Feresa Summers, Assistant Director

SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

935



SUBMITTAL DATE: October 30, 2015

FROM: Riverside County Regional Medical Center- FQHC Clinics

SUBJECT: Approval of the Seventh Amendment to Agreement with Kazee, Inc for the Federally Qualified Health Centers (FQHC) Patient Information System from January 1, 2016 – December 31, 2017. Districts All; [\$420,976, Local - Patient Revenue 100%]

RECOMMENDED MOTION: That the Board of Supervisors:

- 1. Approve and execute the Seventh Amendment with Kazee, Inc. for the Federally Qualified Health Centers (FQHC) Patient Information System in the amount of \$420,976 from January 1, 2016 through December 31, 2017.
- 2. Authorize the Chairperson to execute four (4) original copies of the Amendment on behalf of Riverside County; and
- 3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to sign amendments that do not change the substantive terms of the agreement as approved by County Counsel, and to allow the Purchasing Agent to increase the annual compensation amount not more than ten percent.

BACKGROUND: Summary

(Continued on Page 2)

Zareh H. Sarrafian Assistant CEO - Dealth System

POLICY/CONSENT

	19811	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	L	스탠드 불어나는 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그					Chi Charles Children
COST	\$	246,110	\$	147,745	\$	420,976	\$ 0	Consent [Policy
NET COUNTY COST	\$	0	\$	0	\$	0	\$ 0	Consent	Policy 🗷
SOURCE OF FUN	DS:	100% Loca	l –	Patient Reven	ue		Budget Adjustn	nent: No	
							For Fiscal Year:	15/	16–16/17-

Total Cost:

C.E.O. RECOMMENDATION:

FINANCIAL DATA Current Fiscal Year:

APPROVE

County Executive Office Signature

Christopher M. Hans

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Tavaglione, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:

Jeffries, Tavaglione, Washington, Benoit and Ashley

Nays:

None None

Absent: Date:

December 8, 2015

XC:

RCRMC, Purchasing

□ | Prev. Agn. Ref.: 3.14 of 12/14/10 | Distri

District: ALL Agenda Number:

Kecia Harper-Ihem
Clerk of the Board
By:
Deputy

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA FORM 11: Approval of the Seventh Amendment to Agreement with Kazee, Inc for the Federally Qualified Health Centers (FQHC) Patient Information System from January 1, 2016 – December 31, 2017. Districts All; [\$420,976, Local - Patient Revenue 100%]

DATE: October 30, 2015

PAGE: 2 of 2

BACKGROUND:

Summary

Riverside University Health System seeks to renew the agreement with Kazee, Inc for the license and maintenance of the Patient Management System (PMS) currently in use at the 10 FQHC Clinics across the County. Kazee, Inc. is the new organizational name for the former Business Computer Applications (BCA). The original agreement allowed for two additional five (5) year renewals through December 2020 with Board approval prior to renewal. This amendment is to renew the agreement for two (2) years through December 2017 while the Epic system is being installed and the accounts on the current PMS are closed out. Through negotiations the amount of the renewal has been reduced by \$92,000 for the two years.

Impact on Citizens and Businesses

The FQHCs serve residents in all five Riverside County supervisorial districts, providing more than 120,000 patient encounters per year. The community as a whole uses the clinics to receive high quality healthcare services with linkage into the larger health system including the Regional Hospital and specialty clinics, Behavioral Health and Public Health.

SUPPLEMENTAL:

Additional Fiscal Information

The table below represents the costs by fiscal year for the renewal.

Time Period	Base Cost	Optional	Includes
		Cost	
FY 2016	\$ 219,109	\$ 27,001	License fees and maintenance
FY 2017	\$ 93,564	\$ 54,181	Maintenance
FY 2018		\$ 27,121	Maintenance
Total Cost	\$ 312,673	\$ 108,303	Total: \$420,976

Contract History and Price Reasonableness

The current renewal is a savings of \$92,000 from the original two-year renewal period. The cost of replacing the system with an interim solution until the installation of the Epic system for the Patient Health Records and Management function for the hospital and all clinics would be prohibitive. Without the current system the FQHC's would not be able to bill for services.

WHEN DOCUMENT IS FULLY EXECUTED RETURN CLERK'S COPY

to Riverside County Clerk of the Board, Stop 1010 Post Office Box 1147, Riverside, Ca 92502-1147

SEVENTH AMENDMENT TO THE AGREEMENT WITH KAZEE, INC. Formerly

BUSINESS COMPUTER APPLICATIONS, INC.

(Ambulatory Public Health Information System)

WHEREAS, the Riverside University Health System ("RUHS", also known as Riverside County Regional Medical Center) must continue the license and maintenance of the comprehensive Ambulatory Public Health Information System (APHIS) to ensure patient care and services are delivered and billed timely.

WHEREAS, Kazee, Inc. formerly known as Business Computer Applications, Inc. has an existing contract with the County of Riverside and has the experience necessary to successfully complete the remaining accounts in the APHIS system.

That certain Agreement between the County of Riverside (COUNTY) and KaZee, Inc. formerly Business Computer Applications, Inc. (CONTRACTOR), approved on December 13, 2005, Item 3.4 first amendment on May 30, 2007, second amendment on October, 23, 2007, third amendment on November 2, 2007, fourth amendment on November 29, 2007, fifth amendment on February 26, 2008, sixth amendment on January 1, 2011, is hereby amended as follows, effective January 1, 2016:

- Delete all references to the periods of performance from January 1, 2011 through December 31, 2015 and replace with the period of performance from January 1, 2016 through December 31, 2017.
- 2. Establish the maximum amount of compensation not to exceed four hundred twenty thousand, nine hundred seventy six dollars (\$420,976) including service option of processing Patient Statements.
- Delete Attachment 10 (Schedule 1), consisting of one (1) page and replace with the revised
 Attachment 10 (Schedule 1) attached hereto and incorporated herein.
- 4. All other terms and conditions of this Agreement are to remain unchanged.
- The County reserves the option to extend this Agreement for a period of one year on the same terms and conditions set forth herein. County should provide 90 day notice to exercise this option.

DEC 0 8 2015 3-50 2016 - 4-131552 **IN WITNESS WHEREOF**, the Parties hereto have caused their duly authorized representative to execute this Amendment.

CONTRACTOR KaZee, Inc.	COUNTY
By: Michael J. Bourdeau Type or Print Name	By Marion Ask MARION ASHLEY Type or Print Name
Date: /2/16/15	Date:
	ATTEST: Kecia Harper-Ihem Clerk of the Board By: Deputy
	APPROVED AS TO FORM: Gregory P. Priamos County Counsel

County of Riverside 2 - Year Extension With

KaZee, Inc.

Payment Schedule 2nd Renewal Years 11-12 Attachment 10 - Schedule 1

## 130,000 ## 130,000	\$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 130,000 \$ 15 \$ 13,499 \$ 25 \$ 240 Users (Rocket Software) \$ 24,000 \$ 45,150 \$ \$ 25,200 \$ 240 Users (Rocket Software) \$ 24,000 \$ 25,200 \$ 240 Users (Rocket Software) \$ 24,000 \$ 33,564 \$ 31 \$ 240 Users (Rocket Software) \$ 219,109 \$ 33,564 \$ 31 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 33,564 \$ 16 \$ 219,109 \$ 25,472 \$ 16 \$ 271,940 \$ 149,037 \$ 44		Year	:	Year 12	12	Year	Years 11-12
\$ 130,000 \$ 15 5, Hardware & Third Party Software 5 + \$17,000 year for Electronic Billing and \$ 43,000 \$ 45,150 \$ 8 12,856 \$ 13,499 \$ 2,200 12,856 \$ 3,421 \$ 2,400 12,856 \$ 3,421 \$ 2,400 12,400 \$ 25,200 \$ 3,554 13,499 \$ 3,554 14,109 \$ 3,554 \$ 3,109 14,171 \$ 1,229 \$ 1,109 14,171 \$ 1,229 \$ 1,109 14,100 \$ 1,100 \$ 1,100 14,100 \$ 1,100 15,100 \$ 1,100 16,100 \$ 1,100 17,100 \$ 1,100 18,100 \$ 1,100 19,100 \$ 1,100 10,10	\$ 130,000 \$ 15 \$ +\$17,000 year for Electronic Billing and \$ 43,000 \$ 45,150 \$ 8 \$ +\$17,000 year for Electronic Billing and \$ 43,000 \$ 45,150 \$ 8 \$ 12,856 \$ 13,499 \$ 5 \$ 240 Users (Rocket Software) \$ 24,000 \$ 25,200 \$ 5 \$ 89,109 \$ 93,564 \$ \$ 16 \$ \$ 240 Users (Rocket Software) \$ 5,995 \$ 6,295 \$ 5 \$ 89,109 \$ 93,564 \$ \$ 16 \$ \$ 1,171 \$ 1,229 \$ 16 \$ 52,831 \$ 55,472 \$ 10 \$ 271,940 \$ 149,037 \$ 42	CMS Software Licenses (240 Users Workstations)	(9)	130,000			₩	130,000
S, Hardware & Third Party Software \$ 43,000 \$ 45,150 \$ S + \$17,000 year for Electronic Billing and shapes \$ 12,856 \$ 13,499 \$ S term \$ 22,650 \$ 3,421 \$ Inc (Rocket Software) \$ 24,000 \$ 25,200 \$ S 5,955 \$ 89,109 \$ 93,564 \$ S 89,109 \$ 93,564 \$ \$ 11,171 S ments \$0.80/each \$ 51,660 \$ 54,243 \$ 10,171 Pro (Inphonite) \$ 1,171 \$ 1,229 \$ 10,100 S 52,831 \$ 55,472 \$ 10,100 S 52,831 \$ 55,472 \$ 10,100	S, Hardware & Third Party Software S + \$17,000 year for Electronic Billing and shapes \$ 43,000 \$ 45,150 \$ 8 s + \$17,000 year for Electronic Billing and shapes \$ 12,856 \$ 13,499 \$ 3,421 \$ 24,000 \$ 25,200 \$	Sub-Total CMS Licenses	69	130.000			es	130,000
s+\$17,000 year for Electronic Billing and \$ 43,000 \$ 45,150 \$ 5 1 13,499 \$ 5 24,000 \$ 42,100 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 5 25,200 \$ 5 24,000 \$ 5 25,200 \$ 25,20	s+\$17,000 year for Electronic Billing and \$ 43,000 \$ 45,150 \$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5							
re (Rocket Software) re (Rocket Software) s 24,000 \$ 25,200 \$ 4.241 \$ 5.995 \$ 6.295 \$ 5.995	Stem		€	43,000	↔	45,150	₩	88,150
re (Rocket Software)	re (Rocket Software)	IBM Server & Operating System	G	12.856	69	13.499	49	26.355
240 Users (Rocket Software) \$ 24,000 \$ 25,200 \$ 18 5,995 \$ 6,295 \$ 18 5,995 \$ 6,295 \$ 18 18 18 18 19 \$ 93,564 \$ 18 18 18 19 19 \$ 93,564 \$ 18 18 19 19 \$ 10 19 19 19 19 19 19 19 19 19 19 19 19 19	\$ 24,000 \$ 25,200 \$ 18 18 18 18 18 18 18 18 18 18 18 18 18	Seaguil GUI Server Software (Rocket Software)	₩	3,258	G	3,421	₩	6,678
\$ 5.995 \$ 6.295 \$ 18 \$ 89.109 \$ 93.564 \$ 18 when the \$0.80/each \$ 51,660 \$ 54,243 \$ 16 Pro (Inphonite)- Maintenance \$ 1,171 \$ 1,229 \$ 16 \$ 52,831 \$ 55,472 \$ 11	\$ 5.995 \$ 6.295 \$ 18 \$ 89,109 \$ 93,564 \$ 18 when the \$0.80/each \$ 51,660 \$ 54,243 \$ 10 Pro (Inphonite) Maintenance \$ 52,831 \$ 55,472 \$ 10 \$ 271,940 \$ 149,037 \$ 42	Seagull GUI Client Software 240 Users (Rocket Software)	G	24,000	()	25,200	₩	49,200
8 89,109 \$ 93,564 \$ 18 """ """ """ """ """ """ """ """ """	8 89,109 \$ 93,564 \$ 18 when the \$0.80/each \$ 51,660 \$ 54,243 \$ 16 Pro (Inphonite) Maintenance \$ 52,831 \$ 55,472 \$ 16 \$ 271,940 \$ 149,037 \$ 42	**Other 3rd Party Software	G	5,995	G	6,295	မာ	12,290
## 19,109 \$ 93,564 \$ 37 Intingency ant Statements \$0.80/each Isers) Eminder-Pro (Inphonite)- Maintenance ### 52,831 \$ 55,472 \$ 10 #### 52,831 \$ 55,472 \$ 10 ###################################	## 171 ## 149,037 ## 131 ### 171 ## 149,037 ## 131 ### 131 ### 131 ### 131 ### 131 ### 131 ### 131 ### 132 ### 133 ### 133 ### 133 ### 133 ### 133 ### 133 ### 133 ### 133 ### 133 #### 133 #### 133 #### 133 #### 133 #### 133 #### 133 #### 133 #### 133 #### 133 ##### 133 ##### 133 ##########	Sub- Maintenance Costs	S	89.109	S	93,564	es	182.673
ency statements \$0.80/each \$ 51,660 \$ 54,243 \$ 10 der-Pro (Inphonite)	tatements \$0.80/each \$ 51,660 \$ 54,243 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 6 er-Pro (Inphonite)- Maintenance \$ 52,831 \$ 6 er-Pro (Inphonite)- M	Total Base Costs	69	219,109	9	93,564	49	312,673
tratements \$0.80/each \$ 51,660 \$ 54,243 \$ 10 (streaments \$0.80/each \$ 51,660 \$ 54,243 \$ 10 (streaments \$0.80/each \$ 1,171 \$ 1,229 \$ (streaments \$0.801 \$ 52,831 \$ 55,472 \$ 10 (streaments \$0.801 \$ 55,472 \$ 5 (streament	tratements \$0.80/each \$ 54,243 \$ 10 (statements \$0.80/each \$ 54,243 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 1,171 \$ 1,229 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 5 (der-Pro (Inphonite)- Maintenance \$ 6 (der-Pro (Inphonite)- Maintena	Options						
der-Pro (Inphonite)- Maintenance \$ 1,171 \$ 1,229 \$ der-Pro (Inphonite)- Maintenance \$ 52,831 \$ 55,472 \$ 10	der-Pro (Inphonite) der-Pro (Inphonite)- Maintenance \$ 1,171 \$ 1,229 \$ 10 \$ 52,831 \$ 55,472 \$ 10 \$ 271,940 \$ 149,037 \$ 42	Optional Interfaces Scope Change Contingency Disaster Recovery Processing of Patient Statements \$0.80/each	↔	51,660	₩	54,243	↔	105,903
\$ 52,831 \$ 55,472 \$ \$ 271.940 \$ 149.037 \$	\$ 52,831 \$ 55,472 \$ \$ 271,940 \$ 149,037 \$		69	1,171	G	1,229	ø	2,400
\$ 271.940 \$ 149.037 \$	\$ 271,940 \$ 149,037 \$	Total of all Options	G	52,831	ဖ	55,472	w	108,303
	** Styl Darty Software	Total with all Options	49-	271,940	S	149,037	49	420,976

Seagull GUI Server Software (Rocket Software) Seagull GUI Client Software (Rocket Software) Reminder Pro (Inphonite) Quadrant (Forms Software) Iron Mountain -- Housing of Source Code Page 1 of 1