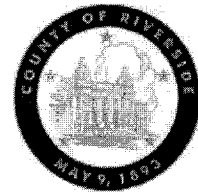


**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM
3.43
(ID # 4739)**

MEETING DATE:
Tuesday, July 11, 2017

FROM : RIVERSIDE COUNTY INFORMATION TECHNOLOGY:

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY (RCIT): Talemtry Master Product Agreement, Order #3, Providing Talemtry License and Support Services for Two Years without Seeking Competitive Bids. [All Districts]; [\$140,000 annual cost, \$280,000 aggregate-100% RCIT Operating Budget/Internal Service Fund Rates]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Chairman to execute the Talemtry Master Product Agreement, Order #3, providing Talemtry license and support services for two years, renewable annually; for the total amount of \$280,000, without seeking competitive bids; and;
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of funding and as approved by County Counsel, to sign amendments to the agreement that do not change the substantive terms of the agreement.

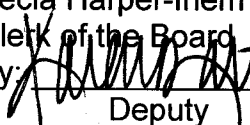
ACTION:


Dave Rogers, Chief Information Officer 6/28/2017

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Ashley and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Perez and Ashley
Nays: None
Absent: None
Date: July 11, 2017
xc: RCIT, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

| FINANCIAL DATA | Current Fiscal Year: | Next Fiscal Year: | Total Cost: | Ongoing Cost |
|---|-----------------------------|--------------------------|---------------------------|---------------------|
| COST | \$ 140,000 | \$ 140,000 | \$ 280,000 | \$ 0 |
| NET COUNTY COST | \$ 0 | \$ 0 | \$ 0 | \$ 0 |
| SOURCE OF FUNDS: 100% RCIT Operating Funds | | | Budget Adjustment: | No |
| | | | For Fiscal Year: | 17/18-18/19 |

C.E.O. RECOMMENDATION: Approve.

BACKGROUND:

Summary

The request before the Board is for a two-year renewal of Talemetry product to continue with Human Resources (HR) recruitment operations and allow time needed for employee enrollment/orientation and implementation of the Workday application, with an anticipated completion date on or before January 1, 2019.

On November 2, 2010 (agenda item 3-36), the Board approved a five-year agreement for Talent Technology Telemetry Apply and Telemetry Search (formerly Resume Mirror Extraction and Search Enterprise). The Talent Technology software products were part of the initial phase to modernize HR through recruiting and job application tracking functions. In addition, HR requested purchase of three additional products, Talemetry Broadcast, Verify and Match, to further enhance recruitment automation. These products have been in use over the past 7 years, in support of the Talent Acquisition Module in the PeopleSoft HRMS application. The most recent five year renewal was approved by the Board on May 15, 2012 (agenda item 3.20).

This product has been supporting and simplifying the recruitment process currently used by the HR Recruitment Services teams throughout the County of Riverside. Together, these products help streamline the recruiting process, reduce staff time and minimize advertising costs. At a time when departments are faced with staff reductions, automating processes provides the leverage the county needs to support ongoing operations.

The Talemetry products are the only products permitting resume processing, applicant tracking, job candidate requisitioning, external resume search, job-board posting, pre-hire background and testing tracking integration with PeopleSoft. All other vendors require customized interface programming to be added, in order to provide data transfer within PeopleSoft, thus resulting in additional and expensive programming and maintenance costs.

Impact on Citizens and Businesses

There is no negative impact on residents or businesses within the County of Riverside.

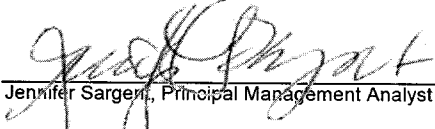
Contract History and Price Reasonableness

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

Telemetry continues to provide the same pricing to the County throughout the term of their agreement and will continue to support the County with the full volume discount of 20 percent available for state and local government customers.

ATTACHMENTS:

- 1) Telemetry Master Product Agreement Order #3.



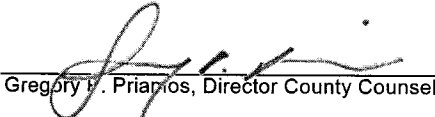
Jennifer Sargent, Principal Management Analyst

7/3/2017



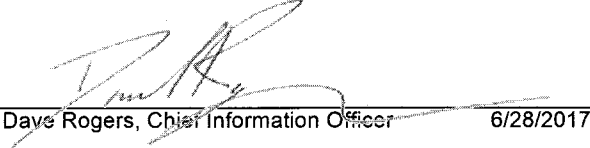
Teresa Summers, Assistant Director of Purchasing

6/29/2017



Gregory J. Priamos, Director County Counsel

6/29/2017



Dave Rogers, Chief Information Officer

6/28/2017

Telemetry Master Product Agreement – Order 3

INCORPORATION INTO MASTER TELEMETRY PRODUCT AGREEMENT

This Order #3 ("Order") is entered into on June 1, 2017 (the "Order Effective Date") and is hereby made a part of that certain Master Telemetry Product Agreement entered into between the parties on June 1, 2012, including any amendments thereto, (the "Agreement"). All terms and conditions within the Agreement apply to this Order. The term of this Order begins on the Order Effective Date and ends on the last day of the last TI Product Term ordered hereunder, unless otherwise terminated earlier pursuant to the terms and conditions of the Agreement.

Acceptance:

Acceptance:

COUNTY of RIVERSIDE ("CLIENT")

TELEMETRY INC. ("TI" OR "TTC")

(Signature)

(Signature)

John F. Tavaaglione
(Printed Name)

PAUL LANCASTER
(Printed Name)

Chairman, Board of Supervisors
(Title)

Chief Financial Officer
(Title)

CLIENT INFORMATION & GENERAL PAYMENT TERMS

| | | | |
|--|---|----------------------------------|----------------|
| Client Contact Name: | Robin Downs | Sales Rep: | |
| Email: | RDowns@RVICO.org | Phone: | (951) 955-5195 |
| Email Address for electronic delivery of software: | RCIT-SoftwareMaint@RIVCO.org | Fax: | |
| Billing Address: City, State/Province, Zip/Postal Code | 3450 14 th Street Riverside, CA 92501 | Billing Phone: | (951) 955-8187 |
| Billing Contact: | Gil Cancel | Billing Fax: | |
| Billing Email: | GCancel@RIVCO.org | Currency: | USD |
| Payment Terms: | Annual in Advance | Use Limit: Annual Number of Jobs | |
| Client ERP system and version: | PeopleSoft 9.0 | | |

TELEMETRY APPLY EXTRACTION PRODUCT ORDER

| | | | |
|--|----------------|-------------------------------|------------------|
| TI Product Term (months): | 24 | First Day of TI Product Term: | June 1, 2017 |
| Use Limit: Transactions per year: | 1,000,000 | Last Day of TI Product Term: | May 31, 2019 |
| DESCRIPTION | Price per year | # of Years | EXTENDED PRICE |
| Telemetry Apply Extraction (L4) | \$50,000 | 2 | \$100,000 |
| TELEMETRY APPLY EXTRACTION SUBTOTAL | | | \$100,000 |

TELEMETRY JOB BROADCAST PRODUCT ORDER

| | | | | |
|---|---|-------------------------------|--------------|-----------------|
| TI Product Term (months): | 24 | First Day of TI Product Term: | June 1, 2017 | |
| Use Limit: Transactions per year: | Up to 20,000 electronic postings and up to 200 manual postings at no extra charge | Last Day of TI Product Term: | May 31, 2019 | |
| Use Limit: # of Service Provider Connections: | 10 | Use Limit: Jobs Annual Limit | 7,500 | |
| DESCRIPTION | # of Connections | Price | # of Years | EXTENDED PRICE |
| Telemetry Job Broadcast (L4) | | \$50,000 | 2 | 1000,000 |
| Per Connection Annual Maintenance Fee | 10 | \$2,500 | 2 | Included |
| Per Connection One-time Activation Fee | 0 | \$2,500 | | \$0 |
| Discount | | (\$5,000) | 2 | (\$10,000) |
| TELEMETRY JOB BROADCAST SERVICE SUBTOTAL | | | | \$90,000 |

JUL 11 2017 3.43

ATTEST:

KECIA HARPER-IHEM, Clerk
DEPUTY

FORM APPROVED COUNTY COUNSEL
BY: NEAL R. KIPNIS
DATE: 6/28/17

Talemetry Master Product Agreement – Order 3

| TALEMETRY SOURCE & CRM PRODUCT ORDER | | | | |
|--|------------------|---|-----------------|----------------|
| TI Product Term (months): | 24 | First Day of TI Product Term: | June 1, 2017 | |
| Use Limit: # of Service Provider Connections: | 5 | Last Day of TI Product Term: | May 31, 2019 | |
| Use Limit: # of Talent Networks | 9 | Use Limit: # of emails (annual / daily) | 150,000 / 5,000 | |
| Use Limit: # of Users | 50 | | | |
| DESCRIPTION | # of Connections | Price | # of Years | EXTENDED PRICE |
| Talemetry Source & CRM (L4) | | \$50,000 | 2 | \$100,000 |
| Per Connection Annual Maintenance Fee | 5 | \$2,500 | 2 | Included |
| Per Connection One-time Activation Fee | 0 | \$2,500 | | \$0 |
| Discount: For transition from Talemetry Search | | (\$50,000) | 2 | (\$100,000) |
| TALEMETRY SOURCE & CRM SUBTOTAL | | | | \$0 |

| TALEMETRY SEARCH ORDER | | | | |
|--|---|-------------------------------|--------------|-----------------|
| TI Product Term (months): | 24 | First Day of TI Product Term: | June 1, 2017 | |
| Use Limit: DocSet (Database record limit) | 250,000 | Last Day of TI Product Term: | May 31, 2019 | |
| Use Limit: Number of Licensed Servers (either physical or virtual) | 1 - Production 0 - Mirror 1 - Development / UAT | | | |
| DESCRIPTION | | Price per Year | # of Years | EXTENDED PRICE |
| Talemetry Search (formerly known as Resume Mirror Search Enterprise) | | \$50,000 | 2 | \$100,000 |
| Discount | | (\$5,000) | 2 | (\$10,000) |
| TALEMETRY SEARCH SUBTOTAL | | | | \$90,000 |

| | |
|--|------------------|
| TOTAL PRICE EXCLUDING TAXES (Taxes, if applicable, will be added to invoices) | \$280,000 |
|--|------------------|

| FEE PAYMENT SCHEDULE | | |
|---|--|------------------|
| DUE DATE (MM/DD/YYYY) | DESCRIPTION | AMOUNT |
| 06/01/2017 | Talemetry Apply Extraction License Fee (6/01/2017 – 5/31/2018) | \$50,000 |
| 06/01/2017 | Talemetry Job Broadcast License Fee (6/01/2017 – 5/31/2018) | \$45,000 |
| 06/01/2017 | Talemetry Source & CRM License Fee (6/01/2017 – 5/31/2018) | \$0 |
| 06/01/2017 | Talemetry Search License Fee (6/01/2017 – 5/31/2018) | \$45,000 |
| 06/01/2018 | Talemetry Apply Extraction License Fee (6/01/2018 – 5/31/2019) | \$50,000 |
| 06/01/2018 | Talemetry Job Broadcast License Fee (6/01/2018 – 5/31/2019) | \$45,000 |
| 06/01/2018 | Talemetry Source & CRM License Fee (6/01/2018 – 5/31/2019) | \$0 |
| 06/01/2018 | Talemetry Search License Fee (6/01/2018 – 5/31/2019) | \$45,000 |
| TOTAL AMOUNT DUE EXCLUDING TAXES | | \$280,000 |

Talemetry Master Product Agreement – Order 3

Additional Terms:

1. The Talemetry Broadcast Product annual licensing Fees includes up to 200 manual posts per year. If Client exceeds 200 manual posts in a given contract year, then Client shall pay for such additional manual posts at a rate of \$15 per post.
2. The Talemetry Apply Product has been renamed "Talemetry Apply Extraction".
3. The Talemetry Broadcast Product has been renamed "Talemetry Job Broadcast".
4. The Talemetry Match Product has been renamed "Talemetry Source & CRM".
5. The ten (10) included Job Board connections are: Craigslist (Inland Empire), Governmentjobs.com, Caljobs, EmployeeBenefits.com, HealthCareers, CSAC (manual), SHRM (manual), JobsOnTheMenu (manual), MiracleWorkers (manual), and Career Rookie (manual).
6. Talemetry will include one import of candidate records from PeopleSoft to Talemetry at no charge if the records are provided via a CSV.
7. **Termination at the end of Year 1.** Client may, by providing written notice to TI prior to March 31, 2018, terminate this Order effective May 31, 2018 with no additional payment.



DAVE ROGERS
Chief Information Officer

MEMORANDUM

LOUIS RAJA ARUL DOSS, ACIO
Enterprise Applications Bureau
VEVA HARGUINDEGUY, ACIO
Converged Communications Bureau
JIM SMITH, ACIO
Technology Services Bureau

To: Board of Supervisors/Purchasing Agent
Via: RCIT, Procurement Contract Specialist
From: Dave Rogers, Chief Information Officer
Subject: Sole Source Procurement for Talemetry

Date: June 28, 2017

The below information is provided in support of my Department requesting approval for a sole source.

1. **Supplier being requested:** Talemetry Inc.
2. **Vendor ID:** 0000120794
3. **Supply/Service being requested:**
Licensing renewal for Resume Mirror EM/SE Software.
4. **Alternative suppliers that can or might be able to provide supply/service and extent of market research conducted:**
No other vendor can supply this proprietary license and software owned and distributed by Talemetry.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
The required license and software is solely owned by Talemetry and is the only product that permits resume processing, applicant tracking, and job candidate requisitioning integration with PeopleSoft without requiring customization
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:**
This service will help the county maintain existing business operations, reduce time in troubleshooting, improve efficiencies, and reduce operational costs. The Human Resources Department requires advanced search technology to complement the Talent Acquisition Manager Enterprise Resource Planning Application.
7. **Period of Performance: From July 1, 2017 to June 30, 2019 (total number of years)**
Is this an annually renewable contract? No Yes
Is this a fixed-term agreement: No Yes

8. Identify all costs for this requested purchase. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)

| Description: | FY 17/18 | FY 18/19 | Total |
|---------------------|-----------|-----------|-----------|
| One-time Costs: | | | |
| None | 0 | 0 | 0 |
| Ongoing Costs: | | | |
| License and Support | \$140,000 | \$140,000 | \$280,000 |
| Total Costs | | | \$280,000 |

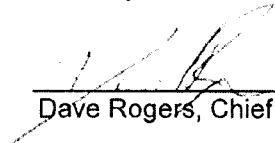
9. Price Reasonableness:

Telemetry continue to provide the County the same pricing throughout the term of their agreement and will continue to support the County with the full volume discount of 20% available for State and Local government customers.

10. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain)?


No. This agreement renewable annually and can be terminated with a 60 days written notice to terminate.

11. Projected Board of Supervisor Date (if applicable): July 11, 2017


 Dave Rogers, Chief Information Officer 6-28-17
Date

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove
 Not to exceed: \$ 140,000 One time Annual Amount through 6/30/19


 Purchasing Agent 6/29/17
Date 18-018
Approval Number
 (Reference of Purchasing Documents)

List Attachments:

1. Telemetry Master Product Agreement Order #3.
2. Form 11