

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 3.10
(ID # 14956)

MEETING DATE:

Tuesday, April 20, 2021

FROM: EMERGENCY MANAGEMENT DEPARTMENT:

SUBJECT: EMERGENCY MANAGEMENT DEPARTMENT: Approve the purchase of additional Motorola communications equipment to expand capacity during response to a disaster or large-scale emergency, without seeking competitive bids; Approval of Change Order No. 2 to the Communication System Agreement with Motorola Solutions, Inc., All Districts. [\$655,509 total - 100% Federal Funds] 4/5 votes required.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the purchase of Motorola communications equipment for Riverside County Medical/Health Communications Center, and approve the Change Order No. 2 to the Communication System Agreement with Motorola Solutions, Inc. ("Change Order"), including equipment installation, license rights, extended maintenance and system upgrade services agreement for the period of January 1, 2021 – June 30, 2028, for the amount of \$655,509, without seeking competitive bids, and increase of the maximum contract amount to \$1,493,851; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign the Change Order and any future amendments that do not change the substantive terms of the Agreement and do not exceed 10% of the compensation provisions.
3. Approve and direct the Auditor-Controller to make budget adjustments to move funding from Fund 21800 and Fund 21810 to General Fund as outlined in the attached Schedule A.


ACTION:


Ramon A. Leon, DEPUTY DIRECTOR OF EMERGENCY MGMT DEPT 4/8/2021

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Hewitt and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez, and Hewitt
Nays: None
Absent: None
Date: April 20, 2021
xc: EMD, Auditor

Kecia R. Harper
Clerk of the Board
By: 
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 498,429	\$ 0	\$ 655,509	\$0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$0
SOURCE OF FUNDS: 100% Federal Funds			Budget Adjustment: Yes	
			For Fiscal Year(s): 20/21-27/28	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

The Board of Supervisors approved the purchase of Motorola communications equipment without seeking competitive bids on February 27, 2018, Item 3.31. The Riverside County EMS Agency (REMSA) has statutory responsibility to oversee EMS system operation and coordinate medical mutual aid resources during emergencies and disasters. REMSA is seeking approval to purchase six (6) additional MCC 7500E Dispatch Consoles from Motorola and interface them with the previously procured 4-console dispatch solution equipment. As part of the new County EOC project the previously procured consoles have been upgraded to align with PSEC upgrades and installed in the new Emergency Operations Center. Motorola offers the option to buy additional equipment during the first 3 years of the agreement under the same terms and conditions. The addition of the 6 new consoles was designed, engineered and approved by the design build team and PSEC as part of the new County EOC construction. Completion of the project will greatly enhance communication capabilities for intra-County and Regional Medical and Health coordination during emergencies and disasters. Per PSEC, Motorola provides the only approved console platform to interface with the PSEC system. EMD has received TSOC approval for the project.

Impact on Residents and Businesses

Upgrading equipment compatible with the PSEC system will provide improved interoperability between public safety agencies during emergencies and disasters. Residents and businesses will benefit from a faster, better coordinated response.

SUPPLEMENTAL:

Additional Fiscal Information

The current fiscal year cost of \$498,429 reflects 100% of the cost of the equipment (equipment, installation, sales tax, and freight) which will be paid upon execution and shipment of equipment. Installation and system acceptance will occur into next fiscal year. The Schedule A is necessary to transfer Public Health Emergency Preparedness Grant funds from Funds 21800 and 21810 to the General Fund for the initial purchase. Future year costs include an extended maintenance and system upgrade agreement to keep the system current and will be funded

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with grant funds. The additional equipment less credit received for previous year maintenance costs, as detailed in Change Order No. 2, increases the maximum contract amount to \$1,493,851.

Yearly costs are as follows:

Fiscal Year	Description	New Cost CO No. 2
FY 20/21	Equipment	\$ 498,429
FY 21/22	Installation/Acceptance	\$ 0
FY 22/23	Maintenance/SUA Yr 1	\$ 25,031
FY 23/24	Year 2	\$ 25,472
FY 24/25	Year 3	\$ 25,928
FY 25/26	Year 4	\$ 26,395
FY 26/27	Year 5	\$ 26,878
FY 27/28	Year 6	\$ 27,376
	Total	\$ 655,509

ATTACHMENT(S)

1. Schedule A – Budget Adjustment
2. Sole Source Justification #18-138 Revised
3. Change Order No. 2

SCHEDULE A. BUDGET ADJUSTMENT

**Schedule A
Emergency Management Department**

FY 2020-2021

Fund	Deptid	Account	Account Description	Amount
Decrease Appropriations				
21800		520350	IT Core Services	

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	2000100000			\$332,429
21810	2000100000	525440	Professional Services	\$166,000

Increase Appropriations

21800	2000100000	551000	Operating Transfers- Out	\$332,429
21810	2000100000	551000	Operating Transfers- Out	\$166,000

Increase Appropriations

10000	2000100000	546060	Equipment Communication	\$498,429
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Increase Estimated Revenue

10000	2000100000	790500	Operating Transfers- In	\$498,429
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Misley Wang
Misley Wang, Supervising Accountant

4/8/2021

Suzanna Hickey
Suzanna Hickey, Assistant Director of Purchasing and Fleet Service

4/9/2021

Cherilyn Williams
Cherilyn Williams

4/13/2021

Gregory L. Priamos
Gregory L. Priamos, Director County Counsel

4/13/2021

Jim Smith
Jim Smith, Chief Information Officer

4/9/2021



No. 21-074

Bruce Barton
Director

Date: March 12, 2021
From: Ramon Leon, Deputy Director of Emergency Management Department
To: Purchasing Agent
Via: Renee Poselski 951-358-5864
Subject: REVISED Sole Source Justification 18-138; Additional Motorola Consoles for Med Health Comm at the EOC, Annual Support & Maintenance

1. **Supplier being requested:** Motorola

2. **Vendor ID:** 0000008448

3. ☐ **Single Source** ☒ **Sole Source**

(Single Source - is a purchase of a commodity or service without obtaining competitive bids although more than one source is available)

(Sole Source - is a purchase of a commodity or service that is proprietary or no other vendor is qualified or willing to meet the county specified requirements)

4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** *(If yes, please provide the approved sole or single source number).*

☒ **Yes**

☐ **No**

SSJ# 18-138

4a. **Was the request approved for a different project?**

☐ **Yes**

☒ **No**

5. **Supply/Service being requested:**

(If this request is for professional services, attach the service agreement to this sole source request. The Purchasing Agent, or designee, is the signing authority for agreements unless the service is exempted by Ordinance 459, Board delegated authority or by State law. All insurance requirements must be met prior to work commencement. See the Risk Management website for vendor insurance requirements.)

In 2018, the Riverside County Emergency Medical Services Agency (REMSA) received approval for SSJ #18-138 for the purchase of 4 dispatch consoles to replace aging communications equipment located in the Riverside County Medical and Health Communications Center (MH COMM). With the opening of the new Emergency Operations Center in December 2020, there is a need to acquire 6 more consoles. This request is for the purchase, installation, and extended maintenance through FY27/28, to coincide with the original agreement.

6. **Unique features of the supply/service being requested from this supplier.** (If this sole source request is due to proprietary software or machinery, or hardware, provide a supporting letter from the manufacturer. If this is a single source request provide an explanation of how this provides the best value for the County by selecting this vendor.)

Per PSEC, Motorola provides the only approved console platform to interface with the PSEC system. Updates and replacement equipment will coincide with the County PSEC system, to maintain interoperability at all times.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** MH COMM is designed to serve as a centralized command and coordination center for the Riverside County EMS System. During steady state operations, the Riverside County EMS System is surveilled and monitored by the on-call EMS duty officer. In the event of increased system activity, disaster medical operations MH COMM can be activated to support the Medical and Health Department Operations Center (MH DOC).

8. **Period of Performance:** From: 1/1/2018 to 6/30/2028
(total number of years)

Is this an annually renewable contract? ☒ No ☐ Yes
Is this a fixed-term agreement: ☐ No ☒ Yes

(A fixed-term agreement is set for a specific amount of time; it is not renewed annually. Ensure multi-year fixed-term agreements include a cancellation, non-appropriation of funds, or refund clause. If there is no clause(s) to that effect, then the agreement must be submitted to the Board for approval. No exemptions shall apply.)

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)**

Description:	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	FY25/26	FY26/27	FY27/28	Total
One-time Costs:									
MCC 7500E Dispatch Console Equipment (6)	310,360								310,360
SI/ Installation Cost	162,969								162,969
Estimated Sales Tax	24,829								24,829
Freight Cost	271								271
Ongoing Costs:									
Essentials Plus Maintenance		N/A	13,572	13,979	14,399	14,830	15,275	15,734	87,789
SUA II		N/A	11,459	11,493	11,529	11,565	11,603	11,642	69,291
Total New Costs:	498,429		25,031	25,472	25,928	26,395	26,878	27,376	655,509

Previous SSJ 18-138 Approved Amounts:									
Maintenance		22,265	22,933	23,621	24,330	25,060	25,812	26,586	148,342
SUA II		25,320	25,397	25,476	25,558	25,641	25,728	25,817	153,617
Total Ongoing Costs:		47,585	48,330	49,097	49,888	50,701	51,540	52,403	301,959
Total Costs	498,429	47,585	73,361	74,569	75,816	77,096	78,418	79,779	1,005,053

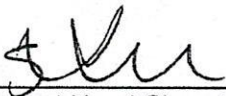
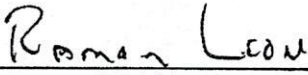
Note: Insert additional rows as needed

10. Price Reasonableness: (Explain why this price is reasonable or cost effective – were you provided government discounted pricing? Is this rate/fee comparable to industry standards?)

The agreement allows for purchase of additional equipment with the same terms and conditions for the first 3 years. Federal grant funding will pay for the project.

11. Projected Board of Supervisor Date (if applicable): April 13, 2021

(Draft Form 11s, service agreement and or quotes must accompany the sole source request for Purchasing Agent approval.)



3/16/21
 Department Head Signature (or designee) Print Name Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

System Compatibility. need additional units to be the same as current. BOS has final approval

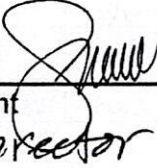
Not to exceed:

☐ One-time \$ _____

☒ Annual Amount \$ See breakdown Above per fiscal year through 6/30/28 (date)
 (If Annual Amount Varies each FY)
 FY _____: \$ _____

FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____

Suzanna Hinckley



3/31/21

21-074

Purchasing Agent

Date

Approval Number

(Reference on Purchasing Documents)

Assistant Director

List Attachments:

Form 11

Amendment

Quote

RCIT Approval

**MOTOROLA SOLUTIONS****CHANGE ORDER**

[CO171139A-02]

Changes in Services: (additions, deletions or modifications) Include attachments if needed

System integration services and deletion of post warranty maintenance Years 2-4.

Schedule Changes: (describe change or N/A)

Project Start – 03/15/21
 Equipment Delivery – 04/30/21
 Installation and System Testing – 06/18/21
 Final Acceptance – 06/25/21

Pricing Changes: (describe change or N/A)

The Contract Price for the six-console system plus seven years maintenance is \$ 655,509. In addition, (62,980) credit is provided for years 2-4 of the Four-console System.

Description	Documentation	Equip/Install /Tax/Freight	Maint/SUA Yrs 2-11	Total
4 Consoles	Original Contract 2018 (Dec 2017)	413,275.00	488,047.00	901,322.00
Credit Maintenance	Years 2		-20,376.00	
	Years 3		-20,987.00	
	Years 4		-21,617.00	
	Years 2-4 (Total)			-62,980.00
6 Consoles	Change Order 2, 2021 Years 5-11	498,429.00	157,080.00	655,509.00
Total				1,493,851.00

Customer Responsibilities: (describe change or N/A)

Approve and execute the Change Order.

Payment Schedule for this Change Order:
 (describe new payment terms applicable to this change order)

Please refer to the Communications System and Services Agreement (CSSA), Exhibit B PAYMENT for the payment terms.

Unless amended above, all other terms and conditions of the Contract shall remain in full force. If there are any inconsistencies between the provisions of this Change Order and the provisions of the Contract, the provisions of this Change Order will prevail.

IN WITNESS WHEREOF the parties have executed this Change Order as of the last date signed below.

Motorola Solutions
 Inc.

By: [Signature]

Printed Name: Frank Miller

Title: Sr Director

Date: 3/11/2021

Customer

By: _____

Printed Name: _____

Title: _____

Date: _____

Reviewed by: [Signature]
 Motorola Solutions Project Manager

Date: March 5, 2021

Change_Order_Form_04.2011.doc

FORM APPROVED COUNTY COUNSEL

BY: [Signature] 4/12/2021
 MELISSA R. CUSHMAN DATE



Change Order No. 02

Date: 03/05/2021

Project Name: REMSA MCC7100 Dispatch Consoles

Customer Name: County of Riverside, on behalf of Riverside County
Emergency Medical Services Agency (REMSA)

Customer Project Mgr: Daniel Bates

The purpose of this Change Order is to: *(highlight the key reasons for this Change Order)*

Install six (6) MCC 7500E console positions in addition to the current Riverside County Emergency Management Services Agency (REMSA) four (4) console position Dispatch Center. Details of the equipment and services to be provided as stated in the attached proposal (REMSA Additional Console Proposal 2020-10-23).

Contract # CSA dated 3/30/2018
REMSA No.
EMARC-92045-004-06/28

Contract Date: 03/30/2018

In accordance with the terms and conditions of the contract identified above between Riverside County Emergency Management Dept. and Motorola Solutions, Inc., the following changes are approved:

Contract Price Adjustments

Original Contract Value:	\$ 901,322
Previous Change Order amounts for Change Order numbers <input type="text"/> through <input type="text"/>	\$
This Change Order:	\$ 592,529
New Contract Value:	\$ 1,493,851

Completion Date Adjustments

Original Completion Date:	December 29, 2020
Current Completion Date prior to this Change Order:	December 29, 2020
New Completion Date:	June 25, 2021

Changes in Equipment: *(additions, deletions or modifications)* Include attachments if needed

Equipment for six (6) console system, section 2 of attached proposal. (Final_REMSA ADD MCC7500 Dispatch_Riverside County Emergency Management Services Agency.pdf)