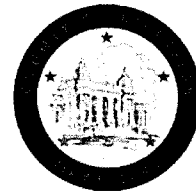


SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM  
3.17  
(ID # 10696)

MEETING DATE:

Tuesday, September 17, 2019

FROM: SHERIFF-CORONER-PA:

SUBJECT: SHERIFF-CORONER-PA: Approval of the Sub-Participating Addendum with AT&T Mobility National Accounts LLC for an amount of \$2,711,013 and Authorize the Chairman of the Board to sign the Addendum on behalf of the County. [All Districts]; [Total Cost - \$2,711,013; Up to \$135,551 in additional compensation]; 100% General Fund financed over 5 years

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the Sub-Participating Addendum with AT&T Mobility National Accounts LLC, a NASPO ValuePoint contractor, for the purchase of modems and equipment for the Public Safety Broadband Network for an amount of \$2,711,013, and authorize the Chairman of the Board to sign the Addendum on behalf of the County; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to sign amendments that exercise the options of the Addendum, including modifications of the statement of work that stay within the intent of the Addendum and sign amendments to the compensation provisions that do not exceed the sum total of five percent (5%) of the total project amount; and,
3. Authorize the Purchasing Agent to take all steps necessary to implement the financing of the purchase of the Public Safety Broadband Network equipment and supplies, including, but not limited to, executing with Banc of America Public Capital Corp. any agreements and amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the agreement, based on the availability of fiscal funding and as approved by County Counsel.

ACTION: Policy


 Will Taylor, Director of Administration 9/5/2019  Dennis Vrooman, Assistant Sheriff 9/9/2019

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MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Hewitt, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt  
Nays: None  
Absent: None  
Date: September 17, 2019  
xc: Sheriff

Kecia R. Harper  
Clerk of the Board  
By:   
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

<b>FINANCIAL DATA</b>	<b>Current Fiscal Year:</b>	<b>Next Fiscal Year:</b>	<b>Total Cost:</b>	<b>Ongoing Cost</b>
<b>COST</b>	\$ 2,711,013	\$ 0	\$ 2,846,564	\$ 0
<b>NET COUNTY COST</b>	\$ 2,711,013	\$ 0	\$ 2,846,564	\$ 0
<b>SOURCE OF FUNDS:</b> 100% General Fund financed over 5 years			<b>Budget Adjustment:</b>	No
			<b>For Fiscal Year:</b>	19/20

**C.E.O. RECOMMENDATION:** Approve

(BR# 20-025)

**BACKGROUND:**

**Summary**

In today's connected world, digital is rapidly replacing verbal communication and Law Enforcement is no exception. Nearly seventy percent (70%) of all Computer Aided Dispatch (CAD) transactions are initiated from mobile computers. The Riverside County Sheriff's Department cannot function efficiently unless field personnel have access to department IT infrastructure while mobile. This necessitates a data network to traverse the 7,200 square miles Riverside County encompasses. The Department employs a diverse set of data networks which include Verizon Cellular Broadband, Sprint Cellular Broadband, and Public Safety Enterprise Communications (PSEC) narrowband networks. Current systems have served the Department well however, technology has surpassed our hardware capabilities. We now face End of Life (EOL) networks and hardware.

The Sheriff's Department implemented mobile vehicle computing (MDC) in 1991 to facilitate CAD for field personnel and Automated Vehicle Location (AVL) in 2012 to enhance officer safety. Cellular broadband was initially employed in 2009 to alleviate data load from the existing radio system, which has since grown to be the backbone of modernization for mobile computing. The Department was notified by Verizon that as of January 1, 2019, the existing 1G/3G broadband network which the Department utilizes would begin to be decommissioned. Further, Verizon will no longer allow use of the network after December 31, 2019. The Verizon 1G/3G network accounts for approximately 600 of our 1110 deployed vehicles. The modem hardware the Department purchased in 2009 supports 1G/3G networks only and must be replaced.

The Department is requesting to contract with AT&T for Public Safety Broadband Data. Verizon and AT&T are the only current Public Safety grade cellular providers within the United States. The Department would maintain current connectivity with Verizon for MDCs and utilize AT&T for vehicle modems. By use of a dual redundant network design, the Department gains overall broadband coverage by merging the existing Verizon and FirstNet network footprints. This design also enables a "backup" network in the event either network has scheduled maintenance or system failure.

**Impact on Residents and Businesses**

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

The Sheriff's Department needs a dedicated public safety-focused broadband solution to help ensure critical channels of communication remain clear and available during emergencies. Having a network where we are not competing with consumers and businesses for mobile data will allow Department personnel to communicate and coordinate the deployment of resources efficiently to protect the public, especially during times of crisis.

**Price Reasonableness**

This Addendum is based on utilizing the pricing from the NASPO Cooperative Purchasing Program with AT&T, also known as piggybacking NASPO ValuePoint contract between AT&T Mobility National Accounts, LLC and the State of Nevada, which was awarded through a publicized competitive bid process. The State of California is a Participating Entity to said NASPO Value Point contract, and by way of this Sub-Participating Addendum, AT&T Mobility National Accounts, LLC is providing the department special pricing on certain services that are less than the Master Agreement. Due to our volume purchase, AT&T is offering the Department special pricing, and this is a cost saving to the County.

Piggybacking off of other competitively bid governmental procurements meets the county's requirement of seeking competition and assists with expediting the implementation/acquisition of needed commodities and services.

The Department will be purchasing modems and antennas for 1,100 vehicles at a cost of \$2,711,013, including tax and is requesting to finance the entire amount with Banc of America Public Capital Corp over five (5) years. In addition, the Department is requesting for a 5% contingency to account for all cost contingencies related to this project.

**Attachments**

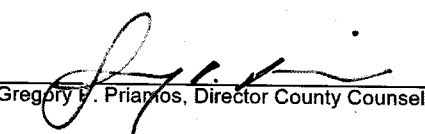
Approved H-11

AT&T Opportunity # 1-72396455

Sub-Participating Addendum Agreement – 4 copies

  
Teresa Summers, Director of Purchasing 9/3/2019

  
Ryan Carter, Principal Management Analyst 9/10/2019

  
Gregory H. Priamos, Director County Counsel 8/29/2019

  
Jim Smith, Chief Technology Officer 9/3/2019



# RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM

<b>H11 Number:</b>	PR2019-08841		
<b>Requested Purchase:</b>	AT&T/FirstNet Public Safety Broadband - TSB		
<b>Department/Agency:</b>	Sheriff		
<b>Primary Contact/Phone:</b>	ERIK LUE	<b>Alternate Contact/Phone:</b>	Teresa McGuire/
<b>Purchase Request Type:</b>			
<b>Describe Requested Purchase:</b>	1 - PMC Customer APN Setup (to be credited after test and turn up) 1 - PMC Connectivity Setup (to be credited after test and turn up) 1100 - FirstNet 2 GB Pooled Data \$20.50 service + \$3.24 tax/mo/modem * 1,100 modems * 12 mos = \$313,368.00 (activation fee waived) 1100 - CradlePoint IBR1700 Bundle - \$34.64/month/modem * 1100 modems * 12 months = \$457,248.00 (5 yr lease) 2200 - CradlePoint Sharkfin Antenna \$4.40/month/antenna * 2200 antennas * 12 months = \$116,160.00 (5 yr lease)		
<b>Terms:</b>	Is this a Multi Year Contract?: True  Length of Contract: 5  Start Date: 7/1/2019  End Date: 6/30/2024 12:00:00 AM  Special Tems and Conditions:		
<b>Business Needs Addressed:</b>	The Sheriff's Department has relied on Verizon as the single carrier for Public Safety Broadband coverage in the patrol vehicles. Broadband connectivity is routed through 3G routers, which are going EOL after 12/31/2019. The GETAC tablets utilized in the patrol vehicles have the ability to switch to 4G cellular service without the modems, but has limited coverage. In order to provide the fastest, most reliable and widest coverage AT&T/FirstNet's Public Safety Broadband 4G service will be utilized. AT&T/FirstNet broadband service will provide the latest modem hardware, lower service rates, increase data speeds, broader coverage and needed redundancy.  AT&T/FirstNet Public Safety Broadband service will include 4G Broadband coverage and lease modems/antenna package for five years.		
<b>Are there other county systems that provide the same functionality?</b>	No		
<b>Business Criticality:</b>	Run the Business, Grow the Business, Transform the Business		
<b>Business Impact:</b>	Support Current Operations, Reduce Expenses, Improve Customer Service, Improve Operational Efficiencies		

Current Cost Itemization (Include all the year 1 cost)							
Item Description	Purchase Type	Vendor	Quantity	Unit Cost	Sub_Total	Item Tax	Total Cost
PMC Customer APN Setup (to be credited after test and turn up)	Services/Consulting - New	AT&T	1	\$500.00	\$500.00	20.0000	\$520.00
PMC Connectivity Setup (to be credited after test and turn up)	Services/Consulting - New	AT&T	1	\$1,995.00	\$1,995.00	79.8000	\$2,074.80
FirstNet 2 GB Pooled Data \$20.50 service + \$3.24 tax/mo/modem * 1,100 modems * 12 mos = \$313,368.00	Services/Consulting - New	AT&T	1,100	\$246.00	\$270,600.00	42768.0000	\$313,368.00
CradlePoint IBR1700 Bundle - \$34.64/month/modem * 1100 modems * 12 months = \$457,248.00	Equipment - New	AT&T	1,100	\$415.68	\$457,248.00		\$457,248.00
CradlePoint Sharkfin Antenna \$4.40/month/antenna * 2200 antennas * 12 months = \$116,160.00	Equipment - New	AT&T	2,200	\$52.80	\$116,160.00		\$116,160.00
<b>Total:</b>							<b>\$889,370.80</b>
<b>Annual Costs</b>							



# RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM

Item Description	Payment Type	Terms (In Years)	Payment amount	Total Annual Payments
				Total:

Grand Total: \$889,370.80

Accounting String To be completed for pass-thru purchases that will be processed by RCIT Only						
%Billed	Accounts (6 digits)	Dept.ID (6 -10 digits)	Program (5 digits)	Class (5 digits)	Grant (9 digits)	Customer Project Code (10 digits)

Department Head or Authorized Designee Signature: Lt. Vallejo	Date: 6/25/2019 7:59 AM
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### RCIT Review (Standard purchases and renewals < \$25000) - Administrative Review Status

Recommended:	By:	Date:
Denial Explanation:		

### ACIO Review - ACIO Review Status

Recommended: Yes	By: <i>Mil Mejia</i>	Date: 6/26/19
Denial Explanation:		

### CIO Review (Purchases and renewals >\$100K) CIO Review Status

Recommended: Yes	By: <i>Jim Smith</i>	Date: 6/26/19
Denial Explanation:		

### TSOC Review (Purchases and renewals >\$100K) TSOC Review Status

Recommended: yes	By: <i>Yank...</i>	Date: 8/7/19
Denial Explanation:		



AT&T Capital Services, Inc.  
36 S Fairview Ave  
Park Ridge, IL 60068

Eric Mangelsen  
425-753-6147  
em9469@att.com

April 30, 2019

Riverside County Sheriff's Department  
4095 Lemon Street  
Riverside, CA 92501

Opportunity #: 1-72396455

AT&T Capital Services, Inc. ("AT&T Capital") is pleased to provide the following proposal for the equipment, services and/or maintenance as submitted to us. Our understanding of communication products and markets allows us to offer payment options at competitive rates and to accommodate your needs over the life of the contract.

Equipment/Services Description: (1100) CradlePoint IBR1700 Bundle - Mobile Routers with WiFi (1200Mbps modem) with 5-Year NetCloud Essentials (Prime) with support, 5 Yr Upgrade to NetCloud Advanced and OBD-II Adaptor kit @ \$1,823.96 per unit, (2200) CradlePoint low profile Sharkfin 5 in 1 Dome Antennas @ \$231.67 per unit (2 per vehicle). See attached quote for full details.

Payment Terms: Monthly - Arrears

Estimated Commencement Date: Monthly or Quarterly from Q3 2019 thru Q1 2020

**5 Year Term**

Description	One-Time Cost	Proposal Type	Payment Term	Avg. Per Unit MRC	Total Payment	Swap Rate	Initial
(1100) CradlePoint IBR1700 Bundle	\$2,006,355.99	Conditional Sale	60 Months	\$34.64	\$38,100.70	2.62	
(2200) CradlePoint Sharkfin Antenna	\$509,665.22	Conditional Sale	60 Months	\$8.80	\$9,678.54	2.62	
<b>Combined Cost</b>	<b>\$2,516,021.21</b>	<b>Combined Payment</b>		<b>\$43.44</b>	<b>\$47,779.24</b>		

Taxes & Shipping Charges **Pricing above excludes all applicable taxes and shipping charges**, unless noted. Insurance is the responsibility of the customer. Customer shall be responsible to pay those taxes and fees described in the contract.

Payments & Indexing. **The rate factors listed above are indexed to like-term Swap rates. Any increase or decrease in the corresponding like-term Swap rate may cause the rate factor to be adjusted point for point at the time of commencement.**

Expiration Date This offer expires 30 days from the date of this proposal. If, for any reason, we fail to consummate a mutually satisfactory agreement by this date, we reserve the right to withdraw this offer and/or modify its terms.

Contract & Credit Approval This proposal is subject to final investment committee approval and mutually acceptable documentation. Upon customer's acceptance of this proposal, AT&T Capital will require a copy of customer's latest audited Financial Statements\*\*. Credit approval is not final until AT&T Capital has reviewed these statements and approved the credit.  
In the event any material change occurs during the anticipated rollout period in the financial or equipment markets after the date of this letter, including but not limited to any event which adversely affects cost of funds, changes in market credit margins or change in the financial condition of the customer, AT&T Capital at its sole discretion, may modify the rate or approval described above.

Convert to Cash Sale Customer's failure to execute AT&T Capital's Acceptance Certificate relative to the contract within ninety (90) days of the customer's first functional use of the equipment and/or services will result in the contract converting to a cash sale.

Progress Payments The above rates do not include any additional interest expense for progress payments which are required by AT&T Capital on all transactions with installations exceeding 60 days. Progress payments will be handled through AT&T Capital at Prime Rate plus 2% at time of funding.

UCC's Customer hereby grants AT&T Capital permission to file any and all UCC financing Statements, which in their discretion is necessary or proper to secure its interest in the equipment and/or services in all applicable jurisdictions.

Riverside County Sheriff's Department  
4095 Lemon Street  
Riverside, CA 92501

Opportunity #: 1-72396455

**Notes**     **1) Above pricing is based on the expected deployment of 1,100 to 1,200 units over from June thru December 2019. 2) As noted above, final pricing for each deployment's lease commencement will be adjusted based on then current, credit market, interest swap rates. 3) Riverside County has the option to commence each lease on either a monthly or quarterly basis.**

Customer and AT&T Capital agree that the contents of this letter are confidential and are provided solely for the purposes described herein. The contents of this letter may not be delivered, displayed or otherwise disclosed to any third party without AT&T Capital's prior written consent.

Please initial desired option(s) above and return the signed proposal letter to me via email to em9469@att.com. Upon formal credit approval, our contract administration department will forward our agreement to you. If you should have any questions, please do not hesitate to contact me at (425) 753-6147.

A signed AT&T equipment/services contract is required before order can be processed.

Sincerely,

*Eric N. Mangelsen*

AT&T Capital Services, Inc.

Eric Mangelsen, Regional Manager em9469@att.com

Customer's Acceptance:  
Riverside County Sheriff's Department

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**PARTICIPATING ADDENDUM  
UNDER THE  
NASPO VALUEPOINT  
WIRELESS COMMUNICATION SERVICES AND EQUIPMENT  
BID NUMBER RFP: #1907**

**SUB-PARTICIPATING ADDENDUM  
PARTICIPATING ENTITY: Riverside County Sheriff**

This Sub-Participating Addendum (the "Sub-PA") is made this 17th day of September, 2019 (the "Sub-PA Effective Date"), between the **County of Riverside**, a political subdivision of the State of California ("Participating Entity"), and AT&T Mobility National Accounts LLC, a Delaware limited liability company ("Contractor") (Participating Entity and Contractor are, at times, referred to individually as a "Party" or together as the "Parties").

**Section 1. Recitals.**

1.1 Contractor and the State of Nevada, acting through its Department of Administration, Purchasing Division, and the participating members of the NASPO Cooperative Purchasing Program, d/b/a "NASPO ValuePoint" (formerly known as "WSCA" or "WSCA-NASPO") (hereinafter defined as "NASPO" or "WSCA"), are parties to that certain wireless communication services and equipment contract #1907, dated March 15, 2012, as amended (the "Contract" or "Master Service Agreement").

1.2 Pursuant to a Participating Addendum by and between Contractor and State of California, Master Price Contract #7-11-70-17, as amended on August 10, 2012, (the "PA"), Participating Entity is authorized to purchase Service, Equipment and related products from Contractor under the terms of the NASPO Contract and the PA.

1.3 As authorized by the Contract, and in addition to the standard Service, Equipment and related products available through the PA, Participating Entity wants to receive certain unique offers under the PA that will apply only to Participating Entity.

1.4 Contractor is willing to provide Participating Entity with such unique offers subject to the terms and conditions of the Sub-PA.

**Section 2. Agreement.** In consideration of the recitals set forth in §1 above, which are hereby re-stated and agreed to by the Parties, and for valuable consideration, the receipt and sufficiency of which is hereby acknowledged by the Parties, Participating Entity and Contractor hereby agree to the terms and conditions of the Sub-PA (the Contract, the PA and the Sub-PA, together with all valid purchase orders submitted to Contractor by Participating Entity, collectively, the "Agreement"). Unless otherwise defined, capitalized terms in the Sub-PA have the meanings ascribed to them in the Contract and/or the PA.

**Section 3. Authorized Participating Entity.** Participating Entity is the only authorized Participating Entity under the Sub-PA.

**Section 4. Purchase Orders.** Participating Entity must issue purchase orders hereunder that reference both Master Service Agreement #1907 and the Sub-PA. Upon issuance of any such valid purchase order, Participating Entity will be bound by the terms and conditions of the Agreement including, without limitation, the obligation to pay Contractor for Service, Equipment, and related products provided. Notwithstanding the foregoing, any purchase order submitted that does not properly reference the Contract number and/or the Sub-PA may be accepted, at Contractor's sole discretion, if Contractor can reasonably ascertain that such purchase order was properly authorized and intended for use with the Sub-PA. In such instances, the corresponding purchase order will be similarly valid and binding. Except as expressly provided in the Agreement, terms and conditions inconsistent with, contrary or in addition to the terms and conditions of



the Agreement will not be added to or incorporated into the Agreement by any purchase order; and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of the Agreement will prevail and govern in the case of any such inconsistent or additional terms.

**Section 5. Custom Plans.**

**5.1 Custom FirstNet Mobile Plans – Agency Paid.** Provided Participant remains in full compliance with the terms and conditions of the Agreement, and subject to all corresponding conditions set forth in this §5 (including all sub-sections and Tables), AT&T will provide Participant and its eligible CRUs the custom FirstNet Mobile Plans described in §5.1 (the "Custom FirstNet Mobile Plans"). The Custom FirstNet Mobile Plans are available for the term of the Agreement. The corresponding CRU must be eligible to activate Service on the underlying, non-customized version of the corresponding FirstNet Mobile Plan. The Custom FirstNet Mobile Plans are not available to IRUs or to individuals eligible to purchase the subscriber paid versions of FirstNet Mobile Plans. In accordance with the Agreement, the Custom FirstNet Mobile Plans are subject to the applicable, standard FirstNet Mobile-Pooled and Mobile-Unlimited Plans' corresponding Sales Information, which are incorporated herein by reference. To the extent of any material conflict between the terms and conditions of this §5.1 and the applicable Sales Information, this §5.1 will control. Notwithstanding the foregoing, the Custom FirstNet Mobile Plans will be provided only if Participant's account is active and in good standing with respect to the applicable CRU. The Custom FirstNet Mobile Plans are NOT eligible for the Service Discount, any other discount provided under the Agreement, nor any other discounts or promotions otherwise available to AT&T's customers. For all Custom FirstNet Mobile Plans, the corresponding Plan's Monthly Service Charge (at times, "MSC") will appear on the invoice at the standard price set forth in the Sales Information, but the customized net monthly price set forth in the corresponding table will be achieved via application of a modifier also reflected on the invoice.

**TABLE 5.1.2  
CUSTOM FIRSTNET MOBILE-POOLED PLANS FOR FEATURE PHONES**

<b>Add-a-Line for use with an unsubsidized device</b>	<b>\$10.99 Monthly Service Charge</b>
<b>Add-a-Line for use with a subsidized device</b>	<b>\$22.99 Monthly Service Charge</b>

**TABLE 5.1.3  
CUSTOM FIRSTNET MOBILE-POOLED PLANS FOR DATA-ONLY DEVICES**

	<b>Add -a- Line</b>	<b>2GB</b>
<b>For use with an unsubsidized device</b>	<b>\$11.30 MSC</b>	<b>\$20.50 MSC</b>
<b>For use with a subsidized device</b>	<b>\$21.30 MSC</b>	<b>\$30.50 MSC</b>

\*Above pricing is Monthly Service Charge

**TABLE 5.1.4  
CUSTOM FIRSTNET MOBILE-UNLIMITED PLANS**

	Unlimited Enhanced for Smartphones	Unlimited Standard for Smartphones	Unlimited for Data-only Devices
<b>Monthly Service Charge</b>	\$44.99	\$39.99	\$37.00

**TABLE 5.1.5  
CUSTOM FIRSTNET ENHANCED PTT ONLY PLANS**

<b>Unlimited FirstNet Enhanced PTT Only Plan for use with an unsubsidized, compatible Feature Phone</b>	\$9.99 Monthly Service Charge
<b>Unlimited FirstNet Enhanced PTT Only Plan for use with a subsidized, compatible Feature Phone</b>	\$17.99 Monthly Service Charge

**TABLE 5.1.6  
CUSTOM FIRSTNET ENHANCED PTT BOLT-ON PLAN**

<b>Unlimited FirstNet Enhanced PTT Bolt-On Plan for use with eligible, compatible Smartphones, Feature Phones and Tablets</b>	\$2.00 Monthly Service Charge
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**TABLE 5.1.7  
CUSTOM AT&T DYNAMIC TRAFFIC SAFETY MANAGEMENT – PUBLIC SAFETY  
FOR EXTENDED PRIMARY USERS**

<b>AT&amp;T Dynamic Traffic Management – Public Safety, per Agency Paid User, per Month</b>	\$7.50 (after \$7.50 credit)
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**5.2 Custom FirstNet Mobile Plans – Subscriber Paid.** In addition to FirstNet Mobile Plans available to Participant and its CRUs, AT&T offers a subscriber paid version of such plans to eligible individuals associated with a Primary User Public Safety Entity. Participant hereby authorizes AT&T to provide such individuals with the discounts set forth in §5.2 (the "Custom FirstNet Mobile Subscriber Paid Plans"). Participant must remain eligible for the Custom FirstNet Mobile Plans described in §5.1 for the Custom FirstNet Mobile Subscriber Paid Plans to apply. The corresponding subscriber must be eligible to activate Service on the underlying, non-customized version of the corresponding FirstNet Mobile Subscriber Paid Plan. The Custom FirstNet Mobile Subscriber Paid Plans are not available to Participant, its CRUs, or its IRUs. For all Custom FirstNet Mobile Subscriber Paid Plans, the corresponding Plan's Monthly Service Charge will appear on the invoice at the standard price set forth in the Sales Information, but the customized net monthly price set forth in the corresponding table will be achieved via application of a modifier also reflected on the invoice.

**TABLE 5.2.1  
CUSTOM FIRSTNET MOBILE SUBSCRIBER PAID PLANS – RESPONDER PLANS**

	For use with Feature Phone 100MB	For use with Tablet 2GB
<b>Monthly Service Charge</b>	\$10.99	\$20.50

**TABLE 5.2.2  
CUSTOM FIRSTNET MOBILE SUBSCRIBER PAID – RESPONDER UNLIMITED PLANS**

	<b>Unlimited Smartphone Plan (without tethering)</b>	<b>Unlimited with Tethering Smartphone Plan</b>	<b>Unlimited with Tethering Tablet Plan</b>
<b>Monthly Service Charge</b>	\$39.99	\$44.99	\$37.00

**Section 6. Custom Equipment Offer.** The Custom Equipment Offer (a) requires activation with new FirstNet Service Plan on the applicable Equipment as specified in Table 6 below; (b) does not include applicable Taxes, (c) may not be combined with any other available Equipment Discount, promotions or offers otherwise available to Customer's Entities including, without limitation, the Equipment Discount set forth in the Agreement; (d) is not available through a separate data solutions provider and; (e) remains subject to availability limitations. The Custom Equipment Offer is not available to IRUs or to individuals eligible to purchase the subscriber paid versions of FirstNet Mobile Plans. Participant and its eligible CRUs may upgrade to a new device after a minimum of 24 months.

**TABLE 6  
CUSTOM EQUIPMENT PRICING**

<b>Device Type</b>	<b>Approved Custom Equipment Price and required FirstNet Service Plan</b>
<b>Voice Only Devices</b>	
Sonim Flip XP3	\$29.99 FirstNet Voice Only Plan of \$22.00 per month or greater+ (pre-discount)
Sonim Flip XP5s	\$49.99 FirstNet Voice Only Plan of \$22.00 per month or greater + (pre-discount)
<b>Integrated</b>	
iPhone 8-64GB	\$49.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
iPhone 8plus-64GB	\$149.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
iPhone XS MAX-64GB	\$549.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
iPhone XR-128GB	\$249.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
iPhone XR-256GB	\$349.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
Galaxy S9	\$99.99 with a \$39.99 per month or greater (FirstNet SmartPhone Plan)
<b>Data Only Devices</b>	
Velocity 2	\$99.99 with a \$40 per month or greater (FirstNet Data Only Plan) + (pre-discount)
Nighthawk	\$39.99 with a \$40 per month or greater (FirstNet Data Only Plan) + (pre-discount)

**Section 7. Primary Contacts.**

**Participating Entity: County of Riverside**, a political subdivision of the State of California

Name: Sokun Tran  
Title: Administrative Services Manager 1  
Address: 4095 Lemon Street 5<sup>th</sup> Floor  
Riverside, Ca 92501  
Telephone: 951-955-4297  
Fax Number: N/A  
E-Mail: [Stran@Riversidesheriff.org](mailto:Stran@Riversidesheriff.org)

**Contractor Account Team:**

Name: Amanda Eliades  
Title: Client Solutions Executive  
Address: 1452 Edinger Ave  
Tustin, Ca 92780  
Telephone: 714-478-6443  
Fax Number: N/A  
E-Mail: [ae685f@att.com](mailto:ae685f@att.com)

**Lead State: Nevada**

Name: Teri Becker  
Title: Purchasing Officer  
Address: 515 E. Musser St., Suite 300  
Carson City, NV 89701  
Telephone: 775-684-0178  
Fax Number: 775-684-0188  
E-Mail: [tbecker@admin.nv.gov](mailto:tbecker@admin.nv.gov)

**Contractor Main:**

Name: Bethani Cross  
Title: Client Solutions Executive  
Address: 311 S Akard St.  
Dallas, TX 75202  
Telephone: 214-679-9053  
Fax Number: N/A  
E-Mail: [bethani.cross@att.com](mailto:bethani.cross@att.com)

**Section 8. Authority.** By signing below, the corresponding Party's representative represents that he or she is duly authorized by Contractor or Participating Entity, as applicable, to execute the Sub-PA on behalf of the respective Party, and that the Contractor and Participating Entity agree to be bound by the provisions hereof. In addition, Participating Entity represents that it has received the requisite approvals from the applicable Chief Procurement Official and NASPO to participate in the Agreement.

**Section 9. Additional Terms and Conditions.**

**9.1 Application of PA.** The Parties acknowledge and agree that the terms and conditions of the PA are binding upon them.

**9.2 Amendments to PA.** The Parties acknowledge and agree that (a) Participating Entity has no right or authority to amend the PA; (b) any valid amendments or modifications to the PA and/or the Contract are automatically binding upon Participating Entity; and/or (c) in the event any such valid amendment or modification to the PA materially and adversely impacts Participating Entity, then Participating Entity may terminate the Sub-PA.

**Section 10. Order of Precedence.** The Parties acknowledge and agree that in the event of a conflict between the terms contained in the various documents comprising the Agreement, the following order of precedence will control: (a) the Sub-PA; (b) the PA; (c) the Contract; and (d) any valid purchase order issued in connection therewith. This section specifically supersedes any order of precedence provisions set forth elsewhere in the Agreement.

**Section 10.1 Activation Credits.** AT&T will provide Participant either of the two activation credits as noted below in Table 10.1. An Activation Credit is only available to a Participating Entity's CRU who (a) activates a new two (2) year FirstNet Service on the corresponding, qualified Plan(s) within the first one hundred and eighty (180) days following the Effective Date of the Sub-PA, and (b) remain on Service under such Plan(s) at the time the Activation Credit is applied. No other CRU is eligible for an Activation Credit. CRUs activating new FirstNet Service after this 180-day period will not receive the Activation Credit. Activation Credits may not be combined with any other offers or activation credits. Qualified CRUs are only eligible for one Activation Credit. An Activation Credit may take up to two billing cycles to appear on the applicable invoice

**TABLE 10.1  
Activation Credits**

PLAN	CREDIT
FirstNet Voice Only Plan with a Monthly Service Charge of \$31.00 or higher OR a FirstNet Data Only Plan with a Monthly Service Charge of \$22.00 or higher	\$50.00
FirstNet Smartphone Plan with a Monthly Service Charge of \$39.00 or higher	\$150.00

**Section 10.2 Retention Credits.** AT&T will provide Participant with a Retention Credit according to Table 10.2 below. The Retention Credit will be calculated and applied in Months 13 and 25 after the effective date of the Sub-PA between the parties. Devices with service must be active with AT&T 12 months or greater to be eligible for the credit. Service must be active at the time of credit application and may take up to (2) two billing cycles following the application of the credit.


**TABLE 10.2  
Retention Credits**

PLAN	CREDIT
Valid for active devices on \$39.99 or \$44.99 FirstNet unlimited smartphone bundles with a 2-year CRU Term only.	\$25.00
Valid for active devices on \$40 FirstNet Unlimited Data-only plan with a 2-year CRU Term only.	\$40.00

**Section 11. Entire Agreement.** The Agreement sets forth the entire agreement between the Parties with respect to its subject matter, and it supersedes all previous communications, representations or agreements, whether oral or written, with respect thereto.

IN WITNESS WHEREOF, the Parties have executed the Sub-PA as of the Sub-PA Effective Date.


COUNTY OF RIVERSIDE, a political subdivision of the State of California

By:   
, duly authorized

Name: Kevin Jeffries

Title: Chairman of the Board

Date: SEP 17 2019

FORM APPROVED COUNTY COUNSEL  
BY:  8/28/19  
SUSANNA N. OH DATE

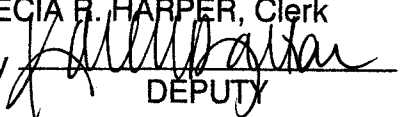
AT&T MOBILITY NATIONAL ACCOUNTS LLC

By:   
, duly authorized

Name: Jack Wildermuth

Title: Senior Contract Manager

Date: 8/22/19

ATTEST:  
KECIA R. HARPER, Clerk  
By:   
DEPUTY