

SUBMITTAL TO THE FLOOD CONTROL AND  
WATER CONSERVATION DISTRICT  
BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM  
11.4  
(ID # 9980)

MEETING DATE:  
Tuesday, June 4, 2019

FROM : FLOOD CONTROL DISTRICT:

SUBJECT: FLOOD CONTROL DISTRICT: Approval of the Purchase of One Mitsubishi TDP-750 DigiPlater and Thermal Film Imaging System from Sales Associates, LLC, All Districts. [\$16,500 - District Funds 100%] (4/5 Vote Required)

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the purchase of the Mitsubishi TDP-750 DigiPlater and Thermal Film Imaging System from Sales Associates, LLC; and
2. Authorize and direct the Auditor-Controller to make budget adjustment per attached Schedule A.

ACTION: 4/5 Vote Required, Policy

Handwritten signature of Jason Uhley in black ink.

Jason Uhley, GENERAL MGR-CHF FLD CNTRL ENG

5/22/2019

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MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt  
Nays: None  
Absent: None  
Date: June 4, 2019  
xc: Flood, Auditor

Kecia Harper  
Clerk of the Board  
By: Deputy  
11.4

**SUBMITTAL TO THE FLOOD CONTROL AND WATER CONSERVATION DISTRICT BOARD  
OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

| <b>FINANCIAL DATA</b>                         | <b>Current Fiscal Year:</b> | <b>Next Fiscal Year:</b> | <b>Total Cost:</b>        | <b>Ongoing Cost</b> |
|---|-----------------------------|--------------------------|---------------------------|---------------------|
| <b>COST</b>                                   | \$16,500                    | \$0                      | \$16,500                  | \$0                 |
| <b>NET COUNTY COST</b>                        | \$0                         | \$0                      | \$0                       | \$0                 |
| <b>SOURCE OF FUNDS:</b> District funds – 100% |                             |                          | <b>Budget Adjustment:</b> | Yes                 |
|   |                             |                          | <b>For Fiscal Year:</b>   | 18/19               |

**C.E.O. RECOMMENDATION:** Approve

**BACKGROUND:**

**Summary**

The Riverside County Flood Control and Water Conservation District (District) offers the service of providing mylar copies of construction and as-built plans. The procedure currently utilized by our photo lab is time consuming and expensive. A typical project takes approximately one to two days and requires regular replacement of the development chemicals. The duplicating film required for this process has grown exceedingly rare over the past five years, and our suppliers warn that it is likely to no longer be available within the next year. Purchasing the Mitsubishi TDP-750 DigiPlater and Thermal Film Imaging System will modernize the District's mylar replicating process and enable the production of mylars to continue. The time spent to complete a mylar project would be radically reduced, likely down to one to two hours per typical project. The film required for this process is projected to be widely available for many years and is approximately 20% less expensive than the film required at this time. Projected savings relative to current expenses would be approximately \$15,000 annually.

**Impact on Residents and Businesses**

Costs incurred will be funded by ad valorem property tax revenue and entails no new fees, taxes, or bonded indebtedness.

**Contract History and Price Reasonableness**

Sales Associates, LLC has a single demo unit for sale that offers the District considerable savings. A full price unit costs approximately \$44,000. The District is requesting a budget adjustment so that this demo unit can be secured. Both the full price and the demo units were competitively bid between two authorized Mitsubishi Dealers in the Southern California Region: Sales Associates, LLC and Print & Finishing Solutions. Print & Finishing Solutions' pricing for a floor demo model that included installation, training, delivery, and taxes is \$33,865.62. There is a significant monetary benefit with purchasing from Sales Associates, LLC in this particular case.

**Budget Adjustment**

Increase Appropriations:

|                     |                   |          |
|---------------------|-------------------|----------|
| 40650-947120-546160 | Equipment – Other | \$16,500 |
|---------------------|-------------------|----------|

**SUBMITTAL TO THE FLOOD CONTROL AND WATER CONSERVATION DISTRICT BOARD  
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Decrease Unrestricted Net Assets:

|                     |                         |          |
|---------------------|-------------------------|----------|
| 40650-947120-380100 | Unrestricted Net Assets | \$16,500 |
|---------------------|-------------------------|----------|

**ATTACHMENTS:**

1. Schedule A: Budget Adjustment
2. Quote

KGR:rlp  
P8\225627

  
Misley Wang, Supervising Accountant 5/22/2019

**Schedule A**

Increase appropriations:

|                     |                   |             |
|---------------------|-------------------|-------------|
| 40650-947120-546240 | Equipment – Other | \$16,500.00 |
|---------------------|-------------------|-------------|

Decrease Unrestricted Net Assets:

|                     |                         |             |
|---------------------|-------------------------|-------------|
| 40650-947120-380100 | Unrestricted Net Assets | \$16,500.00 |
|---------------------|-------------------------|-------------|

# Sales Associates L.L.C.

1512 East Edinger Ave. Unit-B  
Santa Ana, CA 92705

# Invoice

| Date      | Invoice # |
|-----------|-----------|
| 4/22/2019 | 1177      |

| Bill To  |
|--|
| County of Riverside<br>Flood Control<br>Accounting<br>1995 Market St.<br>Riverside, CA 92501 |

| Ship To   |
|---|
| Flood Control<br>Flood Control Dist<br>1995 Market St.<br>Riverside, CA 92501 |

| P.O. Number | Terms  | Rep | Ship      | Via      | F.O.B. | Project |
|-------------|--------|-----|-----------|----------|--------|---------|
| PENDING     | Net 30 | HA  | 4/22/2019 | best way |        |         |

| Item Code        | Description                              | Quantity Shi... | B/O | Price Each | Amount    |
|------------------|--|-----------------|-----|------------|-----------|
| Equpment         | Mitsubishi Thermal Digiplate -Demo Unit- | 1               |     | 9,000.00   | 9,000.00T |
| MISC             | Dell-Optiplex-Widows10Pro-*GB ram        | 1               |     | 3,000.00   | 3,000.00T |
|                  | SDP-1300 RIP Software V-11               |                 |     |            |           |
|                  | Smart Tools Client W/2 Clients           |                 |     |            |           |
|                  | 20" Monitor                              |                 |     |            |           |
|                  | Max Film Output 26" x 30.5"              |                 |     |            |           |
|                  | Max Recording Size 26.4"                 |                 |     |            |           |
|                  | Optional Long Length -38.3"              |                 |     |            |           |
| service charge   | Mitsubishi Instalation & Training        | 1               |     | 2,100.00   | 2,100.00T |
| MISC             | Optional Exstended Length Kit            | 1               |     | 550.00     | 550.00T   |
| Shipping Serv... | -Shipping & Handeling-EST                | 1               |     | 500.00     | 500.00    |

**Sales Tax (8.75%)** \$1,281.88

| Phone #    | Fax #          |
|------------|----------------|
| 7143763222 | 1-714-547-7783 |

**Total** \$16,431.88