SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



MEETING DATE:

Tuesday, January 17, 2017

FROM: PURCHASING:

SUBJECT: PURCHASING: Approval of Exception Request to Board Policy A-62, Credit

Card Use [All Districts] [\$0]

RECOMMENDED MOTION: That the Board of Supervisors:

 Authorize the exception request to Board Policy A-62, Credit Card Use, to allow the County to use the Citibank Corporate Travel Account MasterCard issued by the State of California to access the State of California's State Travel Program for a period of five years; and,

2. Authorize the Purchasing and Fleet Services Department to administer the program on behalf of all County departments.

Lea Brandi, Director of Purchasing and Fleet Services 1/12/2017

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Washington and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:

Jeffries, Tavaglione, Washington and Ashley

Nays:

None

Absent:

None

Date:

January 17, 2017

XC:

Purchasing

Kecia Harper-Ihem Clerk of the Board By Deputy

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BACKGROUND:

<u>Summary</u>

The purpose of this submittal is to provide efficiencies for departments that book travel; this is not a request for any net new travel, nor does this request add any new expenses or additional financial impacts to the county.

On March 18, 2008, the Board approved Board Policy A-62 on Credit Card Use. This policy requires a department that has an essential need to use credit cards other than the County Procurement Card (P-Card), to have such use approved by the Board of Supervisors.

The Purchasing and Fleet Services Department is requesting approval to use Citibank Corporate Travel Account (CTA) MasterCard for the purchase of travel services through the State of California's Travel Program (Statewide Travel Program), which has an online website and traditional call-in service. This online site is web-based with pre-negotiated rates for most major carriers. Access to the site is restricted through user ID's. In order to access the Statewide Travel Program, the Citibank CTA is the only authorized payment mechanism. The CTA is a "cardless" account, with a unique account number issued to each department. There is no interest, penalties, or late fees associated with the CTA.

The payment mechanism is administered through an account number issued to each individual department. Each department is responsible for their own account through their respective budgets. The Statewide Travel Program will enable departments to obtain the most cost-effective travel services through a centralized program.

There are many benefits to use the state's program. The Statewide Travel Program assists the county with its "Duty of Care" responsibilities by providing the means to locate travelers within minutes in case of emergencies. It consolidates all travel volume for benchmark reporting, transparency, efficiency, and will allow the county to leverage pre-negotiated rates by major carriers. The program provides departments with necessary travel oversight tools such as an electronic pre-trip approval process by managers/supervisors prior to booking any travel and is customizable to meet the county's specific policies and preferences.

The Purchasing Department will serve as the administrator of the program, and will implement an approval process to access the program by departments. Each department is responsible for expenses incurred under their issued account number.

Current counties participating in the State Travel Program include:

California State Association of Counties (CSAC)

Del Norte

Fresno

Humboldt

Los Angeles

Merced

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Sacramento
San Luis Obispo
San Mateo
Santa Clara
Sonoma
Tulare
Yolo

Additionally, the following entities are utilizing the program:

23 Community Colleges

30 Special Districts

17 Cities

184 State Departments

11 Universities

20 K-12 School Districts

39 State Judicial-Superior Courts

The Purchasing Department believes this is an efficient and easy program to use that also provides safeguards at the same time. While in use, Purchasing will solicit feedback from departments to determine its efficacy and work closely with the Executive Office to determine if this may be a mandatory method for all county departments to use after a twelve-month evaluation period.

FINANCIAL DATA	Current Fi	scal Ye	ar:	Next Fiscal Yo	ear:	Total Cost:	Ongoing Cost	
COST		\$	0	<u> </u>	0	\$0	\$0	
NET COUNTY COST	\$	0		\$	0	\$0	\$0	
SOURCE OF FUNDS: N/A						Budget Adjus	Budget Adjustment: No	
				·		For Fiscal Year 16/17-21/22	ar:	

C.E.O. RECOMMENDATION: Approved

Impact on Residents and Businesses

By using one online web-based portal with pre-negotiated rates for airfare and hotels, the Statewide Travel Program provides enhanced efficiencies for county departments and significant savings in labor costs currently used to book travel for county purposes.

SUPPLEMENTAL (if needed, OR delete this section): Additional Fiscal Information

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This request has no new financial impact to the county. Departments are required to follow Board Policy D-1, Reimbursement for General Travel and Other Actual and Necessary Expenses, which requires budget authorization for travel. This submittal does not authorize travel, nor does it increase travel expenses. Departments must adhere to their Board-approved travel expenses. This request is to approve more efficient means and a mechanism to book travel previously approved through budget submittal and that is within department-approved budgets.

Contract History and Price Reasonableness

Departments currently use the P-Card or issue Purchase Orders for travel needs, as there is no existing countywide contract for services. Departments must use existing staff to make travel arrangements and search for the best prices, which is time consuming and laborious. Additionally, data collection for travel expenses is impossible due to the fragmentation of the process. If changes are required during mid-travel, departments may incur booking or change fees, in addition to the labor required to coordinate changing travel. If a change is necessary during the non-working time, then county employees may not be able to make changes due to unforeseen events, which are typically weather-related.

The Statewide Travel Program provides consistency, accountability, and transparency for travel expenses, while also offering efficient and cost-effective travel services. This program accesses the State of California contracted rates and fares and additionally offers immediate access to all traveler itineraries during emergencies or disasters. Additionally, transparency is enhanced through real time reporting and reconciliation tools available online.

Each fee described below is charged one time, and is all-inclusive. There are no additional service fee charges for changes, cancelations, or additions. Participation in the Statewide Travel Program is free, and there are no annual fees, interest, or late payments for the travel payment system. Agent assistance is available via a toll-free number 24/7.

Description	Online Transaction Fee	Agent Assisted Transaction Fee
Air/Rail/Car/Hotel*	\$ 7	\$ 12
Hotel and/or Car Only Reservation	\$ 5	\$ 12
After Hours (Per Call)		\$ 16
Business Hours: 8 a.m 5 p.m.	N/A	

^{*}Flat fee for booking any combination of domestic or international air, rail, car, and hotel.

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Bandi, Director of Purchasing and Fleet Services 1/12/2017



State of California Department of General Services Statewide Travel Program

Travel Management Services



Discounted Travel Contracts!

The Statewide Travel Program (STP) offers:

- travel management that provides consistency, accountability, and transparency;
- efficient and cost-effective travel services to government entities;
- access to the State of California contracted rates and fares; and
- immediate access to all traveler itineraries during emergencies or disasters

Travel Agency and Online Booking Tool



The STP established a method to effectively reduce travel costs by designating one authorized travel agency for the State of California, **CALTravelStore**. CALTravelStore provides **Concur Travel**, a one-stop, self-serve website that enables travelers to easily search and reserve airline, rental car, hotel, rail, and parking reservations for business travel with booking fees as low as \$5 per transaction.

For more information, visit www.caltravelstore.com.

Discounted Airfares



You can immediately benefit from the newly negotiated Southwest Airlines discount on all refundable and non-refundable flights into or out of California through the STP. You can also obtain State contracted Y-CAL and Capacity Controlled airfares. The fares include in-state, out-of-state and international flights with last seat availability, fully refundable, and no change penalties.

Travel Partner Airlines include Alaska Airlines, Delta, JetBlue, Southwest Airlines, United Airlines, and Virgin America.

Car Rental Contract



You can obtain state-contracted car rental rates with **Enterprise Holdings, Inc.** for short term (up to 30 days) and long term (more then 30 days). The contract provides base rates as low as \$33 a day.

The car rental contract automatically includes \$250,000 third party liability insurance coverage, market rate fuel, free one-way rentals, counter bypass service, and the car rental age limit lowered to 21.

Citibank & the CTA – Corporate Travel Account



The **Citibank** Corporate Travel Account (CTA) MasterCard is the required form of payment for the STP.

- The CTA consolidates airline, car rental, and travel agency charges onto one centrally-billed "cardless" account.
- MasterCard Product with unprecedented global acceptance.
- Your organization is recognized as a State of California government entity with access to contracted, discounted rates and fares.
- Annual Prompt Payment Incentive available for participating entities.
- \$350,000 door-to-door Business Travel Accident Insurance coverage.

How to Begin



For more information, visit our website at www.dgs.ca.gov/travel or contact:

Jennifer Shaw, Travel Specialist jennifer.shaw@dgs.ca.gov