



**SUBMITTAL TO THE RIVERSIDE UNIVERSITY HEALTH
SYSTEM MEDICAL CENTER GOVERNING BOARD
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 15.1
(ID # 11550)

MEETING DATE:

Tuesday, February 11, 2020

FROM: RUHS-MEDICAL CENTER:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM-MEDICAL CENTER: Ratification and Approval of the Sixteenth Amendment to the Agreement with RightSourcing, Inc. for Vendor Management Services Effective January 1, 2020 through December 31, 2021; All Districts. [Total Cost \$500,000; Annual Cost \$250,000; up to \$25,000 in additional annual compensation – 100% Hospital Enterprise Fund 40050]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the Sixteenth Amendment to the Agreement with RightSourcing, Inc. for vendor management services, effective January 1, 2020 through December 31, 2021 to increase the annual maximum contract amount by \$250,000 from \$10,000,000 to \$10,250,000, and authorize the Chairman of the Board to sign the amendment on behalf of the County; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel: to sign amendments that make modifications to the scope of services that stay within the intent of the agreement, and sign amendments to the compensation provisions that do not exceed the sum total of ten percent (10%) of the total annual cost of the agreement.

ACTION:Policy

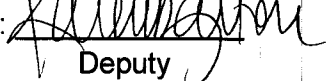

Jennifer Cruikshank, Chief Executive Officer – Health System 1/21/2020

MINUTES OF THE GOVERNING BOARD

On motion of Supervisor Jeffries, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: February 11, 2020
xc: RUHS

Kecia R. Harper
Clerk of the Board

By: 
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 250,000	\$ 250,000	\$ 500,000	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: 100% - Hospital Enterprise Fund 40050			Budget Adjustment: No	
			For Fiscal Year: 19/20-20/21	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

The requested Board action will approve a Sixteenth Amendment to an existing Professional Service Agreement with RightSourcing, Inc. This Amendment will increase the annual maximum contract amount as new registry classifications will be added to the vendor management service list. The added classifications include HealthSystem Nurse Case Manager, Interventional Radiology (IR) Technologist, Travel Charge Nurse, Travel Charge Nurse (Specialty), and on-call services for Magnetic Resonance Imaging (MRI) Technologist, Computerized Axial Tomography (CT) Technologist and Interventional Radiology (IR) Technologist.

Unforeseen difficulties in filling the Nurse Case Manager position by County Human Resources has been the primary reason for the contract coverage for this position. While RUHS-Medical Center has regular MRI Technicians, CT Technicians, and IR Technicians and Charge Nurses in place, RUHS-Medical Center also requires on-call or travel coverage which may be able to be attained from the vendor management registry, if deemed necessary.

Impact on Citizens and Businesses

This amendment allows RUHS-Medical Center, Clinics, and Correctional Health Services to keep vital positions filled, and continue to provide essential services to the community and their target populations.

Additional Fiscal Information

The table below illustrates the annual budget amount per fiscal year.

Fiscal Year:	FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	TOTAL
Previous BOS Annual Approved Amount	\$16,100,000	\$10,000,000	\$10,000,000	\$10,000,000	\$10,000,000	\$56,100,000
Requested Increase Amount				\$250,000	\$250,000	\$500,000

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TOTAL COST	\$16,100,000	\$10,000,000	\$10,000,000	\$10,250,000	\$10,250,000	\$56,600,000
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Contract History and Price Reasonableness

The Medical Center has a long-standing partnership with RightSourcing, Inc. for healthcare workforce solutions. The Board approved the initial five-year Professional Services Agreement on December 13, 2011; Agenda Item #3.29. An Eleventh Amendment was presented to the Board and approved on December 13, 2016; Agenda Item #3.52 which extended the contract term through December 31, 2021 for an amount of \$9,000,000 per year. Due to an immediate need for nurse staffing, a Twelfth Amendment was approved by the Board on March 14, 2017; Agenda Item #3.19 to increase the annual amount to \$16,100,000 to cover services for fiscal year 2016/2017. On April 10, 2018; Agenda Item #3.28, the Board approved a Thirteenth Amendment which set the total annual contract amount at \$10,000,000 per year. Subsequently, a Fourteenth Amendment was executed June 26, 2018 and a Fifteenth Amendment was executed January 17, 2019 under the Purchasing Agent's authority.

This Sixteenth Amendment will increase the contract amount by \$250,000 annually from \$10,000,000 to \$10,250,000 to cover the needed services.

ATTACHMENTS:

Attachment A: SIXTEENTH AMENDMENT TO THE AGREEMENT WITH RIGHTSOURCING, INC. FOR VENDOR MANAGEMENT SERVICES


Teresa Summers, Director of Purchasing 1/29/2020


Brianna Lantajo, Management Analyst 2/4/2020


Gregory F. Priamos, Director County Counsel 2/4/2020

**SIXTEENTH AMENDMENT TO THE AGREEMENT
WITH
RIGHTSOURCING, INC.
(Vendor Management Services)**

This Sixteenth Amendment to the Agreement for Vendor Management Services (herein referred to as "Sixteenth Amendment") is made and entered into by and between the **County of Riverside**, a political subdivision of the State of California (herein referred to as "Client" or "COUNTY"), on behalf of Riverside University Health System, and **RightSourcing, Inc.**, a New York corporation, (herein referred to as "RightSourcing"), sometimes collectively referred to as the "Parties" or individually referred to as a "Party."

WHEREAS, COUNTY and RightSourcing entered into that certain Agreement for Vendor Management Services approved December 13, 2011; Agenda Item 3.29 (herein referred to as "Agreement"); and

WHEREAS, COUNTY and RightSourcing entered into that certain First Amendment executed April 12, 2012, that certain Second Amendment executed June 8, 2012, that certain Third Amendment executed November 1, 2012, that certain Fourth Amendment executed May 30, 2013, that certain Fifth Amendment executed October 16, 2013, that certain Sixth Amendment executed July 11, 2014, that certain Seventh Amendment executed February 27, 2015, that certain Eighth Amendment executed July 10, 2015, that certain Ninth Amendment executed July 17, 2015, that certain Tenth Amendment executed May 24, 2016, that certain Eleventh Amendment approved December 13, 2016; Agenda Item 3.52, that certain Twelfth Amendment approved March 14, 2017; Agenda Item 3.19, that certain Thirteenth Amendment approved April 10, 2018; Agenda Item 3.28, that certain Fourteenth Amendment executed June 26, 2018, and that certain Fifteenth Amendment executed January 17, 2019; and

WHEREAS, the Parties now desire to amend the Agreement to increase the maximum annual contract amount and expand the client classification table;

NOW THEREFORE, the Parties agree as follows:

1. **Billing.** The first sentence of the last paragraph of **Section 3. BILLING**, is hereby amended to increase the maximum annual contract amount by two hundred fifty thousand dollars (\$250,000) annually, from ten million dollars (\$10,000,000) annually to ten million two hundred fifty thousand dollars (\$10,250,000) annually, as follows:

"Maximum payment by Client to RightSourcing shall not exceed ten million two hundred fifty thousand dollars (\$10,250,000) annually including all expenses."

2. **Schedule B.** The classification table in **Section 2. Pricing, paragraph (a), subparagraph (iii), of Schedule B** is hereby amended to include a HealthSystem Nurse Case Manager, Interventional Radiology Technologist, Travel Charge Nurse, Travel Charge Nurse (Specialty), and on-call rates on a per hour, per position basis for

Computerized Axial Tomography Technologist, Interventional Radiology Technologist, and MRI Technologist, as follows:

Classification	Rate Per Hour	On-Call Rates
Angio Technologist	\$50.00	
Cardiac Sonographer (Echocardiography Tech)	\$60.00	
Certified Nurse Assistant	\$20.00	
Computerized Axial Tomography Technologist	\$75.00	\$5.00 per hour, per position
Electroencephalographer (EEG)	\$46.00	
HealthSystem Nurse Case Manager	\$73.00	
Interventional Radiology Technologist	\$46.00	\$5.00 per hour, per position
Licensed Vocation Nurse	\$32.50	
MRI Technologist	\$61.00	\$5.00 per hour, per position
Nuclear Medicine Technologist	\$65.00	
Occupational Therapist	\$65.00	
Occupational Therapist Assistant	\$52.00	
Pharmacist	\$90.00	
Pharmacy Assistant	\$18.00	
Pharmacy Technician	\$22.00	
Physical Therapist	\$66.00	
Physical Therapist Assistant	\$52.00	
Psychologist	\$56.18	
Radiology Technologist	\$46.00	
Registered Dieticians	\$47.00	
Registered Nurse	\$65.89	
Registered Nurse (Specialty)	\$70.54	
Respiratory Care Practitioner	\$48.00	
Speech Therapist	\$69.00	
Surgical Technician	\$31.00	
Travel Charge Nurse	\$76.03	
Travel Registered Nurse	\$74.03	
Travel Charge Nurse (Specialty)	\$78.81	
Travel Registered Nurse (Specialty)	\$76.81	
Ultrasound Technologist	\$60.00	

3. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged and in full force and effect.
4. **Effective Date.** This Sixteenth Amendment to the Agreement shall become effective January 1, 2020.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Sixteenth Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California

By: V. M. Perez

Name: V. MANUEL PEREZ

Title: Chairman, Board of Supervisors

Date: FEB 11 2020

RIGHTSOURCING, INC., a New York corporation

By: Maria Luoni

Name: MARIA LUONI

Title: PRESIDENT

Date: 12.13.2019

ATTEST:

Kecia R. Harper
Clerk of the Board

By: K. Harper
Deputy

APPROVED AS TO FORM:

Gregory P. Priamos
County Counsel

By: Danielle Maland

Danielle Maland
Deputy County Counsel

Date: 12/30/19