

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM
3.26
(ID # 10063)

MEETING DATE:

Tuesday, June 25, 2019

FROM : HUMAN RESOURCES AND RIVERSIDE COUNTY INFORMATION TECHNOLOGY :

SUBJECT: HUMAN RESOURCES AND RIVERSIDE COUNTY INFORMATION TECHNOLOGY: Ratify and approve the renewal of the Talemtry Master Product Agreement Order 4, to provide Talemtry license and support services without seeking competitive bids for two years; All Districts. [Total Cost \$301,662 - 100% RCIT Budget]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the renewal of the Talemtry Master Product Agreement Order 4, to provide Talemtry license and support services without seeking competitive bids for a total aggregate amount of \$301,662 from June 1, 2019 through June 30, 2021, and authorize the Chairman of the Board to sign three (3) copies on behalf of the County;
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and
3. Direct the Clerk of the Board to retain one (1) copy of the Agreement and return two (2) copies of the Agreement to the Information Technology Department for distribution.

ACTION: Policy


Brenda Diederichs, Assistant CEO / Human Resources Director

6/14/2019



Dave Rogers, Chief Information Officer

6/14/2019

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Hewitt and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: June 25, 2019
xc: H.R., RCIT, Purchasing

Kecja Harper
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 21,662	\$ 140,000	\$ 301,662	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: 100% RCIT Budget			Budget Adjustment:	No
			For Fiscal Year: 18/19 – 20/21	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On November 2, 2010 (Board agenda item no. 3.36) and May 15, 2012 (Board agenda item no. 3.20), the Board of Supervisors approved five-year agreements with Talent Technology Telemetry Apply and Telemetry Search (formerly known as Resume Mirror Extraction and Search Enterprise). The Talent Technology software products were part of the initial development to modernize the Human Resources Department's recruiting and job application tracking functions. Human Resources also requested the purchase of three additional products, Talemetry Broadcast, Verify, and Match to further enhance the automation of the recruitment process. The talent products have been used for the past nine years to support the PeopleSoft HRMS Talent Acquisition Module application. These products support and simplify the recruitment process through streamlining, reduced staff time, and minimizing advertising costs. The most recent two-year renewal was approved by the Board on July 11, 2017 (Board agenda item no. 3.43).

The Talemetry products are the only products that permit resume processing, applicant tracking, job candidate requisitioning, external resume search, job-board posting, pre-hire background, and testing tracking integrations with PeopleSoft. All other vendors require customized interface programming to provide data transfer within PeopleSoft, thus resulting in additional and expensive programming and maintenance costs.

The request before the Board is for the renewal of Talemetry product to continue with Human Resources recruitment operations.

Impact on Residents and Businesses

There is no impact on residents or businesses within the County of Riverside.

Additional Fiscal Information

Description:	FY 18/19	FY 19/20	FY 20/21	Total
One-time Costs:				
Professional Services	\$10,000	\$0	\$0	\$10,000
Ongoing Costs:				

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Talemetry support	\$11,662	\$140,000	\$140,000	\$291,662
Total Costs	\$21,662	\$140,000	\$140,000	\$301,662

Contract History and Price Reasonableness

Talemetry has agreed to provide the County the same pricing throughout the term of the agreement and will continue to support the County with the full volume discount of 20 percent available for State and Local government customers.

The Master Agreement was approved by the Board of Supervisors on November 2, 2010 item 3.36. On May 15, 2012 item 3.20, the Board approved Order #1 for a five-year renewal. Order #2 was for Talemetry to provide Professional Services for a total of \$5,000 to re-install RMSearch Enterprise software on 2 new servers. On July 11, 2017 item 3.43, the Board approved Order #3 for an additional two-year renewal.

ATTACHMENTS:

1. Talemetry Master Product Agreement Order 4.
2. Approved Sole Source Justification


Teresa Summers, Director of Purchasing 6/17/2019


Gregory V. Priamos, Director County Counsel 6/18/2019

DAVE ROGERS
Assistant County Executive Officer
Chief Information Officer

Jim Smith
Chief Technology Officer



Vacant, ACIO
Enterprise Applications Bureau
Gustavo Vazquez, ACIO
Converged Communications Bureau
Gil Mejia, ACIO
Technology Services Bureau

To: Board of Supervisors/Purchasing Agent
Via: RCIT, Procurement Contract Specialist
From: Dave Rogers, Chief Information Officer
Subject: Sole Source Procurement for Talemtry

Date: June 11, 2019

The below information is provided in support of my Department requesting approval for a sole source.

1. **Supplier being requested:** Talemtry Inc.
2. **Vendor ID:** 0000120794
3. ☐ Single Source ☒ Sole Source
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?**
☒ Yes ☐ No

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- 4a. **Was the request approved for a different project?**
☐ Yes ☒ No
5. **Supply/Service being requested:**
Renewal of proprietary software licenses and support owned and distributed by Talemtry.
 6. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
The required license and software is solely owned by Talemtry and is the only product that permits resume processing, applicant tracking, and job candidate requisitioning integration with PeopleSoft without requiring customization.
 7. **Reasons why my department requires these unique features and what benefit will accrue to the county:**
This service will help the county maintain existing business operations, reduce time in troubleshooting, improve efficiencies, and reduce operational costs. The Human Resources Department requires advanced search technology to complement the Talent Acquisition Manager Enterprise Resource Planning Application.
 8. **Period of Performance: From June 1, 2019 to June 30, 2021 (total number of years)**
Is this an annually renewable contract? ☐ No ☒ Yes
Is this a fixed-term agreement: ☒ No ☐ Yes

Talemetry Master Product Agreement – Order 4

INCORPORATION INTO MASTER TALEMETRY PRODUCT AGREEMENT

This Order #4 ("Order") is entered into on June 1, 2019 (the "Order Effective Date") and is hereby made a part of that certain Master Talemetry Product Agreement entered into between the parties on June 1, 2012, including any amendments thereto, (the "Agreement"). All terms and conditions within the Agreement apply to this Order. The term of this Order begins on the Order Effective Date and ends on the last day of the last TI Product Term ordered hereunder, unless otherwise terminated earlier pursuant to the terms and conditions of the Agreement.

Acceptance:

COUNTY of RIVERSIDE ("CLIENT")



(Signature)

KEVIN JEFFRIES

(Printed Name)

CHAIRMAN, BOARD OF SUPERVISORS

(Title)

Acceptance:

TALEMETRY INC. ("TI" OR "TTC")



(Signature)

SUDIPTA GHOSE

(Printed Name)

VP Product Operations and Technology

(Title)

ATTEST:

KECIA R. HARPER, Clerk

By  DEPUTY

FORM APPROVED COUNTY COUNSEL

BY  DAVID M. MCCARTHY
DATE 12 Jun 2019

CLIENT INFORMATION & GENERAL PAYMENT TERMS

Client Contact Name:	Gilbert Cancel	Sales Rep:	Phil Hendrickson
Email:	Gcancel@rivco.org	Phone:	(951) 955-8187
Email Address for electronic delivery of software:	same	Fax:	
Billing Address: City, State/Province, Zip/Postal Code	Riverside County Information Technology 3450 14 th Street Riverside, CA 92501	Billing Phone:	(951) 955-8187
Billing Contact:	Gilbert Cancel	Billing Fax:	
Billing Email:	Gcancel@rivco.org	Currency:	USD
Payment Terms:	Annual in Advance	Use Limit: Annual Number of Jobs	
Client ERP system and version:	PeopleSoft 9.0		

TALEMETRY APPLY EXTRACTION PRODUCT ORDER

TI Product Term (months):	25	First Day of TI Product Term:	June 1, 2019
Use Limit: Transactions per year:	1,000,000	Last Day of TI Product Term:	June 30, 2021
DESCRIPTION		Price per year	# of Years
Talemetry Apply Extraction (L4)		\$50,000	2.0833
TALEMETRY APPLY EXTRACTION SUBTOTAL			\$104,165.00

TALEMETRY JOB BROADCAST PRODUCT ORDER

TI Product Term (months):	25	First Day of TI Product Term:	June 1, 2019
Use Limit: Transactions per year:	Up to 20,000 electronic postings and up to 200 manual postings at no extra charge	Last Day of TI Product Term:	June 30, 2021
Use Limit: # of Service Provider Connections:	10	Use Limit: Jobs Annual Limit	7,500
DESCRIPTION	# of Connections	Price	# of Years
Talemetry Job Broadcast (L4)		\$50,000	2.0833
Per Connection Annual Maintenance Fee	10	\$500	2.0833
Per Connection One-time Activation Fee	NA	\$1,500	
Discount		(\$10,000)	2.0833
TALEMETRY JOB BROADCAST SERVICE SUBTOTAL			\$93,748.50

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Talemetry Master Product Agreement – Order 4

TALEMETRY SOURCE & CRM PRODUCT ORDER				
TI Product Term (months):	25	First Day of TI Product Term:	June 1, 2019	
Use Limit: # of Service Provider Connections:	5	Last Day of TI Product Term:	June 30, 2021	
Use Limit: # of Talent Networks	9	Use Limit: # of emails (annual / daily)	150,000 / 5,000	
Use Limit: # of Users	50			
DESCRIPTION	# of Connections	Price	# of Years	EXTENDED PRICE
Talemetry Source & CRM (L4)		\$50,000	2.0833	\$104,165.00
Per Connection Annual Maintenance Fee	5	\$1,000	2.0833	\$10,416.50
Per Connection One-time Activation Fee	0	\$1,500		\$0.00
Discount		(\$10,000)	2.0833	(\$20,833.00)
One Time Professional Services for Re-Implementation of Solutions and PeopleSoft Connector Upgrade				10,000.00
TALEMETRY SOURCE, CRM & ONE-TIME UPGRADE SUBTOTAL				\$103,748.50

TOTAL PRICE EXCLUDING TAXES (Taxes, if applicable, will be added to invoices)

\$301,662.00

FEE PAYMENT SCHEDULE		
DUE DATE (MM/DD/YYYY)	DESCRIPTION	AMOUNT
07/01/2019	Talemetry Apply Extraction Subscription Fee (6/01/2019 – 6/30/2020)	\$54,165.00
07/01/2019	Talemetry Job Broadcast Subscription Fee (6/01/2019 – 6/30/2020)	\$48,748.50
07/01/2019	Talemetry Source & CRM Subscription Fee (6/01/2019 – 6/30/2020)	\$48,748.50
07/01/2019	One Time Professional Services for Re-Implementation of Solutions and PeopleSoft Connector Upgrade	\$10,000.00
07/01/2020	Talemetry Apply Extraction Subscription Fee (7/01/2020 – 6/30/2021)	\$50,000
07/01/2020	Talemetry Job Broadcast Subscription Fee (7/01/2020 – 6/30/2021)	\$45,000
07/01/2020	Talemetry Source & CRM Subscription Fee (7/01/2020 – 6/30/2021)	\$45,000
TOTAL AMOUNT DUE EXCLUDING TAXES		\$301,662.00

Additional Terms:

1. The Talemetry Broadcast Product annual subscription Fee includes up to 200 manual posts per year. If Client exceeds 200 manual posts in a year then Client shall pay for such additional manual posts at a rate of \$15 per post.