

MINUTES OF THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



3.10
(MT 11748)

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the recommendation from the Assessor-County Clerk-Recorder regarding the approval of VMware Agreement #00415857 with VMware, Inc. to be used by Assessor-County Clerk-Recorder to procure additional subscriptions and credits for a three year term is deleted.

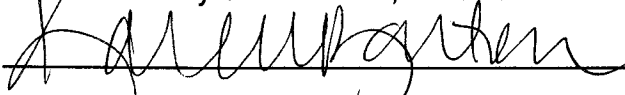
Roll Call:

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None

I hereby certify that the foregoing is a full true, and correct copy of an order made and entered on January 28, 2020 of Supervisors Minutes.

WITNESS my hand and the seal of the Board of Supervisors
Dated: January 28, 2020
Kecia R. Harper, Clerk of the Board of Supervisors, in
and for the County of Riverside, State of California.

(seal)

By:  Deputy

AGENDA NO.
3.10

xc:

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA.**



**ITEM: 3.10
(ID # 11748)**

MEETING DATE:

Tuesday, January 28, 2020

FROM : ASSESSOR-COUNTY-CLERK-RECORDER:

SUBJECT: ASSESSOR-COUNTY-CLERK-RECORDER: Approve VMware Agreement # 00415857 with VMware, Inc. to be used by Assessor-County-Clerk-Recorder to procure additional subscriptions and credits for a three (3) year term through January 28, 2023, All Districts. [Total Cost-\$247,140 - ACR Budget – 100%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve VMware Agreement # 00415857 with VMware, Inc. to be used by Assessor-County-Clerk-Recorder (ACR) to procure additional subscriptions and credits for a three (3) year term through January 28, 2023 in an total cost not to exceed \$247,140 and authorize the Chairman of the Board to execute the Agreement on behalf of the County.

ACTION:Policy



Kan Wang, Assistant Assesor-County-Clerk Recorder 1/14/2020

MINUTES OF THE BOARD OF SUPERVISORS

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 82,380	\$ 82,380	\$ 247,140	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: ACR Budget – 100%			Budget Adjustment: No	
			For Fiscal Year: 19/20 – 22/23	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On May 7, 2019 the Board approved the agreement with Dell Marketing L.P. for VMware licensing, maintenance, support, and professional services (Item 3.20). The request before the Board is to procure additional subscriptions and credits from Dell Marketing L.P./VMWare, Inc. to complete the Assessor-County-Clerk-Recorder's (ACR) initiative to establish a more robust disaster recovery infrastructure. Dell Marketing L.P. and VMWare, Inc. are entities owned by Dell Technologies, Inc. This agreement is for ACR to leverage the discounted pricing and credits available to complete its initiative.

Currently, ACR does not have a robust disaster recovery environment. ACR will utilize the subscriptions and credits to build a disaster recovery solution in VMware cloud that will:

- Allow ACR to achieve savings by migrating its secondary on-premise disaster recovery data center into the VMware cloud infrastructure.
- Provide ACR the flexibility to move backup data and operational systems between cloud providers, datacenters or co-location, if ACR identifies cheaper alternatives or have different disaster recovery requirements in the future.

VMware is the leader in virtualization.

Impact on Residents and Businesses

There is no negative impact on private residents or private businesses.

Additional Fiscal Information

VMC on AWS will provide a three-year subscription. The three-year reserved pricing is a longer-term subscription of services (hosts) that provides a 50% cost saving compared to On-Demand services consumed over an equivalent period. The cost is locked in for a three-year period which maximizes savings, but is paid on an annual basis, to eliminate all costs upfront.

The pricing summary is as follows:

Department	FY 19/20	FY 20/21	FY 21/22	Total
ACR	\$ 82,380	\$ 82,380	\$ 82,380	\$ 247,140
Total Cost	\$ 82,380	\$ 82,380	\$ 82,380	\$ 247,140



**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**



Contract History and Price Reasonableness

On May 7, 2019 (Item 3.20), the Board of Supervisors approved and authorized the Chairman to execute a three-year Enterprise License Agreement (ELA) for VMware from a bid response released in April 18, 2019, Request for Quote (RFQ) #RIVC0-2019-RFQ-0000030 for VMware ELA. The new agreement will utilize the same pricing discounts received on the agreement approved on May 7, 2019.

ATTACHMENTS:

Attachment A: Agreement # 00415857 with Dell Marketing L.P./VMware, Inc.

 Misley Wang, Supervising Accountant	1/14/2020	 Teresa Summers, Director of Purchasing	1/14/2020
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 Stephanie Pender, Principal Management Analyst	1/22/2020	 Gregory V. Priamos, Director County Counsel	1/16/2020
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 Jim Smith, Chief Technology Officer	1/15/2020
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