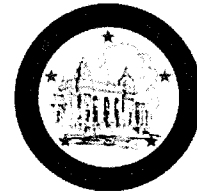


**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 3.13
(ID # 11038)

MEETING DATE:

Tuesday, October 22, 2019

FROM: FIRE DEPARTMENT:

SUBJECT: FIRE DEPARTMENT: Authorization to accept donation of one (1) 2003 KME 100' Aerial Ladder Fire Truck from the City of Moreno Valley and Authorize the Purchasing Agent to issue a Purchase Order to Kalmikov Enterprises, Inc., dba Fire Apparatus Solutions for the Aerial Ladder Truck's overhaul service without seeking competitive bids; District 5; [Total Cost \$112,273; up to \$11,227 in additional compensation] 48% General Fund, 52% Structural Fire Taxes & Prop 172

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize and accept the donation of one (1) 2003 KME 100' Aerial Ladder Fire Truck VIN 1K9AF42883N058613 from the City of Moreno Valley to the County of Riverside Fire Department; and
2. Authorize the Purchasing Agent to issue a Purchase Order to Kalmikov Enterprises, Inc., dba Fire Apparatus Solutions for the Aerial Ladder Truck's overhaul service without seeking competitive bids for a one-time purchase of \$112,273; and
3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign amendments that exercise the options of the Purchase Order including modifications of the statement of work that stay within the intent of the Purchase Order; and sign amendments to the compensation provisions that do not exceed the sum total of ten percent (10%) of the total cost of the purchase order.

Shawn Newman
Shawn Newman, Chief Cal Fire Riverside County

10/1/2019

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: October 22, 2019
xc: Fire

Kecia R. Harper
Clerk of the Board

By: *[Signature]*
Deputy

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STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 123,500	\$ 27,000	\$ 123,500	\$ 27,000
NET COUNTY COST	\$ 59,280	\$ 12,960	\$ 59,280	\$ 12,960
SOURCE OF FUNDS: 48% General Fund, 52% Structural Fire Taxes & Prop 172			Budget Adjustment: No	
			For Fiscal Year: 19/20	

C.E.O. RECOMMENDATION:

BACKGROUND:

Summary

The Fire Department proposes to accept the donation of one (1) 2003 KME 100' Aerial Ladder Fire Truck (ALFT) from the City of Moreno Valley for use in the unincorporated area, the City of Moreno Valley, and ultimately at the Ben Clark Training Center (BCTC). Once titles are transferred the Fire Department will be responsible for the cost of maintenance and repair of the apparatus.

The City of Moreno Valley contracts with the County of Riverside for fire services. The city has recently entered into an agreement to purchase a new Aerial Fire Truck. It is anticipated to be received in approximately fourteen (14) months. The Fire Department has committed to making the ALFT available to the City of Moreno Valley and the Unincorporated areas until the City takes delivery of its new Aerial Apparatus. At that time, the ALFT will be utilized at BCTC to provide specialized truck training. The fair market value is estimated at \$150,000 and has 88,595 miles. The future annual maintenance costs are estimated at \$27,000.

The truck is identified: 2003 KME 100' Aerial Ladder Fire Truck VIN
1K9AF42883N058613

One the titled is transferred, the Fire Department requests approval of a single source purchase for the overhaul of the ALFT at the cost of \$112,273. This overhaul will put the ALFT at the condition of a first roll apparatus. It will provide an additional four to six years to the asset's life. The Department currently utilizes nine (9) ALFTs (Trucks) throughout the county as part of the cooperative system. This equipment is used for structural rescue and full-service calls (to include traffic accidents). The additional truck will benefit our cooperative integrated system and ultimately provide a greater level of training once located at BCTC. The cost of a new ALFT is \$1.3 million.

The Fire Department is requesting a single source purchase order with Kalmikov Enterprises, Inc., dba Fire Apparatus Solutions (FAS) for the overhaul service. We have a contract with FAS for the repair and maintenance of our fleet. The vendor has agreed to provide our contract pricing for this overhaul service. FAS is one of only two (2) qualified Contractors with the

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

capabilities of providing services for all nine (9) vehicle repair categories. Of the two (2) qualified Contractors, FAS labor rates are lower and their parts discount is greater than the next qualified Contractor. The ALFT is a specialized apparatus and FAS has certified technicians to perform the required repairs to bring this apparatus in compliance with the National Fire Protection Association (NFPA) standards.

Impact on Residents and Businesses

Having this truck available for use at our training center will allow our field personnel to be properly trained in the use of a truck and eliminate the need to remove other vital front-line ALFTs from service during Fire Truck training. Properly trained personnel ensure we provide the best possible service to our communities in Riverside County.

SUPPLEMENTAL:

Additional Fiscal Information

The fair market value is estimated at \$150,000. The average annual maintenance costs are \$27,000. The overhaul cost is \$112,273, which will be expended in FY19/20. We estimate costs of \$27,000 each fiscal year thereafter. The higher initial cost is for a complete overhaul. This work will extend the life of the asset for four to six years. The annual maintenance costs of \$27,000 will be allocated in the Fire Department's annual Cost Allocation Plan.

Contract History and Price Reasonableness

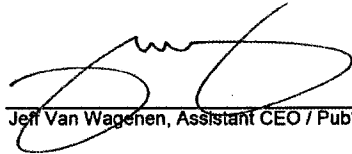
The City of Moreno Valley has been contracting for Riverside County Fire Services since 1991.

FAS is a qualified and awarded County Contractor under Agreement FPARC-92887-006-06/23 for Fire Apparatus and Specialty Equipment repair and maintenance services, as a result of competitive procurement FPARC-317. FAS is one of only two (2) qualified Contractors with the capabilities of providing services for all nine (9) vehicle repair categories. Of the two (2) qualified Contractors, FAS labor rates are lower and their parts discount is greater than the next qualified Contractor.

The Scope of Services required for this Single Source request constitute an "overhaul" of a vehicle, which is the renewing or restoring of a vehicle to "like new" day-to-day operational use. This differs from the current awarded Agreement scope which are intended to be "repairs" and "maintenance" of a vehicle that is currently in full day-to-day operational use. However, as previously stated, FAS is qualified to perform all of the services to be performed during an overhaul process.

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Diane Sinclair, Deputy Director-Fire Admin 10/11/2019


Jeff Van Wageningen, Assistant CEO / Public Safety 10/14/2019


Teresa Summers, Director of Purchasing 10/7/2019



CAL FIRE - RIVERSIDE UNIT RIVERSIDE COUNTY FIRE DEPARTMENT

SHAWN C. NEWMAN - FIRE CHIEF
210 WEST SAN JACINTO AVENUE, PERRIS, CA 92570-1915
BUS: (951) 940-6900 FAX: (951) 940-6373 WWW.RVCFIRE.ORG

PROUDLY SERVING THE
UNINCORPORATED AREAS
OF RIVERSIDE COUNTY
AND THE CITIES OF:

- BANNING
- BEAUMONT
- CANYON LAKE
- COACHELLA
- DESERT HOT SPRINGS
- EASTVALE
- INDIAN WELLS
- INDIO
- JURUPA VALLEY
- LAKE ELSINORE
- LA QUINTA
- MENIFEE
- MORENO VALLEY
- NORCO
- PALM DESERT
- PERRIS
- RANCHO MIRAGE
- RUBIDOUX CSD
- SAN JACINTO
- TEMECULA
- WILDOMAR

BOARD OF SUPERVISORS:

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- KAREN SPIEGEL
DISTRICT 2
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- V. MANUEL PEREZ
DISTRICT 4
- JEFF HEWITT
DISTRICT 5

Date: September 16, 2019

From: Riverside County Fire Department

To: Purchasing Agent

Via: Jose Gallardo, Fleet Manager

Subject: Single Source Procurement; Request for Overhaul Fire Truck Service

The below information is provided in support of my Department requesting approval for a sole or single source. *(Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole or single source.)*

1. **Supplier being requested:** Kalmikov Enterprises, Inc., dba Fire Apparatus Solutions (FAS)
2. **Vendor ID:** 213266
3. **Single Source** **Sole Source**
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** *(If yes, please provide the approved sole or single source number).*
 Yes No
- 4a. **Was the request approved for a different project?**
 Yes No
5. **Supply/Service being requested:** Repair a 2003 KME 100' Aerial Ladder Fire Truck (ALFT) to be in compliance with the National Fire Protection Association (NFPA) standards. The repairs include drive axle, brakes, motor mounts, ladder system and engine.
6. **Unique features of the supply/service being requested from this supplier.** The repairs require certified technicians in apparatus repairs to ensure the ALFT is in compliance with NFPA and DOT. This will ensure the safety of the fire-crews and the public while responding to calls/providing rescue/other fire service calls, to include vehicle accidents.

SSJ, FAS Overhaul Fire Truck Service

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** The Scope of Services required for this Single Source request constitute an "overhaul" of a vehicle, which is the renewing or restoring of a vehicle to "like new" day-to-day operational use. This differs from our current awarded maintenance Agreement scope which are intended to be "repairs" and "maintenance" of a vehicle that is currently in full day-to-day operational use. FAS is qualified to perform all of the services to be performed during an overhaul process. This would eliminate the need to move the large apparatus from several vendors to perform all of the necessary work. Also, the repairs conducted will be in accordance with NFPA, DOT and manufacturer's specifications.

8. **Period of Performance:** From: 9/16/19 to 9/16/19

Is this an annually renewable contract? No Yes
 Is this a fixed-term agreement: No Yes

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)**

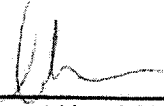
Description:	FY20	FY21	Total
One-time Costs:	\$112,273	\$0	\$112,273
Ongoing Costs:			
Total Costs	\$112,273	\$0	\$112,273

10. **Price Reasonableness:** (Explain why this price is reasonable or cost effective – were you provided government discounted pricing? Is this rate/fee comparable to industry standards?)

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11. Projected Board of Supervisor Date (if applicable): September 24, 2019
(Draft Form 11s, service agreement and or quotes must accompany the sole source request for Purchasing Agent approval.)


Department Head Signature (or designee) Shirley Robinson 9-16-19
Print Name Date

The section below is to be completed by the Purchasing Agent or designee.

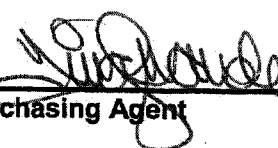
Purchasing Department Comments:

Approve **Approve with Condition/s** **Disapprove**

Condition/s:

Not to exceed:

One-time \$ 112,273 BY 6/30/20
 Annual Amount \$ _____ / per fiscal year through _____ (date)
(If Annual Amount Varies each FY)
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____


Purchasing Agent 9/18/19 20-054
Date Approval Number
(Reference on Purchasing Documents)