

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.37
(ID # 12140)**

MEETING DATE:

Tuesday, April 07, 2020

FROM: RIVERSIDE COUNTY INFORMATION TECHNOLOGY:

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY - Public Safety Enterprise Communication (PSEC): Ratify and Approve the Amendment No. 1 to the Multi-IP software support and maintenance services Agreement with Radio IP Software, Inc., to increase the existing agreement by \$15,044.23 for additional license support and maintenance services for the PSEC System Software through December 31, 2021, All Districts. [Cost \$15,044.23; Additional Compensation not to exceed \$8,869; RCIT PSEC Budget – 100%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve Amendment No. 1 to the Agreement with Radio IP Software, Inc., for additional Multi-IP software support and maintenance services, to increase the total contract aggregate amount by \$15,044.23 from \$397,225.86 to \$412,270.09, and authorize the Chairman of the Board to sign three (3) copies of the Amendment on behalf of the County;
2. Authorize Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and sign amendments to the compensation provisions that do not exceed the sum total of \$8,869 of the total annual cost of the contract; and
3. Direct the Clerk of the Board to retain one (1) copy of the Agreement and return two (2) copies of the Agreement to the Information Technology Department for distribution.


Dave Rogers, Assistant County Executive Officer / CIO 3/26/2020

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: April 7, 2020
xc: RCIT

Kecia R. Harper
Clerk of the Board

By: 
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 4,353.74	\$ 4,485.35	\$ 15,044.23	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: RCIT: PSEC (45520) Budget -100%			Budget Adjustment: No	
			For Fiscal Year: 19/20-20/21	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

The Multi-IP software suite is an optimized Internet Protocol (IP) that has all the functionality of IP connectivity but is specifically designed for a wireless environment. The software suite includes unique products in the public safety and emergency medical services markets. These products are designed to meet the needs and requirements of mobile Transmission Control Protocol and Internet Protocol (TCP/IP) data over hybrid IP based protocols, composed of both private Radio Frequency (RF) and public cellular networks. Radio IP Software, Inc., holds the exclusive rights to this Multi-IP license for maintenance, technical support and software updates.

These mobile data computers are installed in all Fire and Sheriff's patrol vehicles and the Multi IP software enables these vehicles to receive computer aided dispatch (CAD) data wirelessly across the PSEC network, over one of four wireless networks. The approach also provides a server component that balances the number of vehicles on the system across four virtual servers, which enhances the functionality of the entire network.

At the request of both Riverside County Sheriff and Cal Fire, PSEC increased the Radio ID user license count by 142 resulting in additional support costs of \$15,044.23 for fiscal years 18/19, 19/20 and 20/21.

Impact on Citizens and Businesses

This agreement provides software support and maintenance services for the Radio IP software that is used by Sheriff and Fire to receive CAD messages wirelessly across the PSEC and cellular networks. There is no negative impact on residents or businesses in the County.

SUPPLEMENTAL:

Additional Fiscal Information

Annual Cost breakdown:

Calendar Year Jan. 1-Dec. 31:	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Approved	\$74,819.30	\$77,063.88	\$79,375.80	\$81,757.08	\$84,209.80	\$397,225.86

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Annual Cost:						
Requested Increase:	\$ 0	\$ 0	\$ 6,205.14	\$ 4,353.74	\$ 4,485.35	\$ 15,044.23
Revised Annual Cost:	\$74,819.30	\$77,063.88	\$85,580.94	\$86,110.82	\$88,695.15	\$412,270.09

Contract History and Price Reasonableness

On March 7, 2017 (agenda item 3.69) the Board of Supervisors approved a five-year service agreement with Radio IP for Multi-IP software support and maintenance services. The County of Riverside negotiated a minimal price increase of 3% annually. The cost for the added licenses is in line with the cost in the original contract.

ATTACHMENTS:

1. Amendment No. 1 with Radio IP Software Inc.


Tina Grande, Assistant Purchasing Director 3/27/2020


Venus Brambila 3/30/2020


Gregory L. Priamos, Director County Counsel 3/27/2020

COUNTY OF RIVERSIDE
 AMENDMENT NO. 1 TO THE
 MULT-IP SOFTWARE MAINTENANCE, SUPPORT and UPGRADES
 AGREEMENT
 WITH
 RADIO IP SOFTWARE CORP.

Original Contract Term: 3/7/2017 through 12/31/2021
 Original Contract ID: PEARC-92004-002-12/21
 Original Maximum Contract Amount: \$397,225.86
 Amended Contract Amount: \$412,270
 Effective Date of Amendment: 01/31/2020

This Amendment No. 1 to the Software Maintenance Agreement for Multi-IP Software Support and Maintenance Services for Public Safety Enterprise Communications (PSEC) ("First Amendment") is entered into by and between the County of Riverside ("COUNTY"), a political subdivision of the State of California, and Radio IP Software Corp. ("CONTRACTOR"), a Florida corporation, sometimes collectively referred to as the "Parties".

RECITALS

WHEREAS, the COUNTY entered into the Software Maintenance Agreement for Multi-IP Software Support and Maintenance Services with Radio IP Software, Inc., effective March 7, 2017, Agenda Item 3.69, Contract #PEARC-92004-002-12/21 (the "Agreement"), pursuant to which CONTRACTOR provides Multi-IP Software Support and Maintenance Services for PSEC; and

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement to correct the party name and increase the annual amount for Years 3, 4 and 5.

NOW, THEREFORE, for good and valuable consideration the receipt and adequacy of which is hereby acknowledged, the Parties agree to amend the Agreement as follows:

1. The above recitals are true and correct and are incorporated herein by reference.
2. Any and all references to "Radio IP Software, Inc." or "CONTRACTOR" in the Agreement shall mean "Radio IP Software Corp."
3. The table in subsection B3 of Exhibit B, Payment Provisions ("Annual Cost") is hereby deleted in its entirety and replaced with the following:

Contract Year and Period of Performance	Previous Year and Total Annual Cost	Annual uplift @ 3%	Total Annual Cost	Increase for support	Revised Total Amount
Year 1: 1/1/2017 - 12/31/2017	-	-	\$74,819.30	-	
Year 2: 1/1/2018 - 12/31/2018	Year 1 - \$74,819.30	\$2,244.58	\$77,063.88	-	
Year 3: 1/1/2019 - 12/31/2019	Year 2 - \$77,063.88	\$2,311.92	\$79,375.80	\$6,205.14	\$85,580.94
Year 4: 1/1/2020 - 12/31/2020	Year 3 - \$79,375.80	\$2,381.28	\$81,757.08	\$4,353.74	\$86,110.82
Year 5: 1/1/2021 - 12/31/2021	Year 4 - \$81,757.08	\$2,452.72	\$84,209.80	\$4,485.35	\$88,695.15

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4. Capitalized Terms/Amendment to Prevail. Unless defined herein or the context requires otherwise, all capitalized terms herein shall have the meaning defined in the Agreement, as heretofore amended. The provisions of this Amendment No. 1 shall prevail over any inconsistency or conflicting provisions of the Agreement, as heretofore amended, and shall supplement the remaining provisions thereof.

5. Miscellaneous. Except as amended or modified herein, all the terms of the Agreement shall remain in full force and effect and shall apply with the same force and effect. Time is of the essence in this Amendment No. 1 and all of their respective provisions. Subject to the provisions of the Agreement as to assignment, the agreements, conditions and provisions herein contained shall apply to and bind the heirs, executors, administrators, successors and assigns of the parties hereto. If any provisions of this Amendment No. 1 shall be determined to be illegal or unenforceable, such determination shall not affect any other provision of the Agreement and all such other provisions shall remain in full force and effect. The language in all parts of the Agreement shall be construed according to its normal and usual meaning and not strictly for or against either COUNTY or CONTRACTOR.

6. Effective Date. This First Amendment shall not be binding or consummated until it is fully executed by the Parties.

7. All other terms and conditions of the Agreement not modified herein shall remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this First Amendment.

COUNTY OF RIVERSIDE, a political
subdivision of the State of California

By: _____

V. Manual Perez, Chairman
Board of Supervisors

Dated: _____

APR 07 2020

RADIO IP SOFTWARE CORP., a Florida
Corporation

By: _____

Roch Tremblay
Chief Operating Officer

Dated: _____

APPROVED AS TO FORM:

Gregory P. Priamos
County Counsel

By: _____

Susanna N. Oh
Deputy County Counsel

Form #116-310 Revision Date: 04/18/2019
RCIT 3450 14th Street, Riverside, CA 92501

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ATTEST:

KECIA H. HARPER, Clerk

By: _____

DEPUTY