

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM
3.11
(ID # 4365)**

MEETING DATE:

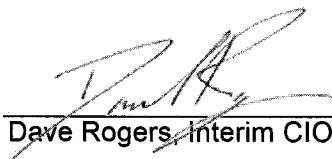
Tuesday, June 13, 2017

FROM : RIVERSIDE COUNTY INFORMATION TECHNOLOGY:

SUBJECT: PUBLIC SAFETY ENTERPRISE COMMUNICATIONS (PSEC): Purchase of Public Safety Training Banks from Motorola Solutions, Inc., Without Seeking Competitive Bids. [All Districts]; [Total Cost \$36,750, 100% PSEC Operating Budget]

RECOMMENDED MOTION: That the Board of Supervisors:
Authorize the Purchasing Agent to issue a purchase order to Motorola Solutions, Inc., for purchase of training banks for FY16/17, in the amount of \$36,750, without seeking competitive bids.

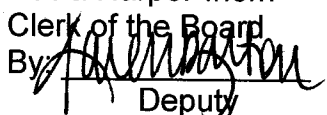
ACTION:


Dave Rogers, Interim CIO 5/16/2017

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Perez and Ashley
Nays: None
Absent: None
Date: June 13, 2017
xc: RCIT, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: 
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 36,750	\$ 0	\$ 36,750	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: 100% PSEC operating budget			Budget Adjustment:	No
			For Fiscal Year:	16/17

C.E.O. RECOMMENDATION: Approve.

BACKGROUND:

Summary

PSEC proposes to purchase a public safety training bank, from Motorola, to facilitate staff proficiency and ensure the proper operation of the PSEC state of the art public safety radio system. Only the original equipment manufacturer (OEM) can provide this service, because of the proprietary nature of the communications system. Training needs are a constant, with changing personnel and OEM industry updates in network/radio standards.

Impact on Citizens and Businesses

The PSEC radio system is instrumental in saving lives and property throughout the county.

Contract History and Price Reasonableness

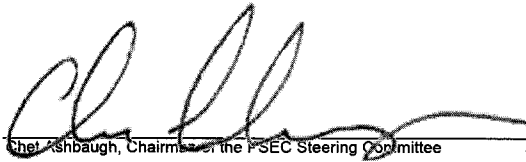
Motorola's training costs are fixed for all classes and are the same for users throughout the world. The bank of training does not expire and enables the county to qualify for discounts on training; through this purchase, the County will save \$3,250 (8 percent).

ATTACHMENTS:

- ATTACHMENT A. 16/17 Sole Source Approval No. 17-243
- ATTACHMENT B. 17/18 Sole Source Approval No. 17-243A
- ATTACHMENT C. Quote - Motorola Training Bank FY 16/17 Order

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**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
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Cheryl Ashbaugh, Chairwoman of the PSEC Steering Committee

5/23/2017



Jennifer Sargent, Principal Management Analyst

6/6/2017

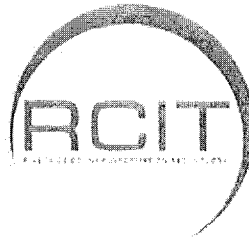


Lisa Brandl, Director of Purchasing and Fleet Services

5/22/2017

STEVE RENEKER
Chief Information Officer

DAVE ROGERS
Chief Technology Officer



LOUIS RAJA ARUL DOSS, ACIO
Enterprise Applications Bureau
VEVA HARGUINDEGUY, ACIO
Converged Communications Bureau
JIM SMITH, ACIO
Technology Services Bureau

To: Board of Supervisors/Purchasing Agent **Date:** 5/10/2017
Via: RCIT, Procurement Contract Specialist
From: Dave Rogers, Interim Chief Information Officer
Subject: Sole Source Procurement for the purchase of Motorola Training Banks

The below information is provided in support of my Department requesting approval for a sole source.

1. **Supplier being requested:** Motorola Solutions Inc.
2. **Vendor ID:** 000000000000265
3. **Supply/Service being requested:**
Two (2) Motorola Training Banks for RCIT/PSEC annually.
4. **Alternative suppliers that can or might be able to provide supply/service and extent of market research conducted:**
Training is only provided by Motorola Learning Systems (MLS). Motorola Solutions Incorporated (MSI) does not allow any third party access to training material or trainers. This training is a proprietary material and is only offered by MSI through MLS.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
PSEC is purchasing Public Safety Training Banks from Motorola to facilitate staff proficiency ensuring the proper operation of the PSEC State of the art 180M Countywide Trunked Simulcast Project 25 compliant Public Safety Radio System. Only the original equipment manufacturer (OEM) can provide this information due to the proprietary nature of the communications system. Training needs are constant with changing personnel and OEM industry updated network/radio standards.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:**
The County of Riverside has invested 180M into the Countywide Public Safety Radio System the RCIT/PSEC Division (13.8M budget annually) maintains. The proprietary system fielded 24M voice calls for Public Safety in calendar year 2016 providing critical life-saving communications for Law Enforcement and Fire agencies serving most of Riverside County. RCIT/PSEC Public Safety Radio is instrumental in saving lives and property.

Re: Sole Source Request Motorola dated 5/10/17
 Fr: RCIT

7. Period of Performance: From 2017 to estimated 2019 (total number of years)
 Is this an annually renewable contract? No Yes
 Is this a fixed-term agreement: No Yes

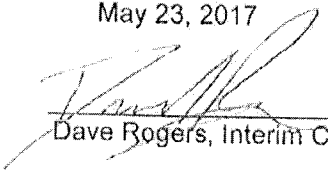
8. Identify all costs for this requested purchase. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)

Description:	FY16/17	FY 17/18	Total
One-time Costs	\$36,750	\$23,950	\$60,700
Ongoing Costs	\$0	\$0	\$0
Total Costs	\$36,750	\$23,950	\$60,700

9. Price Reasonableness:
 Motorola training costs are fixed for all classes and the same for users all over the world. By purchasing the bulk training banks the county will save \$3,250 in 16/17 and up to \$1,100 in 17/18. Classes are offered in two options, onsite instructor led classes and classes at a Motorola training location in Schaumburg, IL. With the purchase of these time banks PSEC will be able to schedule 2-3 onsite instructor led classes, allowing more staff members to participate in the training as well as saving on travel costs.

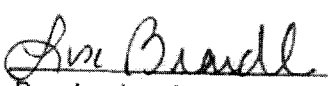
10. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source?
 No.

11. Projected Board of Supervisor Date:
 May 23, 2017


 Dave Rogers, Interim Chief Information Officer 5-10-17
Date

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove
 Not to exceed: \$ Recharter # 8 One time Annual Amount through June 30, 2018


 Purchasing Agent 5/11/17 17-243 FY16/17
 Date Approval Number
 (Reference of Purchasing Documents)

17-243A FY17/18