SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.12 (ID # 13574)

MEETING DATE:

Tuesday, October 06, 2020

FROM: RIVERSIDE COUNTY INFORMATION TECHNOLOGY:

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY, RIVERSIDE UNIVERSITY HEALTH SYSTEM, EMERGENCY MANAGEMENT DEPARTMENT: Approval of Amendment No. 2 to the Dark Fiber Optic Connectivity Agreement PSA-0001234 for the annual amount of \$46,800 with Crown Castle Fiber LLC, to Provide Dark Fiber Connectivity for the West Emergency Operational Center and Riverside University Health System through December 31, 2024; All Districts. [Total additional cost over 5 years: \$195,000; RUHS Budget-33%; EMD Budget-67%]

RECOMMENDED MOTION: That the Board of Supervisors:

- Approve the Amendment No. 2, to the Dark Fiber Optic Connectivity Agreement PSA-0001234 with Crown Castle Fiber LLC for Dark Fiber Connectivity Services for the West Emergency Operational Center and Riverside University Health System to increase the total contract aggregate amount by \$195,000 from \$1,188,000 to \$1,383,000 through the current termination date of December 31, 2024;
- 2. Authorize the Chairman of the Board to sign three (3) copies of the Amendment on behalf of the County;
- Direct the Clerk of the Board to retain one (1) copy of the Amendment and return two (2) copies of the Amendment to Riverside County Information Technology for distribution; and
- 4. Authorize Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement.

ACTION: Policy

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:

Jeffries, Spiegel, Washington, Perez and Hewitt

Nays:

None

Absent: Date:

None

XC:

October 06, 2020

RCIT

Kecia R. Harper Clerk of the Board

Deputy

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FINANCIAL DATA	Current Fiscal Year:		Next Fiscal Year:		Т	Total Cost:	Ongoing Cost	
COST	\$	31,200	\$	46,800	\$	195,000	\$	0
NET COUNTY COST	\$	0	\$	0	\$	0	\$	0
SOURCE OF FUNDS	S: RUH	HS Budget 3	33%; E	MD Budget	t-67%	Budget Adju	stment: N	0
						For Fiscal V	ar: 20/21	_ 24/25

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Riverside County Information Technology on behalf of the Emergency Management Department (EMD) and Riverside University Health System (RUHS), is requesting to install Dark Fiber connectivity to their respective locations. These are three (3) additional sites that were outside of the scope of the previous Board of Supervisors action on August 6, 2019 (Board agenda item no. 3.33), which approved the Dark Fiber Optic Connectivity Agreement with Crown Castle Fiber LLC to provide Dark Fiber optic cable connectivity for twelve (12) sites. These three new connections will meet the departments desired requirements for redundancy, greater bandwidth and a more flexible approach to future bandwidth growth. The County has utilized Dark Fiber in a variety of County owned and leased sites for more than 20 years and this has provided Departments with greater flexibility in meeting bandwidth demands, providing an easily upgradeable solution, and reducing costs compared with telephone company services.

EMD has requested redundant network connections into the new Emergency Operations Center (EOC) location and a connection into the Alessandro Public Safety Enterprise Communication (PSEC) location. RUHS will install Dark Fiber into their Mission Grove location for added redundancy. By using the Dark Fiber connectivity instead of ethernet circuits, EMD and RUHS will also save money and have greater bandwidth.

Crown Castle Fiber LLC currently provides Dark Fiber services to several County of Riverside locations. This Amendment No. 2 will add the additional circuits and allow the departments to upgrade their bandwidth, as needed. Upgrading bandwidth will be achieved by simply upgrading the network equipment at each end of the Dark Fiber circuit.

Impact on Residents and Businesses

There is no negative impact on residents or businesses within the County of Riverside.

Additional Fiscal Information

Funding for this Agreement has been budgeted through the normal County process. Billing for the new connections for RUHS and EMD will be billed directly to the departments by Crown Castle.

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Monthly Recurring Charge (MRC) by Location (LOC)

Adding Additional site(s)	Dept.	MRC
LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 450 East Alessandro Blvd Riverside, CA 92508	EMD	\$1,200
LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 7888 Mission Grove Parkway, Riverside, CA 92508 (Unit120)	RUHS	\$1,300
LOC A: 450 East Alessandro Blvd Riverside, CA 92508 LOC Z: (RUHS)26520 Cactus Ave Moreno Valley CA 92555	EMD	\$1,400
TOTAL		\$3,900

Totals by LOC by Fiscal Year

Adding Additional site(s)	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	Total
LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 450 East Alessandro Blvd Riverside, CA 92508	\$9,600	\$14,400	\$14,400	\$14,400	\$7,200	\$60,000
LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 7888 Mission Grove Parkway, Riverside, CA 92508 (Unit120)	\$10,400	\$15,600	\$15,600	\$15,600	\$7,800	\$65,000
LOC A: 450 East Alessandro Blvd Riverside, CA 92508 LOC Z: (RUHS)26520 Cactus Ave Moreno Valley CA 92555	\$11,200	\$16,800	\$16,800	\$16,800	\$8,400	\$70,000
TOTAL	\$31,200	\$46,800	\$46,800	\$46,800	\$23,400	\$195,000

Contract History and Price Reasonableness

On August 6, 2019 (Board agenda item no. 3.33), the Board of Supervisors approved and authorized the Chairman to execute Agreement for Dark Fiber Connectivity Services with Crown Castle through December 31, 2024, which was based off solicitation number #RIVCO-2019-RFQ-0000025 that was released March 26, 2019.

Currently, Crown Castle Fiber LLC provides Dark Fiber services to several County locations to help reduce annual costs compared to other type of circuits. This Amendment No. 2 will add on to 3 locations at the lower cost by utilizing the Agreement PSA-0001234. The ability to achieve

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cost savings is also an important factor in the decision-making process RCIT uses to assess network connectivity. The County is looking at all options to save money; if the County does not utilize this source to decrease costs for the departments, the County may encounter cost increase over time.

Attachment:

A. Amendment No. 2 to PSA-0001234 with Crown Castle Fiber LLC

Teresa Summers, Director of Purchasing 9/29/2020

9/30/2020

enus Brambila

Gregory J. Priamos, Director County Counsel

9/29/2020

CROWN CASTLE FIBER LLC.

Contract Term:

08/06/2019 through 12/31/2024

Contract ID:

PSA-0001234

Effective Date of Amendment:

10/6/2020

Annual Maximum Contract Amount:

\$284,400

This Amendment No. 2 to the Dark Fiber Connectivity Agreement with Crown Castle Fiber LLC ("Second Amendment") is entered into by and between the County of Riverside ("COUNTY"), a political subdivision of the State of California, and Crown Castle Fiber LLC ("CONTRACTOR"), a New York limited liability company, sometimes collectively referred to as the "Parties".

RECITALS

WHEREAS, the COUNTY entered into that certain Dark Fiber Optic Connectivity Agreement with CONTRACTOR, effective August 6, 2019, Contract ID # PSA-0001234 (the "Agreement"), whereby CONTRACTOR provides Dark Fiber Connectivity service at each site noted in Exhibit A (Order Form #2019-45933) and Exhibit B;

WHEREAS, COUNTY and CONTRACTOR first amended the Agreement, effective December 16, 2019, to revise Exhibit A to reflect a re-route and update the Payment Provisions (Exhibit B); and

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement for the second time to increase the budgeted amount, revise Exhibit A to add two additional location routes and update the Payment Provisions (Exhibit B); and

NOW, THEREFORE, for good and valuable consideration the receipt and adequacy of which is hereby acknowledged, the Parties agree to the amended as follows:

- 1. The above recitals are true and correct and are incorporated herein by reference.
- 2. Section 3.1 ("Compensation") of the Agreement is hereby deleted in its entirety and replaced with the following:

The COUNTY shall pay the CONTRACTOR for services performed, products provided, expenses incurred in accordance with the terms of Exhibit A and B. The total maximum contract amount for this Agreement is one million three hundred eighty-three thousand dollars (\$1,383,000), and in no single fiscal year shall the maximum payments by COUNTY to CONTRACTOR under this Agreement exceed two hundred eighty-four thousand four hundred dollars (\$284,400) per year, including all expenses. Unless this Agreement is amended for a change of scope and cost, COUNTY is not responsible for any fees or costs incurred above or beyond the contracted amount and shall have no obligation to purchase any specified amount of services or products. Unless otherwise specifically stated in

Form #116-311 Revision Date: 06/22/2018

CROWN CASTLE FIBER LLC.

Exhibit A and B, COUNTY shall not be responsible for payment of any other expenses incurred by CONTRACTOR.

3. Section A1. (PRODUCT DETAIL) of Exhibit A is hereby amended by adding the following Order Form # 2020-63152 for three additional "Location A" and "Location Z" for Dark Fiber locations:



Order Form

Order Type: New

SO # 2020-63152

Licensee or Customer	County of Riverside				
		4080 LEMON ST			
Address & Contact		RIVERSIDE, CA 925	01		
	Phone	951-955-9900		Fax	
		SUN: County of Riverside	(311194)	Email	RCIT-AcctsPayable@rivco.org
Billing Address & Contact	Billing Address			Phone	
		Riverside, CA 92501		Fax	
Technical Contact		Martin Fincham			(951) 955-0631
	E-mail	MFincham@RivCo.or	g	Alternate Phone	(951) 840-8710
Product Detail					
	30.00			der's Acceptable Use Po	licy at posted at
Dark Fiber #1	# Fibers	nttp://fiber.crowncastle	.com at the bottom of th Estimated Route Miles		Estim, Fiber Miles 5.00
- unit / 1001 # 1	Product Type		Louis House Miles		25000.1 1001 1000 5.00
	Total MRC		Total NRC	\$0.00	
	Install Lead Time		1000.1110		
Location A		, 1st Floor, MPOE, Riv	erside CA 92506		
Location Z		kwy, 1st Floor, Riversio			
	1			der's Acceptable Use Po	liev at nocted at
			.com at the bottom of th		ncy at posted at
Dark Fiber #2	# Fibers	2	Estimated Route Miles	1.00	Estim. Fiber Miles 2.00
	Product Type	Point to Point			
	Total MRC	\$1,200.00	Total NRC	\$0.00	
	Install Lead Time	150 Days			
Location A	7195 Alessandro Blvd	, 1st Floor, MPOE, Riv	erside, CA 92506		
Location Z	450 E Alessandro Blv	d, 1st Floor, Riverside,	CA 92508		
		*Fixed Wireless DIA Pro	oduct is subject to Provi	der's Acceptable Use Po	licy at posted at
Dark Fiber #3	# Fibers	2	Estimated Route Miles		Estim. Fiber Miles 18.00
	Product Type	Point to Point			
	Total MRC	\$1,400.00	Total NRC	\$0.00	
	Install Lead Time	150 Days			
Location A	450 E Alessandro Blv	d, 1st Floor, Riverside,	CA 92508		
Location Z	26520 Cactus Ave, 0	Floor, Moreno Valley, C	CA 92555		
Order Summary					
	Salesperson	Jim Brown		Term (Months)	48
	Client Service Mgr	Marcina Watts			
		Martin Fincham		Contact Email	MFincham@RivCo.org
Delaine & Control Ton			NDO:		
Pricing & Contract Terms		5 - 1 - 5 - 1	NRC *	MRC*	
		Dark Fiber	\$0.00 \$0.00	\$3,900.00 \$3,900.00	= 2
		Total			
		*Pricing she	own does not reflect ap	pplicable taxes and fees).
SPECIAL ORDER PROVISIO	NS	E annual			
					under Exhibit A of the DARK
FIBER OPTIC CONNECTIVIT	Y AGREEMENT (Cont	act ID # PSA-0001234) between Crown Cast	le Fiber LLC and the Co	ounty of Riverside.
ORDER ACCEPTANCE					

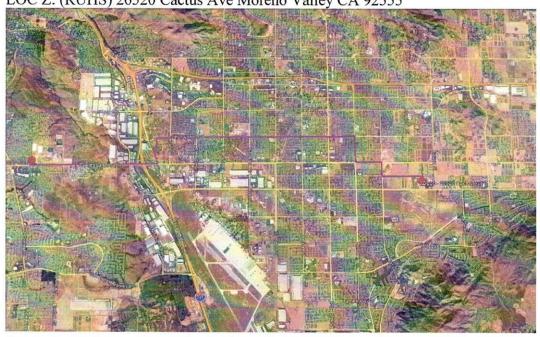
Terms and Conditions Version 3.0" available at https://fiber.crownscastle.com/crown-castle-telecommunications-license-terms-and-conditions.pdf (Online Terms'). In addition, if Company and Licensee have not executed a Supplement or Service Level Agreement applicable to the type of product contemplated by this Order Form, then the product-specific portion of the Online Terms applicable to the product under this Order Form shall apply.

4. Section A1. (PRODUCT DETAIL) of Exhibit A is hereby amended by updating the MRC total from \$19,800 to \$23,700.

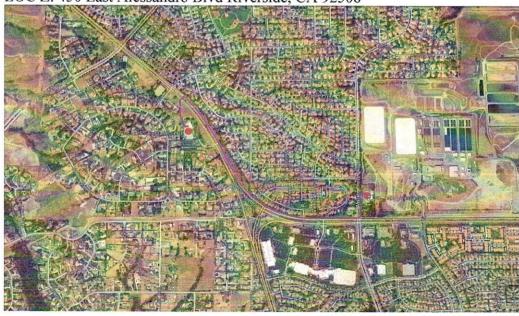
CROWN CASTLE FIBER LLC.

5. Section A3. (ROUTING MAPS) of Exhibit A is hereby amended by adding "A Location," "Z Location," and the corresponding map with the following:

LOC A: 450 East Alessandro Blvd Riverside, CA 92508 LOC Z: (RUHS) 26520 Cactus Ave Moreno Valley CA 92555



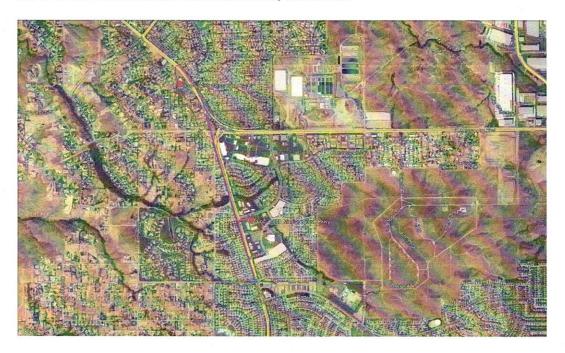
LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 450 East Alessandro Blvd Riverside, CA 92508



CROWN CASTLE FIBER LLC.

LOC A: (Riverside County Medical Center) 7888 Mission Grove Parkway, Riverside, CA 92508 (Unit 120)

LOC Z: 7195 Alessandro Blvd Riverside, CA 92506



6. EXHIBIT B (PAYMENT PROVISIONS) is hereby amended by adding "A Location" and "Z Location" with the following:

S1.13

LOC A: 450 East Alessandro Blvd Riverside, CA 92508 LOC Z: (RUHS) 26520 Cactus Ave Moreno Valley CA 92555 \$1,400.00

S1.14

LOC A: 7195 Alessandro Blvd Riverside, CA 92506 LOC Z: 450 East Alessandro Blvd Riverside, CA 92508 \$1,200.00

S1.15

LOC A: (Riverside County Medical Center) 7888 Mission Grove Parkway, Riverside, CA 92508 (Unit 120)

LOC Z: 7195 Alessandro Blvd Riverside, CA 92506 \$1,300.00

CROWN CASTLE FIBER LLC.

- 7. EXHIBIT B (PAYMENT PROVISIONS) is hereby amended by updating the total for line "Monthly Reoccurring Charge (MRC) to \$23,700.
- 8. Miscellaneous. Except as amended or modified herein, all the terms of the Agreement shall remain in full force and effect and shall apply with the same force and effect. Time is of the essence in this Second Amendment and the Agreement and each and all of their respective provisions. Subject to the provisions of the Agreement as to assignment, the agreements, conditions and provisions herein contained shall apply to and bind the heirs, executors, administrators, successors and assigns of the parties hereto. If any provisions of this Second Amendment or the Agreement shall be determined to be illegal or unenforceable, such determination shall not affect any other provision of the Agreement and all such other provisions shall remain in full force and effect. The language in all parts of the Agreement shall be construed according to its normal and usual meaning and not strictly for or against either COUNTY or CONTRACTOR.
 - All other terms and conditions of the Agreement not modified herein shall remain unchanged.
 - 10. This Second Amendment may be executed in any number of counterparts, each of which will be an original, but all of which together will constitute one instrument. Each party to this Second Amendment agrees to the use of electronic signatures, such as digital signatures that meet the requirements of the California Uniform Electronic Transactions Act (("CUETA") Cal. Civ. Code §§ 1633.1 to 1633.17), for executing this Second Amendment. The parties further agree that the electronic signatures of the parties included in this Second Amendment are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic signature means an electronic sound, symbol, or process attached to or logically associated with an electronic record and executed or adopted by a person with the intent to sign the electronic record pursuant to the CUETA as amended from time to time. The CUETA authorizes use of an electronic signature for transactions and contracts among parties in California, including a government agency. Digital signature means an electronic identifier, created by computer, intended by the party using it to have the same force and effect as the use of a manual signature, and shall be reasonably relied upon by the parties. For purposes of this section, a digital signature is a type of "electronic signature" as defined in subdivision (i) of Section 1633.2 of the Civil Code.
- 11. Effective Date. This Second Amendment shall be effective October 6, 2020.

CROWN CASTLE FIBER LLC.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Second Amendment.

COUNTY OF RIVERSIDE, a politica	al
subdivision of the State of California	

V. Manuel Perez, Charman Board of Supervisors

OCT 0 6 2020

Dated:

ATTEST: Kecia Harper Clerk of the Board

APPROVED AS TO FORM: Gregory P. Priamos

County Counsel

Susanna N. Oh,

Deputy County Counsel

Crown Castle Fiber LLC, a New York

limited liability company

Ronald S. Kramer

Associate General Counsel - Fiber Solutions

Dated: September 16, 2020

CROWN CASTLE FIBER LLC.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Second Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California	Crown Castle Fiber LLC, a New York limited liability company
By:	By: Max Stame
V. Manuel Perez, Chairman Board of Supervisors	Ronald S. Kramer Associate General Counsel - Fiber Solutions
Dated:	Dated: Seplember 16, 2020
ATTEST:	
Kecia Harper	
Clerk of the Board	
By:	
Deputy	
APPROVED AS TO FORM: Gregory P. Priamos County Counsel	

Susanna N. Oh,

Deputy County Counsel