

SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM  
3.26  
(ID # 8197)

**MEETING DATE:**

Tuesday, October 23, 2018

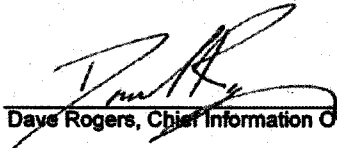
**FROM :** RIVERSIDE COUNTY INFORMATION TECHNOLOGY AND RIVERSIDE COUNTY  
INFORMATION TECHNOLOGY :

**SUBJECT:** RIVERSIDE COUNTY INFORMATION TECHNOLOGY (RCIT): Approve the purchase of Cisco SMARTnet Maintenance Services for twelve (12) months, effective from October 23, 2018 through October 22, 2019 for the total amount of \$1,480,274. [Districts: ALL]; [Total cost: \$1,480,274; up to \$148,027 for additional compensation, RCIT Operating Budget]

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Authorize the Purchasing Agent to issue a Purchase Order against the Cisco contract RIVCO-20420-002-3/23 for SMARTnet Maintenance and Support Services with Presidio Network Solutions, LLC for twelve (12) months, effective from October 23, 2018 through October 22, 2019 for the total amount of \$1,480,274; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding that do not change the substantive terms of the Purchase Order, and approve any change orders to the purchase order that do not exceed the sum total of 10% of the total cost of the contract.

**ACTION:**

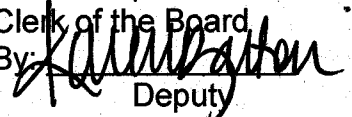
  
Dave Rogers, Chief Information Officer 10/11/2018

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**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Jeffries, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Tavaglione, Washington, Perez and Ashley  
Nays: None  
Absent: None  
Date: October 23, 2018  
xc: RCIT, Purchasing

Kecja Harper-Ihem  
Clerk of the Board  
By:   
Deputy

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<b>FINANCIAL DATA</b>	<b>Current Fiscal Year:</b>	<b>Next Fiscal Year:</b>	<b>Total Cost:</b>	<b>Ongoing Cost</b>
<b>COST</b>	\$ 1,628.301	\$ 0	\$ 1,628,301	\$
<b>NET COUNTY COST</b>	\$ 0	\$ 0	\$ 0	\$ 0
<b>SOURCE OF FUNDS:</b> 100% RCIT Operating Funds			<b>Budget Adjustment:</b>	No
			<b>For Fiscal Year:</b>	18/19

**C.E.O. RECOMMENDATION:** [CEO use]

**BACKGROUND:**

**Summary**

Riverside County Information Technology (RCIT) supports the County of Riverside Enterprise Network (CORNET) across the county. This network provides essential communications (Data, Telephone, Email, Internet, etc.) for all County Departments.

RCIT is currently replacing all "end of life" CORNET routers with new upgraded routers, which is referred to as the "Last Mile" project. These upgraded "Last Mile" routers will enable the County to meet the growing demand of additional bandwidth required by new County applications, cloud services, remote desktop configurations and access to servers that are centrally located at the RC3 Data Center.

This Cisco SMARTnet Maintenance request includes both the Last Mile routers and the remaining CORNET network equipment. Cisco SMARTnet maintenance includes: hardware and software maintenance, support services, repair or replacement of failed equipment (at no additional cost) as identified by Cisco or the County. Security remediation (if there is a known software security vulnerability) and access to a Cisco subject matter expert to assist in emergency fixes by remote access (e.g. 24/7/365 days availability). Because of the increased security threats caused by hackers around the world, the County Information Security Office requires all network equipment to operate on the most current version of the security and operating system code. RCIT uses Cisco support regularly throughout the year on existing network equipment to resolve several hundred technology issues which could otherwise result in service degradation or outages. This Cisco SMARTnet Maintenance Services will provide the County with the assurance of network stability and less down time in the event of a failure.

**Impact on Residents and Businesses**

There is no negative impact on residents and businesses.


**Contract History and Price Reasonableness**

Purchasing and Fleet Services, on behalf of Riverside Information Technology (RCIT) released a "Restricted Access" Request for Quote (RFQ # ITARC-483) for Cisco SMARTnet Maintenance Services. This request was bid competitively among the three (3) existing awarded Cisco equipment contractors, Presidio Network Solutions LLC (Primary), ConvergeOne, Inc

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(Secondary), and Insight Public Sector, Inc. (Tertiary). The County received two responses ranging in price from \$1,480,274.08 to \$1,568,724.24. After evaluation of bid responses, Presidio Network Solutions was selected as the lowest responsive, responsible bidder, submitting a 12-month cost for SMARTnet Maintenance Services in the amount of \$1,480,274.08.

  
Teresa Summers, Director of Purchasing 10/11/2018

  
Dave Rogers, Chief Information Officer 10/11/2018