

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM
3.38
(ID # 7337)

MEETING DATE:
Tuesday, July 17, 2018

FROM : RUHS-PUBLIC HEALTH:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM – PUBLIC HEALTH: Ratification and Approval of the Amendment No. 2 to the Agreement between Abbott Informatics Corporation (Formerly STARLIMS Corporation) Without Seeking Competition and the County of Riverside for Multi-year Annual Maintenance and Support from July 1, 2018 through June 30, 2023 Department of Public Health [\$154,994 – 100% General Fund]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the Amendment No. 2 to the Agreement between Abbott Informatics Corporation (formerly STARLIMS Corporation) without seeking competition and the County of Riverside for the purchase of the 5-year maintenance and support from July 1, 2018 through June 30, 2023 for a not-to-exceed amount of \$154,994; and,
2. Authorize the Chairman of the Board to execute the Amendment on behalf of the County.


ACTION: Policy


Kim Saruwatari, Director of Public Health 7/9/2018

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Tavaglione, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Perez and Ashley
Nays: None
Absent: None
Date: July 17, 2018
xc: RUHS-Public Health

Kecia Harper-Ihem
Clerk of the Board
By 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$	\$ 30,385	\$ 154,994	\$
NET COUNTY COST	\$	\$ 30,385	\$ 154,994	\$
SOURCE OF FUNDS: General Fund [\$154,994]			Budget Adjustment:	No
			For Fiscal Year:	18/19-22/23

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary (continued)

The selection of STARLIMS was based on the evaluation of proposals as the result of a formal bid process using Request for Proposal HSA00061. The STARLIMS system is a proprietary software system offered only by Abbot Informatics Corporation, which does not allow for support or service from outside vendors. If we do not use STARLIMS in the maintenance and support, the Public Health Laboratory would have to replace the system with a different Laboratory Information Management System (LIMS) at an additional cost. Replacing STARLIMS with a different LIMS is not a feasible current option, as this would require a lengthy procurement process, and additional time for configuration and implementation of a new system that could altogether take months to years.

The Department of Public Health is requesting to maintain STARLIMS to support its operations within the county and increase efficiency to the clients being served. This system was replaced in fiscal year 08/09. The determination that the Abbott Informatics Corporation STARLIMS software is the best advantage to the County is based on competitive pricing, superior software technology, web-based environment and future expandability.

The STARLIMS system was built for public health labs and many states, including California, use STARLIMS. STARLIMS software is used by the two main regulatory agencies the County answers to, the Centers for Disease Control and Prevention on a Federal level and the California Department of Public Health (CDPH) Laboratories. In addition, the Riverside University Health System (RUHS) Department of Public Health (DPH) Laboratory has previously worked with STARLIMS to establish interfaces with CalREDIE for electronic lab reporting of Title 17 state and federally required reportable diseases. The current STARLIMS system uses multiple interfaces built for connectivity with other County agencies, including the RUHS-Medical Center and the Federally Qualified Health Centers.

Impact on Residents and Businesses

The Abbott Informatics STARLIMS Laboratory Information Management System (LIMS) is used by the RUHS Public Health Laboratory to receive and report results for patients in Riverside County through collaboration with other Public Health and County programs. This LIMS provides an effective and efficient way for both physicians and programs to follow up on patient

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

disease. This patient follow up allows for better management and surveillance of communicable diseases, which is beneficial both to individual health, as well as to the overall health of the community. The more infections that are prevented mean cost savings for businesses in terms of employee attendance and productivity.

Additional Fiscal Information

This amendment extends the term of the Agreement for one more year, including four annual options to renew, and provides for an annual maintenance and support services at a total cost of \$154,994 over the five year period. The source of funding is by County General Fund for ongoing costs to support performance of the system.

Description:	FY18/19	FY19/20	FY20/21	FY21/22	FY22/23	Total
One-time Costs:	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994
Ongoing Costs:	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994

Contract History and Price Reasonableness

The annual rate of \$30,385 for the first year of the STARLIMS 5-year maintenance contract term is only a slight increase of 1.0% as compared to the last year of the previous contract term with Abbott Informatics STARLIMS for this service. After the first year of this contract term, the annual rate increases by 1.0% each year over the 5-year term. The rate this vendor is charging is also discounted at the 5-year contract rate with an estimated savings of \$5,467 each year. This results in a total estimated savings of \$27,335 over the 5-year term. Based on this information, the cost for the services is deemed to be "fair and reasonable."

 **Riverside
University
HEALTH SYSTEM**
Public Health

Date: 06/20/2018
From: Kim Saruwatari, Director of Riverside University Health System – Public Health
To: Board of Supervisors/Purchasing Agent
Via: Richard Strickland, Procurement Contract Specialist, 951.358.6561
Subject: Sole or Single Source Procurement; Request for STARLIMS support and maintenance

The below information is provided in support of my Department requesting approval for a sole or single source.

1. **Supplier being requested:** Abbott Informatics Corporation; originally STARLIMS
2. **Vendor ID:** 125088
3. **Single Source** **Sole Source**
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** (If yes, please provide the approved sole or single source number).

Yes **No**
SSJ# _____

- 4a. **Was the request approved for a different project?**

Yes **No**

5. **Supply/Service being requested:** Multi-year Annual Maintenance agreement for STARLIMS.

6. **Unique features of the supply/service being requested from this supplier.** The Department of Public Health is requesting to maintain the Laboratory Information Management System (LIMS) STARLIMS to support its operations within the county and increase efficiency to the clients being served. This system was replaced in fiscal year 08/09. The determination that the STARLIMS Corporation is the best advantage to the County is based on competitive pricing, superior software technology, web based environment and future expandability. Additionally, the STARLIMS software is implemented

Kim Saruwatari, M.P.H., Director Cameron Kaiser, M.D., Public Health Officer



**Riverside
University
HEALTH SYSTEM**
Public Health

with the two main regulatory agencies which the County answers to, these being the Centers for Disease Control and Prevention on a Federal level, and the California State Microbial Diseases Laboratory.

There is a well-established interface with CaREDIE for electronic lab reporting of Title 17 reportable diseases. The STARLIMS system was built for public health labs and many states, including California, use STARLIMS. This system has multiple interfaces built for connectivity with other County agencies, including the RUHS-Medical Center and Federally Qualified Health Centers.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** This sole source would allow the Department of Public Health Laboratory to continue to use the STARLIMS software that is currently in place. The system is required to maintain the department operations and continue to increase efficiency to the clients being served. The STARLIMS Corporation has continued to provide Public Health with maintenance and services since 2008 without cost increase.

8. **Period of Performance:** From: July 1, 2018 to June 31, 2023
(Five years)

Is this an annually renewable contract? No Yes
Is this a fixed-term agreement: No Yes

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained.**

Description:	FY18/19	FY19/20	FY20/21	FY21/22	FY22/23	Total
One-time Costs:	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994
<i>LIMS Support and Maintenance</i>						
Ongoing Costs:						
Previous SSJ Approved Amounts:						
Total Costs	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994

Kim Saruwatari, M.P.H., Director

Cameron Kaiser, M.D., Public Health Officer

 **Riverside
University
HEALTH SYSTEM**
Public Health

10. **Price Reasonableness:** The annual rate of \$30,385 for the first year of the STARLIMS 5-year maintenance contract is only a slight increase of 1.0% as compared to the last year of the previous contract with Abbott Informatics STARLIMS for this service. After the first year of this contract, the annual rate increases by 1.0% each year over the 5-year term. The rate this vendor is charging is also discounted at the 5-year contract rate with an estimated savings of \$5,467 each year. This results in a total estimated savings of \$27,335 over the 5-year term. Based on this information, the cost for the services is deemed to be "fair and reasonable."

As the system from STARLIMS holds a distinct advantage in its future expandability, ease of use and reporting capabilities, plus direct compatibility with primary regulatory agencies the County must interface with, the selection of STARLIMS is deemed to be in the County's best interest.

11. **Projected Board of Supervisor Date (if applicable):** June 26, 2018

Kim Saruwatari Kim Saruwatari 06/21/2018
Department Head Signature Print Name Date
(or designee)

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve **Approve with Condition/s** **Disapprove**

Condition/s:

Kim Saruwatari, M.P.H., Director Cameron Kaiser, M.D., Public Health Officer

 **Riverside
University
HEALTH SYSTEM**
Public Health

Not to exceed:

One-time \$ _____

Annual Amount \$ _____ / per fiscal year through _____ (date)

(If Annual Amount Varies each FY)

FY 19 : \$ 30,395
FY 20 : \$ 30,659
FY 21 : \$ 30,996
FY 22 : \$ 31,306
FY 23 : \$ 31,619


Purchasing Agent

7/3/18
Date

19-011
Approval Number
(Reference on Purchasing Documents)

Form # 116-333 rev 5/31/18

Kim Saruwatari, M.P.H., Director

Cameron Kaiser, M.D., Public Health Officer

4065 County Circle Drive, Riverside, Ca. 92503 / 951.358.7036 / www.rivcoph.org

 **Riverside
University
HEALTH SYSTEM**
Public Health

Date: 06/20/2018
From: Kim Saruwatari, Director of Riverside University Health System – Public Health
To: Board of Supervisors/Purchasing Agent
Via: Richard Strickland, Procurement Contract Specialist, 951.358.6561
Subject: Sole or Single Source Procurement; Request for STARLIMS support and maintenance

The below information is provided in support of my Department requesting approval for a sole or single source.

1. **Supplier being requested:** Abbott Informatics Corporation; originally STARLIMS
2. **Vendor ID:** 125088
3. **Single Source** **Sole Source**
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** *(If yes, please provide the approved sole or single source number).*

 Yes **No**
SSJ# _____
- 4a. **Was the request approved for a different project?**

 Yes **No**
5. **Supply/Service being requested:** Multi-year Annual Maintenance agreement for STARLIMS.
6. **Unique features of the supply/service being requested from this supplier.** The Department of Public Health is requesting to maintain the Laboratory Information Management System (LIMS) STARLIMS to support its operations within the county and increase efficiency to the clients being served. This system was replaced in fiscal year 08/09. The determination that the STARLIMS Corporation is the best advantage to the County is based on competitive pricing, superior software technology, web based environment and future expandability. Additionally, the STARLIMS software is implemented

Kim Saruwatari, M.P.H., Director Cameron Kaiser, M.D., Public Health Officer



**Riverside
University
HEALTH SYSTEM**
Public Health

with the two main regulatory agencies which the County answers to, these being the Centers for Disease Control and Prevention on a Federal level, and the California State Microbial Diseases Laboratory.

There is a well-established interface with CalREDIE for electronic lab reporting of Title 17 reportable diseases. The STARLIMS system was built for public health labs and many states, including California, use STARLIMS. This system has multiple interfaces built for connectivity with other County agencies, including the RUHS-Medical Center and Federally Qualified Health Centers.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** This sole source would allow the Department of Public Health Laboratory to continue to use the STARLIMS software that is currently in place. The system is required to maintain the department operations and continue to increase efficiency to the clients being served. The STARLIMS Corporation has continued to provide Public Health with maintenance and services since 2008 without cost increase.

8. **Period of Performance:** From: July 1, 2018 to June 31, 2023
(Five years)

Is this an annually renewable contract? No Yes
Is this a fixed-term agreement: No Yes

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained.**

Description:	FY18/19	FY19/20	FY20/21	FY21/22	FY22/23	Total
One-time Costs:	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994
<i>LIMS Support and Maintenance</i>						
Ongoing Costs:						
Previous SSJ Approved Amounts:						
Total Costs	\$30,385	\$30,689	\$30,996	\$31,306	\$31,619	\$154,994

Kim Saruwatari, M.P.H., Director

Cameron Kaiser, M.D., Public Health Officer

 **Riverside
University
HEALTH SYSTEM**
Public Health

10. **Price Reasonableness:** The annual rate of \$30,385 for the first year of the STARLIMS 5-year maintenance contract is only a slight increase of 1.0% as compared to the last year of the previous contract with Abbott Informatics STARLIMS for this service. After the first year of this contract, the annual rate increases by 1.0% each year over the 5-year term. The rate this vendor is charging is also discounted at the 5-year contract rate with an estimated savings of \$5,467 each year. This results in a total estimated savings of \$27,335 over the 5-year term. Based on this information, the cost for the services is deemed to be "fair and reasonable."

As the system from STARLIMS holds a distinct advantage in its future expandability, ease of use and reporting capabilities, plus direct compatibility with primary regulatory agencies the County must interface with, the selection of STARLIMS is deemed to be in the County's best interest.

11. **Projected Board of Supervisor Date (if applicable):** June 26, 2018

Kim Saruwatari Kim Saruwatari 06/21/2018
Department Head Signature Print Name Date
(or designee)

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

Kim Saruwatari, M.P.H., Director

Cameron Kaiser, M.D., Public Health Officer

 **Riverside
University
HEALTH SYSTEM**
Public Health

Not to exceed:

One-time \$ _____

Annual Amount \$ _____ / per fiscal year through _____ (date)

(If Annual Amount Varies each FY)

FY 19	:	\$	30,385
FY 20	:	\$	30,659
FY 21	:	\$	30,996
FY 22	:	\$	31,306
FY 23	:	\$	31,619


Purchasing Agent

7/3/18
Date

19-011
Approval Number
(Reference on Purchasing Documents)

Form # 116-333 rev 5/31/18

Kim Saruwatari, M.P.H., Director

Cameron Kaiser, M.D., Public Health Officer

4065 County Circle Drive, Riverside, Ca. 92503 / 951.358.7036 / www.rivcoph.org

COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO THE AGREEMENT
WITH

ABBOTT INFORMATICS CORPORATION (FORMERLY STARLIMS CORPORATION)

Original Contract Term:	June 6, 2008 through June 30, 2013
Contract Term Extended To:	June 30, 2018
Effective Date of Amendment:	July 1, 2018
Original Annual Maximum Contract Amount:	\$340,975.00
Amended Annual Maximum Contract Amount:	\$154,994.24
Contract ID: 08112	

This Amendment No. 2 to the Agreement between County of Riverside, a political subdivision of the State of California ("COUNTY") and Starlims Corporation dated June 6, 2008 (the "Agreement"), is entered into by and between COUNTY and Abbott Informatics Corporation, a Florida corporation ("CONTRACTOR").

RECITALS

WHEREAS, COUNTY and Starlims Corporation first amended the Agreement, effective July 1, 2013, to extend the term of the Agreement through June 30, 2018;

WHEREAS, on June 30, 2014 Abbott Laboratories, Inc. wholly purchased Starlims Corporation, thereafter, changed the name of its newly-owned subsidiary to "Abbott Informatics Corporation";

WHEREAS, pursuant to and in accordance with section 18.2 of the Agreement, COUNTY and CONTRACTOR now desire to have the Agreement assigned to CONTRACTOR; and

WHEREAS, CONTRACTOR and COUNTY now desire to amend the Agreement.

NOW THEREFORE, for good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The above recitals are true and correct.
2. COUNTY hereby consents to the assignment of the Agreement to CONTRACTOR.
3. All references to "Starlims Corporation" or "Starlims", regardless of capitalization, are hereby deleted and replaced with "ABBOTT INFORMATICS CORPORATION" or "ABBOTT", respectively.
4. Section 3.1 of the Agreement ("Term of Agreement") is hereby replaced in its entirety by the following:


This Agreement shall be effective beginning July 1, 2018 and continue through June 30, 2019, with the option to renew for four (4) years, renewable in one (1) year increments by written amendment, unless terminated as specified in Section 5 ("Termination").

COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO THE AGREEMENT
WITH
ABBOTT INFORMATICS CORPORATION (FORMERLY STARLIMS CORPORATION)

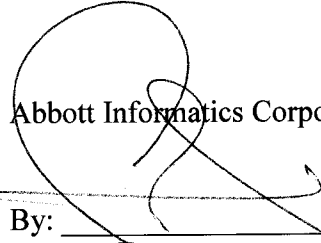
5. Exhibit A ("Statement of Work") is hereby replaced in its entirety with the attached Exhibit A-1, 2017-2022 Multiyear Annual Maintenance Renewal.
6. All other terms and conditions of the Agreement not modified herein shall remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California

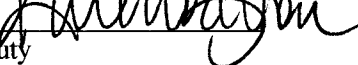
By: 
Chuck Washington, Chairman
Board of Supervisors
Dated: JUL 17 2018

Abbott Informatics Corporation


By: _____
Name: JUAN FLORES
Title: DIVISIONAL CONTROLLER
Dated: 09-JUL-2018

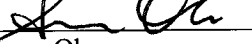
ATTEST:

Kecia Harper-Ihem
Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:

Gregory P. Priamos
County Counsel

By: 
Susanna Oh
Deputy County Counsel

Informatics Corporation
4000 Hollywood Blvd., Suite 333-S
Hollywood, FL 33021

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS:

That I, Brian Yoor, Director of Informatics Corporation, a company duly organized and validly existing under the laws of the state of Florida (the "Company"), do hereby give to the following:

- Mark Spencer, DVP and General Manager (Employed by the company)
- Juan Florez, Commercial Controller AI (Employed by the company)
- Jesus Martin, Commercial Controller AI (Employed by the company)
- Mahalingam Swaminathan Sr. Manager, R&D and professional Services, Americas (Employed by the company)

the following authority on behalf of the Company: to sign License Agreements, request for Proposals (RFPs) and tenders.

And to the following:

- Mark Spencer, DVP and General Manager (Employed by the company)
- Juan Florez, Commercial Controller AI (Employed by the company)
- Jesus Martin, Commercial Controller AI (Employed by the company)
- Gregory Emmert, General Manager, Americas (Employed by the company)
- Mahalingam Swaminathan - Sr. Manager, R&D and professional Services, Americas (Employed by the company)

the following authority on behalf of the Company: to sign Non-Disclosure/Confidential Disclosure Agreements.

And to the following:

- Mark Spencer, DVP and General Manager (Employed by the company)
- Juan Florez, Commercial Controller AI (Employed by the company)
- Jesus Martin, Commercial Controller AI (Employed by the company)
- Gregory Emmert, General Manager, Americas (Employed by the company)
- Mahalingam Swaminathan - Sr. Manager, R&D and professional Services, Americas (Employed by the company)

the following authority on behalf of the Company: to sign Official Declarations/Support Contract Renewals.

And to the following:

- Mark Spencer, DVP and General Manager (Employed by the company)
- Juan Florez, Commercial Controller AI (Employed by the company)

- Jesus Martin, Commercial Controller AI (Employed by the company)
- Gregory Emmert, General Manager, Americas (Employed by the company)
- Mahalingam Swaminathan - Sr. Manager, R&D and professional Services, Americas (Employed by the company)

the following authority on behalf of the Company: to sign Professional Services Agreements, Subcontractor Agreements, Distribution/Sales Referral Agreements and Official Declarations.

And to the following:

- Jacqueline Barberena – Director of Global Marketing & Communications
- Mahalingam Swaminathan - Sr. Manager, professional services, Americas (Informatics Corporation)
- Araceli Gines, Assistant Controller (all Informatics entities)
- Gonen Globerman, International Controller (all Informatics entities)

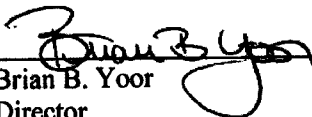
the following authority on behalf of the Company: to sign Marketing and Advertising Commitments.

And to the following:

- Mark Spencer, DVP and General Manager (Employed by the company)
- Juan Florez, Commercial Controller AI (Employed by the company)
- Jesus Martin, Commercial Controller AI (Employed by the company)
- Mahalingam Swaminathan - Sr. Manager, R&D and professional Services, Americas (Employed by the company)

the following authority on behalf of the Company: to sign Training Commitments.

This Power of Attorney is effective as of June 25, 2018 and will remain in effect for two years unless revoked earlier in writing.



Brian B. Yoor
Director