

SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.20  
(ID # 14485)

MEETING DATE:

Tuesday, March 02, 2021

FROM : SHERIFF-CORONER-PA:

SUBJECT: SHERIFF-CORONER-PA: Authorize the Purchasing Agent to issue a Purchase Order to Axon Enterprise Inc. without seeking competitive bids for a One-time Purchase of 300 LE-4 VieVu Body Worn Cameras for FY 20-21, All Districts. [Total Cost - \$292,218; Up to \$29,222 in additional compensation, 100% Sheriff's Budget]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize the Purchasing Agent to issue a Purchase Order to Axon Enterprise Inc. without seeking competitive bids for a one-time purchase of 300 LE-4 VieVu body worn cameras in the amount of \$292,218; and,
2. Authorize Purchasing Agent, in accordance with Ordinance 459, based on availability of fiscal funding to increase the compensation provision up to ten percent (10%) of the total purchase amount.

ACTION:Policy


  
Raul Vergara 2/22/2021

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MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez, and Hewitt  
Nays: None  
Absent: None  
Date: March 2, 2021  
xc: Sheriff, Purchasing

Kecia R. Harper  
Clerk of the Board  
By:   
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

<b>FINANCIAL DATA</b>	<b>Current Fiscal Year:</b>	<b>Next Fiscal Year:</b>	<b>Total Cost:</b>	<b>Ongoing Cost</b>
<b>COST</b>	\$ 292,218	\$ 0	\$ 321,440	\$ 0
<b>NET COUNTY COST</b>	\$ 292,218	\$ 0	\$ 321,440	\$ 0
<b>SOURCE OF FUNDS: 100% Sheriff's Budget</b>			<b>Budget Adjustment:</b>	No
			<b>For Fiscal Year:</b>	20/21

**C.E.O. RECOMMENDATION:** Approve

BR# 21-049

**BACKGROUND:**

**Summary**

Between 2014 to current, the Sheriff's Department purchased and continues to operate approximately 1,300 VieVu branded police body-worn cameras (BWC's). In 2018, AXON Enterprise Inc. acquired VieVu LLC., and currently maintain a limited stock of used and/or refurbished VieVu devices for sale for those agencies that need these devices.

Since 2014, due to the combined effects of periodic device failures and modest gains in field personnel, the Sheriff's Department has experienced a significant strain on the current supply of VieVu devices. Due to these factors, the Sheriff's Department does not have a sufficient supply of devices to outfit all of our sworn field personnel for each shift. As such, the Sheriff's Department has an immediate need to procure an additional 300 VieVu branded BWC's to maintain the same, or improved, level of professional service to the public.

The VieVu BWC devices and associated VeriPatrol software are proprietary and are the only camera fully compatible with existing system in use throughout the Sheriff's Department. Procurement of additional pieces of the same solution will expedite deployment at the least expensive price. This procurement will allow for an immediate deployment of BWCs at any station without the need for additional media storage, software installations, or staff training. These additional devices will interface directly with the existing VeriPatrol software and MultiDock charging stations without any added expense.

The Department is currently working to release a Request for Proposal for new BWC devices and anticipate for the bid to complete within the next 6 months. With the on-going unrest occurring around the County during this politically charged climate, having sufficient supply of BWC will support the Department's BWC deployment needs.

**Price Reasonableness**

When the Request for Proposal (RFP) # SHARC 245 for Body Worn Video Camera was conducted on April 2014 by the Riverside County Purchasing Department on behalf of the Sheriff's Department, the bid was advertised and twenty-nine (29) invitations were sent to

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,  
STATE OF CALIFORNIA**

potential bidders, eighteen (18) downloaded the bid, and three (3) vendors submitted their proposal. The bids were evaluated by a team of Sheriff's personnel and each bid response was evaluated based on the criteria set forth in the RFP: overall response to the RFP requirement, bidders experience and ability, cost and fees, reference, and financial. As a result of the proposal, VieVue was awarded the contract.

Axon's unit cost of the camera is \$899 each, and this is typical within industry pricing. The Department will not require the additional commitment of recurring licensing or maintenance costs. During the inception of the contract in 2014, the camera unit cost was \$749 each. Originally each camera was \$849, but the cost was negotiated to \$749 through the Best and Final Offer process. The vendor held the same pricing of \$749 for each camera for the entire contract term. Based on Axon's price of \$899, the camera shows an increase of 20% over the last 6 years, an average of 3.33% increase per year. These devices are expected to have an operational lifespan of 3-5 years, but many will continue to operate for years beyond their anticipated end-of-life. As more law enforcement agencies are required to adopt this technology, the one-time purchase will allow the Department to be in compliance with this measure while allowing for time to complete a new RFP for a better robust solution.

The Department is also requesting for a 10% contingency in the amount of \$29,222 to allow for additional BWC in the event supplies are needed for staff and BWC deployment.

**Impact on Residents and Businesses**

The use of BWC where video footage captured the interaction between officer and citizens will provide better transparency and accountability of events and support accounts articulated by officers and community residents.

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Tina Grande, Director of Purchasing 2/4/2021

  
Cheryl Williams 2/22/2021

  
Jeff Van Wageningen, Assistant CEO / Public Safety 2/24/2021

  
Dave Rogers, Assistant County Executive Officer / CIG 2/4/2021

## Boydd, April

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**From:** cob@rivco.org  
**Sent:** Monday, March 1, 2021 9:03 PM  
**To:** COB; avalon@startingoverinc.org  
**Subject:** Board comments web submission

**CAUTION:** This email originated externally from the **Riverside County** email system.  
**DO NOT** click links or open attachments unless you recognize the sender and know the content is safe.



First Name: Avalon  
Last Name: Edwards  
Phone: 6506448818  
Email: avalon@startingoverinc.org  
Agenda Item # or Public Comment: 3.13, 3.16, 3.20  
State your position below: Oppose

**Thank you for submitting your request to speak. The Clerk of the Board office has received your request and will be prepared to allow you to speak when your item is called. To attend the meeting, please call (669) 900-6833 and use Meeting ID #864 4411 6015 . Password is 20210302. You will be muted until your item is pulled and your name is called. Please dial in at 9:00 am am with the phone number you provided in the form so you can be identified during the meeting.**



# Riverside County Sheriff's Department

## Chad Bianco, Sheriff-Coroner

4095 Lemon Street • Riverside • California • 92501  
www.riversidesheriff.org

Date: January 13, 2021  
From: Will Taylor, Chief Deputy Director  
To: Board of Supervisors/Purchasing Agent  
Via: Mark Potter, Lieutenant (951) 486-2905  
Subject: Sole Source Procurement; Request for the immediate purchase of 300 police body worn cameras for use within the Sheriff's Department

The below information is provided in support of my Department requesting approval for a sole or single source. (*Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole or single source.*)

1. **Supplier being requested:** AXON Enterprise Inc.
2. **Vendor ID:** 0000211784
3.  **Single Source**                       **Sole Source**
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** (*If yes, please provide the approved sole or single source number*).  
 **Yes**                                       **No**  
SSJ# \_\_\_\_\_
- 4a. **Was the request approved for a different project?**  
 **Yes**                                       **No**
5. **Supply/Service being requested:**  
Request the immediate purchase of 300 refurbished "LE-4" VieVu branded police body-worn cameras (BWC). This request is a one-time expense for hardware only.
6. **Unique features of the supply/service being requested from this supplier.**  
Between 2014 to current, the Sheriff's Department purchased and continues to operate approximately 1300 VieVu branded BWC's. In 2018, AXON Enterprise Inc. acquired VieVu LLC., and currently maintain a limited stock of used and/or refurbished VieVu devices for sale for those agencies that need these devices.

Since 2014, due to the combined effects of periodic device failures and modest gains in field personnel, the Sheriff's department has experienced a significant strain on the current supply of VieVu devices. As such, the Sheriff's department has an immediate need to procure an additional 300 VieVu branded BWC to maintain the same, or improved, level of professional service to the public. This procurement will allow for an immediate deployment of BWCs at any station without the need for additional media storage, software installations, or staff training. These additional devices will interface directly with the existing VeriPatrol software and MultiDock charging stations without any added expense.

- 7. Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** The VieVu BWC devices and associated VeriPatrol software are proprietary and are the only camera fully compatible with existing system in use throughout the Sheriff's department. Procurement of additional pieces of the same solution will expedite deployment at the least expensive price.

When the Request for Proposal (RFP) # SHARC 245 for Body Worn Video Camera was conducted on April 2014 by the Riverside County Purchasing Department on behalf of the Sheriff's Department, the bid was advertised and twenty-nine (29) invitations were sent to potential bidders, eighteen (18) downloaded the bid, and three (3) vendors submitted their proposed cost. The bids were evaluated by a team of Sheriff's personnel and each bid response was evaluated based on the criteria set forth in the RFP: overall response to the RFP requirement, bidders experience and ability, cost and fees, reference, and financial. As a result of the proposal, VieVue was awarded the contract.

The Sheriff is currently working on the scope and plans to go out for a new RFP in the near future and this one-time purchase will help secure enough BWC for the Department to stay compliance with current BWC policy requirement. The RFP process will take at least six (6) to eight (8) months to evaluate and complete before a new vendor is selected and awarded the contract.

- 8. Period of Performance:** From: \_\_\_\_\_ to \_\_\_\_\_  
(Undefined term)

Is this an annually renewable contract?  No  Yes

Is this a fixed-term agreement:  No  Yes

*(A fixed-term agreement is set for a specific amount of time; it is not renewed annually. Ensure multi-year fixed-term agreements include a cancellation, non-appropriation of funds, or refund clause. If there is no clause(s) to that effect, then the agreement must be submitted to the Board for approval. No exemptions shall apply.)*

- 9. Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)**

Description:	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	Total
<b>One-time Costs:</b>						
Procurement	\$292,218					\$292,218
<b>Ongoing Costs:</b>						
(None)						
Previous SSJ Approved Amounts:						
<b>Total Costs</b>						<b>\$292,218</b>

**10. Price Reasonableness:** The per-unit cost of these cameras (\$899 each, one-time) are typical within industry pricing, but do not require the additional commitment of recurring licensing or maintenance costs. During the inception of the contract in 2014, the camera unit cost was \$749 (originally was \$849 but negotiated to \$749 through the Best and Final Offer process). Based on the current price of \$899, the camera shows an increase of 20% over the last 6 years (about 3.33% increase per year). These devices are expected to have an operational lifespan of 3-5 years, but many will continue to operate for years beyond their anticipated end-of-life. As more law enforcement agencies are required to adopt this technology, the one-time purchase will allow the Department to be in compliance with this measure while allowing for time to complete a new RFP for a better robust solution.

**11. Projected Board of Supervisor Date (if applicable):** February 9, 2021  
(Draft Form 11s, service agreement and or quotes must accompany the sole source request for Purchasing Agent approval.)

\_\_\_\_\_  
Chief Deputy Signature (or designee)                                  Print Name                                  Date

\_\_\_\_\_  
Assistant Sheriff Signature (or designee)                                  Print Name                                  Date

\_\_\_\_\_  
Department Head Signature (or designee)                                  Print Name                                  Date

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**The section below is to be completed by the Purchasing Agent or designee.**  
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Purchasing Department Comments:

**Approve**

**Approve with Condition/s**

**Disapprove**

Condition/s:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**Not to exceed:**

**One-time** \$ \_\_\_\_\_

**Annual Amount** \$ \_\_\_\_\_ / per fiscal year through \_\_\_\_\_ (date)  
*(If Annual Amount Varies each FY)*

FY \_\_\_\_\_ : \$ \_\_\_\_\_  
FY \_\_\_\_\_ : \$ \_\_\_\_\_  
FY \_\_\_\_\_ : \$ \_\_\_\_\_  
FY \_\_\_\_\_ : \$ \_\_\_\_\_  
FY \_\_\_\_\_ : \$ \_\_\_\_\_

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**Purchasing Agent**

**Date**

**Approval Number**  
(Reference on Purchasing Documents)





# RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM

<b>H11 Number:</b>	PR2021-11105		
<b>Requested Purchase:</b>	VieVu Body Worn Cameras - R&D		
<b>Department/Agency:</b>	Sheriff		
<b>Primary Contact/Phone:</b>	Eric Douesnard	<b>Alternate Contact/Phone:</b>	
<b>Purchase Request Type:</b>			
<b>Describe Requested Purchase:</b>	Requesting 300 VieVu Body Worn Cameras. There is an immediate need to add these devices due to the combined effects of periodic failure of current stock (since 2013 when 1,300 devices were initially purchased) and modest gains in personnel		
<b>Terms:</b>	Is this a Multi Year Contract?: False  Length of Contract:  Start Date:  End Date:  Special Tems and Conditions:		
<b>Business Needs Addressed:</b>	The Body-Worn Video Camera project enhances current Sheriff operations by recording officer and civilian interactions. The intent of the project is to protect all parties/stakeholders involved in any incident by accurately documenting each event/interaction with the collection of audio and video recordings.		
<b>Are there other county systems that provide the same functionality?</b>	Unknown		
<b>Business Criticality:</b>	Run the Business		
<b>Business Impact:</b>	Support Current Operations		

Current Cost itemization (Include all the year 1 cost)							
Item Description	Purchase Type	Vendor	Quantity	Unit Cost	Sub_Total	Item Tax	Total Cost
VIEVU - LE4 MULTI-DOCK NETWORK (14032)	Equipment - New	Unknown	1	\$1,499.99	\$1,499.99	116.2500	\$1,616.24
VIEVU - LE4 CAMERA (REFURBISHED) (14035)	Equipment - New	Unknown	300	\$899.00	\$269,700.00	20901.7500	\$290,601.75
VIEVU - CLIPLOCK SPRING CLIP (14019)	Equipment - New	Unknown	300	\$8.00	\$2,400.00	186.0000	\$2,586.00
<b>Total:</b>							<b>\$294,803.99</b>

Annual Costs				
Item Description	Payment Type	Terms (in Years)	Payment amount	Total Annual Payments
<b>Total:</b>				

**Grand Total: \$294,803.99**

Accounting String						
To be completed for pass-thru purchases that will be processed by RCIT Only						
%Billed	Accounts (6 digits)	Dept.ID (6 -10 digits)	Program (5 digits)	Class (5 digits)	Grant (9 digits)	Customer Project Code (10 digits)



# RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM

Department Head or Authorized Designee Signature: Adam Vallejo	Date: 1/14/2021 10:10 AM
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### RCIT Review (Standard purchases and renewals < \$25000) - Administrative Review Status

Recommended:	By:	Date:
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Denial Explanation:

### ACIO Review - ACIO Review Status

Recommended: <b>YES</b>	BY: <i>Gustavo Vizcarra</i>	Date: <b>1-27-2021</b>
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Denial Explanation:

### CIO Review (Purchases and renewals >\$100K) CIO Review Status

Recommended: <b>Yes</b>	By: <i>Jim Smith</i>	Date: <b>1-27-21</b>
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Denial Explanation:

### TSOC Review (Purchases and renewals >\$100K) TSOC Review Status

Recommended: <b>Yes</b>	By: <i>Jim Smith</i>	Date: <b>2-4-21</b>
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Denial Explanation: