3800-AC	5	Cisco 3825/3845 AC Power Supply	\$0.00	Included			
64	3800-FANASSY	5	Cisco 3825/3845 Fan Assembly (Basic Included)	\$0.00	Included			
65	C3800-SPE100K9	5	Cisco Services Performance Engine 100 for Cisco 3825 ISR	\$0.00	Included			
66	FL-CME-SRST-25	5	Communication Manager Express or SRST - 25 seat license	\$0.00	Included			
67	ISR-CCP-EXP	5	Cisco Config Pro Express on Router Flash	\$0.00	Included			
68	MEM-3800-1GB-DEF	5	1GB DRAM (512MBx2) for Cisco 3825/3845 ISR (Default)	\$0.00	Included			
69	MEM-CF-256MB	5	256MB Compact Flash for Cisco 1800, 2800, 3800 ISR	\$0.00	Included			
70	FVDM3-64	5	64-channel high-density voice DSP module	\$0.00	Included			
71	SL-38-IP-K9	5	IP Base License for Cisco 3825/3845	\$0.00	Included			
72	SL-38-UC-K9	5	Unified Communication License for Cisco 3800 Series	\$0.00	Included			
73	HWIC-BLANK	20	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
74	SM-D-BLANK	10	Blank faceplate for DW slot on Cisco 2801 and 3825	\$0.00	Included			
75	SM-B-BLANK	10	Removable faceplate for SM slot on Cisco 2800,3800,4400 ISR	\$0.00	Included			
76	FL-CUBE25	5	Unified Border Element Enterprise License - 25 sessions	\$0.00	Included			
77	S38UK8-15403M	5	Cisco 3825-3845 IOS UNIVERSAL	\$0.00	Included			
78	FL-SRST	5	Cisco Survivable Remote Site Telephony License	\$0.00	Included			
79	PWR-3800-AC/2	5	Cisco 3825/3845 AC Power Supply (Secondary PS)	\$750.00		70.00%		\$500.00
80	CAB-AC	10	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00				
81	CON-SNT-3825CMST	5	SMARTNET 803XNBD 3825 Voice Bundle UC License PAK	\$4,192.10		12	28.00%	\$1,133.00
82				\$21,894.80				
83	C3845-CME-SRST-K9	7	3845 Voice Bundle w/PVDM3-64,FL-CME-SRST-25,UC Lic,FL-CUBE25	\$31,088.50		70.00%		\$14,795.00
84	HWIC-BLANK	28	Blank faceplate for HWIC slot on Cisco ISR	\$0.00	Included			
85	SM-B-BLANK	28	Removable faceplate for SM slot on Cisco 2800,3800,4400 ISR	\$0.00	Included			
86	3800-FANASSY	7	Cisco 3825/3845 Fan Assembly (Basic Included)	\$0.00	Included			
87	C3800-SPE100K9	7	Cisco Services Performance Engine 100 for Cisco 3845 ISR	\$0.00	Included			
88	FL-CME-SRST-25	7	Communication Manager Express or SRST - 25 seat license	\$0.00	Included			
89	FL-CUBE25	7	Unified Border Element Enterprise License - 25 sessions	\$0.00	Included			
90	ISR-CCP-EXP	7	Cisco Config Pro Express on Router Flash	\$0.00	Included			
91	MEM-3800-1GB-DEF	7	1GB DRAM (512MBx2) for Cisco 3825/3845 ISR (Default)	\$0.00	Included			
92	MEM-CF-256MB	7	256MB Compact Flash for Cisco 1800, 2800, 3800 ISR	\$0.00	Included			
93	FVDM3-64	7	64-channel high-density voice DSP module	\$0.00	Included			
94	PWR-3800-AC	7	Cisco 3825/3845 AC Power Supply	\$0.00	Included			
95	SL-38-IP-K9	7	IP Base License for Cisco 3825/3845	\$0.00	Included			
96	SL-38-UC-K9	7	Unified Communication License for Cisco 3800 Series	\$0.00	Included			
97	S38UK8-15403M	7	Cisco 3825-3845 IOS UNIVERSAL	\$0.00	Included			
98	FL-SRST	7	Cisco Survivable Remote Site Telephony License	\$0.00	Included			
99	CAB-AC	14	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$1,050.00		70.00%		\$500.00
100	PWR-3800-AC/2	7	Cisco 3825/3845 AC Power Supply (Secondary PS)	\$8,401.88		12	28.00%	\$1,822.00
101	CON-SNT-3845CMST	7	SMARTNET 803XNBD 3845 Voice Bundle UC License PAK	\$40,821.48				
102				\$12,900.00		70.00%		\$45,000.00
103	ASR1001-5G-VPNK9	1	ASR1001 VPN Bundle, 5G Base System, AES/G, IPSEC License	\$0.00	Included			
104	FLS-ASR1001-5G	1	Upgrade from 2.5 Gbps to 5Gbps License for ASR 1001	\$0.00	Included			
105	FLS-ASR1-IPSEC	1	IPSEC License for ASR1000 Series	\$0.00	Included			
106	SLASR1-AES	1	Cisco ASR 1000 Advanced Enterprise Services License	\$0.00	Included			
107	SASR1001UK9-3135	1	Cisco ASR 1001 IOS XE UNIVERSAL	\$0.00	Included			
108	ASR1001-PWR-AC	2	Cisco ASR1001 AC Power Supply	\$0.00				
109	CAB-AC-R	2	Power Cord, 110V, Right Angle	\$0.00				
110	GLC-SX-MMIO	2	100GBASE-SX SFP transceiver module, MMF, 80nm, DOM	\$300.00				
111	CON-SNT-FLASBR08	1	SMARTNET 803XNBD Upgrade from 2.5 Gbps to 5Gbps	\$244.20		12	28.00%	\$330.00
112	CON-SNT-FLASBR1R	1	SMARTNET 803XNBD IPSEC License for ASR1000	\$488.40		12	28.00%	\$660.00
113	CON-SNT-FLASBR1AM	1	SMARTNET 803XNBD Cisco ASR 1000 Advanced Enterprise Ser	\$488.40		12	28.00%	\$660.00
114	ASR1K-1001-8GB	1	Cisco ASR1001 8GB DRAM	\$1,650.00		70.00%		\$5,500.00
115	ASR1K-OTHER	1	ASR1K-other applications for Enterprise or SP- Tracking only	\$0.00				
116	CON-SNT-ASR5GVPN	1	SMARTNET 803XNBD ASR1001 VPN Bundle, 5G Base System, AES/G	\$830.28		12	28.00%	\$1,122.00
117				\$18,801.21				
118			Routers	\$104,825.95				
119	WIC3-4FXS/DID=	40	Four-Port Voice Interface Card - FXS and DID	\$10,980.00		25.00%		\$880.00
120	WIC3-4FXS=	80	Four-port Voice Interface Card - FXO (Universal)	\$15,048.00		25.00%		\$880.00
121	SM-3-T1/E3=	1	One port T1/E3 Service module	\$2,808.00		70.00%		\$250.00
122	SM-4M-ADPTR=	3	Network Module Adapter for SM Slot on Cisco 2800, 3800 ISR	\$225.00		70.00%		\$4,400.00
123	WIC3-4MFT-T1/E1=	17	4-Port 3rd Gen Multiser Think Voice/AN Inr. Card - T1/E1	\$22,440.00		70.00%		
124			Routers/Modules	\$51,479.99				

Routers/Modules

115	WIC3-4FXS/DID=	40	Four-Port Voice Interface Card - FXS and DID	\$10,980.00		25.00%		\$880.00
116	WIC3-4FXS=	80	Four-port Voice Interface Card - FXO (Universal)	\$15,048.00		25.00%		\$880.00
117	SM-3-T1/E3=	1	One port T1/E3 Service module	\$2,808.00		70.00%		\$250.00
118	SM-4M-ADPTR=	3	Network Module Adapter for SM Slot on Cisco 2800, 3800 ISR	\$225.00		70.00%		\$4,400.00
119	WIC3-4MFT-T1/E1=	17	4-Port 3rd Gen Multiser Think Voice/AN Inr. Card - T1/E1	\$22,440.00		70.00%		
120			Routers/Modules	\$51,479.99				

Border Switch (1 Gbps)								
120	WS-C3850-24T-E	20	Cisco Catalyst 3850 24 Port Data IP Services	\$83,000.00	\$3,150.00	70.00%	\$10,600.00	
121	PWR-C1-350WAC	20	350W AC Config 1 Power Supply	\$0.00	Included			
122	S3850UK9-32-0SE	20	CAT3850 Universal IS Image	\$0.00	Included			
123	STACK-T1-50CM	20	60CM Type 1 Stacking Cable	\$0.00	Included			
124	CAB-SPWR-30CM	20	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	Included			
125	PWR-C1-350WAC/2	20	350W AC Config 1 Secondary Power Supply	\$3,000.00	\$150.00	70.00%	\$500.00	
126	CAB-TA-NA	40	North America AC Type A Power Cable	\$0.00	\$0.00			
127	CON-SNT-W3C384TE	20	SMARTNET 6X5XNBD Cisco Catalyst 3850 24 Port Data IP Serv	\$9,787.00	\$469.85	12	28.00%	\$682.00
			Border Switch (10Gbps)	\$75,707.00				
SFPs/Multimode								
128	GLC-SX-MMD-	378	100GBASE-SX SFP transceiver module, MMF, 850nm, DDM	\$41,709.00	\$150.00	70.00%	\$500.00	
			SFPs/Multimode	\$41,709.00				
SFPs/Singlemode								
129	GLC-LH-SMD-	10	100GBASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DDM	\$2,985.00	\$298.50	70.00%	\$995.00	
			SFPs/Singlemode	\$2,985.00				
Switches/Stack Modules/Module with 0.5M Cable								
130	C2800X-STACX-	10	Catalyst 2800-X FlexStack Plus Stacking Module optional	\$3,885.00	\$358.50	70.00%	\$1,195.00	
131	CAB-STX-E-0.5M	10	Cisco FlexStack 50cm stacking cable	\$0.00	\$0.00			
			Switches/Stack Modules/Module with 0.5M Cable	\$3,885.00				
Switches/Stack Modules/Module with 1.0M Cable								
132	C2800X-STACX-	25	Catalyst 2800-X FlexStack Plus Stacking Module optional	\$8,962.50	\$358.50	70.00%	\$1,195.00	
133	CAB-STX-E-1M	25	Cisco FlexStack 1m stacking cable	\$790.00	\$30.00	70.00%	\$100.00	
			Switches/Stack Modules/Module with 1.0M Cable	\$9,712.50				
Switches/Stack Modules/Module with 3.0M Cable								
134	C2800X-STACX-	25	Catalyst 2800-X FlexStack Plus Stacking Module optional	\$8,962.50	\$358.50	70.00%	\$1,195.00	
135	CAB-STX-E-3M	25	Cisco FlexStack 3m stacking cable	\$1,800.00	\$60.00	70.00%	\$200.00	
			Switches/Stack Modules/Module with 3.0M Cable	\$10,462.50				
Switches/L3 Fiber Switches								
136	C8800-X-LE	2	Cisco Catalyst 8800-X-Chassis (Standard Tables)	\$20,400.00	\$18,200.00	70.00%	\$34,000.00	
137	C8800-X-CVR-E	4	Catalyst 8800-X port card enhanced slot cover	\$0.00	Included			
138	C8800-X-3KW-AC	4	Cisco Catalyst 8800-X 3KW AC Power Supply	\$2,400.00	\$800.00	70.00%	\$2,000.00	
139	C8800-X-FAN	2	Cisco Catalyst 8800-X Fan Tray	\$0.00	\$0.00			
140	S82X8XRN-151023Y	2	Cisco CAT8800-X IOS IP SERVICES NPE	\$0.00	\$0.00			
141	C8800-X-HEB-PAK	2	Mandatory Air Dam mat for 8800-X to meet thermal requirement	\$0.00	\$0.00			
142	CAB-7818AC	4	AC POWER CORD NORTH AMERICA (110V)	\$0.00	\$0.00			
143	C8800-CAMPUS-COOL	2	Catalyst 8800 Collapsed Campus Core and Distribution	\$0.00	\$0.00			
144	C8800-X-LE-18P10G	4	Cisco Catalyst 8800-X Multi Rate Port Card (Standard Tables)	\$22,800.00	\$5,700.00			
145	CON-SNT-W3C8800LE	2	SMARTNET 6X5XNBD Cisco Catalyst 8800-	\$4,454.50	\$2,227.40	12	28.00%	\$3,010.00
			Switches/L3 Fiber Switches	\$50,714.50				
Switches/L2 Fiber Switches								
146	WS-C3850-24S-S	5	Cisco Catalyst 3850 24 Port GE SFP IP Base	\$30,000.00	\$8,000.00	70.00%	\$20,000.00	
147	PWR-C1-350WAC	5	350W AC Config 1 Power Supply	\$0.00	Included			
148	S3850UK9-33SE	5	CAT3850 Universal IS Image	\$0.00	Included			
149	STACK-T1-50CM	5	60CM Type 1 Stacking Cable	\$0.00	Included			
150	CAB-SPWR-30CM	5	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	Included			
151	PWR-C1-350WAC/2	5	350W AC Config 1 Secondary Power Supply	\$750.00	\$150.00	70.00%	\$500.00	
152	C3850-NM-2-10G	5	Cisco Catalyst 3850 2 x 10GE Network Module	\$3,750.00	\$750.00	70.00%	\$2,500.00	
153	SFP-10G-SR-	10	10GBASE-SR SFP Module	\$2,955.00	\$295.50	70.00%	\$985.00	
154	CAB-TA-NA	10	North America AC Type A Power Cable	\$0.00	\$0.00			
155	CON-SNT-W3C3854S	5	SMARTNET 6X5XNBD Cisco Catalyst 3850 24 Port GE SFP IP Be	\$4,440.00	\$888.00	12	28.00%	\$1,200.00
			Switches/L2 Fiber Switches	\$41,935.00	\$3,000.00	70.00%	\$10,000.00	
156	WS-C3850-12S-S	5	Cisco Catalyst 3850 12 Port GE SFP IP Base	\$15,000.00	\$3,000.00	70.00%	\$10,000.00	
157	PWR-C1-350WAC	5	350W AC Config 1 Power Supply	\$0.00	Included			
158	S3850UK9-33SE	5	CAT3850 Universal IS Image	\$0.00	Included			
159	STACK-T1-50CM	5	60CM Type 1 Stacking Cable	\$0.00	Included			
160	CAB-SPWR-30CM	5	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	Included			
161	PWR-C1-350WAC/2	5	350W AC Config 1 Secondary Power Supply	\$750.00	\$150.00	70.00%	\$500.00	
162	CAB-TA-NA	10	North America AC Type A Power Cable	\$0.00	\$0.00			
163	CON-SNT-W3C3851S	5	SMARTNET 6X5XNBD Cisco Catalyst 3850 12 Port GE SFP IP Be	\$2,220.00	\$444.00	12	28.00%	\$600.00
			Switches/L2 Fiber Switches	\$17,970.00				
Switches/C3850 Network Module								
164	C3850-NM-4-1G-	23	Cisco Catalyst 3850 4 x 1GE Network Module	\$2,400.00	\$160.00	70.00%	\$500.00	
			Switches/C3850 Network Module	\$3,450.00				
IP Phones/Wired								
165	CP-7841-K8-	4290	Cisco UC Phone 7841	\$807,795.00	\$109.50	70.00%	\$395.00	
166	CP-7865G-	400	Cisco UC Phone 7865, Glg Ethernet, Color, spwr	\$125,700.00	\$214.50	70.00%	\$716.00	
			IP Phones/Wired	\$1,836,488.00				
IP Phones/Wall Mounts								

167	CP-7808-WMN-	900	Spare Walnourt Kit for Cisco UC Phone 7800 Series	\$29,258.00	\$22.50	70.00%	\$75.00	
			IP Phone/Wall Mounts	\$20,250.00				
IP Phone/Wall Mounts								
168	CP-7826G-W-K9-	820	Cisco 7826G Work Model CCM/CUCME UL Req'd; Batt/PS Net Inc	\$195,304.00	\$315.00	70.00%	\$1,050.00	
169	CP-PWR-7826G-NA-	620	Cisco 7826G Power Supply for North America	\$4,378.00	\$13.50	70.00%	\$45.00	
170	CP-BATT-7826G-EXT-	620	Cisco 7826G Battery, Extended	\$17,478.00	\$28.50	70.00%	\$98.00	
171	CP-HOLSTER-7826G-	820	Cisco 7826G Ball Holster	\$4,910.00	\$10.50	70.00%	\$35.00	
			IP Phone/Wall Mounts	\$27,854.00				
Contingency Wireless APs								
172	AIR-CT5502A-K9	250	802.11ac CAP w/PowerAir, 3x4SSB, 14 Ant; A Reg Domain	\$82,125.00	\$328.50	70.00%	\$1,095.00	
173	SWA-P2700-CMB-A1-K9	250	Cisco 2700 Series Combined Unified and Autonomous (coast) SW	\$0.00	Included			
174	AIR-AP-BRACKET-1	250	802.11n AP Low Profile Mounting Bracket (Default)	\$0.00	\$0.00			
175	AIR-AP-T-RAIL-	250	Calling Grid Clip for Aironet APs - Recession Mount (Default)	\$0.00	\$0.00			
176	AIR-CHNL-ADAPTER	250	T-Rail Channel Adapter for Cisco Aironet Access Points	\$975.00	\$1.50	70.00%	\$6.00	
			Contingency Wireless APs	\$82,500.00				
Call Recording/MediaSense								
177	MCP-REW-LIC	1	Server software and license for Media Capture Platform	\$0.00	\$0.00			
178	MCP-BASE-LIC	1	MCP Right to Use Paper license	\$0.00	Included			
179	MCP-CORE-AUD-LIC	1	MCP Right to Use Paper license for Audio	\$0.00	Included			
180	MCP-SVR-4X-SW-K9	2	Server Software for MediaSense SX	\$1,200.00	\$600.00	70.00%	\$224.00	
181	MCP-BASE-LIC	125	Per-port License For IP Media Recording	\$6,437.50	\$67.50	70.00%	\$245.00	
182	CON-ECMU-MCPSBASEV	125	SWSS UPGRADES Per-port License For IP Media Recording	\$4,182.50	\$33.20	26.00%	\$82.00	
183	MCP-CORE-AUD-LIC	125	License for Audio recording - 1 port	\$37.50	\$7.50	70.00%	\$26.00	
184	CON-ECMU-MCPSRELIC	1	SWSS UPGRADES MCP Right to Use Paper license	\$21.46	\$21.46	12	26.00%	\$24.00
185	CON-ECMU-MCPCORELIC	1	SWSS UPGRADES MCP Right to Use Paper license for Audio	\$2.22	\$2.22	12	26.00%	\$3.00
186	MCP-MED-SW-K9	1	Server Software for Expansion Media Server	\$150.00	\$150.00	70.00%	\$50.00	
187	CON-ECMU-MEDSWK9	1	SWSS UPGRADES Server Software for Expansion Media Svr	\$74.00	\$74.00	12	26.00%	\$100.00
188	CON-ECMU-MCPSNEWLIC	1	SWSS UPGRADES Server software and license for Media	\$0.00	\$0.00	12		
			VMware vSphere 5 Enterprise Plus (1 CPU), 1yr Support Require	\$7,863.80	\$1,965.90	70.00%	\$8,553.00	
189	CON-8V1-VSSENTPIA	4	ISV 24X7 VMware vSphere EnterprisePLUS, List Price is ANNUAL	\$3,382.56	\$840.64	12	26.00%	\$1,136.00
191	UCS-VMW-TERMS	4	Acceptance of Terms, Standalone VMW License for UCS Servers	\$0.00	\$0.00			
			Call Recording/MediaSense	\$11,226.16				
			Call Recording/MediaSense	\$26,211.34				
Call Recording/Celebris								
192	MDS-CLB	1	Solution Bundle for Celebris	\$0.00	\$0.00			
193	MDS-CLB-LIC	1	License certificate for Celebris	\$0.00	Included			
194	MDS-CLB-ADM	125	Celebris Advanced Quality Management	\$21,562.50	\$172.50	70.00%	\$375.00	
195	SP-PRODUCTS-TERMS	1	Buyer Acceptance of Solution/Plus Terms and Conditions	\$0.00	\$0.00			
			VMware vSphere 5 Enterprise Plus (1 CPU), 1yr Support Require	\$7,863.80	\$1,965.90	70.00%	\$8,553.00	
196	VMW-VS5-EP-1A-	4	ISV 24X7 VMware vSphere EnterprisePLUS, List Price is ANNUAL	\$3,382.56	\$840.64	12	26.00%	\$1,136.00
197	CON-8V1-VSSENTPIA	4	Acceptance of Terms, Standalone VMW License for UCS Servers	\$0.00	\$0.00			
198	UCS-VMW-TERMS	4	Acceptance of Terms, Standalone VMW License for UCS Servers	\$0.00	\$0.00			
			Call Recording/Celebris	\$11,226.16				
			Call Recording/Celebris	\$33,788.56				
Call Recording/UCS C Servers								
199	R32X-4EP28B-	1	Emulex LPe 12002, 8Gb dual port Fibre Channel HBA	\$1,040.10	\$1,040.10	70.00%	\$3,497.00	
200	UCS-SPR-C246M4-P1	2	UCS C240M4SX w/2xS2800v5,2x16GB,MRaid,2x1200W,32G SD,RAILS	\$7,610.96	\$3,735.48	70.00%	\$12,618.25	
201	UCS-CPU-E2800D	4	2.80 GHz ES-2800 v3/106W 10C25MB Cache/DDR4 2133MHz	\$0.00	Included			
202	UCS-SD-32G-S	2	32GB SD Card for UCS servers	\$0.00	Included			
203	UCS-MRaid12G	2	Cisco 12G SAS Modular Raid Controller	\$0.00	Included			
204	UCSC-PSU2V2-1200W	4	1200W / 800W V2 AC Power Supply for 2U C-Series Servers	\$0.00	Included			
205	UCSC-PCI-2-C240M4	2	Left PCIe Riser Board (Riser 2) for C240 M4	\$0.00	Included			
206	UCS-MR-1X182RU1A	4	18GB DDR4-2133-MHz RDIMM/PCA-17000/96ul rank/4M/1.2v	\$0.00	Included			
207	UCSC-HS-C240M4	4	Heat sink for UCS C240 M4 rack servers	\$0.00	Included			
208	UCSC-MLOM-BLK	2	MLOM Blanking Panel	\$0.00	Included			
209	UCSC-RAILB-M4	2	Ball Bearing Rail Kit for C220 M4 and C240 M4 rack servers	\$0.00	Included			
210	UCSC-SDCBL240	2	Signage cable 250mm	\$0.00	Included			
211	UCS-HD171K2-E	48	1TB SAS 7.2K RPM 2.5 inch HDD/rail plug-in/side mounted	\$14,040.00	\$282.50	70.00%	\$975.00	
212	UCSC-MRaid12G-1GB	2	Cisco 12GB SAS 1GB FBWC Cache module (Raid 0/1/5/6)	\$730.20	\$365.10	70.00%	\$1,217.00	
213	UCSC-PCIE-IRJ45	4	Intel 1GB Quad Port 1Gb Adapter	\$1,198.24	\$299.81	70.00%	\$998.58	
214	CAB-8K12A-NA	4	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00			
215	UCSC-PCI-1B-240M4	2	Right PCIe Riser Board (Riser 1) (1x) for 6 PCI slots	\$44.40	\$44.40	70.00%	\$148.00	
216	UCS-MR-1X182RU1A	12	18GB DDR4-2133-MHz RDIMM/PCA-17000/96ul rank/4M/1.2v	\$2,910.00	\$217.50	70.00%	\$725.00	
217	CON-SNTF-SPC1M4P1	2	SMARTNET 24X7/4 UCS C240 M4 8FF 24 DR	\$801.32	\$450.80	12	26.00%	\$805.00
			UCS C240M4SX w/2xS2800v5,2x16GB,MRaid,2x1200W,32G SD,RAILS	\$7,610.96	\$3,735.48	70.00%	\$12,618.25	
218	UCS-SPR-C246M4-P1	2	UCS C240M4SX w/2xS2800v5,2x16GB,MRaid,2x1200W,32G SD,RAILS	\$7,610.96	\$3,735.48	70.00%	\$12,618.25	
219	UCS-CPU-E2800D	4	2.80 GHz ES-2800 v3/106W 10C25MB Cache/DDR4 2133MHz	\$0.00	Included			
220	UCS-SD-32G-S	2	32GB SD Card for UCS servers	\$0.00	Included			
221	UCSC-MRaid12G	2	Cisco 12G SAS Modular Raid Controller	\$0.00	Included			
222	UCSC-PSU2V2-1200W	4	1200W / 800W V2 AC Power Supply for 2U C-Series Servers	\$0.00	Included			
223	UCSC-PCI-2-C240M4	2	Left PCIe Riser Board (Riser 2) for C240 M4	\$0.00	Included			
224	UCS-MR-1X182RU1A	4	18GB DDR4-2133-MHz RDIMM/PCA-17000/96ul rank/4M/1.2v	\$0.00	Included			
225	UCSC-HS-C240M4	4	Heat sink for UCS C240 M4 rack servers	\$0.00	Included			
226	UCSC-MLOM-BLK	2	MLOM Blanking Panel	\$0.00	Included			

227	UCSC-RAILB-M	2	Ball Bearing Rail Kit for C220 M4 and C240 M4 rack servers	\$0.00	Included			
228	UCSC-8CCBL240	2	Supercap cable 250mm	\$0.00	Included			
229	UCS-HDT17K52-E	48	1TB SAS 7.2K RPM 2.5 inch HDD/hot plug/drive sled mounted	\$14,040.00	\$252.50	70.00%	\$875.00	
230	UCSC-MRADD12G-1GB	2	Cisco 120Gbps SAS 16GB FBWC Cache module (Raid 0/1/6/8)	\$730.00	\$365.10	70.00%	\$1,217.00	
231	UCSC-POE-IRJ45	4	Intel I350 Quad Port 1Gb Adapter	\$1,198.24	\$298.61	70.00%	\$869.38	
232	CAS-5K12A-HA	4	Power Comb. 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00			
233	UCSC-PCI-1B-240M4	2	Right PCIe Riser Board (Riser 1) (3 x1) for 6 PCI slots	\$86.80	\$44.40	70.00%	\$148.00	
234	UCS-MR-1X182RU-A	12	16GB DDR4-2133-MHz RDIMM/PCA-17000/4x1 rank/4x1.2v	\$2,810.00	\$217.50	70.00%	\$725.00	
235	CON-8NTP-SPCAMMP1	2	SMARTNET 240X4 UCS C240 M4 SFF 24 DR	\$801.22	\$450.88	12	28.00%	\$698.00
				\$27,668.22				
Call Recording/UCS C Servers				\$58,201.14				
Attendant Console								
236	L-CUAC10X	1	Cisco Unified Attendant Console 10.x	\$0.00	\$0.00			
237	CON-ECMU-CUACX10M	1	SWSS UPGRADES Cisco Unified Attendant Console 10.x	\$0.00	\$0.00	12		
238	L-CUAC10X-ADV	6	Cisco Unified Attendant Console Advanced 10.x - 1 Lk	\$4,491.00	\$748.50	70.00%	\$2,495.00	
239	CON-ECMU-CUAC10XA	6	SWSS UPGRADES Cisco Unified Attendant Console Advanced	\$2,215.58	\$369.26	12	28.00%	\$469.00
240	L-CUAC10X-ADV-HA	1	Cisco Unified Attendant Console Advanced 10.x Server HA	\$298.50	\$298.50	70.00%	\$895.00	
				\$7,005.08				
				\$7,005.08				

Engineering Notes:

Special Pricing Valid only until 7/20/2015

SERVICES BREAKOUT:

RCRMC - \$ 414,529.12

CALABRIO - \$ 87,274.72

County of Riverside's current environment:

PCCE 3.x
Phone Model: 6845

Scope of Call Recording Project:

Install and Configure MediaSense (125 licenses) and Calabrio ACM (125) licenses.
Install (4) UCS C240M4S Servers, (2) To be used for Calabrio, (2) To be used for MediaSense

Notes Engineer responsibilities:

- Nexus will meet with customer for Discovery Session to gather network and system information.
- Complete RDD session with customer (Requirements Design Definition).
- Install VMware and configure VMWare.
- Install and configure MediaSense on 2 UCS C240 M4S servers hosting 3 VMs.
 - MediaSense Primary, MediaSense Secondary and MediaSense Expansion.
- Install and configure Calabrio services on 2 UCS C240 M4S Servers hosting 5 VMs:
 - Base Server w/backup CTI, Primary CTI Server, Recording Server, backup Recording Server, SQL Server 2008 (Enterprise Edition, 64 bit).
 - Customer will provide Windows 2008 R2 OS and SQL Server 2008, Enterprise Edition, 64 bit software and the licenses for the Calabrio Servers.
 - Configure (on the Calabrio Base Server) the Fibre Channel to integrate to the customer's SAN.
- Configure Cisco Unified Border Element (CUBE) for recording the Call Center Calls.
 - May require more CUBE session licenses, depending on the final Dialpeer Configurations in CUBE.
- Test MediaSense and Calabrio ACM.
- Provide Media Sense training, 1 admin class (4 hours)
- Provide Calabrio ACM training (1 admin, 2 supervisors and 1 agent session).
- Provide (1) Calabrio ACM training session (separately).
- Provide a Design Definition Deliverable (DDD) document.

County of Riverside responsibilities:

- Provide technical County personnel for the Discovery Session to gather network and system information.
- Rack the new C240 M4S servers.
- Connect the new servers to County network.
- Provide connection and configuration to the existing SAN
- Provide Windows 2008 R2 OS and SQL Server 2008, Enterprise Edition, 64 bit software and the licenses for the Calabrio Servers.
- Provide Network and System Information for the installation of MediaSense and Calabrio
- Provide and install the Fibre Channel Jumper from the Calabrio Base Server to the County SAN.
- Configure the Primary SAN end-to-end to enable 90TB or more Memory on the final Dialpeer Configurations in (DRP) of stream for the Calabrio Server

- Provide local and remote VPN access for Nexus Engineers.
- Provide logins for the systems required by Nexus Engineers.
- Arrange training schedules.

VMware - Install

VMware ESX Server Installation and Configuration

Proof of concept: virtual machine creation and management

Proof of concept: migrate, provisioning, migrating, managing virtual machines, roles and alerts

Knowledge transfer with the customer.

This Quote includes Materials, Professional Services and Manufacturer Warranty as indicated above. Installation pricing reflected, pending completed Scope of Work.

Equipment Total	\$2,073,895.35
Warranty & Other Services Total	\$132,514.71
Schedule A Subtotal:	\$2,206,410.06
Nexus Care Subtotal:	\$0.00
Professional Services Total:	\$889,336.15
Shipping & Handling:	\$14,574.28
Estimated Sales Tax (7%):	\$165,911.83
Total Investment:	\$3,367,232.13

Nexus Care support plan not included. Additional Managed Services will be billed at Time and Materials Rates.

PAYMENT TERMS:

- 100% Materials, Warranty, Shipping and Taxes Net 30
- 50% Professional Services upon Execution of Agreement
- 50% Professional Services upon Substantial Completion

Customer Initials

\$2,406,895.38
\$475,168.06
\$475,168.06

ESTIMATED LEASE PAYMENTS: Estimated Payment is based on a 60 Month Lease

Payment for Leasing Hardware	\$38,367.06
Payment for Leasing based on purchasing 5 years of warranty currently 1 Year of warranty in the quote.	\$12,777.49
Total Lease Payment for Equipment and Warranty*	\$51,144.55
Payment for Leasing for Professional Services	\$18,370.00
Total Lease Payment for Equipment, Warranty and Professional Services*	\$69,514.55

* Nexus Care is not included in Estimated Lease Payments

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that it has the ability to access each URL referenced in this quotation. Customer waives any claims or defenses to the validity or enforceability of the Terms and Conditions of Sale arising from any electronic submission of it to Customer.

CLIENT SIGNATURE BELOW ACKNOWLEDGES THAT CLIENT HAS READ AND ACCEPTED THE TERMS AND CONDITIONS OF THE ABOVE REFERENCED CONTRACT. THE CLIENT AUTHORIZES AERUS IS TO OBTAIN CREDIT INFORMATION PRIOR TO ACCEPTING THIS ORDER.

Client Name:	Name of Representative
Title:	Title
Signature:	Signature
Date:	Date

NEXUS
A DIMENSION DATA COMPANY

Office: Murfreesboro
Address: 25819 Jefferson Ave, Suite 110
City/State/Zip: Murfreesboro TN 37132
URL: <http://www.nexus.com/>

Riverside, County/IT/Alesandro

Account Manager: Cynid Quintero
Phone Number:
Inkjet AM:
Phone Number:

dimension data

Quote Name: RCT Budget Remaining Sites_Equipment_Professional Services_jax
Quote Number:
Valid Until: 7/27/2015

Schedule A

LINE#	PART#	QTY	DESCRIPTION	EXT. PRICE	UNIT PRICE	MONTH	DISC.	LIST PRICE
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Engineering Notes:

Product not included in this quote. Labor ONLY.

Labor/Services to complete the remaining CNP Sites excluded the RCRMC building. The services for the RCRMC are on a separate quote.

Includes:

- Discovery and Design - Network and Voice
- Installation of networking equipment
- Start-up of networking equipment
- Testing and Troubleshooting
- Documentation
- Day 1 - On Site Support
- Project Management

This Quote includes This quote is for professional services only. Any listing of equipment is for reference purposes only and is not being sold. Installation pricing contingent, pending completed scope of work. Please add appropriate Sales Tax.

Equipment Total	\$0.00
Warranty & Other Services Total	\$0.00
Schedule A Subtotal:	\$0.00

Nexus Care Subtotal:	\$0.00
Professional Services Total:	\$874,558.33
Shipping & Handling:	\$0.00
Estimated Sales Tax (9%):	\$0.00
Total Investment:	\$874,558.33

Nexus Care support plan not included. Additional Managed Services will be billed at Time and Materials Rates

Customer Initials

PAYMENT TERMS:

50% Professional Services upon Execution of Agreement	\$467,279.17
50% Professional Services upon Substantial Completion	\$467,279.17

Customer Initials

ESTIMATED LEASE PAYMENTS: Estimated Payment is based on a 60 Month Lease

Payment for Leasing Hardware	\$0.00
Payment for Leasing based on purchasing 5 years of warranty currently 1 Year of warranty in the quote.	\$0.00
Total Lease Payment for Equipment and Warranty*	\$0.00
Payment for Leasing for Professional Services	\$18,438.71
Total Lease Payment for Equipment, Warranty and Professional Services*	\$18,438.71

* Nexus Care is not included in Estimated Lease Payments

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CLIENT SIGNATURE BELOW ACKNOWLEDGES THAT CLIENT HAS READ AND ACCEPTED THE TERMS AND CONDITIONS OF THE ABOVE REFERENCED CONTRACT. THE CLIENT AUTHORIZES NEXUS IS TO OBTAIN CREDIT INFORMATION PRIOR TO ACCEPTING THIS ORDER.

Client Name:	Nexus IS Name:
_____	_____
Title:	Title:
_____	_____
Signature:	Signature:
_____	_____
Date:	Date:
_____	_____



Office: Murietta
 Address: 25818 Jefferson Ave. Suite 110
 City/State/Zip: Murietta CA 92562
 URL: <http://www.nexus.com>

Riverside County Regional Medical Center

Account Manager: Cyndi Quintan
 Phone Number: 949-265-8185
 Inside FAX: Tim Kidd
 Phone Number: 949-265-8014



Quote Name: RCMY ISE Budgetary quote - LAN and Wireless 100K devices_rmv2
 Quote Number:
 Valid Until: 03/2015

Budgetary Pricing ONLY

LINE#	PART#	QTY	DESCRIPTION	EXT. PRICE	UNIT PRICE	MONTH	DISC.	LIST PRICE
ISE								
1	SNS-3495-K9	10	Large Secure Server for ISE, ACS and NAC Applications	\$0.00	\$0.00			
2	ISE-SNS-ACCXYKT	10	ISE SNS Accessory Kit	\$0.00	Included			
3	SNS-4GB8R-1X041RY	20	4GB 1800 Mhz Memory Module	\$0.00	Included			
4	SNS-600G9-HDD	20	600 GB Hard Disk Drive	\$0.00	Included			
5	SNS-550W-P5U	20	550W power supply for C-series rack servers + cord (config)	\$0.00	Included			
6	SNS-CPLU-280G-E5	20	2.4 GHz ES-280M90W AC/10MB Cache/DDR3 1600Mhz	\$0.00	Included			
7	SNS-N20K-ASPC101	10	Broadcom 5708 Dual Port 10/100/1Gb NIC w/TOE iSCSI	\$0.00	Included			
8	SNS-RAID-11-C220	10	Mezzanine RAID for C220	\$0.00	Included			
9	SNS-LICS-SSL-CATD	10	Cavium Card	\$0.00	Included			
10	SNS-LICS-TPM	10	Trusted Platform Module for UCS servers	\$0.00	Included			
11	SW-3495-ISE-K9	10	Cisco ISE Software for SNS-3495-K9	\$68,870.00	\$6,887.00		70.00%	\$22,900.00
12	CAB-9K12A-NA	20	Power Cord, 125VAC 13A NEMA 8-15 Plug, North America	\$0.00	\$0.00			
13	CON-SNT-SNS3495	10	SMARTNET 4X6XND Large Secure Server	\$24,878.80	\$2,487.88	12	28.00%	\$3,362.00
				\$93,848.80				
14	L-ISE-SSE-100K-	1	Cisco Identity Services Engine 100000 EndPoint Base License	\$26,250.00	\$26,250.00		70.00%	\$77,500.00
15	L-ISE-APX-5-50K-	1	Cisco ISE 50K Endpoint Apex Subscription License	\$0.00	\$0.00			
16	ISE-APX-1YR-50K	1	Cisco ISE 1-Yr 50K Endpoint Apex License	\$49,500.00	\$49,500.00	12	70.00%	\$145,000.00
				\$48,500.00				
17	L-ISE-PLS-5-100K-	1	Cisco ISE 100K Endpoint Plus Subscription License	\$0.00	\$0.00			
18	ISE-PLS-1YR-100K	1	Cisco ISE 1-Yr 100K Endpoint Plus License	\$120,000.00	\$120,000.00	12	70.00%	\$360,000.00
				\$120,000.00				
			ISE	\$269,598.80				
AnyConnect								
19	L-AC-APX-1YR-0	1	Cisco AnyConnect 1-Yr Apex Subscription License Group	\$0.00	\$0.00			
20	L-AC-APX-5-1Y-50K	1	Cisco AnyConnect 1-Yr 50K User Apex (ASA License Key)	\$0.00	Included			
21	AC-APX-1YR-50K-S	1	Cisco AnyConnect 1-Yr 50K User Apex License	\$0.00	\$0.00			
22	AC-APX-1YR-50K	1	Cisco AnyConnect 1-Yr 50K User Apex Subscription	\$26,040.00	\$26,040.00	12	70.00%	\$78,000.00
				\$26,040.00				
			AnyConnect	\$26,040.00				

Engineering Notes:

This is a budgetary quote for an Enterprise ISE Solution to cover both the LAN and Wireless Users. - 100,000 Total Devices

ISE - Identity Services Engine

The Cisco Identity Services Engine (ISE) helps IT professionals meet enterprise mobility challenges and secure the evolving network across the entire attack continuum. Cisco ISE is the market-leading security policy management platform that unifies and automates highly complex access control to enforce role-based access to networks and network resources. It delivers superior user and device visibility to enable simplified enterprise mobility experiences, and it shares vital contextual data with integrated ecosystem partner solutions using Cisco Platform Exchange Grid (pxGrid) technology to accelerate the identification, mitigation, and remediation of threats.

Included:

- (10) ISE Appliances
- 100K Base Licenses
- 100K Plus Licenses
- 50K Apex Licenses

(2) Management nodes

- (2) Monitor nodes,
- (5) Policy Nodes (20K users each)
- (1) Policy Node - for redundancy

Cisco ISE License Package Descriptions:

Base - Perpetual

- Basic network access: AAA, IEEE-802.1X
- Guest management
- Link encryption (MACSec)
- TrustSec
- ISE Application Programming Interfaces

- Plus - Subscription based (1 year)
- Bring Your Own Device (BYOD) with built-in Certificate Authority Services
 - Profiling and Feed Services
 - Endpoint Protection Service (EPS)
 - Cisco pxGrid

- Apex - Subscription based (1 year)
- Third Party Mobile Device Management (MDM)
 - Posture Compliance

Cisco AnyConnect Apex Licenses (1-Year Term)
 The Apex license set provides the following services:
 7 VPN compliance and posture agents in conjunction with the Cisco Adaptive Security Appliance

Identity Services Engine Apex licenses are required in addition to AnyConnect Apex licenses to enable posture capabilities in the Identity Services Engine

The AnyConnect Secure Mobility Client offers an ASA Posture Module and an ISE Posture Module. Both provide the Cisco AnyConnect Secure Mobility Client with the ability to assess an endpoint's compliance for things like antivirus, antispam, and firewall software installed on the host. You can then restrict network access until the endpoint is in compliance or can elevate local user privileges so they can establish remediation processes. ISE Posture performs a client-side evaluation. The client receives the posture requirement policy from the headend, performs the posture data collection, compares the results against the policy, and sends the assessment results back to the headend. Even though ISE actually determines whether or not the endpoint is compliant, it relies on the endpoint's own evaluation of the policy.

Support for endpoint posture assessment and remediation for wired, wireless, and VPN environment is available in conjunction with Cisco Identity Services Engine 1.3 (with Apex licenses for those solutions).

Endpoints can be validated for compliance checking status of various antivirus, personal firewall, or antispam products. Out-of-compliance endpoints undergo additional system checks or remediation actions.

This Quote Includes Materials, Professional Services and Manufacturer Warranty as Indicated above.
 Installation pricing estimated, pending completed scope of work.

Equipment Total	\$280,760.00
Warranty & Other Services Total	\$24,878.80
Schedule A Subtotal:	\$305,638.80
Nexus Care Subtotal:	\$0.00
Professional Services Total:	\$207,919.28
Shipping & Handling:	\$4,848.00
Estimated Sales Tax (8%):	\$23,260.80
Total Investment:	\$551,664.88

Nexus Care support plan not included. Additional Manual Services will be billed at Time and Materials Rates

Customer Initials

PAYMENT TERMS:

100% Net 30 on all equipment and warranties - Progress Payment on Professional Services as completed

\$531,064.88

ESTIMATED LEASE PAYMENTS: Estimated amount is based on a 60 Month Lease

Customer Initials

Payment for Leasing Hardware
Payment for Leasing based on purchasing 5 years of warranty currently 1 Year of warranty in the quote.
Total Lease Payment for Equipment and Warranty*
Payment for Leasing for Professional Services
Total Lease Payment for Equipment, Warranty and Professional Services*
* Nexus Care is not included in Estimated Lease Payments

\$5,379.06
\$2,305.07
\$7,684.13
\$4,019.08
\$11,703.21

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Client Name: _____ Nexus IS Name: _____
Title: _____ Title: _____
Signature: _____ Signature: _____
Date: _____ Date: _____



Office: Murietta
 Address: 25819 Jefferson Ave. Suite 110
 City/State/Zip: Murietta CA 92562
 URL: <http://www.nexus.com/>

Riverside County Regional Medical Center

Account Manager: Cyndi Quiñero
 Phone Number: (949) 265-6165
 Mobile AA: Tim Keld
 Phone Number: 949-265-6014



Quote Name: RCRMC - A-13074 - V16 - LAN Upgrade - 1YR
 Quote Number: A-13074
 Valid Until: 02/2015

Schedule A

LINE#	PART#	QTY	DESCRIPTION	EXT. PRICE	UNIT PRICE	AMOUNT	DISC.	LIST PRICE
Hospital Core Upgrade								
1	N7K-F348XP-2S	4	Nexus 7000 F3-Series 48 Port 10GbE (SFP+)	\$40,800.00	\$12,000.00		70.00%	\$40,000.00
2	N7K-SUP2E	4	Nexus 7000 - Supervisor 2 Enhancement, Includes 8GB USB Flash	\$40,800.00	\$12,000.00		70.00%	\$40,000.00
3	N7K-L1B8-8GB	4	Nexus 7K USB Flash Memory - 8GB (Log Flash)	\$0.00	Included			
4	N7K82K8-E2	4	Cisco NX-OS Release 5.2 for SUP2 Nexus 7000	\$0.00	\$0.00			
5	N7K-F348XT-2S-E	2	Nexus 7000 F3-Series 48 Port 110GBase-T (RJ-45) Enhanced	\$24,000.00	\$12,000.00		70.00%	\$40,000.00
6	N7K-C7010-FAB-2	10	Nexus 7000 - 10 Slot Chassis - 110Gbps/Slot Fabric Module	\$36,000.00	\$3,600.00		70.00%	\$12,000.00
			Hospital Core Upgrade	\$150,600.00				
Hospital Distribution Switches								
7	C8806-X-LE	2	Cisco Catalyst 6880-X-Chassis (Standard Tables)	\$20,400.00	\$10,200.00		70.00%	\$34,000.00
8	C8806-X-CVR-E	4	Catalyst 6880-X port card enhanced slot cover	\$0.00	Included			
9	C8806-X-LE-10P10G	4	Cisco Catalyst 6880-X Multi Rate Port Card (Standard Tables)	\$22,800.00	\$5,700.00		70.00%	\$19,000.00
10	C8806-X-3KW-AC	4	Cisco Catalyst 6880-X 3KW AC Power Supply	\$2,400.00	\$600.00		70.00%	\$2,000.00
11	C8806-X-FAN	2	Cisco Catalyst 6880-X Fan Tray	\$0.00	\$0.00			
12	S800AEC0-162015Y	2	Cisco CAT6800-X IOS ADVENT SERVICES FULL ENCRYPT	\$6,000.00	\$3,000.00		70.00%	\$10,000.00
13	RFP-10G-SR	4	10GBASE-SR SFP Module	\$1,184.00	\$296.00		70.00%	\$865.00
14	CAB-7513AC	4	AC POWER CORD NORTH AMERICA (110V)	\$0.00	\$0.00			
15	C8806-X-NEBS-PAK	2	Mandatory Air Dam set for 6880-X to meet thermal requirement	\$60.00	\$30.00		70.00%	\$100.00
16	C8800-CAMPUS-DIST	2	Catalyst 6800 Campus Distribution Deployment; For Tracking O	\$0.00	\$0.00			
17	CON-SNTP-C8800XLE	2	SMARTNET 24X7X4 Cisco Catalyst 6880	\$7,127.68	\$3,563.84	12	20.00%	\$4,816.00
			Hospital Distribution Switches	\$69,881.68				
Hospital Distribution Transceivers								
18	SFP-10G-SR	36	10GBASE-SR SFP Module	\$11,343.00	\$288.00		70.00%	\$865.00
			Hospital Distribution Transceivers	\$11,343.00				
Hospital Distribution Patch Cables								
19	GNR-LCSTDPM1MM	36	GENERIC LCST DPLX MM 62.5u FIBER PATCHCORD, 6M	\$626.62	\$16.48			
20	GNR-LCSTDPM1MM	4	GENERIC LCST DPLX MM 62.5u FIBER PATCHCORD, 6M	\$66.96	\$16.48			
			Hospital Distribution Patch Cables	\$693.58				
Hospital Access Switches								
21	WS-C3850-12K48U-E	107	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE IP Base	\$491,100.00	\$4,590.00		70.00%	\$16,300.00
22	PWR-C1-1100WAC	107	1100W AC Config 1 Power Supply	\$0.00	Included			
23	S3850UK9-3TE	107	CAT3850 Universal k9 Image	\$0.00	\$0.00			
24	STACK-T1-30CM	107	30CM Type 1 Stacking Cable	\$0.00	\$0.00			
25	CAB-SPWR-30CM	107	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00			
26	CAB-TA-NA	214	North America AC Type A Power Cable	\$0.00	\$0.00			
27	PWR-C1-1100WAC2	107	1100W AC Config 1 Secondary Power Supply	\$48,150.00	\$450.00		70.00%	\$1,500.00
				\$29,250.00				
28	WS-C3850-12K48U-E	30	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE IP Base	\$137,700.00	\$4,590.00		70.00%	\$16,300.00
29	PWR-C1-1100WAC	30	1100W AC Config 1 Power Supply	\$0.00	Included			
30	S3850UK9-3TE	30	CAT3850 Universal k9 Image	\$0.00	\$0.00			
31	STACK-T1-30CM	30	30CM Type 1 Stacking Cable	\$0.00	\$0.00			
32	CAB-SPWR-30CM	30	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00			
33	CAB-TA-NA	60	North America AC Type A Power Cable	\$0.00	\$0.00			
34	C3850-NM-2-10G	30	Cisco Catalyst 3850 2 x 10GE Network Module	\$22,500.00	\$750.00		70.00%	\$2,500.00
35	PWR-C1-1100WAC2	30	1100W AC Config 1 Secondary Power Supply	\$13,500.00	\$450.00		70.00%	\$1,500.00
				\$173,700.00				
36	WS-C3850-12K48U-E	38	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE IP Base	\$174,420.00	\$4,590.00		70.00%	\$16,300.00
37	PWR-C1-1100WAC	38	1100W AC Config 1 Power Supply	\$0.00	Included			
38	S3850UK9-3TE	38	CAT3850 Universal k9 Image	\$0.00	\$0.00			
39	STACK-T1-30CM	38	30CM Type 1 Stacking Cable	\$0.00	\$0.00			
40	CAB-SPWR-30CM	38	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00			
41	CAB-TA-NA	76	North America AC Type A Power Cable	\$0.00	\$0.00			
42	C3850-NM-2-10G	38	Cisco Catalyst 3850 2 x 10GE Network Module	\$28,500.00	\$750.00		70.00%	\$2,500.00
43	PWR-C1-1100WAC2	38	1100W AC Config 1 Secondary Power Supply	\$17,100.00	\$450.00		70.00%	\$1,500.00
				\$228,020.00				

Hospital Access/Transceivers		Hospital Access/Switches					
44	SFP-10G-SR+	3A	10GBASE-SR SFP Module	\$11,343.00	\$283.50	70.00%	\$955.00
45	SFP-10G-SR+	1B	10GBASE-SR SFP Module	\$5,973.00	\$283.50	70.00%	\$955.00
				\$16,718.00			
Hospital Access/Patch Cables		Hospital Access/Transceivers					
46	GNR-LC8TDPM3M	3B	GENERIC LC8T DPLX MM 82.5u FIBER PATCHCORD, 3M	\$691.22	\$15.19		
47	GNR-LC8TDPM3M	1A	GENERIC LC8T DPLX MM 82.5u FIBER PATCHCORD, 3M	\$194.88	\$15.19		
				\$685.88			
CPC Access/Switches		Hospital Access/Patch Cables					
48	WS-C3850-12X48U-S	24	Cisco Catalyst 3850 48 Port (12 mGig+36 Gtg) UPoE IP Base	\$110,180.00	\$4,590.00	70.00%	\$15,300.00
49	PWR-C1-1100WAC	24	1100W AC Config 1 Power Supply	\$0.00	Included		
50	S3850UK9-37E	24	CAT3850 Universal k9 Image	\$0.00	\$0.00		
51	STACK-T1-50CM	24	50CM Type 1 Stacking Cable	\$0.00	\$0.00		
52	CAB-8PWR-30CM	24	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00		
53	CAB-TA-NA	48	North America AC Type A Power Cable	\$0.00	\$0.00		
54	PWR-C1-1100WACZ	24	1100W AC Config 1 Secondary Power Supply	\$10,800.00	\$450.00	70.00%	\$1,500.00
				\$120,980.00			
55	WS-C3850-12X48U-S	10	Cisco Catalyst 3850 48 Port (12 mGig+36 Gtg) UPoE IP Base	\$45,000.00	\$4,590.00	70.00%	\$15,300.00
56	PWR-C1-1100WAC	10	1100W AC Config 1 Power Supply	\$0.00	Included		
57	S3850UK9-37E	10	CAT3850 Universal k9 Image	\$0.00	\$0.00		
58	STACK-T1-50CM	10	50CM Type 1 Stacking Cable	\$0.00	\$0.00		
59	CAB-8PWR-30CM	10	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00		
60	CAB-TA-NA	20	North America AC Type A Power Cable	\$0.00	\$0.00		
61	C3850-NM-2-10G	10	Cisco Catalyst 3850 2 x 10GE Network Module	\$7,500.00	\$750.00	70.00%	\$2,500.00
62	PWR-C1-1100WACZ	10	1100W AC Config 1 Secondary Power Supply	\$4,500.00	\$450.00	70.00%	\$1,500.00
				\$57,990.00			
63	WS-C3850-12X48U-S	8	Cisco Catalyst 3850 48 Port (12 mGig+36 Gtg) UPoE IP Base	\$36,720.00	\$4,590.00	70.00%	\$15,300.00
64	PWR-C1-1100WAC	8	1100W AC Config 1 Power Supply	\$0.00	Included		
65	S3850UK9-37E	8	CAT3850 Universal k9 Image	\$0.00	\$0.00		
66	STACK-T1-50CM	8	50CM Type 1 Stacking Cable	\$0.00	\$0.00		
67	CAB-8PWR-30CM	8	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00		
68	CAB-TA-NA	16	North America AC Type A Power Cable	\$0.00	\$0.00		
69	C3850-NM-2-10G	8	Cisco Catalyst 3850 2 x 10GE Network Module	\$6,000.00	\$750.00	70.00%	\$2,500.00
70	PWR-C1-1100WACZ	8	1100W AC Config 1 Secondary Power Supply	\$3,000.00	\$450.00	70.00%	\$1,500.00
				\$46,338.00			
				\$225,198.00			
CPC Access/Transceivers		CPC Access/Switches					
71	SFP-10G-SR+	8	10GBASE-SR SFP Module	\$2,388.00	\$283.50	70.00%	\$955.00
				\$2,388.00			
CPC Access/Patch Cables		CPC Access/Transceivers					
72	GNR-LC8CDPM3M	8	GENERIC LC8C DPLX MM 82.5u FIBER PATCHCORD, 8M	\$134.48	\$18.80		
73	GNR-LC8CDPM3M	4	GENERIC LC8C DPLX MM 82.5u FIBER PATCHCORD, 8M	\$67.24	\$18.80		
				\$201.88			
Spare/Transceivers		CPC Access/Patch Cables					
74	WS-C3850-12X48U-S	5	Cisco Catalyst 3850 48 Port (12 mGig+36 Gtg) UPoE IP Base	\$22,850.00	\$4,590.00	70.00%	\$15,300.00
75	PWR-C1-1100WAC	5	1100W AC Config 1 Power Supply	\$0.00	Included		
76	S3850UK9-37E	5	CAT3850 Universal k9 Image	\$0.00	\$0.00		
77	STACK-T1-50CM	5	50CM Type 1 Stacking Cable	\$0.00	\$0.00		
78	CAB-8PWR-30CM	5	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00		
79	CAB-TA-NA	10	North America AC Type A Power Cable	\$0.00	\$0.00		
80	C3850-NM-2-10G	5	Cisco Catalyst 3850 2 x 10GE Network Module	\$3,750.00	\$750.00	70.00%	\$2,500.00
81	PWR-C1-1100WACZ	5	1100W AC Config 1 Secondary Power Supply	\$2,250.00	\$450.00	70.00%	\$1,500.00
				\$28,850.00			
				\$28,850.00			
Spare/Transceivers		Spare/Transceivers					
82	SFP-10G-SR+	8	10GBASE-SR SFP Module	\$1,492.50	\$283.50	70.00%	\$955.00
				\$1,492.50			
Wireless/Controllers		Spare/Transceivers					
83	AIR-CT5528-K9	1	Cisco 5520 Wireless Controller w/rack mounting kit	\$6,000.00	\$6,000.00	70.00%	\$20,000.00
84	AIR-CT5528-SH-K9	1	Cisco 5520 Wireless Controller SW Ref, K9	\$0.00	Included		
85	AIR-SZL-C220M4	1	Cisco 5520 Wireless Controller Security Base	\$0.00	Included		
86	AIR-CT5528-K9	1	1.80 GHz ES-3809 v3/SW SC/16MB Cache/DDR4 1600MHz	\$0.00	Included		
87	AIR-CT5528-K9	1	PCIe Network Interface 20G	\$0.00	Included		
88	AIR-MF1-1X081RU-A	4	8GB DDR4-2133-MHz RDIMM/PC4-17000/single rank/w/1.2v	\$0.00	Included		
89	AIR-SD-32G-S	1	32GB SD Card for UCS servers	\$0.00	Included		
90	AIR-SD3400K92-EV	1	240GB 2.5 inch Enterprise Value 8G SATA SSD	\$0.00	Included		
91	AIR-TP45-001	1	Trusted Platform Module 1.2 for UCS (SPI-based)	\$0.00	Included		
92	AIR-PSU1-770W	1	770W AC Hot-Plug Power Supply for 5520 Controller	\$0.00	Included		
93	LIC-CT5528-DTLS-K9	1	Cisco 5520 Wireless Controller DTLS License	\$0.00	\$0.00		
94	CAB-9K12A-NA	1	Power Cord, 125WAC 15A NEMA 5-15 Plug, North America	\$0.00	\$0.00		
95	CON-SMT-AIR7620	1	SMARTNET BX5XNSD Cisco 5520 Wireless Controller	\$7,824.00	\$1,624.00	12	28.00%
				\$7,824.00			
96	LIC-CT5528-UPD	1	Top Level SKU for 5520 AP-Adder License	\$0.00	\$0.00		

87	LIC-CT5520-1A	150	Cisco 5520 Wireless Controller 1 AP Adder License	\$6,000.00	\$60.00	70.00%	\$200.00	
88	AIR-CT6520-SR-K9	1	Cisco 5520 Wireless Controller supporting 80 APs w/rack kit	\$7,500.00	\$7,500.00	70.00%	\$28,000.00	
96	AIR-CT6520-SW-3,1	1	Cisco 5520 Wireless Controller SW Raf. 3,1	\$0.00	Included			
100	LIC-CT5520-80A	1	Cisco 5520 Wireless Controller 80 AP License	\$0.00	Included			
101	AIR-82L-C220M4	1	Cisco 5520 Wireless Controller Security Base	\$0.00	Included			
102	AIR-CPU-5520B00	1	1.5G GHz ES-200E v3/85W 9C/10MB Cache/D0R4 1600MHz	\$0.00	Included			
103	AIR-CT6520-NIC-K9	1	FCB Network Interface 200	\$0.00	Included			
104	AIR-MR-11041R1A	4	8GB DDR4-2133-MHz RDIMM/PC4-17000/single rank/x4/1.2v	\$0.00	Included			
105	AIR-SD-32G-S	1	32GB 8D Card for UCS servers	\$0.00	Included			
106	AIR-SD240G0K02-EV	1	240GB 2.5 inch Enterprise Value 8G SATA SSD	\$0.00	Included			
107	AIR-TPM2-001	1	Trusted Platform Module 1.2 for UCS (SPI-based)	\$0.00	Included			
108	AIR-PSU1-770W	1	770W AC High-Plug Power Supply for 5520 Controller	\$0.00	Included			
109	CAB-8K12A-NA	1	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	Included			
110	CON-SNT-MRT5520	1	SMARTNET RISKWDR Cisco 5520 Wireless Controller support	\$2,405.00	\$2,405.00	12	28.00%	\$3,250.00
				\$6,805.00				
			Wireless/Controllers	\$26,525.00				
Wireless/Access Points								
111	AIR-CAP3702A-K9	200	802.11ac Cbk AP 4x4/3SS w/CleanAir, Int Ant, A Reg Domain	\$89,700.00	\$448.50	70.00%	\$1,485.00	
112	AIR-AP-BRACKET-1	200	802.11n AP Low Profile Mounting Bracket (Default)	\$0.00	Included			
113	AIR-AP-T-RAIL-R	200	Calling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	Included			
114	SWAP3700-RCOVRTY-K9	200	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	\$0.00	Included			
				\$89,700.00				
			Wireless/Access Points	\$89,700.00				
ISE								
115	SNS-3495-K9	2	Large Secure Server for ISE, ACS and NAC Applications	\$0.00	\$0.00			
116	ISE-SNS-ACCYKT	2	ISE SNS Accessory Kit	\$0.00	Included			
117	SNS-4GB8R-1X041RY	16	4GB 1800 Mhz Memory Module	\$0.00	Included			
118	SNS-600GB-HDD	4	600 GB Hard Disk Drive	\$0.00	Included			
119	SNS-650W-PSU	4	650W power supply for C-series rack servers + cord (config)	\$0.00	Included			
120	SNS-CPU-2933-E3	4	2.4 GHz E5-2933V3/95W 4C/10MB Cache/D0R3 1800MHz	\$0.00	Included			
121	SNS-N200-ARP0101	2	Broadcom 5709 Dual Port 10/100/10G NIC w/TCE BIOS	\$0.00	Included			
122	SNS-RAID-11-C22C	2	Mezzanine RAID for C220	\$0.00	Included			
123	SNS-UCS-SSL-CATO	2	Centim Card	\$0.00	Included			
124	SNS-UCS-TPM	2	Trusted Platform Module for UCS servers	\$0.00	Included			
125	SW-3495-ISE-K9	2	Cisco ISE Software for SNS-3495-K9	\$19,790.00	\$6,827.00	70.00%	\$22,960.00	
126	CAB-8K12A-NA	4	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00			
127	CON-SNT-SNS3495	2	SMARTNET RISKWDR Large Secure Server	\$4,075.78	\$2,447.86	12	26.00%	\$3,362.00
				\$18,765.78				
128	L-ISE-ISE-10K-	1	Cisco Identity Services Engine 10000 Endpoint Base License	\$7,500.00	\$7,500.00	70.00%	\$25,000.00	
129	L-ISE-PLS-S-5K-	1	Cisco ISE 5K Endpoint Plus Subscription License	\$0.00	\$0.00			
130	ISE-PLS-1YR-5K	1	Cisco ISE 1-Yr 5K Endpoint Plus License	\$7,200.00	\$7,200.00	12	70.00%	\$24,000.00
				\$7,200.00				
131	L-ISE-APX-S-5K-	1	Cisco ISE 5K Endpoint Apex Subscription License	\$0.00	\$0.00			
132	ISE-APX-1YR-5K	1	Cisco ISE 1-Yr 5K Endpoint Apex License	\$5,220.00	\$5,220.00	12	70.00%	\$17,400.00
				\$5,220.00				
			ISE	\$38,665.78				
ASA with FirePOWER								
133	ASA5585-S10F46-BUN	1	ASA 5585-X EP S10F40 with FirePOWER Evos. Chassis-Subs.	\$0.00	\$0.00			
134	ASA5585-BLANK-HD	4	ASA 5585-X Hard Drive Blank Slot Cover	\$0.00	Included			
135	ASA5585-EMCR-K9	2	ASA 5585 Strong Encryption License (SDE/SAES)	\$0.00	Included			
136	ASA5585-FAN	2	ASA 5585-X Fan Module	\$0.00	Included			
137	SF-ASA-X-8.2.2-K9	2	ASA 8.2.2 Software Image for ASA 5500-X Series, 5585-X	\$0.00	Included			
138	ASA-SBP-10-INC	2	ASA 5585-X SBP-10 with 8GE, 2SFP, Incl with bundle	\$0.00	Included			
139	ASA5585-PWR-AC	2	ASA 5585-X AC Power Supply	\$0.00	Included			
140	ASA-SFR-40-INC-K9	2	ASA 5585-X FirePOWER SBP-40, 8GE, 4SFP+	\$0.00	Included			
141	SF-ASA-FPS-4-K9	2	Cisco FirePOWER Software v5.4 for ASA 5500-X	\$0.00	Included			
142	ASA5585-40CTRL-K9	2	Cisco ASA5585-40 Control License	\$0.00	Included			
143	ASA5585-10F40-K9	2	ASA 5585-X EP SBP-10, FP SBP-40, 14GE, 6SFP+, 1AC, 3D0E/AEB	\$68,197.00	\$28,088.50	70.00%	\$89,985.00	
144	CAB-AC-2500W-UB1	2	Power Cord, 250Vac 16A, Weight blade NEMA 5-20 plug, US	\$0.00	\$0.00			
145	CON-08-A0686510	2	ONSITE RISKWDR ASA 5585-X SBP-10, FirePOWER SBP-40, 12GE	\$14,354.00	\$7,176.00	12	28.00%	\$8,700.00
146	L-ASA5585-40-TA1V	2	Cisco ASA5585-40 FirePOWER IPS License	\$0.00	\$0.00			
147	L-ASA5585-40-TA1V	2	Cisco ASA5585-40 FirePOWER IPS 1YR Subscription	\$10,800.00	\$5,400.00	12	70.00%	\$18,000.00
				\$84,353.00				
148	FS750-K9	1	Cisco FireSIGHT Management Center 750 Chassis, 1U	\$8,477.00	\$8,477.00	70.00%	\$21,500.00	
149	SF-FSS.3.1-K9	1	Cisco FireSIGHT Management Center Software v6.3.1	\$0.00	Included			
150	FS750-FSIGHT-LIC	1	Cisco FireSIGHT Management Center 750 Software License	\$0.00	Included			
151	CAB-AC	1	AC Power Cord (North America), D13, NEMA 5-15P, 2.1m	\$0.00	\$0.00			
152	CON-SNT-FS750	1	SMARTNET RISKWDR FireSIGHT FS750	\$1,017.34	\$1,017.34	12	28.00%	\$2,581.00
				\$8,394.34				
			ASA with FirePOWER	\$91,747.34				
AnyConnect								
153	L-AC-APX-1YR-K9	1	Cisco AnyConnect 1-Yr Apex Subscription License Group	\$0.00	\$0.00			
154	L-AC-APX-S-1Y-10K	1	Cisco AnyConnect 1-Yr 10K User Apex (ASA License Key)	\$0.00	Included			
155	AC-APX-1YR-10K-S	1	Cisco AnyConnect 1-Yr 10K User Apex License	\$0.00	\$0.00			

156	AC-APX-1YR-10K	Cisco AnyConnect 1-Yr 10K User Apex Subscription	\$5,640.00	\$5,640.00	12	70.00%	\$15,800.00
			\$5,640.00				
		AnyConnect	\$5,640.00				

Engineering Notes:

This quote is for a LAN upgrade of the Riverside Regional Medical Center and the adjacent CPC building

Overview:

- Upgrade the two distribution layer 6509s with 6840s (8-year Smartnet included)
- Upgrade the medical center access layer (16 IDF closets) with 3850 48-port, stackable, full PoE, 10G switches with (2) 2x10G modules per stack (19 stacks)
- Upgrade CPC (4 IDF closets) with 3850 switches with (2) 2x10G modules per stack (4 stacks)
- 30 additional switches for the hospital's WAPs and IP Phones have been added with (30) 2x10G modules
- 10 additional switches for CPC's WAPs and IP Phones have been added with (10) 2x10G modules
- (5) spare 3850 switches have been added with (5) 2x10G modules
- (5) spare SFP-10G-SR transceivers have been added

The 3850 includes Cisco Catalyst Multigigabit technology
Cisco Catalyst Multigigabit technology allows enterprises to easily prepare their networks for the five-fold increase in wireless bandwidth from 11ac Wave 1 to Wave 2. This technology delivers speeds of 1G, 2.5G, 5G, and 10G on existing Cat 6 / 6E cabling.

- (2) Wireless 5520 Controllers
- (200) 3702 Wireless APs

- ABA Firewall with FirePOWER pair
 - This will replace the existing Firewall
 - Cisco FireSIGHT Management Center 750 Chassis
 - (2) Cisco ASA 5585-X with FirePOWER Services

Cisco ASA with FirePOWER Services brings distinctive threat-focused next-generation security services to the Cisco ASA 5500-X Series Next-Generation Firewalls. It provides comprehensive protection from known and advanced threats, including protection against targeted and persistent malware attacks. Cisco ASA with FirePOWER Services is centrally managed by the Cisco FireSIGHT Management Center, which provides security teams with comprehensive visibility into and control over activity within the network. Such visibility includes users, devices, communication between virtual machines, vulnerabilities, threats, client-side applications, files, and web sites. Holistic, actionable indicators of compromise (IOCs) traverse isolated network and endpoint event information and provide further visibility into malware infections. Cisco's enterprise-class management tools help administrators reduce complexity with unmatched visibility and control across NCFW deployments. Cisco FireSIGHT Management Center also provides context awareness with malware file trajectory that aids infection scoping and root cause determination to speed time to remediation.

- Upgrade the Nexus 7010 Core Switches (2)

This Quote includes Materials, Professional Services and Manufacturer Warranty as indicated above.
Installation pricing estimated, pending completed scope of work.

Equipment Total	\$1,600,531.58
Warranty & Other Services Total	\$92,705.78
Schedule A Subtotal:	\$1,693,237.34

Nexus Care Subtotal: \$0.00
Professional Services Total: \$296,510.00
Shipping & Handling: \$27,814.15
Estimated Sales Tax (8%): \$152,872.63
Total Investment: \$2,145,863.09

Nexus Care support plan not included. Additional Managed Services will be billed at Time and Materials Rates

PAYMENT TERMS:
100% Net 30 on all equipment and warranties - Progress Payment on Professional Services as completed

Customer Subtotal
\$2,145,863.09

ESTIMATED LEASE PAYMENTS: Estimated Payment is based on a 60 Month Lease

Payment for Leasing Hardware
Payment for Leasing based on purchasing 5 years of warranty covering 1 Year of warranty in the quote.
Total Lease Payment for Equipment and Warranty*
Payment for Leasing for Professional Services
Total Lease Payment for Equipment, Warranty and Professional Services*
* Nexus Care is not included in Estimated Lease Payments

Customer Subtotal
\$30,645.83
\$3,030.19
\$33,676.02
\$5,731.54
\$39,407.56

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All products and services are offered subject to the Nexus IS Terms and Conditions of Sale available at <http://geo.glnw.com> and which are incorporated herein by reference. Nexus IS's offer to sell such products or services and its obligation to perform are expressly conditional upon Customer's acceptance of these Terms and Conditions of Sale without additional or different terms. Customer may accept Nexus IS's offer by placing a purchase order and such action shall be deemed to be Customer's unconditional acceptance of the Terms and Conditions of Sale. Customer acknowledges and agrees that it has the sole right to access such data referenced in this quotation. Customer waives any claims or defenses in the validity or enforceability of the Terms and Conditions of Sale arising from any electronic submission of it to Customer.

CLIENT SIGNATURE BELOW ACKNOWLEDGES THAT CLIENT HAS READ AND ACCEPTS THE TERMS AND CONDITIONS OF THE ABOVE REFERENCED CONTRACT. THE CLIENT AUTHORIZES NEXUS IS TO OBTAIN CREDIT INFORMATION PRIOR TO ACCEPTING THIS OFFER.

Client Name: _____ Nexus IS Name: _____
Title: _____ Title: _____
Signature: _____ Signature: _____
Date: _____ Date: _____

**Riverside County Board of Supervisors
Request to Speak**

Submit request to Clerk of Board (right of podium),
Speakers are entitled to three (3) minutes, subject
to Board Rules listed on the reverse side of this form.

SPEAKER'S NAME: Garry Grant

Address: _____
(only if follow-up mail response requested)

City: Perris **Zip:** _____

Phone #: _____

Date: 7/21/15 **Agenda #** 3-60

PLEASE STATE YOUR POSITION BELOW:

Position on "Regular" (non-appealed) Agenda Item:

Support **Oppose** **Neutral**

Note: If you are here for an agenda item that is filed
for "Appeal", please state separately your position on
the appeal below:

Support **Oppose** **Neutral**

I give my 3 minutes to: Paul Jacobs

BOARD RULES

Requests to Address Board on "Agenda" Items:

You may request to be heard on a published agenda item. Requests to be heard must be submitted to the Clerk of the Board before the scheduled meeting time.

Requests to Address Board on items that are "NOT" on the Agenda:

Notwithstanding any other provisions of these rules, member of the public shall have the right to address the Board during the mid-morning "Oral Communications" segment of the published agenda. Said purpose for address must pertain to issues which are under the direct jurisdiction of the Board of Supervisors. YOUR TIME WILL BE LIMITED TO THREE (3) MINUTES.

Power Point Presentations/Printed Material:

Speakers who intend to conduct a formalized Power Point presentation or provide printed material must notify the Clerk of the Board's Office by 12 noon on the Monday preceding the Tuesday Board meeting, insuring that the Clerk's Office has sufficient copies of all printed materials and at least one (1) copy of the Power Point CD. Copies of printed material given to the Clerk (by Monday noon deadline) will be provided to each Supervisor. If you have the need to use the overhead "Elmo" projector at the Board meeting, please insure your material is clear and with proper contrast, notifying the Clerk well ahead of the meeting, of your intent to use the Elmo.

Individual Speaker Limits:

Individual speakers are limited to a maximum of three (3) minutes. Please step up to the podium when the Chairman calls your name and begin speaking immediately. Pull the microphone to your mouth so that the Board, audience, and audio recording system hear you clearly. Once you start speaking, the "green" podium light will light. The "yellow" light will come on when you have one (1) minute remaining. When you have 30 seconds remaining, the "yellow" light will begin flash, indicating you must quickly wrap up your comments. Your time is up when the "red" light flashes. The Chairman adheres to a strict three (3) minutes per speaker. **Note: If you intend to give your time to a "Group/Organized Presentation", please state so clearly at the very bottom of the reverse side of this form.**

Group/Organized Presentations:

Group/organized presentations with more than one (1) speaker will be limited to nine (9) minutes at the Chairman's discretion. The organizer of the presentation will automatically receive the first three (3) minutes, with the remaining six (6) minutes relinquished by other speakers, as requested by them on a completed "Request to Speak" form, and clearly indicated at the front bottom of the form.

Addressing the Board & Acknowledgement by Chairman:

The Chairman will determine what order the speakers will address the Board, and will call on all speakers in pairs. The first speaker should immediately step to the podium and begin addressing the Board. The second speaker should take up a position in one of the chamber aisles in order to quickly step up to the podium after the preceding speaker. This is to afford an efficient and timely Board meeting, giving all attendees the opportunity to make their case. Speakers are prohibited from making personal attacks, and/or using coarse, crude, profane or vulgar language while speaking to the Board members, staff, the general public and/or meeting participants. Such behavior, at the discretion of the Board Chairman may result in removal from the Board Chambers by Sheriff Deputies.

**Riverside County Board of Supervisors
Request to Speak**

Submit request to Clerk of Board (right of podium),
Speakers are entitled to three (3) minutes, subject
to Board Rules listed on the reverse side of this form.

SPEAKER'S NAME: Paul Jacobs

Address: _____
(only if follow-up mail response requested)

City: Temecula **Zip:** _____

Phone #: _____

Date: 7/21/15 **Agenda #** 3-60

PLEASE STATE YOUR POSITION BELOW:

Position on "Regular" (non-appealed) Agenda Item:

_____ **Support** _____ **Oppose** _____ **Neutral**

Note: If you are here for an agenda item that is filed
for "Appeal", please state separately your position on
the appeal below:

_____ **Support** _____ **Oppose** _____ **Neutral**

I give my 3 minutes to: _____

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