

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.56
(ID # 13312)**

MEETING DATE:
Tuesday, August 25, 2020

FROM: SHERIFF-CORONER-PA:

SUBJECT: SHERIFF-CORONER-PA: Ratification and Approval of Amendment No. 4 to the Professional Services Agreement with Keefe Group, LLC to Provide Inmate Commissary Service in the County Detention Facilities for additional five years, All Districts, [Total Cost \$0], 100% Inmate Welfare Fund.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve Amendment No. 4 to the Professional Services Agreement with the Keefe Group, LLC for Inmate Commissary Services to extend the contract for an additional five (5) years through November 30, 2026, with the option for two (2) one-year renewal periods, by written amendment, unless terminated earlier, and authorize the Chairman of the Board to sign the Amendment on behalf of the County; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance 459, based on the availability of fiscal funding and as approved by County Counsel to: (a) sign amendments that the options of the original agreement, including modifications of the scope of services that stay within the intent of said agreement; and (b) sign amendments to the compensation provisions that do not exceed the sum total of 10% of the total aggregate cost of the contract.

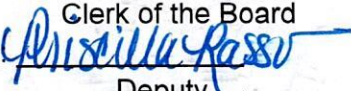
ACTION: Policy


Robert Gunzel, Assistant Sheriff 8/18/2020

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Hewitt and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: Jeffries
Date: August 25, 2020
xc: Sheriff

Kecia R. Harper
Clerk of the Board
By 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 0	\$ 0	\$ 0	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: 100% Inmate Welfare Fund			Budget Adjustment: No	
			For Fiscal Year: 20/21 – 28/29	

C.E.O. RECOMMENDATION: Approve

BR: 21-011

Prev. Agn. Ref.: 10/25/2016; #3.21

BACKGROUND:

Summary

The Riverside County Sheriff's Department requires an independent contractor who can provide inmate commissary services for the five separate adult detention facilities within the County of Riverside. The County jail system intakes approximately 50,000 inmates annually among the five individual detention facilities. The contractor is responsible for the purchasing, receiving, and storing of all commissary products offered and supply items necessary for ordering, assembly, preparation, and distribution to meet the needs of the inmate population during the specified contract period.

The contractor provides a "Bag-in" commissary service that includes goods such as food, candy, dried coffee, pre-paid inmate phone time, and hygiene items sold and delivered to the inmates twice a week.

The Riverside County Sheriff's Department seeks approval of Amendment 4 to the Keefe Group, Keefe Commissary Network Agreement to extend the contract for an additional five (5) years through November 30, 2026, with the option to renew for two (2) one-year renewal periods, by written amendment, unless terminated earlier.

The request to extend the contract for an additional five (5) years will allow a continuation of service which has served the county well since 2005. Additionally, the extended contract will provide a budget savings due to the infrastructure that has been established during this last contract term. By remaining with the current vendor, the infrastructure will remain intact and the current policy and procedure will continue. If another vendor was selected, the contract price would be extensive due to the cost of installing that vendors infrastructure and revising policies and procedures to reflect the vendors services.

When the contract was originally established, Keefe Group, LLC. agreed to pay the County a service fee for the rights to provide Commissary Services as defined herein equal to 45.3% of adjusted gross sales or a Minimum Annual Guarantee (MAG) of \$1,500,000, whichever is

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

greater, for the first year of this contract. The second and subsequent years' payments were prorated according to a baseline inmate population of 3,820 which was the average daily population for the preceding calendar year. The yearly payments were received in twelve equal monthly installments.

With this extension the fifth and subsequent years' payments will be prorated according to a baseline inmate population of 3,750 average daily population for the proceeding calendar year. For example, given a MAG of \$1,500,000 and calendar year 2019 average jail population of 3,825 (2% increase over the baseline average population of 3,750), the sixth contract year payments will be \$1,530,000 (2% increase over \$1,500,000). If in calendar year 2020, the average daily population is 3,675 (2% below the baseline average population of 3,750), the seventh contract year payments will be the MAG of \$1,500,000. The yearly amount will be adjusted up or down annually on the contract execution date according to the Baseline Average Daily Population (ADP) of 3,750. Each year of contract, the CONTRACTOR will pay the COUNTY the MAG of \$1,500,000 or 45.3% Commissions of adjusted gross sales, whichever is higher. This money will be deposited into the Inmate Welfare Fund, per the requirements of the California State Penal Code Section 4025 (d). The payment schedule will continue and is projected to increase once the John J. Benoit Detention Center fully opens. Payments are projected at approximately \$7.5 million over the next five years, plus an additional \$3 million should the contract be extended the optional two years, for an overall total of approximately \$10.5 million at the MAG amount.

The MAG and any commissions will be deposited directly into the Inmate Welfare Fund account per the requirement of the California State Penal Code Section 402.5 (b). The Inmate Welfare fund supports inmate services, such as educational and vocational programs, rehabilitation programs, and programs designed to reduce recidivism.

Impact on Residents and Businesses

The request to extend the contract term will provide consistency of service and substantially cheaper goods than the general consumer pays.

In Riverside County, the cost to purchase items through its commissary provider is substantially cheaper than what the general consumers pays for similar goods and services. For example, Keefe Group, LLC charges \$1.43 for a Snicker® brand candy bar, which includes delivery to the customer. In comparison, Amazon charged between \$4.05 - \$6.88 including free shipping, or \$0.50 plus \$7.38 shipping; and Instacart (delivery areas vary) range from \$0.99 to \$1.39, plus delivery charge (\$3.99 plus a "driver tip") and a \$10 minimum order applied.

Contract History and Price Reasonableness

The initial Professional Service Agreement with Keefe Group, LLC, for Inmate Commissary Services was approved by the Board of Supervisors on October 6, 2016, agenda number 3.21. Since then the contract has been amended three times for the following reasons:

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On April 31, 2017, County Purchasing approved amendment number 1 to allow family members to purchase \$30 of commissary products once a week for incarcerated individuals.

On January 2, 2019, County Purchasing approved amendment number 2 to increase the amount inmates can order from \$30 to \$40. Additionally, the amendment number 2 replaced the table titled "Proposed Commissary Menu – Year 3 Pricing" which increased the menu prices by 5%.

On December 1, 2019, County Purchasing approved amendment number 3 to revise the delivery requirements and include wording regarding vehicle and staff searches when entering jail facilities.

Amendment No. 4 is requesting the extension of the contract thru November 30, 2026 with the option to renew for two one-year renewal periods, by written amendment, unless terminated earlier, and adjust the average daily population from 3,820 to 3,750 to be more in line with the current average daily population. The amount inmates can spend will also be increased from \$40 to \$60 per week. In addition, the deposit fees and menu pricing are amended to reflect a 5% increase. The Deposit Services Fee Structure covers the online support service, which has not had an increase in over four (4) years, and this will be the first increase. The increase to the food menu is due to the cost of food increasing, which is in line with the current market as prices for food and raw materials that have increased in many product categories.

County Counsel has reviewed and approved Amendment No. 4 as to form.

ATTACHMENTS:

3 – Amendment No. 4 to Keefe Group, LLC Agreement


Teresa Summers, Director of Purchasing 8/18/2020


Jeff Van Wageningen, Assistant CEO / Public Safety 8/18/2020


Gregory V. Priamos, Director County Counsel 8/17/2020

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KEEFE GROUP, LLC

Original Contract Term:	10/25/2016 through 11/30/2021
Effective Date of Amendment:	June 1, 2020
Original Annual Maximum Contract Amount:	\$1,500,000
Contract ID:	SHARC-96115-003-11/23

This Amendment No. 4 to the Professional Service Agreement between the County of Riverside (COUNTY) and KEEFE GROUP, LLC (CONTRACTOR) is entered into by and between COUNTY and CONTRACTOR, effective June 1, 2020.

WHEREAS, COUNTY and CONTRACTOR entered into that certain Professional Service Agreement for Jail Commissary Services, effective October 25, 2016 (the "Agreement");

WHEREAS, the Agreement was first amended in April of 2017 a second time on January 2, 2019, and a third time on December 1, 2019; and

WHEREAS, the parties now desire to amend the Agreement for a fourth time.

NOW THEREFORE, for good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The above recitals are true and correct and are incorporated herein by reference.
2. Section 2 ("Period of Performance") is amended by deleting the first sentence and replacing it with the following: "This agreement shall be effective upon signature of this Agreement by both parties and continues in effect through November 30, 2026, with the option to renew for two (2) one-year renewal periods, by written amendment, unless terminated earlier."
3. Section 3 ("Compensation") section 3.2 is amended by modifying the first sentence for the second, third- and fourth-years and adding an additional paragraph for the fifth and subsequent years with the following language to subsection 3.2:

"The second, third- and fourth-years' payments will be prorated according to a baseline inmate population of 3,820 average daily population for the proceeding calendar year."

"The fifth and subsequent years' payments will be prorated according to a baseline inmate population of 3,750 average daily population for the proceeding calendar year. For example, given a MAG of \$1,500,000 and calendar year 2019 average jail population of 3,825 (2% increase over the baseline average population of 3,750), the sixth contract year payments will be \$1,530,000 (2% increase over \$1,500,000). If in calendar year 2020, the average daily population is 3,675 (2% below the baseline average population

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KEEFE GROUP, LLC

of 3,750), the seventh contract year payments will be the MAG of \$1,500,000. In essence, the yearly amount will be adjusted up or down annually on the contract execution date according to the Baseline Average Daily Population (ADP) of 3,750. Each year of contract, the CONTRACTOR will pay the COUNTY the MAG of \$1,500,000 or 45.3% Commissions of adjusted gross sales, whichever is higher.”

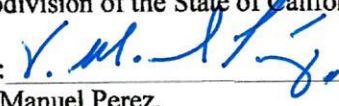
4. Section 8, subsection G. of Exhibit A is deleted in its entirety and replaced with the following: “Inmates may order a maximum of sixty dollars (\$60.00) of commissary product plus a maximum sixty dollars (\$60.00) of prepaid phone time per commissary purchase (six ten dollar increments). Friends and family may order a maximum of sixty dollars (\$60.00) of commissary products once a week.”
5. Section 10., subsection A. (Price Menu) of Exhibit A is deleted in its entirety and replaced with the following: “All inmates who have money in their account are eligible to participate in the commissary system. Inmates may order a maximum of sixty dollars (\$60.00) of commissary product and sixty dollars (\$60.00) of pre-paid phone time per commissary purchase. Inmates are allowed to order commissary twice a week. Friends and family may also order a maximum of \$60.00 of commissary products once a week.”
6. Exhibit B “DEPOSIT SERVICES” schedule of fees table under “Deposit Services Fee Structure” is deleted in its entirety and replaced with the table in the attached Attachment 1-A.
7. The table titled “ATTACHMENT 1 Proposed Commissary Menu - Pricing” of Exhibit B is deleted in its entirety and replaced with the table in the attached Attachment 1-B.
8. All other terms and conditions of the Agreement not modified herein shall remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.


[Signature page to follow.]

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KEEFE GROUP, LLC

COUNTY OF RIVERSIDE, a political
subdivision of the State of California

By: 
V. Manuel Perez,
Chairman, Board of Supervisor
Dated: AUG 25 2020

KEEFE GROUP, LLC

By: 
John Puricelli
Executive VP/General Manager
Dated: 8/27/20

APPROVED AS TO FORM:

Gregory P. Priamos
County Counsel

By: 
Susanna Oh,
Deputy County Counsel

ATTEST:


KECIA R. HARPER, Clerk
By: 
DEPUTY

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KEEFE GROUP, LLC

COUNTY OF RIVERSIDE, a political
subdivision of the State of California

By: _____
V. Manuel Perez,
Chairman, Board of Supervisor
Dated: _____

KEEFE GROUP, LLC

By:  _____
John Puricelli
Executive VP/General Manager
Dated: 8/2/20

APPROVED AS TO FORM:
Gregory P. Priamos
County Counsel

By: _____
Susanna Oh,
Deputy County Counsel

COUNTY OF RIVERSIDE
 AMENDMENT NO. 4 TO THE AGREEMENT
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**Attachment 1-A
 DEPOSIT SERVICES**

Deposit Services Fee Structure

Deposit Method and Range		Current Fees	Year 5	Year 8	Year 10	Year 12
Web	\$0.01-\$19.99	\$2.95	\$3.10	\$3.26	\$3.42	\$3.60
Web	\$20.00-\$99.99	\$5.95	\$6.25	\$6.56	\$6.89	\$7.23
Web	\$100.00-\$200.00	\$7.95	\$8.35	\$8.77	\$9.21	\$9.67
Phone	\$0.01-\$19.99	\$3.95	\$4.15	\$4.36	\$4.58	\$4.81
Phone	\$20.00-\$99.99	\$6.95	\$7.30	\$7.67	\$8.05	\$8.45
Phone	\$100.00-\$200.00	\$8.95	\$9.40	\$9.87	\$10.36	\$10.88
Kiosk Cash	\$0.01-\$20.00	\$1.00	\$1.05	\$1.10	\$1.16	\$1.22
Kiosk Cash	\$20.01-\$40.00	\$2.00	\$2.10	\$2.21	\$2.32	\$2.44
Kiosk Cash	\$40.01-\$200.00	\$3.00	\$3.15	\$3.31	\$3.48	\$3.65

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Attachment 1-B
Commissary Menu Pricing – Years 5-12

ITEM#	Product Description	Current price	5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
			year 5	year 6	year 7	year 8	year 9	year 10	year 11	year 12
1	CRAWFORD SHAMPOO BALSAM & PROTEIN 4 OZ	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
2	CRAWFORD CONDITIONER BALSAM & PROTEIN 4 OZ	\$0.93	\$0.98	\$1.01	\$1.03	\$1.06	\$1.08	\$1.11	\$1.14	\$1.17
20	CRAWFORD SHAMPOO DANDRUFF RINSE 4 OZ	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
20	CRAWFORD SHAMPOO DANDRUFF RINSE 4 OZ	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
48	SOFTEE CONDITIONER COCONUT OIL 5 OZ	\$2.04	\$2.14	\$2.19	\$2.25	\$2.30	\$2.36	\$2.42	\$2.48	\$2.54
50	SOFTEE HAIR DRESS BERGAMOT 5 OZ	\$2.04	\$2.14	\$2.19	\$2.25	\$2.30	\$2.36	\$2.42	\$2.48	\$2.54
51	SOFTEE CONDITIONER BERGAMOT 5 OZ	\$1.88	\$1.97	\$2.02	\$2.07	\$2.13	\$2.18	\$2.23	\$2.29	\$2.35
55	PRO GLO POMADE GEL 4 OZ	\$1.31	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56	\$1.60	\$1.64
118	POWER UP ANTIPERSPIRANT DEODORANT ROLL ON FORCE 3 OZ	\$2.42	\$2.54	\$2.60	\$2.66	\$2.73	\$2.80	\$2.87	\$2.94	\$3.01
200	NEW DAY BABY POWDER CORNSTARCH 4 OZ	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
210	CRAWFORD LOTION SKIN CARE 4 OZ	\$1.06	\$1.11	\$1.14	\$1.17	\$1.20	\$1.23	\$1.26	\$1.29	\$1.32
215	CRAWFORD LOTION COCOA BUTTER 4 OZ	\$1.06	\$1.11	\$1.14	\$1.17	\$1.20	\$1.23	\$1.26	\$1.29	\$1.32
250	CAREALL HYDROCORTISONE CREAM MAX STRENGTH 1% 1 OZ	\$1.82	\$1.91	\$1.96	\$2.00	\$2.05	\$2.11	\$2.16	\$2.21	\$2.27
251	ATHLETE FT CREAM 1% TOLNAFTATE .5 OZ	\$1.56	\$1.64	\$1.68	\$1.73	\$1.77	\$1.81	\$1.86	\$1.91	\$1.95
321	MAGIC SHAVE SHAVE CREAM BALD HEAD SMOOTH 6 OZ	\$3.31	\$3.47	\$3.56	\$3.65	\$3.74	\$3.83	\$3.93	\$4.03	\$4.13
331	PROTECTION SHAVE CREAM BRUSHLESS 7 OZ	\$3.48	\$3.65	\$3.74	\$3.83	\$3.93	\$4.03	\$4.13	\$4.23	\$4.34
397	NEXT 1 SOAP COCOA BUTTER BAR 5 OZ	\$1.56	\$1.64	\$1.68	\$1.73	\$1.77	\$1.81	\$1.86	\$1.91	\$1.95
400	IRISH SPRING SOAP ORIGINAL SCENT 3.2 OZ	\$2.68	\$2.81	\$2.88	\$2.95	\$3.03	\$3.10	\$3.18	\$3.26	\$3.34
424	NEXT 1 SOAP MOISTURIZING BAR 5 OZ	\$1.56	\$1.64	\$1.68	\$1.73	\$1.77	\$1.81	\$1.86	\$1.91	\$1.95
426	NEXT 1 SOAP ANTIBACTERIAL SPORT BAR 5 OZ	\$1.56	\$1.64	\$1.68	\$1.73	\$1.77	\$1.81	\$1.86	\$1.91	\$1.95
440	DOVE SOAP MOISTURIZING BEAUTY BAR 3.17 OZ	\$3.63	\$3.81	\$3.91	\$4.01	\$4.11	\$4.21	\$4.32	\$4.42	\$4.53
444	NEUTRAGENA SOAP FACIAL BAR 3.5 OZ	\$6.25	\$6.56	\$6.72	\$6.89	\$7.06	\$7.24	\$7.42	\$7.61	\$7.80
490	SOAP DISH HINGED	\$0.68	\$0.72	\$0.73	\$0.75	\$0.77	\$0.79	\$0.81	\$0.83	\$0.85
500	MOUTHWASH ORAL HEALTH RINSE 8 OZ	\$1.44	\$1.51	\$1.55	\$1.59	\$1.63	\$1.67	\$1.71	\$1.75	\$1.80
530	TOOTHPASTE GEL FRESH MINT 4 OZ TUBE GREEN	\$2.18	\$2.29	\$2.35	\$2.41	\$2.47	\$2.53	\$2.59	\$2.66	\$2.73
544	FLOSS LOOPS MINT 30 PK	\$5.31	\$5.58	\$5.72	\$5.86	\$6.01	\$6.16	\$6.31	\$6.47	\$6.63
557	TOOTHBRUSH ANTISHANK	\$0.18	\$0.19	\$0.19	\$0.20	\$0.20	\$0.21	\$0.21	\$0.22	\$0.22
583	MOORE MEDICAL IBUPROFEN 200 MG 2 PK	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.37	\$0.37	\$0.38	\$0.39
614	ACETAMINOPHEN NON ASPIRIN REGULAR 325MG 2 PK	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.37	\$0.37	\$0.38	\$0.39
642	ROLAIDS ANTACID REGULAR STRENGTH	\$1.88	\$1.97	\$2.02	\$2.07	\$2.13	\$2.18	\$2.23	\$2.29	\$2.35
671	COUGH DROPS CHERRY 30 CT	\$2.18	\$2.29	\$2.35	\$2.41	\$2.47	\$2.53	\$2.59	\$2.66	\$2.73
675	HALLS COUGH DROPS MENTHOLYPTUS 9 CT ROLL	\$0.94	\$0.98	\$1.01	\$1.03	\$1.06	\$1.09	\$1.11	\$1.14	\$1.17
680	MASON NATURALS MULTIVITAMIN NO IRON 100 CT	\$4.20	\$4.41	\$4.52	\$4.63	\$4.75	\$4.87	\$4.99	\$5.11	\$5.24
681	MASON NATURALS MULTIVITAMIN W/IRON 100 CT	\$4.46	\$4.69	\$4.80	\$4.92	\$5.05	\$5.17	\$5.30	\$5.43	\$5.57
760	NEW DAY COTTON SWAB 100 CT	\$1.19	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38	\$1.41	\$1.44	\$1.48
773	TAMPAX TAMPON REGULAR FLUSHABLE	\$2.25	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.74	\$2.80
800	COMB 5 IN	\$0.06	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.08	\$0.08
821	BRUSH PALM	\$0.75	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86	\$0.89	\$0.91	\$0.93
855	PONY OH TERRY CLOTH	\$0.19	\$0.20	\$0.20	\$0.21	\$0.21	\$0.22	\$0.22	\$0.23	\$0.24
935	RAZOR SECURITY	\$0.81	\$0.85	\$0.87	\$0.89	\$0.91	\$0.94	\$0.96	\$0.98	\$1.01
1001	POSTAGE STAMPED ENV LARGE	\$0.62	\$0.65	\$0.67	\$0.68	\$0.70	\$0.72	\$0.74	\$0.75	\$0.77
1010	UNISOURCE ENV #10 BOX WHITE	\$0.05	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.07
1015	ENV NO CLASP 9.5 X 12.5	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.37	\$0.37	\$0.38	\$0.39
1060	TOPS PAPER RULED PAD 8.5 X 11 50	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
1070	TOPS PAPER SKETCH PAD 8.5 X 11 50 SHEET	\$1.25	\$1.31	\$1.34	\$1.38	\$1.41	\$1.45	\$1.48	\$1.52	\$1.56
1080	ROSE ART COLORED PENCILS 24 CT 3.5 IN	\$4.77	\$5.01	\$5.13	\$5.26	\$5.39	\$5.52	\$5.66	\$5.80	\$5.95
1086	WEBSTER DICTIONARY POCKET	\$2.50	\$2.62	\$2.69	\$2.76	\$2.83	\$2.90	\$2.97	\$3.04	\$3.12
1087	WEBSTER DICTIONARY ENGLISH SPANISH	\$2.92	\$3.07	\$3.14	\$3.22	\$3.30	\$3.39	\$3.47	\$3.56	\$3.65

RFP# SHARC 283
 BOS agenda # 3-21; 10/25/2016
 Form #116-311 Revision Date: 01/13/2016

COUNTY OF RIVERSIDE
 AMENDMENT NO. 4 TO THE AGREEMENT
 WITH
 KEEFE GROUP, LLC

ITEM#	Product Description	Current price	5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
			year 5	year 6	year 7	year 8	year 9	year 10	year 11	year 12
1101	GALLANT BIRTHDAY CARD JUVENILE	\$0.93	\$0.98	\$1.01	\$1.03	\$1.06	\$1.08	\$1.11	\$1.14	\$1.17
1103	GALLANT BIRTHDAY CARD PAPER	\$0.93	\$0.98	\$1.01	\$1.03	\$1.06	\$1.08	\$1.11	\$1.14	\$1.17
1109	GALLANT FRIENDSHIP CARD PAPER	\$0.93	\$0.98	\$1.01	\$1.03	\$1.06	\$1.08	\$1.11	\$1.14	\$1.17
1120	GALLANT THANK YOU CARD	\$0.93	\$0.98	\$1.01	\$1.03	\$1.06	\$1.08	\$1.11	\$1.14	\$1.17
1121	GALLANT SEASONAL GREETING CARD 1/EA	\$0.63	\$0.66	\$0.68	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79
1300	AVIATOR PLAYING CARDS POKER	\$2.89	\$3.03	\$3.11	\$3.19	\$3.26	\$3.35	\$3.43	\$3.52	\$3.60
1305	AVIATOR PLAYING CARDS PINOCHLE	\$2.89	\$3.03	\$3.11	\$3.19	\$3.26	\$3.35	\$3.43	\$3.52	\$3.60
1415	CUP W/LID 22 OZ	\$0.75	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86	\$0.89	\$0.91	\$0.93
1430	ADVANCED TEXTILES WASHCLOTH 12 IN X 12 IN WHITE	\$0.63	\$0.66	\$0.68	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79
2000	KEEFE COFFEE FREEZE DRIED .053 OZ	\$0.41	\$0.43	\$0.44	\$0.45	\$0.46	\$0.47	\$0.49	\$0.50	\$0.51
2010	KEEFE COFFEE INST 4 OZ	\$4.45	\$4.67	\$4.79	\$4.91	\$5.03	\$5.16	\$5.29	\$5.42	\$5.56
2011	KEEFE FREEZE DRIED COFFEE DECAF COLOMBIAN 3 OZ	\$4.92	\$5.17	\$5.30	\$5.43	\$5.57	\$5.71	\$5.85	\$6.00	\$6.15
2017	MAXWELL HOUSE COFFEE REGULAR 4 OZ	\$5.63	\$5.91	\$6.06	\$6.21	\$6.36	\$6.52	\$6.69	\$6.85	\$7.02
2041	KEEFE DRINK MIX FRENCH VANILLA CAPPUCCINO 8 OZ	\$2.72	\$2.86	\$2.93	\$3.00	\$3.08	\$3.15	\$3.23	\$3.31	\$3.39
2070	KEEFE HOT COCOA SS. 8 OZ	\$0.46	\$0.49	\$0.50	\$0.51	\$0.52	\$0.54	\$0.55	\$0.56	\$0.58
2071	KEEFE HOT COCOA REGULAR 10 OZ	\$1.71	\$1.79	\$1.84	\$1.89	\$1.93	\$1.98	\$2.03	\$2.08	\$2.13
2283	KEEFE COFFEE COLOMBIAN BLEND 3 OZ	\$4.92	\$5.17	\$5.30	\$5.43	\$5.57	\$5.71	\$5.85	\$6.00	\$6.15
2664	VELVEETA MACARONI & CHEESE ORIGINAL 3 OZ	\$1.73	\$1.82	\$1.86	\$1.91	\$1.96	\$2.01	\$2.06	\$2.11	\$2.16
2666	VELVEETA RICE CHEESEY 2 OZ	\$1.16	\$1.21	\$1.24	\$1.27	\$1.31	\$1.34	\$1.37	\$1.41	\$1.44
2667	VELVEETA RICE SPICY CHEESE 2 OZ	\$1.16	\$1.21	\$1.24	\$1.27	\$1.31	\$1.34	\$1.37	\$1.41	\$1.44
2668	VELVEETA REFRIED BEANS CHEESEY 4 OZ	\$1.68	\$1.76	\$1.81	\$1.85	\$1.90	\$1.95	\$2.00	\$2.05	\$2.10
2669	VELVEETA REFRIED BEANS SPICY CHEESEY 4 OZ	\$2.19	\$2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.61	\$2.67	\$2.74
2670	VELVEETA BEANS & RICE SPICY CHEESEY 4 OZ	\$1.91	\$2.01	\$2.06	\$2.11	\$2.16	\$2.21	\$2.27	\$2.33	\$2.39
2725	KELLOGGS POP TARTS TOASTER PASTRIES BROWN SUGAR CINNAMON	\$1.04	\$1.09	\$1.12	\$1.15	\$1.18	\$1.20	\$1.23	\$1.27	\$1.30
2737	FRITOS CORN CHIPS CHILI CHEESE 2 OZ 64/CS BAG	\$1.27	\$1.33	\$1.37	\$1.40	\$1.44	\$1.47	\$1.51	\$1.55	\$1.59
3019	TAPATIO HOT SAUCE PKT	\$0.22	\$0.23	\$0.24	\$0.24	\$0.25	\$0.26	\$0.26	\$0.27	\$0.28
3030	MARKET SQUARE COOKIES VANILLA CREMES 6 OZ	\$1.73	\$1.82	\$1.86	\$1.91	\$1.96	\$2.01	\$2.06	\$2.11	\$2.16
3031	MARKET SQUARE COOKIES ORANGE PINEAPPLE CREMES 6 OZ	\$1.73	\$1.82	\$1.86	\$1.91	\$1.96	\$2.01	\$2.06	\$2.11	\$2.16
3045	MARKET SQUARE COOKIES DUPLEX CREMES 6 OZ	\$1.73	\$1.82	\$1.86	\$1.91	\$1.96	\$2.01	\$2.06	\$2.11	\$2.16
3161	PREMIUM SALTINE CRACKERS CONVENIENCE PK 4 OZ	\$2.26	\$2.37	\$2.43	\$2.49	\$2.55	\$2.62	\$2.68	\$2.75	\$2.82
3193	KELLOGGS POP TARTS TOASTER PASTRIES STRAWBERRY 2 PK	\$1.04	\$1.09	\$1.12	\$1.15	\$1.18	\$1.20	\$1.23	\$1.27	\$1.30
3199	LITTLE DEBBIE BROWNIE CHOC 2.2 OZ	\$0.92	\$0.97	\$0.99	\$1.02	\$1.04	\$1.07	\$1.10	\$1.13	\$1.15
3219	AUSTIN SANDWICH CRACKERS CHEESE ON CHEESE	\$0.94	\$0.98	\$1.01	\$1.03	\$1.06	\$1.09	\$1.11	\$1.14	\$1.17
3222	AUSTIN SANDWICH CRACKERS TOASTED PB	\$0.99	\$1.04	\$1.06	\$1.09	\$1.12	\$1.14	\$1.17	\$1.20	\$1.23
3230	MARKET SQUARE PEANUT BUTTER WAFER 2PK	\$0.87	\$0.92	\$0.94	\$0.96	\$0.99	\$1.01	\$1.04	\$1.06	\$1.09
3231	MARKET SQUARE SNACK CAKE OATMEAL & CREME	\$0.46	\$0.49	\$0.50	\$0.51	\$0.52	\$0.54	\$0.55	\$0.56	\$0.58
3236	MARKET SQUARE CAKE SWISS ROLL	\$0.87	\$0.92	\$0.94	\$0.96	\$0.99	\$1.01	\$1.04	\$1.06	\$1.09
3245	MARKET SQUARE DONUT STICKS	\$0.87	\$0.92	\$0.94	\$0.96	\$0.99	\$1.01	\$1.04	\$1.06	\$1.09
3274	MARKET SQUARE MONSTER HONEY BUN ICED 6 OZ	\$1.73	\$1.82	\$1.86	\$1.91	\$1.96	\$2.01	\$2.06	\$2.11	\$2.16
3559	BRIDGFORD PEPPERONI SLICED 3.5 OZ	\$3.01	\$3.16	\$3.24	\$3.32	\$3.41	\$3.49	\$3.58	\$3.67	\$3.76
4001	MARS M&M PEANUT 1.74 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4004	NESTLE BABY RUTH CANDY BAR CHOC PEANUT 2.1 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4005	BUTTERFINGER CANDY BAR 1.9 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4010	MARS SNICKERS 1.86 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4019	ATKINSON CANDY CHICK-O-STICK .7 OZ	\$0.58	\$0.61	\$0.62	\$0.64	\$0.65	\$0.67	\$0.69	\$0.70	\$0.72
4031	TWIX CANDY BAR REGULAR 1.79 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4032	3 MUSKETEERS CANDY BAR 1.92 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4035	HERSHEY REESEES CANDY BAR PEANUT BUTTER CUPS 1.5 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4056	SQUEEZUM PEANUT BUTTER SQUEEZE 2 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
4135	HERSHEY JOLLY RANCHER CANDY ASSORTED 3.7 OZ	\$1.44	\$1.51	\$1.55	\$1.59	\$1.63	\$1.67	\$1.71	\$1.75	\$1.80

RFP# SHARC 283
 BOS agenda # 3-21; 10/25/2016
 Form #116-311 Revision Date: 01/13/2016

COUNTY OF RIVERSIDE
 AMENDMENT NO. 4 TO THE AGREEMENT
 WITH
 KEEFE GROUP, LLC

ITEM#	Product Description	Current price	5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
			year 5	year 6	year 7	year 8	year 9	year 10	year 11	year 12
4152	SATHERS CANDY ALL-STARS 3.75 OZ	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
4314	KELLOGGS POP TARTS BLUEBERRY 2PK	\$1.04	\$1.09	\$1.12	\$1.15	\$1.18	\$1.20	\$1.23	\$1.27	\$1.30
4399	EL SABROSO PORK CRACKLINS SALSA PKT INCLUDED 2.375 OZ	\$2.21	\$2.32	\$2.37	\$2.43	\$2.49	\$2.56	\$2.62	\$2.68	\$2.75
4402	EL SABROSO TORTILLA CHIPS SALSITAS SALSA 3 OZ	\$2.32	\$2.44	\$2.50	\$2.56	\$2.62	\$2.69	\$2.76	\$2.83	\$2.90
4403	EL SABROSO TORTILLA CHIPS GUACACHIP GUACAMOLE 3 OZ	\$2.32	\$2.44	\$2.50	\$2.56	\$2.62	\$2.69	\$2.76	\$2.83	\$2.90
5273	READING GLASSES POLYCARBONATE LENSE 1.25 DIOPTER	\$1.58	\$1.65	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87	\$1.92	\$1.97
5274	READING GLASSES POLYCARBONATE LENSE 1.50 DIOPTER	\$7.19	\$7.55	\$7.74	\$7.93	\$8.13	\$8.34	\$8.54	\$8.76	\$8.98
5275	READING GLASSES POLYCARBONATE LENSE 1.75 DIOPTER	\$7.19	\$7.55	\$7.74	\$7.93	\$8.13	\$8.34	\$8.54	\$8.76	\$8.98
5276	READING GLASSES POLYCARBONATE LENSE 2.0 DIOPTER	\$7.19	\$7.55	\$7.74	\$7.93	\$8.13	\$8.34	\$8.54	\$8.76	\$8.98
5314	WET N WILD LIPSTICK BLACK ORCHID	\$1.58	\$1.65	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87	\$1.92	\$1.97
5331	WET N WILD LIPSTICK .13 OZ LIGHT BERRY FROST	\$1.65	\$1.74	\$1.78	\$1.82	\$1.87	\$1.92	\$1.96	\$2.01	\$2.06
6013	MARUCHAN RAMEN CAJUN CHICKEN 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6016	MARUCHAN RAMEN LIME SHRIMP	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6018	MARUCHAN RAMEN TX BEEF 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6026	MARUCHAN RAMEN CHILI 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6046	MARUCHAN RAMEN CHICKEN 3 OZ	\$1.07	\$1.12	\$1.15	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33
6047	SEVILLA REFRIED BEANS SPICY 8 OZ	\$3.94	\$4.13	\$4.24	\$4.34	\$4.45	\$4.56	\$4.68	\$4.79	\$4.91
6048	MARUCHAN RAMEN BEEF 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6052	MARUCHAN RAMEN HOT & SPICY VEGETABLE 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6053	MARUCHAN RAMEN CAJUN SHRIMP 3 OZ	\$1.12	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30	\$1.33	\$1.37	\$1.40
6075	CASO DE ORO PORK CRACKLINS HOT & SPICY 2 OZ	\$2.21	\$2.32	\$2.37	\$2.43	\$2.49	\$2.56	\$2.62	\$2.68	\$2.75
6079	THE WHOLE SHABANG POTATO CHIPS ORIGINAL 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6100	MOON LODGE POTATO CHIPS REGULAR 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6102	MOON LODGE POTATO CHIPS STUFFED JALAPENO 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6103	CACTUS ANNIES TORTILLA CHIPS SCORCHIN HABANERO 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6125	MOON LODGE POTATO CHIPS HOT HOT HOT BBQ 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6126	MOON LODGE POTATO CHIPS SOUR CREAM & ONION 1.5 OZ	\$1.10	\$1.16	\$1.19	\$1.22	\$1.25	\$1.28	\$1.31	\$1.34	\$1.38
6127	CACTUS ANNIES PORK RINDS HOT & SPICY 2 OZ	\$1.88	\$1.97	\$2.02	\$2.07	\$2.13	\$2.18	\$2.23	\$2.29	\$2.35
6134	MOON LODGE POPCORN CARAMEL 3.53 OZ	\$1.66	\$1.74	\$1.79	\$1.83	\$1.88	\$1.92	\$1.97	\$2.02	\$2.07
6154	DORITOS TORTILLA CHIPS NACHO CHEESE 1.75 OZ	\$1.27	\$1.33	\$1.37	\$1.40	\$1.44	\$1.47	\$1.51	\$1.55	\$1.59
6159	CHEETOS CHEESE CRUNCHY FLAMIN HOT 1.75 OZ	\$1.27	\$1.33	\$1.37	\$1.40	\$1.44	\$1.47	\$1.51	\$1.55	\$1.59
6167	CHEETOS CHEESE CRUNCHY 2 OZ	\$1.27	\$1.33	\$1.37	\$1.40	\$1.44	\$1.47	\$1.51	\$1.55	\$1.59
6178	FRESH CATCH MACKEREL FILLETS IN OIL 3.53 OZ	\$2.14	\$2.25	\$2.31	\$2.36	\$2.42	\$2.48	\$2.54	\$2.61	\$2.67
6181	FRESH CATCH SARDINES HOT TOMATO SAUCE 3.53 OZ	\$1.80	\$1.89	\$1.93	\$1.98	\$2.03	\$2.08	\$2.13	\$2.19	\$2.24
6262	SQUEEZUM MAYONNAISE REGULAR 9 G 12EA/PK	\$1.50	\$1.58	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.83	\$1.87
6412	SQUEEZUM JELLY GRAPE 1 OZ	\$0.29	\$0.31	\$0.32	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.37
6428	CACTUS ANNIES CHEESE CHeddar 2 OZ	\$1.16	\$1.21	\$1.24	\$1.27	\$1.31	\$1.34	\$1.37	\$1.41	\$1.44
6429	CACTUS ANNIES CHEESE JALAPENO 2 OZ	\$1.16	\$1.21	\$1.24	\$1.27	\$1.31	\$1.34	\$1.37	\$1.41	\$1.44
6507	TX TITOS JALAPENO PEPPERS SS SLICED 1 OZ	\$0.69	\$0.73	\$0.75	\$0.76	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86
6540	GOLDEN VALLEY STRAWBERRY BAR LOW FAT 1.3 OZ	\$0.69	\$0.73	\$0.75	\$0.76	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86
6606	MOON LODGE PEANUTS ROASTED & SALTED 1.75 OZ	\$0.92	\$0.97	\$0.99	\$1.02	\$1.04	\$1.07	\$1.10	\$1.13	\$1.15
6607	MOON LODGE PEANUTS HOT HOT HOT 1.75 OZ	\$0.92	\$0.97	\$0.99	\$1.02	\$1.04	\$1.07	\$1.10	\$1.13	\$1.15
6826	FRESH CATCH CHUNKLIGHT TUNA IN WATER 4.23 OZ	\$2.67	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33
8672	RIVERSIDE CTY KIT STAMPED ENV KIT 1/KT	\$4.05	\$4.26	\$4.36	\$4.47	\$4.58	\$4.70	\$4.81	\$4.94	\$5.06
8673	RIVERSIDE CTY KIT 5 PK #10 ENV KIT 1/SP	\$0.29	\$0.31	\$0.32	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.37
8685	RIVERSIDE CTY KIT KIT	\$3.15	\$3.31	\$3.39	\$3.47	\$3.56	\$3.65	\$3.74	\$3.84	\$3.93
8687	SATIONARY KIT	\$0.54	\$0.56	\$0.58	\$0.59	\$0.61	\$0.62	\$0.64	\$0.65	\$0.67
1050	BOOK OF STAMPS FIRST CLASS (USPS SET RATE)	\$5.50	\$5.50	\$5.50	\$5.50	\$5.50	\$5.50	\$5.50	\$5.50	\$5.50

RFP# SHARC 283
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