

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.29
(ID # 12243)

MEETING DATE:
Tuesday, December 08, 2020

FROM : TLMA-TRANSPORTATION:

SUBJECT: TRANSPORTATION AND LAND MANAGEMENT AGENCY/TRANSPORTATION:

Authorize the Purchasing Agent to issue Purchase Orders to Iteris Inc., for the purchase of traffic signal video detection equipment and replacement parts without seeking competitive bids for an annual amount of \$150,000 for five years through June 30, 2025. All Districts. [\$750,000 Total Cost - 100% Local Funds]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize the Purchasing Agent to issue a Purchase Order to Iteris Inc., traffic signal video detection equipment and replacement parts without seeking competitive bids for an annual amount of \$150,000 for five years for a total of \$750,000 through June 30, 2025.

ACTION: Policy


Patricia Romo, Director of Transportation 10/22/2020

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: December 8, 2020
xc: Transp.

Kecia R. Harper
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 150,000	\$ 150,000	\$ 750,000	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: Gas Tax, City, and MJPA funds 100%. No General Funds will be used on this project.			Budget Adjustment:	N/A
			For Fiscal Year:	20/21-24/25

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

The Riverside County Transportation Department has the need to purchase traffic signal video detection equipment, and replacement parts, through RodeFx, Iteris' exclusive sales agent in Southern California. The equipment and replacement parts will be used to service and maintain traffic signals throughout unincorporated Riverside County, the seven cities in which the Transportation Department has contracts to perform signal maintenance, and within the March Joint Powers Authority (MJPA) jurisdiction.

Currently, the County has maintenance agreements with the cities of Murrieta, Menifee, Perris, Canyon Lake, Lake Elsinore, San Jacinto, Jurupa Valley and MJPA. The traffic signals are equipped with Iteris video detection system on the signal poles, in lieu of inductance asphalt embedded loop detectors on the roadway. The County has found that contractors exclusively utilize Iteris video detection systems on new and modified traffic signals which has resulted in a need to purchase Iteris equipment and replacement parts, exclusively.

Detection systems are not interchangeable from one manufacture to another and based on the County's experience it has been more cost effective to purchase and replace the Iteris specific equipment and components rather than retrofitting the traffic signal with a different video detection system brand, as the video detection system ages, fails or is otherwise damaged from vehicle collisions that result in knockdowns.

SUPPLEMENTAL:

Additional Fiscal Information

Description:	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	Total
Ongoing Costs for Equipment and Replacement Parts:	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$750,000
Total Costs	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$750,000

Gas tax will be used for the cost to maintain signals within unincorporated County. City and MJPA funds will be used for the cost to maintain signals within their respective jurisdictions.

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Contract History and Price Reasonableness

The cost of Iteris equipment and components is comparable to similar products. Being able to service existing Iteris equipment using Iteris parts, eliminates the need to replace entire systems when they fail, since other brand manufactured parts are not interchangeable.

ATTACHMENTS:


Purchasing Approved Single Source


Tina Grande, Director of Purchasing 11/3/2020


Jason Farin, Principal Management Analyst 12/1/2020


Gregory L. Priamos, Director County Counsel 11/5/2020

Sole Source Request

Available Actions: 



Use this form to submit a single or sole source requisition for review by your Buyer and/or Procurement Contract Specialist. All procurements valued **\$5,000 or more** must seek competitive bids from a minimum of three suppliers, or the expectation that three or more suppliers will respond, or be justified by a Single/Sole Source. All purchases exceeding **\$50,000** require a formal public bid. Procurement's may not be artificially segregated to lesser dollar amounts for the purpose of bypassing this requirement.

Sole/Single Source service requests that are greater than **\$50,000** require additional Board of Supervisors approval.

Supplier Details ?

Vendor Iteris Inc [more info.](#)

Fulfillment Address Corporation: (preferred)
Dept #2123
Los Angeles, CA 90084-2123 US

Vendor Phone +1 714-780-7204

Contract

Background Information ?

Please indicate if this is a single or sole source below

Single Source

Have you previously requested and received approval for a sole/single source request for this vendor for your department?

No

If selected "yes", please provide the approved SSJ# below

SSJ# *no value*

If selected "yes", was the request approved for a different project?

Purchase Details ?

1. Supply/Service being requested:

The County Transportation Department is seeking the ability to purchase video detection equipment and parts through Iteris's exclusive sales agent in Southern California RodeFx. The equipment will be used to service the County of Riverside and the (8) eight contracted cities under the County's general maintenance agreements. These Cities currently have installed Iteris detection equipment and have requested that the County of Riverside purchase Iteris equipment and parts exclusively to maintenance their equipment.

Current Year Cost ?

6. Identify all costs for this requested purchase.

You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing

Iteris sells their video detection equipment direct in the Southern California market and has established RodeFx as the exclusive sales agent for Iteris products in Southern California

2. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

Iteris video detection equipment is end user friendly, advanced in modern technology, are proven in the market as the leader in video detection equipment. Technical support from the manufacture is exceptional, and at no added cost to the transportation department. The County's traffic signal maintenance staff has become accustomed to the user interface features of the systems/installation/maintenance and troubleshooting techniques; which also eliminates the need to completely re-train staff on alternative type video detections systems that may be an alternate to Iteris, Inc.

3. Reasons why my department requires these unique features and what benefit will accrue to the county:

Traffic signals in the County of Riverside, and the contracted cities are equipped with Iteris video detection systems in lieu of inductance asphalt embedded loop detectors. The County of Riverside has found that contractors throughout the County have exclusively provided Iteris Video Detection Systems on all new and modification projects. The amount of Iteris video detection systems installed throughout the County and cities it services has resulted in a need to purchase Iteris equipment exclusively.

4. Period of Performance 7/1/2020

From:

Period of Performance To: 6/30/2025

Is this an annually renewable contract or is it fixed term?

Fixed Term

5. Price Reasonableness:

Currently, with the County's maintenance agreements with cities of Murrieta, Menifee, Perris, Canyon Lake, Lake Elsinore, San Jacinto, Jurupa Valley and MJP, it would be counter intuitive and costly to the cities to retrofit their traffic signal controlled intersections where specific Iteris components age, fail or otherwise are damaged from vehicle collisions that result in knockdowns.

Video detection systems are not interchangeable from one manufacture to another, and as a specific component ages, fails or otherwise are damaged where an Iteris, Inc. video detection

Agent's authority, Board approval must be obtained.

Describe all current fiscal year costs associated with this procurement in the box below. Insert all one time costs associated with this project in the table below.

This single source is being requested for fiscal years 20/21 through 24/25

Insert all current fiscal year costs in the table below. Label the 'description' as the item that is being purchased.

Current FY Costs

Description	Price
FY 20/21 Equipement and Replacement Parts	150,000.00

Enter all additional FY costs in the table below . Only enter one fiscal year cost per line and identify the fiscal year that it pertains to. Fiscal year is from 7/1/00 to 6/30/00.. Example : FY 18/19 \$200

FY	FY 21/22 Equipement and Replacement Parts- \$150,000
FY	FY 22/23 Equipement and Replacement Parts \$150,000
FY	FY 23/24 Equipement and Replacement Parts \$150,000
FY	FY24/25 Equipement and Replacement Parts- \$150,000
FY	no value
Additional FY Cost	no value

Describe all additional costs associated with this procurement in the box below.

Include the dollar amounts for subsequent fiscal years if it differs from above.

system are installed, the County's experience has been that it's more cost effective to purchase and replace the Iteris, Inc. specific component, vs. purchasing and completely retrofitting the entire system of a different brand.

None

Current Year Cost Total: 150,000.00

The County's traffic signal maintenance staff have become accustom to the user interface features of the systems/installation/maintenance and troubleshooting techniques; which also eliminates the need to spend money to completely re-train staff on alternative type video detections systems that may be an alternate to Iteris, Inc.

Projected Board of Supervisor Date (if applicable): *no value*

Commodity Code 55088

Supporting Documentation

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If this request is for professional services, attach the service agreement to this sole source request. The Purchasing Agent, or designee, is the signing authority for agreements unless the service is exempted by Ordinance 459, Board delegated authority or by State law.

Additional supporting documentation includes:

- Previously approved SSJ's
- other

For all other requests, attach the vendor's cost proposal

Internal Attachments

[Iteris and RodefX...](#)

Purchasing Approval

?

This section to be filled out by Purchasing Management only upon approval.

Approved by
Tina Grande

Date Approved
2/27/2020

Total 150,000.00

[See configuration for this form](#)