### SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



**ITEM** 3.40 (ID # 7558)

#### **MEETING DATE:**

Tuesday, July 31, 2018

FROM: RUHS-MEDICAL CENTER:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM-MEDICAL CENTER: Ratification and Approval of the Second Amendments to the Riverside County Medically Indigent Services Program Medical Clinic Agreements with Borrego Community Health Foundation, Clinicas de Salud del Pueblo, Inc., and Neighborhood Healthcare, All Districts [\$797,920 – Total Cost, up to \$79,792 in additional compensation - County General Fund 100%]

#### **RECOMMENDED MOTION:** That the Board of Supervisors:

- 1. Ratify and approve the Second Amendment to the Riverside County Medically Indigent Services Program Medical Clinic Agreement with Borrego Community Health Foundation to extend the contract term for one (1) year, July 1, 2018 through June 30, 2019, and increase the maximum contract amount by \$614,920 from \$89,000 to \$703,920; authorize the Chairman of the Board to sign the amendment on behalf of the County.
- 2. Ratify and approve the Second Amendment to the Riverside County Medically Indigent Services Program Medical Clinic Agreement with Clinicas de Salud del Pueblo, Inc. to extend the contract term for one (1) year, July 1, 2018 through June 30, 2019, and increase the maximum contract amount by \$148,000 from \$57,000 to \$205,000; authorize the Chairman of the Board to sign the amendment on behalf of the County.

**ACTION: Policy** 

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Tavaglione and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:

Jeffries, Tavaglione, Washington and Perez

Nays:

None

Absent:

Ashley

Date:

July 31, 2018

XC:

RUHS-Medical Center, Purchasing

Kecia Harper-Ihem

Clerk/of the Board

Deputy

#### SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

#### **RECOMMENDED MOTION:** That the Board of Supervisors:

- 3. Ratify and approve the Second Amendment to the Riverside County Medically Indigent Services Program Medical Clinic Agreement with Neighborhood Healthcare to extend the contract term for one (1) year, July 1, 2018 through June 30, 2019, and increase the maximum contract amount by \$35,000 from \$20,000 to \$55,000; authorize the Chairman of the Board to sign the amendment on behalf of the County.
- 4. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: a) sign amendments that do not change the substantive terms of the agreement and b) sign amendments to the compensation provisions that do not exceed ten (10) percent annually.

| FINANCIAL DATA  | Current Fiscal Year:   | Next Fiscal Year: | Total Cost:    | Ongoing Cost   |
|-----------------|------------------------|-------------------|----------------|----------------|
| COST            | \$797,920.00           | \$                | \$797,920.00   | \$0            |
| NET COUNTY COST | \$ 0                   | \$0               | \$0            | \$0            |
| SOURCE OF FUNDS | Budget Adjust<br>or No | ment: Yes         |                |                |
|                 |                        |                   | For Fiscal Yea | r: 17/18-19/20 |

C.E.O. RECOMMENDATION: Approve

#### **BACKGROUND:**

#### Summary

RUHS requests the Board to ratify and approve the amendments to the contracts with the medical clinics to increase the dollars. Board approval would continue the established practice of contracting for clinic services for qualifying indigent county residents who live in areas remote from standard RUHS clinics.

Indigent county residents are often unable to afford or arrange transportation to RUHS's network of clinics and dentists. Providing additional service locations via a contract increases the likelihood that indigent individuals will seek primary healthcare. This approach improves population health and decreases the additional costly use of emergency rooms and hospital stays.

The total costs for these contracted services decreased dramatically in 2014 with the expansion of Medi-Cal under the Affordable Care Act. However, some county residents still remain ineligible for Medi-Cal coverage.

### SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

#### Impact on Residents and Businesses

This contract network allows indigent county residents to access clinic and dental care if they reside outside of RUHS clinics and improve indigent population health, and minimize costly hospitalization

#### **Additional Fiscal Information**

The county reimburses the clinics for outpatient medical services rendered to eligible persons at the lesser of billed chargers or eighty dollars (\$80) per visit. The amended maximum contract amounts will be as follows:

Borrego Health Foundation \$703,920 Clinicas de Salud del Pueblo, Inc. \$205,000 Neighborhood Healthcare \$55,000

#### **Contract History and Price Reasonableness**

On December 6, 2016 Agenda Item # 3.32, the Board approved the agreements with Borrego Community Health Foundation, Clinicas de Salud del Pueblo, Inc., and Neighborhood Healthcare for one year, with the option to renew for four (4) additional years in one-year increments, for a combined total amount of \$166,000. Prior to 2016-2017, clinic reimbursement rates were \$70 per visit. The contracts allowed for a modest increase of \$10 per visit. The contracts established a defined payment protocol and benefit set for clinical services provided to indigent residents who are eligible for the Medically Indigent Service Program (MISP). It is expected that these contracts will facilitate consistent primary care, improve indigent population health, and reduce costly emergency room visits and hospital stays. The MISP claims department consistently devises solutions for cost savings. Currently, the MISP claims department is using the State of California Medi-Cal formulary for claims reimbursement and, when applicable, will utilize other payment schedules for cost savings.

#### ATTACHMENTS.

Attachment A: Second Amendment to the Riverside County Medically Indigent Services

Program Medical Clinic Agreement with Borrego Community Health

<u>Foundation</u>

Attachment B: Second Amendment to the Riverside County Medically Indigent Services

Program Medical Clinic Agreement with Clinicas de Salud del Pueblo, Inc.

Attachment C: Second Amendment to the Riverside County Medically Indigent Services

Program Medical Clinic Agreement with Neighborhood Healthcare

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### SECOND AMENDMENT TO THE RIVERSIDE COUNTY MEDICALLY INDIGENT SERVICES PROGRAM MEDICAL CLINIC AGREEMENT WITH BORREGO COMMUNITY HEALTH FOUNDATION

That certain Riverside County Medically Indigent Services Program Medical Clinic Agreement approved December 6, 2016, agenda item 3.32, effective July 1, 2016 ("Agreement"), made and entered into by and between the COUNTY OF RIVERSIDE ("COUNTY"), a political subdivision of the State of California, on behalf of Riverside University Health System ("RUHS"), and **Borrego Community Health Foundation**, a California nonprofit corporation ("CLINIC"), with a first amendment executed June 30, 2017, is hereby amended as follows:

- 1. **CLINIC Primary Care Services Locations.** Subsection 2.18 of Section 2.0 **DUTIES OF CLINIC** is hereby deleted in its entirety and replaced with the following:
  - "2.18 CLINIC Primary Care Services will be provided at the locations listed below:

Borrego Community Health Foundation Centro Medico Coachella 55497 Van Buren St. Thermal, CA. 92274 T-760-399-4526 F-858-634-6902 NPI=1730249947

Borrego Community Health Foundation **Centro Medico Oasis** 88775 Ave. 76, Ste. 1 Thermal, CA 92274 T – 760-397-2501 F – 858-634-6901 NPI = 1255490819

Borrego Community Health Foundation Centro Medico Cathedral City 69175 Ramon Rd., building A Cathedral City, CA 92234 T – 760-321-6776 F – 858-634-6930 NPI = 1619036514

Borrego Community Health Foundation **Desert Hot Springs Community Health Center**66675 Pierson Blvd

Desert Hot Springs, CA 92240

T – 760-676-5240 F – 858-634-6946 NPI = 1275849283"

2. **Maximum Not to Exceed Amount.** Subsection 3.4 of Section 3.0 <u>DUTIES OF COUNTY</u> is hereby amended to increase the maximum not to exceed amount by \$614,920 from \$89,000 to \$703,920 as follows:

"The maximum amount of this contract shall not exceed the program budget limit amount of seven hundred three thousand nine hundred twenty dollars (\$703,920)."

3. **Term.** Subsection 8.1 of Section 8.0 **TERM AND TERMINATION** is hereby amended to extend the term for twelve months (12) commencing on July 1, 2018 and terminating on June 30, 2019 as follows:

"The effective date of this Agreement, except as otherwise provided herein, shall be July 1, 2016 and it shall remain in effect through June 30, 2019 with the option to renew for two (2) additional years in one-year increments, unless sooner terminated as provided herein."

4. **Exhibit 1.** The current contract amount as set forth in **EXHIBIT 1** is hereby amended to increase the current contract amount by \$614,920 from \$89,000 to \$703,920 as follows:

"Current contract amount is as follows:

Borrego Community Health Foundation \$703,920"

- 5. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged and in full force and effect.
- 6. **Effective Date.** This Second Amendment to the Agreement shall become effective upon signature of both parties, or July 1, 2018, whichever should come first.

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**IN WITNESS WHEREOF**, the parties hereto have caused their duly authorized representatives to execute this First Amendment.

| <b>COUNTY OF RIVERSIDE</b> , a political subdivision of the state of California | BORREGO COMMUNITY HEALTH FOUNDATION, a California nonprofit corporation |
|---|---|
| By: Chuck Washington Chairman, Board of Supervisors                             | By:  Bruce Hebets Chief Executive Officer                               |
| Date:JUL_ 3 1 2018  | Date: (2-28-18  |
| ATTEST: Kecia Harper-Ihem Clerk of the Board By: Deputy                         |   |
| APPROVED AS TO FORM: Gregory P. Priamos County Counsel                          |   |
| By: Danielle Maland Deputy County Counsel                                       |   |
| Date:   |   |

# SECOND AMENDMENT TO THE RIVERSIDE COUNTY MEDICALLY INDIGENT SERVICES PROGRAM MEDICAL CLINIC AGREEMENT WITH CLINICAS DE SALUD DEL PUEBLO, INC.

That certain Riverside County Medically Indigent Services Program Medical Clinic Agreement approved December 6, 2016, agenda item 3.32, effective July 1, 2016 ("Agreement"), made and entered into by and between the COUNTY OF RIVERSIDE ("COUNTY"), a political subdivision of the State of California, on behalf of Riverside University Health System ("RUHS"), and Clinicas de Salud del Pueblo, Inc., a California nonprofit corporation ("CLINIC"), with a first amendment executed June 20, 2017 is hereby amended as follows:

- 1. **CLINIC Primary Care Services Locations.** Subsection 2.18 of Section 2.0 **DUTIES OF CLINIC** is hereby deleted in its entirety and replaced with the following:
  - "2.18 CLINIC Primary Care Services will be provided at the locations listed below:

Blythe Family Health Center 321 Hobson Way, Suite C Blythe, CA 92225 T- (760) 922-4981 F - (760) 922-4442

Coachella Health Clinic 50249 Harrison Street, Unit K Coachella, CA 92236 T - (760) 393-0555 F - (760) 393-0522

Mecca Medical Clinic 91275 66<sup>th</sup> Avenue, Suite 500 Mecca, CA 92254 T- (760) 396-1249 F - (760) 396-1253"

2. **Maximum Not to Exceed Amount.** Subsection 3.4 of Section 3.0 **<u>DUTIES OF COUNTY</u>** is hereby amended to increase the maximum not to exceed amount by \$148,000 from \$57,000 to \$205,000 as follows:

"The maximum amount of this contract shall not exceed the program budget limit amount of two hundred five thousand dollars (\$205,000)."

3. **Term.** Subsection 8.1 of Section 8.0 <u>TERM AND TERMINATION</u> is hereby amended to extend the term for twelve months (12) commencing on July 1, 2018 and terminating on June 30, 2019 as follows:

"The effective date of this Agreement, except as otherwise provided herein, shall be July 1, 2016 and it shall remain in effect through June 30, 2019 with the option to renew for two (2) additional years in one-year increments, unless sooner terminated as provided herein."

4. **Exhibit 1.** The current contract amount as set forth in **EXHIBIT 1** is hereby amended to increase the current contract amount by \$148,000 from \$57,000 to \$205,000 as follows:

"Current contract amount is as follows:

Clinicas de Salud del Pueblo, Inc.

\$205,000"

- 5. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged and in full force and effect.
- 6. **Effective Date.** This Second Amendment to the Agreement shall become effective upon signature of both parties, or July 1, 2018, whichever should come first.

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**IN WITNESS WHEREOF**, the parties hereto have caused their duly authorized representatives to execute this First Amendment.

| · ·   |  |
|---|--|
| COUNTY OF RIVERSIDE, a political subdivision of the state of California | CLINICAS DE SALUD DEL PUEBLO, INC., a California nonprofit corporation |
| By: Chuck Washington Chairman, Board of Supervisors                     | By: Yvonne Bell Chief Executive Officer                                |
| JUL 3 1 2018  Date:   | Date: 6/26/2018  |
| ATTEST: Kecia Harper-Ihem Clerk of the Board By: Deputy                 |  |
| APPROVED AS TO FORM: Gregory P. Priamos County Counsel                  |  |
| By: Danielle Maland   |  |

Deputy County Counsel

7/13/18

# SECOND AMENDMENT TO THE RIVERSIDE COUNTY MEDICALLY INDIGENT SERVICES PROGRAM MEDICAL CLINIC AGREEMENT WITH NEIGHBORHOOD HEALTHCARE

That certain Riverside County Medically Indigent Services Program Medical Clinic Agreement approved December 6, 2016, agenda item 3.32, effective July 1, 2016 ("Agreement"), made and entered into by and between the COUNTY OF RIVERSIDE ("COUNTY"), a political subdivision of the State of California, on behalf of Riverside University Health System ("RUHS"), and <u>Neighborhood Healthcare</u>, a California nonprofit corporation ("CLINIC"), with a first amendment executed July 5, 2017, is hereby amended as follows:

1. **Maximum Not to Exceed Amount.** Subsection 3.4 of Section 3.0 **DUTIES OF COUNTY** is hereby amended to increase the maximum not to exceed amount by \$35,000 from \$20,000 to \$55,000 as follows:

"The maximum amount of this contract shall not exceed the program budget limit amount of fifty-five thousand dollars (\$55,000)."

2. **Term.** Subsection 8.1 of Section 8.0 **TERM AND TERMINATION** is hereby amended to extend the term for twelve months (12) commencing on July 1, 2018 and terminating on June 30, 2019 as follows:

"The effective date of this Agreement, except as otherwise provided herein, shall be July 1, 2016 and it shall remain in effect through June 30, 2019 with the option to renew for two (2) additional years in one-year increments, unless sooner terminated as provided herein."

3. **Exhibit 1.** The current contract amount as set forth in **EXHIBIT 1** is hereby amended to increase the current contract amount by \$35,000 from \$20,000 to \$55,000 as follows:

"Current contract amount is as follows:

Neighborhood Healthcare - Temecula

\$55,000"

- 4. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged and in full force and effect.
- 5. **Effective Date.** This Second Amendment to the Agreement shall become effective upon signature of both parties, or July 1, 2018, whichever should come first.

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**IN WITNESS WHEREOF**, the parties hereto have caused their duly authorized representatives to execute this First Amendment.

| <b>COUNTY OF RIVERSIDE</b> , a political subdivision of the state of California | NEIGHBORHOOD HEALTHCARE, a California nonprofit corporation |
|---|---|
| By: Chuck Washington Chairman, Board of Supervisors                             | By: Lisa Diagle Chief Financial Officer                     |
| Date: JUL 3 1 2018  | Date: 10.27 18  |
| ATTEST: Kecia Harper-Ihem Clerk of the Board By: Deputy                         |   |
| APPROVED AS TO FORM: Gregory P. Priamos County Counsel                          |   |
| By: Danielle Maland Deputy County Counsel                                       |   |
| Date: 7/13/18   |   |