

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.8  
(ID # 14045)**

**MEETING DATE:**

Tuesday, December 15, 2020

**FROM:** FACILITIES MANAGEMENT:

**SUBJECT:** FACILITIES MANAGEMENT (FM): Ratify and Approve Amendment No. 1 to the Service Agreement with Cal Dreamscape Landscape Company, Inc. for the Addition and Deletion of locations for Landscape Maintenance Services up to June 30, 2023 - All Districts, [\$531,043 annually up to \$53,104 in additional compensation]; 100% Department Budgets

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Ratify and approve Amendment No. 1 to the Service Agreement dated December 27, 2018 with Cal Dreamscape Landscape Company, Inc. for the addition and deletion of locations for landscape maintenance services and to increase the annual contract amount by \$256,043 from \$275,000 to \$531,043 annually until June 30, 2023; and authorize the Chairman of the Board to sign the Amendment on behalf of the County,
2. Authorize the Purchasing Agency, in accordance with Ordinance 459.4, based on the availability of fiscal funding, and as approved by County Counsel to: (a) sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and (b) sign amendments to the compensation provision that do not exceed the sum total of ten percent (10%) annually.

**ACTION:** Policy

  
Rose Salgado, Director of Facilities Management 12/12/2020

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**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Spiegel, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt  
Nays: None  
Absent: None  
Date: December 15, 2020  
xc: FM

Kecia R. Harper  
Clerk of the Board

By:   
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

<b>FINANCIAL DATA</b>	<b>Current Fiscal Year:</b>	<b>Next Fiscal Year:</b>	<b>Total Cost:</b>	<b>Ongoing Cost</b>
<b>COST</b>	531,043	531,043	1,593,129	
<b>NET COUNTY COST</b>	0	0	0	
<b>SOURCE OF FUNDS:</b> Department Budgets 100% (not to exceed annual amount)			<b>Budget Adjustment:</b>	No
			<b>For Fiscal Year:</b>	19/20- 22/23

**C.E.O. RECOMMENDATION:** Approve.

**BACKGROUND:**

**Summary**

The Facilities Management Maintenance Services Division (MSD) has been supplementing internal landscaping services with third-party vendor services over the past few years, particularly for outlying areas of the county. The use of these vendor services improves work efficiencies, enhances customer service, and reduces County's costs.

On August 28, 2018, the Board of Supervisors approved the Service Agreement with Cal Dreamscape Landscape Company, Inc. for Landscape Maintenance Services via Minute Order 3.39. The term of the agreement is five years, with an effective date of December 27, 2018 through June 30, 2023. At the time of the Board action, the Purchasing Agent was authorized, in accordance with Ordinance 459.4, to sign any amendments that do not change the substantive terms of the Agreement and to sign amendments to the compensation provision that do not exceed 10% annually.

In April 2020, the MSD approached the Purchasing Department and requested for seventeen (17) additional sites to be added to the agreement as Amendment No. 1. Subsequently, the Sheriff's department, under the authority of Minute Order 3.7 on January 28, 2020, elected to contract for landscaping services directly for FY 20/21. Removal of the Sheriff sites that are serviced under the original agreement, combined with the increase in the scope of work, resulted in a need to obtain Board approval for this Amendment No. 1.

The proposed scope of Amendment No. 1 removes five (5) Sheriff's facilities and adds seventeen (17) additional facilities located across the County. The revision of the service sites is a substantive modification to the original agreement, with a cost increase greater than the 10% compensation authority allowed to the Purchasing Agent.

Staff requests that the Board ratify Amendment No. 1 to the Cal Dreamscape Landscape Company, Inc. agreement, and authorize Facilities Management MSD to continue to manage the contract and amendment. Attachments 1 and 2 to the Amendment list the sites to be serviced.

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
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**Impact on Residents and Businesses**

Augmenting internal landscaping services with third-party vendor services promotes business opportunities for local vendors while providing necessary services for the constituents who utilize County-owned facilities. These services not only provide aesthetic and environmental value, but also support the efforts, guidelines and practices for compliance with Water Quality Management Plans and State Water Resources Board guidelines.

**Additional Fiscal Information**

The cost of this agreement is not to exceed \$531,043 annually. Annual increases will cover new sites that may need to be added for service, labor and material costs which may increase based on the Consumer Price Index, Product Pricing Index, and/or labor rate increases by the California Department of Industrial Relations. Increases will only be made if necessary, to continue operations and based on approved budgets. The options for increase will be based on the beginning annual amendment amount of \$531,043.

**Contract History and Price Reasonableness**

Purchasing issued Request for Quote (RFQ) #FMARC-268 in September 2017; notification was sent to 84 companies and advertised on Purchasing's website. Three responses were received, two bidders submitted pricing for all twenty-one locations, one bidder submitted pricing for only seven sites, and all responses were reviewed by EDA. RFQ response costs ranged from \$221,173 to \$282,646 for service at all locations. The decision was made to award to Cal Dreamscape Landscape Company, Inc. as the lowest responsive bidder.

Facilities Management worked with the Purchasing Department to revise the scope of work for the Agreement to increase the number of sites. Purchasing contacted the vendor and negotiated the costs for the Amendment to include seventeen (17) new sites. Several of the new sites encompass large areas; for example, grounds work for a highway median and a catch basin are now included. These factors, combined with the increase in the total number of sites, have resulted in budget increase. The use of a third-party vendor will assist in minimizing the cost to other departments.

**ATTACHMENTS:**

Amendment No. 1 to the Agreement with Cal Dreamscape Landscape Company, Inc.

  
Tina Grande, Director of Purchasing 12/2/2020

  
Gregory E. Priarios, Director County Counsel 12/3/2020

COUNTY OF RIVERSIDE  
AMENDMENT NO. 1 TO THE AGREEMENT  
WITH  
CAL DREAMSCAPE LANDSCAPE, CO.

Original Contract Term:	August 28, 2018 through June 30, 2023
Effective Date of Agreement:	December 27, 2018
Original Annual Maximum Contract Amount:	\$275,000.00
Amended Annual Maximum Contract Amount:	\$531,042.60
Contract ID:	FMARC-98836-001-04/23

This Amendment No. 1 to the Service Agreement for Landscape Maintenance is entered into by and between County of Riverside ("COUNTY") and CAL DREAMSCAPE LANDSCAPE, CO. ("CONTRACTOR"), effective December 27, 2018.

WHEREAS, COUNTY and CONTRACTOR entered into that certain Service Agreement for Landscape Maintenance, effective August 28, 2018 (the "Agreement");

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement for the first time to increase the total contract amount and amend the exhibits.

NOW THEREFORE, for good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The above recitals are true and correct, and incorporated herein by reference.
2. Section 3.1 of the Agreement is hereby amended by deleting the second sentence in its entirety and replacing it with the following: "Maximum payments by COUNTY to CONTRACTOR shall not exceed Five Hundred Thirty One Thousand and Forty Two Dollars and Sixty Cents (\$531,042.60)."
3. Section A18.0 of Exhibit A Scope of Services is deleted in its entirety and replaced with Attachment 1, which is attached hereto and incorporated herein by this reference.
4. Exhibit B Payment Provisions is deleted in its entirety and replaced with Attachment 2, which is attached hereto and incorporated herein by this reference.
5. Attachment 3 ("Exhibit C Additional Work Rate Sheet") attached hereto and incorporated herein by this reference, is added to the Agreement.
6. The Effective Date of this Amendment No. 1 is December 27, 2018.
7. All other terms and conditions of the Agreement not modified herein shall remain unchanged.

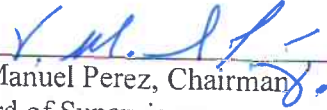
**IN WITNESS WHEREOF**, the Parties hereto have caused their duly authorized representatives to execute this Amendment No. 1.

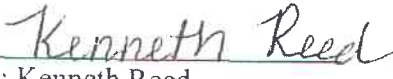
[Signature page to follow.]

COUNTY OF RIVERSIDE  
AMENDMENT NO. 1 TO THE AGREEMENT  
WITH  
CAL DREAMSCAPE LANDSCAPE, CO.

COUNTY OF RIVERSIDE, a political  
subdivision of the State of California

CAL DREAMSCAPE LANDSCAPE, CO., a  
California corporation

By:   
V. Manuel Perez, Chairman  
Board of Supervisors  
Dated: DEC 15 2020

By:   
Name: Kenneth Reed  
Title: President  
Dated: 11/24/2020

ATTEST:

Kecia Harper  
Clerk of the Board

By:   
Deputy

APPROVED AS TO FORM:  
Gregory P. Priamos  
County Counsel

By:   
Susanna Oh  
Deputy County Counsel

COUNTY OF RIVERSIDE  
AMENDMENT NO. 1 TO THE AGREEMENT  
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CAL DREAMSCAPE LANDSCAPE, CO.

COUNTY OF RIVERSIDE, a political  
subdivision of the State of California

CAL DREAMSCAPE LANDSCAPE, CO., a  
California corporation

By: \_\_\_\_\_  
V. Manuel Perez, Chairman  
Board of Supervisors  
Dated: \_\_\_\_\_

By: Kenneth Reed  
Name: Kenneth Reed  
Title: President  
Dated: 11/24/2020

ATTEST:

Kecia Harper  
Clerk of the Board

APPROVED AS TO FORM:  
Gregory P. Priamos  
County Counsel

By: \_\_\_\_\_  
Deputy

By: \_\_\_\_\_  
Susanna Oh  
Deputy County Counsel

COUNTY OF RIVERSIDE  
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**Attachment 1**

**A18.0 Landscape work shall be performed at the following Sites:**

<b>Site #1:</b>	CR0403, Corona CAC, 505 South Buena Vista, Corona, CA 91720
<b>Site #2:</b>	PR0811, RUHS Health Clinic, 308 San Jacinto Ave., Perris, CA 92570
<b>Site #3:</b>	RV0927, Riverside Health Clinic, 7140 Indiana Ave., Riverside, 92504
<b>Site #4:</b>	RV1016, Assessor Clerk Recorder, 6221 Box Springs Blvd., Riverside, CA 92507
<b>Site #5:</b>	JV5904, Jurupa Valley Health Clinic, 5256 Mission Blvd., Jurupa Valley, CA 92509
<b>Site #6:</b>	JV5906, Jurupa Valley Fleet Services, 5293 Mission Blvd., Jurupa Valley, CA 92509
<b>Site #7:</b>	JV5916, Jurupa Valley Animal Shelter, 6851 Van Buren Blvd., Jurupa Valley, CA 92509
<b>Site #8:</b>	SJ403, San Jacinto Animal Shelter, 581 Grand Ave., San Jacinto, CA 92582
<b>Site #9:</b>	IN735, Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
<b>Site #10:</b>	ME2004, Mecca Health Clinic, 91275 66 <sup>th</sup> Avenue, Mecca, CA 92254
<b>Site #11:</b>	PG1105, Roy's Resource Center, 19531 McLane Street N., Palm Springs, CA 92258
<b>Site #12:</b>	PG1105, RUHS Behavioral Health, 19531 McLane Street N., Palm Springs, CA 92258
<b>Site #13:</b>	TP4502, Thousand Palms Animal Shelter, 72050 Petland Place, Thousand Palms, CA 92276
<b>Site #14:</b>	CB3105, Fleet Services Facility, 50208 Main Street, Cabazon, CA 92230
<b>Site #15:</b>	PR0831, Mead Valley Community Center, 21019 Rider Road, Perris, CA 92570
<b>Site #16:</b>	RV1066, Assessor Clerk Recorder, 2724 Gateway Dr. Riverside, CA 92507
<b>Site #17:</b>	MV1207, Fire Department, Cal Fire/Auditorium, 16930 Bundy Ave., Riverside, CA 92518
<b>Site #18:</b>	MV1208, Fire Department Cal Fire, 16930 Bundy Ave., Riverside, CA 92518
<b>Site #19:</b>	MV1209, Fire Department Cal Fire, 16902 Bundy Ave., Riverside, CA 92518
<b>Site #20:</b>	IN0781, Indio Law Office, 82995 CA-111, Indio, CA 92201
<b>Site #21:</b>	PR0814, Good Hope Community Park, 21565 Steele Peak Drive, Perris, CA 92570
<b>Site #22:</b>	RV1088, Emergency Operation Center, 450 E. Alessandro Blvd., Riverside, CA 92508
<b>Site #23:</b>	RV0958, Central Purchasing, 2980 Washington Street, Riverside, CA 92504
<b>Site #24:</b>	CR0405, Home Gardens Library, 3785 S. Neece Street, Corona, CA 92879
<b>Site #25:</b>	HM0602, Hemet CAC, 880 N. State Street, Hemet, CA 92543
<b>Site #26:</b>	HM0618, Hemet Service Center, 749 N. State Street, Hemet, CA 92543
<b>Site #27:</b>	215 –74 HWY Interchange
<b>Site #28:</b>	SJ1406, Catch Basin, 581 Grand Ave., San Jacinto, CA 92582
<b>Site #29:</b>	PR0813, Code Enforcement Building., 17650 Cajalco Rd, Perris CA 92570
<b>Site #30:</b>	IN0780, Indio Parking Structure, 82757 Plaza Ave. Indio, CA 92201
<b>Site #31:</b>	ME2007, Mecca Library, 91260 66 <sup>th</sup> Ave. Mecca, CA 92254
<b>Site #32:</b>	RV0972, RUHS Behavioral Health Campus, 3933 Harrison Street, Riverside, CA 92503
<b>Site #33:</b>	RV0995, Film Training Center, 5950 Wilderness Ave., Riverside, CA 92504
<b>Site #34:</b>	JV5931, Glen Avon Library, 9244 Galena Street, Jurupa Valley, CA 92509
<b>Site #35:</b>	JV5949, Child Development Center, 3865 Riverview Dr., Jurupa Valley, CA 92509
<b>Site #36:</b>	RV1082, RUHS Behavioral Health, 2805 Rustin Ave., Riverside, CA 92507

Thirty (30) days prior to the termination of the maintenance agreement an inspection of all foliage shall be conducted by the CONTRACTOR and the COUNTY, and any foliage deemed by the COUNTY to be in poor condition shall be replaced at the CONTRACTOR's expense.

**Licensing:** CONTRACTOR is required to maintain a current and valid C-27 License.

COUNTY OF RIVERSIDE  
 AMENDMENT NO. 1 TO THE AGREEMENT  
 WITH  
 CAL DREAMSCAPE LANDSCAPE, CO.

**Attachment 2**  
**EXHIBIT B**

**PAYMENT PROVISIONS (Billed Monthly)**

**Provide cost for each site and service below:**

Site #	Location	Services Once A Week	Services Every 2 Weeks	Services Once per Month
1.	CR0403 / CAC	\$688.00		
2.	PR0811 / RUHS Health Clinic		\$488.75	
3.	RV0927 / Riverside Health Clinic	\$996.75		
4.	RV1016 / Assessor Clerk Recorder	\$688.00		
5.	JV5904 / Jurupa Valley Health Clinic	\$688.00		
6.	JV906 / Jurupa Valley Fleet Services		\$575.00	
7.	JV5916 / Jurupa Valley Animal Shelter	\$1,695.10		
8.	SJ403 / San Jacinto Animal Shelter	\$1,109.75		
9.	IN735 / Indio Workforce Development Center	\$2,800.00		
10.	ME2004 / Mecca Health Clinic	\$1,675.00		
11.	PG1105 / Roy's Resource Center			
12.	PG1105 / RUHS Behavioral Health	\$1,400.00		
13.	TP4502 / Thousand Palms Animal Shelter		\$546.25	
14.	CB3105 / Fleet Services Facility		\$425.00	
15.	PR0831 / Mead Valley Community Center	\$1,696.25		
16.	RV1066 / Assessor Clerk Recorder	\$1,473.15		
17.	MV1207 / Fire Department Cal Fire	\$600.00		
18.	MV1208 / Fire Department Cal Fire	\$600.00		
19.	MV1209 / Fire Department Cal Fire	\$600.00		
20.	IN0781 / Indio Law Office	\$2,275.00		
21.	PR0814 / Good Hope Community Park	\$925.00		
22.	RV1088 / Emergency Operation Center		\$695.00	
23.	RV0958 / Central Purchasing	\$850.00		
24.	CR0405 / Home Gardens Library	\$1,243.27		
25.	HM0602 / Hemet CAC	\$1,075.00		
26.	HM0618 / Hemet Service Center	\$625.00		
27.	215-74 HWY Interchange	\$2,400.00		
28.	SJ1406 / Catch Basin			\$125.00
29.	PR0813 / Code Enforcement Building	\$675.69		
30.	IN0780 / Indio Parking Structure	\$2,022.42		
31.	ME2007 / Mecca Library	\$556.00		
32.	RV0972 / RUHS Behavioral Health Campus	\$2,100.43		
33.	RV0995 / Film Training Center	\$1,258.71		
34.	JV5931 / Glen Avon Library	\$864.89		
35.	JV5949 / Child Development Center	\$1,258.71		
36.	RV1082 / RUHS Behavioral Health	\$2,463.36		
<b>MONTHLY COST</b>		<b>\$37,303.28</b>	<b>\$2,730.00</b>	<b>\$125.00</b>

**PROMPT PAYMENT DISCOUNT: 1% Net 30**