

MINUTES OF THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



**3.55**  
(MT 13311)

(1)

On motion of Supervisor Spiegel, seconded by Supervisor Hewitt and duly carried, IT WAS ORDERED that the recommendation from the Sheriff Department regarding approval of Amendment No. 5 to the Inmate Telephone Services Agreement with Securus Technologies, Inc to Provide Inmate Telephone Service in the County Detention Facilities for Five additional Years, All Districts, is approved as recommended.

Roll Call:

Ayes: Spiegel, Washington, Perez and Hewitt  
Nays: None  
Absent: Jeffries

(2)

On Motion of Supervisor Perez, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter be reconsidered.

Roll Call:

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt  
Nays: None  
Absent: None

I hereby certify that the foregoing is a full true, and correct copy of an order made and entered on August 25, 2020 of Supervisors Minutes.

WITNESS my hand and the seal of the Board of Supervisors  
Dated: August 25, 2020  
Kecia R. Harper, Clerk of the Board of Supervisors, in  
and for the County of Riverside, State of California.

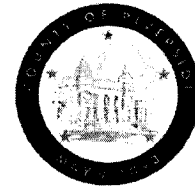
(seal)

By: Deirdre Bayle Deputy

AGENDA NO.  
**3.55**

xc: Sheriff

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.55  
(ID # 13311)**

**MEETING DATE:**  
Tuesday, August 25, 2020

**FROM:** SHERIFF-CORONER-PA:

**SUBJECT:** SHERIFF-CORONER-PA: Approve Amendment No. 5 to the Inmate Telephone Services Agreement with Securus Technologies, Inc to Provide Inmate Telephone Service in the County Detention Facilities for Five additional Years, All Districts, [Total Cost \$0], 100% Inmate Welfare Fund.

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Approve Amendment No. 5 to the Professional Services Agreement with the Securus Technologies, Inc for Inmate Telephone Services to extend the contract for an additional five (5) years through October 31, 2026, with the option to renew for two (2) one-year renewal periods, ending October 31, 2028, by written amendment, and authorize the Chairman of the Board to sign the Amendment on behalf of the County; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance 459, based on the availability of fiscal funding and as approved by County Counsel to: (a) sign amendments that the options of the original agreement including modifications of the scope of services that stay within the intent of said agreement; and (b) sign amendments to the compensation provisions that do not exceed the sum total of 10% of the total aggregate cost of the contract.

**ACTION: Policy**

  
Robert Gunzel, Assistant Sheriff 8/18/2020

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**MINUTES OF THE BOARD OF SUPERVISORS**

(3)

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez, and Hewitt  
Nays: None  
Absent: None  
Date: August 25, 2020  
xc: Sheriff

Kecia R. Harper  
Clerk of the Board

By:   
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

<b>FINANCIAL DATA</b>	<b>Current Fiscal Year:</b>	<b>Next Fiscal Year:</b>	<b>Total Cost:</b>	<b>Ongoing Cost</b>
COST	\$ 0	\$ 0	\$ 0	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
<b>SOURCE OF FUNDS: 100% Inmate Welfare Fund</b>			<b>Budget Adjustment: No</b>	
			<b>For Fiscal Year: 20/21-28/29</b>	

**C.E.O. RECOMMENDATION:** Approve

**BR: 21-012**

**Prev. Agn. Ref.: 7/23/2019; #3.53**

**BACKGROUND:**

**Summary**

The Sheriff's Department is committed to providing reliable and secure telephone services to inmates at the lowest possible cost to inmates and their families. On July 21, 2015 (agenda item 3-47) the Board of Supervisors approved a five-year contract with Securus Technologies for the automated telephone services for inmates at the five County adult detention facilities. Securus was selected for offering the most inclusive telephone services, and offering the lowest call rates, with annual savings to the inmates and their families of approximately \$500,000, lower than the next lowest bidder.

In calendar year 2019, the inmates used this system to complete approximately 1,918,475 calls totaling 16,861,997 minutes. The average daily inmate population is currently in excess of 3,500 inmates. Riverside County books in approximately 50,000 inmates annually.

The Riverside County Sheriff's Department seeks approval of Amendment 5 to the Securus Technologies, Inc. Agreement to extend the contract for an additional five (5) years through October 31, 2026, with the option to renew for two (2) one-year renewal periods, by written amendment, unless terminated earlier.

The request to extend the contract for an additional five (5) years will allow a continuation of service which has served the county well since 2015. The extended contract will provide a budget savings due to the infrastructure that has been established during this last contract term. By remaining with the current vendor, the infrastructure will remain intact and the current policy and procedure will continue. Otherwise a new vendor's contract pricing would be extensive due to the cost of installing new infrastructure and revising policies and procedures to reflect the vendors services.

When the contract was originally established Securus Technologies, Inc. agreed to pay the County a fixed price of \$2,500,000 for the first year of the agreement as follows: \$1 million dollars up-front non-recoverable after the telephone system is successfully installed and operating and 12 monthly installments of \$125,000 beginning the first month, which was deposited into the Inmate Welfare Fund. The Inmate Welfare Fund supports inmate services,

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

such as educational and vocational programs, rehabilitation programs, and programs designed to reduce recidivism.

The baseline for inmate population will continue at 3,750 average daily population for the preceding 12 months from the contract anniversary date of July 21 but tabulated on full calendar months for the preceding July 1 to June 30. For example, if the average daily population for contract year six (July 1, 2020 to June 30, 2021) is 3,825 (2% increase over 3,750), the contract year payment would be \$2,550,000 (2% increase over \$2,500,000). If the average daily population for contract year six is 3,675 (2% decrease below the 3,750), the payment would be \$2,450,000 (2% decrease below \$2,500,000). This yearly amount will be adjusted up or down annually on the original contract execution date, on July 21. The yearly payments will be made in twelve, equal monthly installments beginning with the August payment. Payments will be made on the 5<sup>th</sup> of each month. This money will be deposited in the Inmate Welfare Fund, per the requirements of the California State Penal Code Section 4025 (d). The payment schedule will continue and is projected to increase once the John J. Benoit Detention Center fully opens. Payments are projected at approximately \$13.8 million over the next five years, plus an additional \$7 million should the contract be extended the optional two years, for an overall total of approximately \$21 million.

**Impact on Residents and Businesses**

The request to extend the contract term will provide consistency of service and substantially lower rates to the inmate and their families.

**Contract History and Price Reasonableness**

The initial Professional Service Agreement with Securus Technologies, Inc for inmate telephone services was approved by the Board of Supervisors on July 21, 2015, agenda number 3.47. Since then the contract has been amended four times for the following reasons:

On September 23, 2015, County Purchasing approved amendment number 1 to replace wording in the contract related to reimbursement of user Sheriff's technical support staff and the length of the phone cord.

On July 23, 2019, County Purchasing approved amendment number 2 to extend the terms of the contract by one year through October 31, 2021 and to include Video Relay Services for deaf and hard-of-hearing inmates at no cost to the County.

On September 1, 2019, County Purchasing approved amendment number 3 to delete Notes in Exhibit B and to change the Contractors address.

On November 1, 2019, County Purchasing approved amendment number 4 to amend Exhibit A by adding wording related to vehicle searches and to add wording to Exhibit B relating to allowable fees.


**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

Amendment No. 5 is requesting the extension of the contract thru October 31, 2026, with the option to renew for two (2) one-year renewal periods, by written amendment, unless terminated earlier. Also, agreement language reference Securus Technologies, Inc. will change to Securus Technologies, LLC. There are no changes to the existing fees.

County Counsel has reviewed and approved Amendment No. 5 as to form.

**ATTACHMENTS:**

3 – Amendment No. 5 to the Securus Technologies, Inc Agreement

  
Teresa Summers, Director of Purchasing 8/17/2020

  
Jeff Van Wageningen, County Executive Officer 8/18/2020

  
Gregory V. Priamos, Director County Counsel 8/17/2020

COUNTY OF RIVERSIDE  
AMENDMENT NO. 5 TO THE AGREEMENT  
WITH  
SECURUS TECHNOLOGIES, LLC

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Original Contract Term: 07/21/2015 through 10/31/2021  
Effective Date of Amendment: June 1, 2020  
Original Annual Maximum Contract Amount: \$2,500,000  
Contract ID: SHARC-72554-001-10/20

This Amendment No. 5 to the Professional Service Agreement between the County of Riverside ("COUNTY") and SECURUS TECHNOLOGIES INC. is entered into by and between COUNTY and CONTRACTOR (as defined below), effective June 1, 2020.

WHEREAS, COUNTY and SECURUS TECHNOLOGIES INC entered into that certain Service Agreement for Inmate Telephone Services, effective July 21, 2015 (the "Agreement");

WHEREAS, the Agreement was amended a total of four (4) times to add additional terms, including an extension of the contract term through October 31, 2021;

WHEREAS, the parties now desire to amend the Agreement for the fifth time to amend Section 2 of the Agreement and the name change of SECURUS TECHNOLOGIES INC to SECURUS TECHNOLOGIES, LLC ("CONTRACTOR").

NOW THEREFORE, for good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The above recitals are true and correct and are incorporated herein by reference.
2. Section 2.1 ("Period of Performance") is amended by deleting the first sentence and replacing it with the following: "This Agreement shall be effective upon signature of this Agreement by both parties and continues in effect through October 31, 2026, with the option to renew for two (2) one-year renewal periods, by written amendment, unless terminated earlier."
3. Any and all references in the Agreement to "SECURUS TECHNOLOGIES INC" and "CONTRACTOR" shall mean SECURUS TECHNOLOGIES, LLC.
4. All other terms and conditions of the Agreement not modified herein shall remain unchanged.

**IN WITNESS WHEREOF**, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

[Signature page to follow.]

COUNTY OF RIVERSIDE  
AMENDMENT NO. 5 TO THE AGREEMENT  
WITH  
SECURUS TECHNOLOGIES, LLC

COUNTY OF RIVERSIDE, a political  
subdivision of the State of California

By: V. M. Lopez  
V. Manuel Perez,  
Chairman, Board of Supervisor  
Dated: AUG 25 2020

SECURUS TECHNOLOGIES, LLC  
a Delaware limited liability company

By: RR  
Russell Roberts  
Chief Growth Officer  
Dated: 7/1/2020

APPROVED AS TO FORM:  
Gregory P. Priamos  
County Counsel

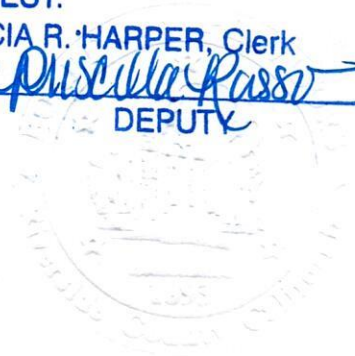
By: Susanna Oh  
Susanna Oh,  
Deputy County Counsel



ATTEST:

KECIA R. HARPER, Clerk

By: Miscella Passo  
DEPUTY



COUNTY OF RIVERSIDE  
AMENDMENT NO. 5 TO THE AGREEMENT  
WITH  
SECURUS TECHNOLOGIES, LLC

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**COUNTY OF RIVERSIDE**, a political  
subdivision of the State of California

By: \_\_\_\_\_  
V. Manuel Perez,  
Chairman, Board of Supervisor  
Dated: \_\_\_\_\_

**SECURUS TECHNOLOGIES, LLC**  
a Delaware limited liability company

By: RR  
Russell Roberts  
Chief Growth Officer  
Dated: 7/1/2020

APPROVED AS TO FORM:

Gregory P. Priamos  
County Counsel

By: \_\_\_\_\_  
Susanna Oh,  
Deputy County Counsel

