

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM
3.31
(ID # 10173)

MEETING DATE:

Tuesday, June 25, 2019

FROM : RIVERSIDE COUNTY INFORMATION TECHNOLOGY AND ASSESSOR-COUNTY CLERK-RECORDER AND DEPARTMENT OF PUBLIC SOCIAL SERVICES AND RIVERSIDE UNIVERSITY HEALTH SYSTEM :

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY(RCIT), ASSESSOR-COUNTY CLERK-RECORDER(ACR), DEPARTMENT OF PUBLIC SOCIAL SERVICES(DPSS), RIVERSIDE UNIVERSITY HEALTH SYSTEM(RUHS): Approve and Execute Second Amendment to the Research and Advisory Service Agreement with Gartner, Inc., to provide Information Technology Research Subscription Services from July 1, 2019 through June 30, 2020; All Districts. [\$312,200 total aggregate – RCIT Budget - 43%, DPSS Budget - 12%, RUHS Budget - 18%, and ACR Budget - 27%]

RECOMMENDED MOTION: That the Board of Supervisors:

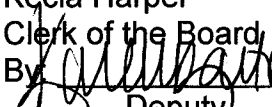
1. Approve the Second Amendment to the Research and Advisory Service Agreement with Gartner, Inc., to provide Information Technology Research Subscription Services from July 1, 2019 through June 30, 2020, for the total aggregate amount of \$312,200, and authorize the Chairman of the Board to sign three (3) copies of the same;
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel, to sign amendments to the Agreement that exercise the options of the Agreement, including modifications of the statement of work that stay within the intent of the Agreement; and
3. Direct the Clerk of the Board to retain one (1) copy of the Amendment and return two (2) copies of the Agreement to the Information Technology Department for distribution.

ACTION:Policy

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Hewitt and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: June 25, 2019
xc: RCIT, ACR, DPSS, RUHS, Purchasing

Kecia Harper
Clerk of the Board
By 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 0	\$ 312,200	\$ 312,200	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: RCIT Budget - 43%, DPSS Budget - 12%, RUHS Budget - 18%, and ACR Budget - 27%			Budget Adjustment: No	
			For Fiscal Year: 19/20	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On May 14, 2013 (Board agenda item no. 3.22), the Board of Supervisors approved an agreement with Gartner, Inc., for core research services for Riverside County Information Technology (RCIT) and the Assessor–County Clerk–Recorder (ACR). On December 2, 2014 (Board agenda item no. 3.11), the Board approved the purchase of additional Gartner subscriptions for Department of Public Social Services (DPSS). On April 26, 2016 (Board agenda item no. 3.39) the Board approved the enrollment to a new agreement to consolidate RCIT, ACR, DPSS, and Riverside University Health System (RUHS) departments into a single agreement. This agreement includes the same departments, but at a lower level of service to reduce cost. On June 26, 2018 (Board agenda item no. 3.48), the Board approved the current consolidated agreement which will terminate June 30, 2019.

RCIT has utilized Gartner's core research services for independent analysis on new technology and technology directions, such as Social Networking, Constituent Relationship Management (CRM), Cloud Computing, Converged Networks and other emerging technologies. The availability of their expertise in these areas has assisted the four departments referenced above with the development of technology strategies, standards, and guidelines. Gartner also provides industry technical experts capable of assisting organizations with vendor selections and assists organizations in making effective decisions and selections in a market where technology and communication providers continue to be volatile. Most recently, Gartner assisted RCIT in negotiating an additional \$280,000 discount towards a new Smartnet agreement with Cisco.

The request before the Board is for the renewal of Gartner, Inc., to provide Information Technology Research Subscription Services for RCIT, DPSS, RUHS, and ACR.

Impact on Residents and Businesses

There is no negative impact on residents or businesses within the County of Riverside. Gartner's service will improve the quality of RCIT's technical support.

Additional Fiscal Information

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
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County Departments	Usage Percent	Total Fee
Riverside County Information Technology (RCIT)	43%	\$ 134,246
Department of Public Social Services (DPSS)	12%	\$ 37,464
Riverside University Health System (RUHS)	18%	\$ 56,196
Assessor-County Clerk-Recorder (ACR)	27%	\$ 84,294
Total	100%	\$ 312,200

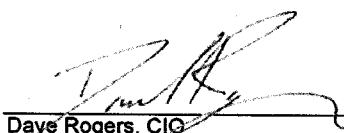

Contract History and Price Reasonableness

In the fall of 2003, the California County Information Services Directors Association (CCISDA) went out to bid for industry research firms to award to all responsible vendors. This was done in an effort to obtain lower pricing through a consolidating government-purchasing vehicle. The original contract was awarded to Gartner which resulted in a 7% discount off Gartner's retail pricing benefitting city, county, and other local government entities. The contract award has been renewed by CCISDA under Contract Number 7914 as of March 12, 2019 by and between the County of Ventura and Gartner.

Previously, the County of Ventura administered renewals on behalf of participating counties and local government entities, but this year, the County of Ventura will no longer be doing so. Therefore, invoicing and payments will be handled directly through Gartner, saving a 2.5% administrative fee.

ATTACHMENTS:

1. Amendment 2 with Gartner, Inc.

 Dave Rogers, CIO	 6/17/2019	 Kan Wang, Assistant Assessor-County-Clerk-Recorder	 6/17/2019
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 Jennifer Cruikshank, Chief Executive Officer - Health System	 6/17/2019	 Sarah S. Mack, Asst. County Executive Officer	 6/17/2019
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Teresa Summers, Director of Purchasing 6/18/2019


Venus Brambila 6/19/2019


Gregory V. Priamos, Director County Counsel 6/19/2019

COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO RESEARCH AND ADVISORY SERVICE AGREEMENT WITH
GARTNER, INC.

Original Contract Term:	07/01/2018 through 06/30/2019
Contract ID:	PSA-0001189
Effective Date of Amendment:	July 1, 2019
Original Annual Maximum Contract Amount:	\$178,100
Amended Annual Maximum Contract Amount:	\$312,200

This Amendment No. 2 ("Second Amendment") to the Research and Advisory Service Agreement with Gartner, Inc. for the subscription period of July 1, 2018 through June 30, 2019, is entered into by and between the County of Riverside ("COUNTY"), a political subdivision of the State of California, and Gartner, Inc. ("CONTRACTOR"), a Delaware corporation, collectively referred to as the "Parties".

RECITALS

WHEREAS, COUNTY entered into that certain Research and Advisory Service Agreement with CONTRACTOR for the subscription period of July 1, 2018 through June 30, 2019 (the "Agreement"), whereby CONTRACTOR, among other things, granted COUNTY access and use of CONTRACTOR's Information Technology Research and Advisory Service and agreed to provide Service to COUNTY (as defined therein); and

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement to renew said subscription and add certain services.

NOW, THEREFORE, for good and valuable consideration the receipt and adequacy of which is hereby acknowledged, the Parties agree as follows:

1. The above recitals are true and correct, and are incorporated herein by reference.
2. The Agreement shall bear the contract identification number of "PSA-0001189".
3. Section 2 ("Period of Performance") of the Agreement is amended to include the new subscription period of July 1, 2019 thru June 30, 2020.
4. Exhibit A of the Agreement is replaced with the Exhibit A-1 of this Second Amendment, and any reference to "Exhibit A" in the Agreement shall be read as "Exhibit A-1".
5. Capitalized Terms/Amendment to Prevail. Unless defined herein or the context requires otherwise, all capitalized terms herein shall have the meaning defined in the Agreement, as heretofore amended. The provisions of this Second Amendment shall prevail over any inconsistency or conflicting provisions of the Agreement, as heretofore amended, and shall supplement the remaining provisions thereof.
6. Miscellaneous. Except as amended or modified herein, all the terms of the Agreement shall remain in full force and effect and shall apply with the same force and effect. Subject to the provisions of the Agreement as to assignment, the agreements, conditions

COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO RESEARCH AND ADVISORY SERVICE AGREEMENT WITH
GARTNER, INC.


and provisions herein contained shall apply to and bind the heirs, executors, administrators, successors and assigns of the parties hereto. If any provisions of this Second Amendment or the Agreement shall be determined to be illegal or unenforceable, such determination shall not affect any other provision of the Agreement and all such other provisions shall remain in full force and effect. The language in all parts of the Agreement shall be construed according to its normal and usual meaning and not strictly for or against either COUNTY or CONTRACTOR.

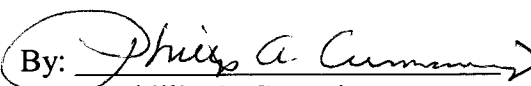
7. Effective Date. This Second Amendment shall not be binding or consummated until it is fully executed by the Parties.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Second Amendment.

COUNTY OF RIVERSIDE, a political
subdivision of the State of California

Gartner, Inc., a Delaware corporation

By: 
Kevin Jeffries
Chairman, Board of Supervisors

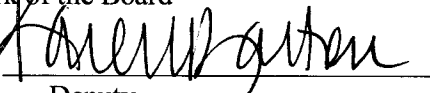
By: 
Phillip A. Cummings
Corporate Counsel

Dated: JUN 25 2019

Dated: 13 June 2019


ATTEST:

Kecia Harper
Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:

Gregory P. Priamos
County Counsel

By: 
Susanna Oh
Deputy County Counsel

COUNTY OF RIVERSIDE
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Exhibit A-1

1. DEFINITIONS AND ORDER SCHEDULE:

Services are the subscription-based research and related services purchased by Client in the Order Schedule below and described in the Service Descriptions. Service Names and Levels of Access are defined in the Service Descriptions. Gartner may periodically update the names and the deliverables for each Service. If Client adds Services or upgrades the level of service or access, an additional Service Agreement will be required.

Service Descriptions describe each Service purchased, specify the deliverables for each Service, and set forth any additional terms unique to a specific Service. Service Descriptions for the Services purchased in this Service Agreement (SA) may be viewed and downloaded through the hyperlinks listed in Section 2 below or may be attached to this SA in hard copy and are incorporated by reference into this SA.

<u>Service Name</u>	<u>Level of Access</u>	<u>Quantity</u>	<u>Name of User to be Licensed</u>	<u>Contract Term Start Date</u>	<u>Contract Term End Date</u>	<u>Annual Fee USD</u>	<u>Total Fee USD</u>
IT Leadership Team	Leader	2	Kurt Bell RCIT, Chris Veal - RUHS	01-JUL-2019	30-JUN-2020	\$60,400.00	\$60,400.00
IT Leadership Team	Essentials Member	5	Gus Vazquez - RCIT, Jolie Ramirez - RCIT, Vikram Kumar - RUHS, Richard Grow - RUHS, TBD - RUHS	01-JUL-2019	30-JUN-2020	\$44,000.00	\$44,000.00
Industry Advisory Services	Individual Access Advisor - Insurance	1	Marcus Maltese	01-JUL-2019	30-JUN-2020	\$35,800.00	\$35,800.00
Gartner for Technical Professionals	Advisor Team	1	Karan Chandran, Bobbie Azrot, Sandipan Sharma, Shahzad Ashfaq, Zhumei Qian	01-JUL-2019	30-JUN-2020	\$55,100.00	\$55,100.00
Gartner for IT Leaders	Individual Access Advisor	1	Darin Del Pizzo	01-JUL-2019	30-JUN-2020	\$30,200.00	\$30,200.00
IT Leadership Team	Advisor Member	1	Anthony Chogyoji	01-JUL-2019	30-JUN-2020	\$30,200.00	\$30,200.00
Gartner for IT Leaders	Individual Access Advisor	1	Gil Mejia	01-JUL-2019	30-JUN-2020	\$30,200.00	\$30,200.00
Gartner Core Connect	Advisor	1	Jim Smith	01-JUL-2019	30-JUN-2020	\$26,300.00	\$26,300.00
				Term Total	(Excluding applicable taxes)		\$312,200.00
				Total Services:	(Excluding applicable taxes)		\$312,200.00

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2. SERVICE DESCRIPTIONS:

<u>Service Name/ Level of Access</u>	<u>Service Description URL</u>
Gartner Core Connect Advisor	http://sd.gartner.com/sd_core_connect_advisor.pdf
Gartner for IT Leaders Individual Access Advisor	http://sd.gartner.com/sd_itl_individual_advisor.pdf
Gartner for Technical Professionals Advisor Team	http://sd.gartner.com/sd_techpro_advisor_team.pdf
IT Leadership Team Leader	http://sd.gartner.com/sd_itl_team_leader.pdf
IT Leadership Team Advisor Member	http://sd.gartner.com/sd_itl_team_advisor_member.pdf
IT Leadership Team Essentials Member	http://sd.gartner.com/sd_itl_team_essentials_member.pdf
Industry Advisory Services Individual Access Advisor - Insurance	http://sd.gartner.com/sd_iasg_individual_advisor.pdf