

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 3.29
(ID # 15424)

MEETING DATE:

Tuesday, June 08, 2021

FROM: RIVERSIDE COUNTY INFORMATION TECHNOLOGY:

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY (RCIT): Approve the Purchase of Cisco Products and Services with Presidio Network Solutions LLC (awarded vendor for RFQ# RIVCO-2021-RFQ-0000209); and Approve the Lease Schedule No. 500-3210570-000 with Banc of America Public Capital Corp (through Cisco Financing) for Cisco Products and Services for RCIT Replacement Project for five years; Adopt Resolution No. 2021-072; All Districts. [\$722,765 Annually for a Total Cost \$3,613,826 - RCIT Budget - 66%, RCIT Pass-thru Budget - 34%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the Purchase of Cisco Products and Services with Presidio Network Solutions LLC (awarded vendor for RFQ# RIVCO-2021-RFQ-0000209);
2. Approve and authorize the Chair of the Board to sign three (3) copies of the Lease Schedule No. 500-3210570-000 with Banc of America Public Capital Corp for Cisco Products and Services, for five years for an annual amount of \$722,765, for a total aggregate amount of \$3,613,826;
3. Adopt Resolution No. 2021-072; to authorize the execution and delivery of a Lease Schedule No. 500-3210570-000 dated April 30, 2021 and separate lease schedules;

Continued on Page 2

ACTION: Policy

Jim Smith

Jim Smith, Chief Information Officer

5/26/2021

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Washington, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez, and Hewitt
Nays: None
Absent: None
Date: June 8, 2021
xc:

Kecia R. Harper
Clerk of the Board
By: *[Signature]*
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

RECOMMENDED MOTION: That the Board of Supervisors:

4. Authorize Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel to: sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and
5. Direct the Clerk of the Board to retain one (1) copy of the Lease Schedule No. 500-3210570-000 with Banc of America Public Capital Corp and return two (2) copies and one (1) copy of the Certificate of Incumbency to the Information Technology Department for distribution.

Continued on Page 3

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 0	\$ 722,765	\$ 3,613,826	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: RCIT Budget - 66%,RCIT Pass-thru Budget - 34%			Budget Adjustment: No	
			For Fiscal Year: 20/21-25/26	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Riverside County Information Technology (RCIT) supports the County of Riverside Enterprise Network (CORNet) across all Riverside County. This network provides essential communications (Data, Telephone, Email, Internet, etc.) for all County Departments. This purchase is to provide Cisco Products and Services to replace existing network equipment that is reaching the end of its software support life cycle. CORNet operates predominantly on Cisco hardware and software. When this equipment reaches the end of its software support lifecycle, the County will no longer receive crucial security patches and support from Cisco required to keep CORNet running securely and reliably. This refresh will include the purchase of "New" Cisco equipment (i.e. routers/switches/voice) used by various departments throughout Riverside County.

The department requests approval from the Board of Supervisors to Lease Purchase the hardware, software, and support services through Presidio Network Solutions, LLC's finance partner, Banc of America Public Capital Corp. This equipment is to be financed over a five-year financing term at zero percent interest on Lease Schedule No. 500-3210570-000.

Included in this purchase is the "Maintenance, Support, Hardware, and Software fixes" support package from Cisco which covers the maintenance of all routers and switching equipment, to ensure all data networking equipment is kept current with the latest security and operating system updates (patches). This is important, given recent security breaches across the nation resulting from hackers around the world. All Cisco hardware and software maintenance and support services also include upgrades to software and fixes (repair or replacement of failed equipment at no additional cost) as identified by Cisco or the County. These services include upgrading or fixing, as applicable, all routers and switches, security remediation (if there is a known software security vulnerability), and access to Cisco subject matter experts (SME's). Cisco SME's aid with emergency fixes 24x7x365 via remote access and phone support. These Maintenance and Support Services provide the County with the assurance of network stability and less down time in the event of equipment failure.

Impact on Residents and Businesses

There is no negative impact on residents and businesses.

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

Additional Fiscal Information

Banc of America Public Capital Corp Cisco Program will provide 0% financing over 5 years. The following table below identifies the total cost for Cisco Products and Services. This project will be jointly funded by RCIT and departments who will also benefit from this replacement project based on a percentage share of 66% and 34%, respectively. Due to FY 21/22 departmental budgets having already been submitted, RCIT will fund the FY 21/22 costs entirely, with the departmental equipment to be reimbursed by identified departments in the remaining fiscal years. All impacted departments have been notified and made aware of their budgetary costs beginning in FY 22/23.

	FY21/22	FY22/23	FY23/24	FY24/25	FY25/26	Total
Cisco Hardware, software, maintenance, and support	\$722,765.16	\$722,765.16	\$722,765.16	\$722,765.16	\$722,765.16	\$3,613,825.80

Contract History and Price Reasonableness

The County is replacing existing Cisco equipment that has reached end-of-life for current technology that will fit with existing infrastructure already in place, as this is the most cost-effective way to provide the most secure communications system. The County currently has in place a five (5) year contracts for Cisco Networking Product Line and Services, which was competitively bid out in 2018 (reference RFQ# ITARC-434), and the following three Contractors were awarded as follows: Presidio Network Solutions LLC (Primary), ConvergeOne, Inc (Secondary), and Insight Public Sector, Inc. (Tertiary). The contract stipulates that when a project exceeds \$500,000, the County may bid amongst the awarded Primary, Secondary, and Tertiary Contractors (Restricted Access) in order to secure best value. As such, Purchasing and Fleet Services, on behalf of RCIT released a "Restricted Access" Request for Quote (RFQ #RIVCO-2021-000209) for Cisco Products and Services for RCIT Replacement Project.

The County received one response from Presidio Network Solutions LLC. RCIT thoroughly evaluated the bid response and determined Presidio Network Solutions as the lowest responsive, responsible bidder, submitting a total cost for Hardware and Software Maintenance and Support Services in the amount of \$3,641,412. This equates to a discount of 61% for equipment and 30% for SmartNet, which exceed the current agreement discounts of 42%% for equipment and 23% for SmartNet.

The County is looking to finance this purchase for five years at 0% interest through Banc of America Public Capital Corp. The department has made the business decision to finance the Cisco Products and Services. This allows RCIT to preserve its Capital Asset funding for future upgrades, replacements, and/or emergency purchases.

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

ATTACHMENTS:

- A.** Lease Schedule No. 500-3210570-000
- B.** Resolution No. 2021-072 AATF
- C.** Incumbency Certificate (signed)
- D.** Opinion of Counsel-AATF


Tina Grande, Director of Purchasing and Fleet Services 5/28/2021


Venus Brambila, Deputy Director - Administration 6/2/2021


Gregory L. Priamos, Director County Counsel 5/28/2021

BOARD OF SUPERVISORS

COUNTY OF RIVERSIDE

RESOLUTION NUMBER 2021-072

A RESOLUTION OF THE GOVERNING BODY OF COUNTY OF RIVERSIDE, CA,
AUTHORIZING THE EXECUTION AND DELIVERY OF A MASTER EQUIPMENT
LEASE/PURCHASE AGREEMENT NO. 3162133 DATED OCTOBER 8, 2015 AND SEPARATE
LEASE SCHEDULES WITH RESPECT TO THE ACQUISITION, PURCHASE, FINANCING AND
LEASING OF CERTAIN EQUIPMENT FOR THE PUBLIC BENEFIT; AUTHORIZING THE
EXECUTION AND DELIVERY OF DOCUMENTS REQUIRED IN CONNECTION THEREWITH; AND
AUTHORIZING THE TAKING OF ALL OTHER ACTIONS NECESSARY TO THE CONSUMMATION
OF THE TRANSACTIONS CONTEMPLATED BY THIS RESOLUTION.

WHEREAS, COUNTY OF RIVERSIDE, CA (the "Lessee"), a body politic and corporate duly
organized and existing as a political subdivision, municipal corporation or similar public entity of
the State of CALIFORNIA, is authorized by the laws of the State of CALIFORNIA to purchase,
acquire and lease personal property for the benefit of the Lessee and its inhabitants and to
enter into contracts with respect thereto; and

WHEREAS, the Lessee desires to purchase, acquire and lease certain equipment
constituting personal property necessary for the Lessee to perform essential governmental
functions; and

WHEREAS, in order to acquire such equipment, the Lessee proposes to enter into that certain
Master Equipment Lease/Purchase Agreement No. 3162133 (the "Agreement") and separate
Lease Schedules from time to time as provided in the Agreement with BANC OF AMERICA
PUBLIC CAPITAL CORP (the "Lessor"), the form of which has been presented to the governing
body of the Lessee at this meeting; and

06.08.2021 3.29

1 WHEREAS, the governing body of the Lessee deems it for the benefit of the Lessee and for
2 the efficient and effective administration thereof to enter into the Agreement and the separate
3 Lease Schedules as provided in the Agreement for the purchase, acquisition and leasing of the
4 equipment to be therein described on the terms and conditions therein provided;

5
6 NOW, THEREFORE, BE IT AND IT IS HEREBY RESOLVED by the Board of Supervisors for
7 the County of Riverside assembled in regular session on June 8, 2021 at 9:30 am or soon
8 thereafter in the meeting room of the Board of Supervisors located on the 1st floor of the County
9 Administrative Center, 4080 Lemon Street, Riverside, California, as follows:

10
11 Section 1. Approval of Documents. The form, terms and provisions of the Agreement and the
12 separate Lease Schedules as provided in the Agreement are hereby approved in substantially
13 the forms presented at this meeting, with such insertions, omissions and changes as shall be
14 approved by the Board of Supervisors of the Lessee or other members of the governing body of
15 the Lessee executing the same, the execution of such documents being conclusive evidence of
16 such approval; and the Chairperson of the Board of the Lessee is hereby authorized and directed
17 to execute, and the Clerk of the Board of the Lessee is hereby authorized and directed to attest
18 and countersign, the Agreement and each Lease Schedule and any related Exhibits attached
19 thereto and to deliver the Agreement and each Lease Schedule (including such Exhibits) to the
20 respective parties thereto, and the Clerk of the Board of the Lessee is hereby authorized to affix
21 the seal of the Lessee to such documents.

22
23 Section 2. Other Actions Authorized. The officers and employees of the Lessee shall take all
24 action necessary or reasonably required by the parties to the Agreement and each Lease
25 Schedule to carry out, give effect to and consummate the transactions contemplated thereby
26 (including the execution and delivery of Acceptance Certificates and any tax certificate and
27 agreement, each with respect to separate Lease Schedules, as contemplated in the Agreement)
28 and to take all action necessary in conformity therewith, including, without limitation, the execution

1 and delivery of any closing and other documents required to be delivered in connection with the
2 Agreement and each Lease Schedule.

3 Section 3. No General Liability. Nothing contained in this Resolution, the Agreement, any
4 Lease Schedule nor any other instrument shall be construed with respect to the Lessee as
5 incurring a pecuniary liability or charge upon the general credit of the Lessee or against its taxing
6 power, nor shall the breach of any agreement contained in this Resolution, the Agreement, any
7 Lease Schedule or any other instrument or document executed in connection therewith impose
8 any pecuniary liability upon the Lessee or any charge upon its general credit or against its taxing
9 power, except to the extent that the Rental Payments payable under each Lease are special
10 limited obligations of the Lessee as provided in such Lease.

11
12 Section 4. Appointment of Authorized Lessee Representatives. The Chairperson of the
13 Board, the Purchasing Agent, and the Chief Information Officer (or their designee) of the Lessee
14 are each hereby designated to act as authorized representatives of the Lessee for purposes of
15 the Agreement and each Lease Schedule until such time as the governing body of the Lessee
16 shall designate any other or different authorized representative
17 for purposes of the Agreement and each Lease Schedule.

18
19 Section 5. Severability. If any section, paragraph, clause or provision of this Resolution shall
20 for any reason be held to be invalid or unenforceable, the invalidity or unenforceability of such
21 section, paragraph, clause or provision shall not affect any of the remaining provisions of this
22 Resolution.

23
24 Section 6. Repealer. All bylaws, orders and resolutions or parts thereof, inconsistent
25 herewith, are hereby repealed to the extent only of such inconsistency. This repealer shall not
26 be construed as reviving any bylaw, order, resolution or ordinance or part thereof.
27
28

1 Section 7. Effective Date. This Resolution shall be effective immediately upon its approval
2 and adoption.

3
4
5
6 ROLL CALL:

7 Ayes: Spiegel, Jeffries, Washington, Perez and Hewitt

8 Nays: None

9 Absent: None

10 Abstained:

11
12 The foregoing is certified to be a true copy of a resolution duly adopted by said Board of
13 Supervisors on the date therein set forth.

14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
Kecia R. Harper, Clerk of said Board

By


Deputy



OFFICE OF COUNTY COUNSEL
COUNTY OF RIVERSIDE

3960 ORANGE STREET, SUITE 500
RIVERSIDE, CA 92501-3674
TELEPHONE: 951/955-6300
FAX: 951/955-6322 & 951/955-6363

May 14, 2021

BANC OF AMERICA PUBLIC CAPITAL CORP
135 S LaSalle Street, Mail Stop IL4-135-
10-12 Chicago, Illinois 60603

Re: Master Equipment Lease/Purchase Agreement No. 3162133 dated as of
October 8, 2015 and Lease Schedules thereto.

Ladies and Gentlemen:

As counsel for the COUNTY OF RIVERSIDE, CA ("Lessee"), I have examined the Master Equipment Lease- Purchase Agreement No. 3162133 duly executed by Lessee dated as of October 8, 2015 (the "Master Lease") which has been incorporated by reference into Lease Schedule No. 500-3210570-000 dated as of May 14, 2021 ("Lease Schedule No. 500-3210570-000"), each between Lessee and BANC OF AMERICA PUBLIC CAPITAL CORP, as lessor ("Lessor"), the form of the Certificate of Acceptance (the "Certificate of Acceptance") attached to Lease Schedule No. 500-3210570-000 and the proceedings taken by the governing body of Lessee to authorize on behalf of Lessee the execution and delivery of the Master Lease, Lease Schedule No. 500-3210570-000, the Certificate of Acceptance and all additional equipment schedules related payment schedules relating to the additional equipment schedule to be entered into pursuant to the Master Lease (each of which is herein referred to as an "Additional Lease Schedule") and to be executed and delivered in substantially the same manner and in substantially the same form as Lease Schedule No. 500-3210570-000. The Master Lease, Lease Schedule No. 500-3210570-000, and the related Certificate of Acceptance are herein collectively referred to as the "Lease." The Master Lease, any Additional Lease Schedule and the related Certificate of Acceptance are herein collectively referred to as an "Additional Lease." Based upon the foregoing examination and upon an examination of such other documents and matters of law as I have deemed necessary or appropriate, I am of the opinion that:

1. Lessee is a body corporate and politic duly organized and legally existing as a political subdivision, municipal corporation or similar public entity under the Constitution and laws of the State of CALIFORNIA with full power and authority to enter into the Master Lease, Lease Schedule No. 500-3210570-000, the Certificate of Acceptance and each Additional Lease Schedule.
2. The Master Lease, Lease Schedule No. 500-3210570-000, and each Additional Lease Schedule have each been duly authorized and have been, or, with respect to each Additional Lease Schedule, will be, duly executed and delivered by Lessee. Assuming due authorization, execution and delivery thereof by Lessor, the Master Lease and Lease Schedule No. 500-3210570-000, constitute and, each Additional Lease Schedule will constitute, the legal, valid and binding obligation of Lessee, enforceable against Lessee in accordance with their respective terms, subject to any applicable bankruptcy, insolvency, moratorium or other laws or equitable principles affecting the enforcement of creditors' rights generally.
3. The Certificate of Acceptance has been duly authorized by Lessee and, when a Certificate of Acceptance is duly executed and delivered by Lessee in accordance with Lease Schedule No. 500-3210570-000 or any Additional Lease Schedule, the Lease and each Additional Lease to which a Certificate of Acceptance relates will constitute the legal, valid and binding obligation of Lessee, enforceable against Lessee in accordance with their respective terms, subject to any applicable bankruptcy, insolvency, moratorium or other laws or equitable principles affecting the enforcement of creditors' rights generally.
4. The Equipment to be leased pursuant to the Lease and each Additional Lease constitutes personal property and when subjected to use by Lessee will not be or become a fixture under applicable law.
5. Lessee has complied with any applicable public bidding requirements in connection with the Lease, each Additional Lease and the transactions contemplated thereby.
6. No litigation or proceeding is pending or, to the best of my knowledge, threatened to restrain or enjoin the execution, delivery or performance by Lessee of the Master Lease, Lease Schedule No. 500-3210570-000 or any Additional Lease Schedule or in any way to contest the validity of the Lease or any Additional Lease, to contest

or question the creation or existence of Lessee or its governing body or the authority or ability of Lessee to execute or deliver the Lease or any Additional Lease or to comply with or perform its obligations thereunder. There is no litigation pending or, to the best of my knowledge, threatened seeking to restrain or enjoin Lessee from annually appropriating sufficient funds to pay the Rental Payments or other amounts contemplated by the Lease or any Additional Lease.

7. The resolution adopted by Lessee's governing body authorizing the execution and delivery of the Master Lease, Lease Schedule No. 500-3210570-000, the Certificate of Acceptance, the Additional Lease Schedules, each Certificate of Acceptance and certain other matters was adopted at a meeting that was held in compliance with all applicable laws relating to the holding of open and public meetings.
8. Lessee's name indicated above is its true, correct, and complete legal name.
9. The entering into and performance of the Master Lease, Lease Schedule No. 500-3210570-000 and each Additional Lease Schedule do not, and the execution of a Certificate of Acceptance by Lessee pursuant to Lease Schedule No. 500-3210570-000 and each Additional Lease Schedule will not, violate any judgment, order, law or regulation applicable to Lessee or result in any breach of, or constitute a default under, or result in the creation of any lien, charge, security interest or other encumbrance upon any assets of Lessee or on the Equipment (as such term is defined in the Master Lease) pursuant to any indenture, mortgage, deed of trust, bank loan or credit agreement or other instrument to which Lessee is a party or by which it or its assets may be bound.

This opinion is for the sole benefit of, and may be relied upon by, you and any permitted assignee or subassignee of Lessor under the Agreement, provided that we understand and agree that this opinion may be relied upon by special tax counsel if one is retained to render an opinion as to the exemption from federal income taxation of the interest component of payments to be made by Lessee pursuant to the Agreement.

Sincerely,

GREGORY P. PRIAMOS
County Counsel


KRISTINE BELL-VALDEZ
Supervising Deputy County Counsel

EXHIBIT A
BANC OF AMERICA PUBLIC CAPITAL CORP
LEASE SCHEDULE

MASTER EQUIPMENT LEASE-PURCHASE
AGREEMENT NO.: **3162133**

DATE OF MASTER EQUIPMENT
LEASE-PURCHASE AGREEMENT: **OCTOBER 8, 2015**

LEASE SCHEDULE NO.: **500-3210570-000**

DATE OF LEASE SCHEDULE: **MAY 14, 2021**

COMMENCEMENT DATE: **Date of funding, as confirmed by notice from Lessor to Lessee.**

FULL LEASE TERM: **5 Years from the Commencement Date.**

Rental payments are payable **ANNUAL** in **ADVANCED** of the period to which they relate. Rental payment due dates will be based on the Commencement Date, and established in Lessor's notification to Lessee of the Commencement Date.

LESSEE: **COUNTY OF RIVERSIDE, CA**

1. DESCRIPTION OF THE EQUIPMENT:

<u>SUPPLIER</u>	<u>QUANTITY</u>	<u>DESCRIPTION OF UNITS OF EQUIPMENT</u>	<u>SERIAL NUMBERS*</u> <u>(IF AVAILABLE)</u>
-----------------	-----------------	--	---

See Equipment Description attached hereto and made a part hereof

together with all accessories, attachments, substitutions and accessions.

2. EQUIPMENT LOCATION: _____

*
Lessee authorizes Lessor to insert serial numbers and additional description details of Equipment when determined by Lessor as provided in Section 16(g) of the Master Equipment Lease/Purchase Agreement.

WHEN DOCUMENT IS FULLY EXECUTED RETURN

CLERK'S COPY

to Riverside County Clerk of the Board, Stop 1010
Post Office Box 1147, Riverside, Ca 92502-1147
Thank you.

JUN 08 2021 3.29

3. The Rental Payments shall be made for the Equipment as follows:

DATE	PAYMENT	INTEREST	PRINCIPAL	PURCHASE OPTION PRICE*
------	---------	----------	-----------	---------------------------

See Payment Schedule attached hereto and made a part hereof.

The original purchase price of the Equipment is **\$3,641,412.09**. The effective interest rate to Lessee is **0.00%** after the financing incentive is taken into consideration.

*** LESSEE ACKNOWLEDGES THAT THE AMOUNT FINANCED BY LESSOR. IS \$3,460,816.63 AND THAT SUCH AMOUNT IS THE ISSUE PRICE FOR THE SCHEDULE FOR FEDERAL INCOME TAX PURPOSES. THE DIFFERENCE BETWEEN THE PRINCIPAL AMOUNT OF THIS SCHEDULE AND THE ISSUE PRICE IS THE FINANCING INCENTIVE OR ORIGINAL ISSUE DISCOUNT ("OID"), AS DEFINED IN SECTION 1288 OF THE CODE. THE YIELD FOR THIS SCHEDULE FOR FEDERAL INCOME TAX PURPOSES IS 2.38%. SUCH ISSUE PRICE WILL BE STATED IN THE APPLICABLE FORM 8038-G. YOU AGREE THAT THE REFERENCE TO "INTEREST" IN SECTION 14 OF THE AGREEMENT SHALL INCLUDE THE FINANCING INCENTIVE (OID).**

4. For purposes of this Lease, "State" means the State of **CALIFORNIA**.
5. Lessee's current Fiscal Period extends from _____ to _____.
6. The terms and provisions of the Master Equipment Lease/Purchase Agreement described above (other than to the extent that they relate solely to other Schedules or Equipment listed on other Schedules) are hereby incorporated into this Schedule by reference and made a part hereof.
7. Lessee hereby represents, warrants and covenants that its representations, warranties and covenants set forth in such Master Equipment Lease/Purchase Agreement (particularly Section 3 thereof) are true and correct as though made on the date of execution of this Lease Schedule.

COUNTY OF RIVERSIDE, CA
as Lessee

By:

Name:

Title: CHAIR, BOARD OF SUPERVISORS

BANC OF AMERICA PUBLIC CAPITAL CORP
as Lessor

By:

Name:

Title:

Counterpart No. 1 of 1 manually executed and serially numbered counterparts. To the extent that this Lease constitutes chattel paper (as defined in the Uniform Commercial Code), no security interest herein may be created through the transfer or possession of any Counterpart other than Counterpart No. 1.

* ASSUMES ALL RENTAL PAYMENTS AND ADDITIONAL PAYMENTS DUE ON AND PRIOR TO THAT DATE HAVE BEEN PAID.

ATTEST:

KECIA R. HARPER, Clerk

By: *[Signature]*
DEPUTY

COUNTY OF RIVERSIDE, CA
500-3210570-000

PAYMENT SCHEDULE

PAYMENT NO.	PAYMENT DUE DATE	PAYMENT	INTEREST	PRINCIPAL	BALANCE	OPTION PRICE *
1	07/20/2021	722,765.16	0.00	722,765.16	2,891,060.64	NC
2	07/20/2022	722,765.16	0.00	722,765.16	2,168,295.48	
3	07/20/2023	722,765.16	0.00	722,765.16	1,445,530.32	
4	07/20/2024	722,765.16	0.00	722,765.16	722,765.16	
5	07/20/2025	722,765.16	0.00	722,765.16	0.00	
Grand Totals		3,613,825.80	0.00	3,613,825.80		

The original purchase price of the Equipment is \$3,613,825.80. The effective interest rate to Lessee is 0.00% after the financing incentive is taken into consideration. For IRS purposes the breakdown of principal and pre-paid interest is reflected below

PAYMENT NO.	PAYMENT DUE DATE	PAYMENT	INTEREST	PRINCIPAL
1	05/14/2021	722,765.16	14,875.38	707,889.78
2	07/20/2021	722,765.16	65,034.44	657,730.72
3	07/20/2022	722,765.16	49,346.11	673,419.05
4	07/20/2023	722,765.16	33,283.58	689,481.58
5	07/20/2024	722,765.16	16,837.94	705,927.22
Grand Totals		3,613,825.80	179,377.45	3,434,448.35

* Assumes all Rental Payments and Additional Payments due on and prior to that date have been paid.

EQUIPMENT DESCRIPTION

CISCO EQUIPMENT TO BE MORE FULLY DESCRIBED ON THE PRESIDIO QUOTE NO. 2003220014615-03 DATED 03/12/21 ATTACHED HERETO AND A MADE A PART HEREOF TO LEASE SCHEDULE NO. 500-3210570-000 DATED MAY 14, 2021.

PRESIDIO

QUOTE: 2003220014615-05

DATE: 04/27/2021

PAGE: 1 of 17

TO: County of Riverside
Syed Rizvi
3450 14th Street
Riverside, CA 92501

snrizvi@rivco.org
(p) (951) 955-1000

FROM: Presidio Networked Solutions Group, LLC
Megan Watkins
114 Pacifica
Suite 290
Irvine, CA 92618

mwatkins@presidio.com
(p) 480.719.2869

BILL TO: Riverside County IT
Accounts Payable
3450 14th Street
Riverside, CA 92501

rcit-acctspayable@rivco.org
(p) 951-955-5702

SHIP TO: Riverside County IT
Janette Simons
3450 14th Street
Riverside, CA 92501

jsimons@rivco.org
(p) 951/955-7888

Customer#: RIVER032
Account Manager: Jeremy Curran
Inside Sales Rep: Megan Watkins
Title: (BAU) RCIT EA - EoX RS DNA ESS 3yr & Wireless & Phones

#	Part #	Description	List Price	Unit Price	Qty	Discount	Ext List Price	Ext Price
ELA2-M		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 04/01/2021					
1	ELA2-M	Cisco EA BUNDLE	\$0.00	\$0.00	1	0.00 %	\$0.00	\$0.00
2	E2-N-ACI	Cisco Data Center EA for ACI	\$0.00	\$0.00	1	0.00 %	\$0.00	\$0.00
3	E2-N-AS	Cisco DNA for EA - Access Switching	\$0.00	\$0.00	1	0.00 %	\$0.00	\$0.00
4	E2-N-CL-SDWAN	Cisco DNA for EA - Cloud WAN	\$0.00	\$0.00	1	0.00 %	\$0.00	\$0.00
Recurring Charges								
5	E2-N-ACI-S	Support for Cisco Data Center EA - ACI	\$0.00	\$0.00	1 Licenses for 60 months	0.00 %	\$0.00	\$0.00
6	E2N-N9300XF-B1-A	DCN FIXED 10G XF Advantage Previous LAN Ent.	\$296.02	\$116.93	6 Licenses for 60 months	60.50 %	\$106,567.20	\$42,094.80
Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No						(\$50.92)	1 for 60 months	(\$3,055.20)
Credit Name: Prior Purchase Service Residual Credit Type: Recurring Credit Applicable at Renewal: No						(\$2.24)	1 for 60 months	(\$134.40)
7	E2N-N9300XF-B2-A	DCN FIXED 10G XF Advantage Previous NXOS Essentials	\$246.02	\$97.18	9 Licenses for 60 months	60.50 %	\$132,850.80	\$52,477.20
Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No						(\$63.42)	1 for 60 months	(\$3,805.20)
Credit Name: Prior Purchase Service Residual Credit Type: Recurring Credit Applicable at Renewal: No						(\$3.37)	1 for 60 months	(\$202.20)
8	E2N-N9300XF-B3-A	DCN FIXED 10G XF Advantage Previous ACI Base/C1 Perp.	\$196.02	\$77.43	8 Licenses for 60 months	60.50 %	\$94,089.60	\$37,166.40
Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No						(\$44.86)	1 for 60 months	(\$2,691.60)
Credit Name: Prior Purchase Service Residual Credit Type: Recurring Credit Applicable at Renewal: No						(\$2.99)	1 for 60 months	(\$179.40)

9	E2N-N9300XF-G-A	DCN FIXED 10G XF Advantage New Purchase	\$396.02	\$156.43	38 Licenses for 60 months	60.50 %	\$902,925.60	\$356,660.40
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$431.96)	1 for 60 months	(\$25,917.60)
		Credit Name: Prior Purchase Service Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$14.20)	1 for 60 months	(\$852.00)
10	E2N-N9500M4-G-A	ACI MODULAR 4 SLOT Advantage New Purchase	\$1,252.58	\$494.77	2 Licenses for 60 months	60.50 %	\$150,309.60	\$59,372.40
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$72.14)	1 for 60 months	(\$4,328.40)
11	E2N-NAS-S	Access Switching EA - Support	\$0.00	\$0.00	1 Licenses for 60 months	0.00 %	\$0.00	\$0.00
12	E2N-C92002-G-A	C9200 48-port CISCO DNA EA Advantage New Purchase	\$99.44	\$39.28	12 Licenses for 60 months	60.50 %	\$71,596.80	\$28,281.60
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$38.18)	1 for 60 months	(\$2,290.80)
13	E2N-C9200L1-B-A	C9200L 24-port CISCO DNA EA Adv With Existing IPB or IPS	\$53.05	\$20.95	5 Licenses for 60 months	60.50 %	\$15,915.00	\$6,285.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$84.87)	1 for 60 months	(\$5,092.20)
14	E2N-C9200L2-B-A	C9200L 48-port CISCO DNA Advantage With Existing IPB or IPS	\$99.44	\$39.28	21 Licenses for 60 months	60.50 %	\$125,294.40	\$49,492.80
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$479.53)	1 for 60 months	(\$28,771.80)
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$18.86)	1 for 60 months	(\$1,131.60)
15	E2N-C93001-B-A	C9300 24-port CISCO DNA EA Adv With Existing Essentials	\$53.05	\$20.95	2 Licenses for 60 months	60.50 %	\$6,366.00	\$2,514.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$33.95)	1 for 60 months	(\$2,037.00)
16	E2N-C93002-B-A	C9300 48-port CISCO DNA EA Advantage Existing Essentials	\$99.44	\$39.28	45 Licenses for 60 months	60.50 %	\$268,488.00	\$106,056.00
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$43.06)	1 for 60 months	(\$2,583.60)
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$1,001.21)	1 for 60 months	(\$60,072.60)
17	E2N-C95001-B-A	C9500 CISCO DNA EA Advantage High (24Q/40X) - Existing Ess	\$319.36	\$126.15	6 Licenses for 60 months	60.50 %	\$114,969.60	\$45,414.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$198.84)	1 for 60 months	(\$11,930.40)
18	E2N-C95002-B-A	C9500 CISCO DNA EA Adv Low (12Q/16X) - Existing Essentials	\$187.31	\$73.99	2 Licenses for 60 months	60.50 %	\$22,477.20	\$8,878.80
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$73.57)	1 for 60 months	(\$4,414.20)
19	E2N-C95003-B-A	C9500 CISCO DNA EA Advantage 32C With Existing Essentials	\$319.36	\$126.15	4 Licenses for 60 months	60.50 %	\$114,969.60	\$30,276.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$416.51)	1 for 60 months	(\$24,990.60)

		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$6.55)	1 for 60 months	(\$393.00)
20	E2N-C95003-G-A	C9500 CISCO DNA EA Advantage 32C New Purchase	\$319.36	\$126.15	2 Licenses for 60 months	60.50 %	\$38,323.20	\$15,138.00
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$20.43)	1 for 60 months	(\$1,225.80)
21	E2N-C29601-B-E	C2960X/XR 24-Port CISCO DNA Essentials for prior purchase	\$0.00	\$0.00	98 Licenses for 60 months	0.00 %	\$0.00	\$0.00
22	E2N-C95005-B-A	C9500 CISCO DNA EA Advantage 48Y4C With Existing Essentials	\$319.36	\$126.15	18 Licenses for 60 months	60.50 %	\$344,908.80	\$136,242.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$587.80)	1 for 60 months	(\$35,268.00)
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$69.53)	1 for 60 months	(\$4,171.80)
23	E2N-C95006-B-A	C9500 CISCO DNA EA Advantage 24Y4C With Existing Essentials	\$187.31	\$73.99	9 Licenses for 60 months	60.50 %	\$101,147.40	\$39,954.60
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$240.96)	1 for 60 months	(\$14,457.60)
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$16.58)	1 for 60 months	(\$994.80)
24	E2N-C29602-B-E	C2960X/XR 48-Port CISCO DNA Essentials for prior purchase	\$0.00	\$0.00	376 Licenses for 60 months	0.00 %	\$0.00	\$0.00
25	E2N-C3560CX1-B-A	C3560CX CISCO DNA EA Adv 8-Port With Existing IPB or IPS	\$18.53	\$7.32	7 Licenses for 60 months	60.50 %	\$7,782.60	\$3,074.40
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$41.50)	1 for 60 months	(\$2,490.00)
26	E2N-C3560CX2-B-A	C3560CX CISCO DNA EA Adv. 12-Port With Existing IPB or IPS	\$18.53	\$7.32	9 Licenses for 60 months	60.50 %	\$10,006.20	\$3,952.80
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$53.36)	1 for 60 months	(\$3,201.60)
27	E2N-C3560CX2-G-A	C3560CX CISCO DNA EA Advantage 12-Port New Purchase	\$18.53	\$7.32	108 Licenses for 60 months	60.50 %	\$120,074.40	\$47,433.60
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$64.03)	1 for 60 months	(\$3,841.80)
28	E2N-C92001-B-A	C9200 24-port CISCO DNA EA Advantage w Existing IPB or IPS	\$53.05	\$20.95	6 Licenses for 60 months	60.50 %	\$19,098.00	\$7,542.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$101.85)	1 for 60 months	(\$6,111.00)
29	E2N-C92001-G-A	C9200 24-port CISCO DNA EA Advantage New Purchase	\$53.05	\$20.95	6 Licenses for 60 months	60.50 %	\$19,098.00	\$7,542.00
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$10.18)	1 for 60 months	(\$610.80)
30	E2N-C92002-B-A	C9200 48-port CISCO DNA EA Adv With Existing IPB or IPS	\$99.44	\$39.28	30 Licenses for 60 months	60.50 %	\$178,992.00	\$70,704.00
		Credit Name: Prior Purchase Subscription Residual Credit Type: Recurring Credit Applicable at Renewal: No				(\$718.82)	1 for 60 months	(\$43,129.20)
		Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No				(\$23.57)	1 for 60 months	(\$1,414.20)

31	E2-N-OP-SDWAN-S	Cisco DNA for EA On-Prem WAN Support	\$0.00	\$0.00	1 Licenses for 60 months	0.00 %	\$0.00	\$0.00
32	E2N-SDWAN-P-T2-G-A	Enterprise WAN Tier 2 On-Prem (1G) DNA EA Advantage	\$370.50	\$146.35	52 Licenses for 60 months	60.50 %	\$1,155,960.00	\$456,612.00
Credit Name: Ramp Adjustments Credit Type: Recurring Credit Applicable at Renewal: No						(\$616.51)	1 for 60 months	(\$36,990.60)
Total Recurring Charges:							\$1,274,383.80	
Total:							\$1,274,383.80	
C8300-DNA		Initial Term: 60 months	Billing Model: Prepaid					
		Auto-Renewal Term: Do Not Renew	Requested Start Date: 03/25/2021					
33	C8300-DNA	Cisco Catalyst 8300 series Edge platform DNA Bundle	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
34	L-DNA-C8300	Cisco DNA Subscription for Catalyst 8300 Series	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
35	C8300-2N2S-4T2X	Cisco Catalyst C8300-2N2S-4T2X Router	\$19,066.50	\$7,531.27	1	60.50 %	\$19,066.50	\$7,531.27
36	CON-SSSNC-C8302TNX	SOLN SUPP NCD Cisco Catalyst C8300-2N2S-4T2X Router	\$2,640.28	\$1,848.20	1 for 44 mo(s)	30.00 %	\$9,689.83	\$6,782.89
37	MEM-C8300-16GB	Cisco Catalyst 8300 Edge 16GB memory	\$2,007.00	\$792.77	1	60.50 %	\$2,007.00	\$792.77
38	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
39	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	\$1.00	\$0.40	1	60.50 %	\$1.00	\$0.40
40	C-RFID-2R	Cisco Catalyst 8000 Edge RFID - 2RU	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
41	C8300-RM-19-2R	Cisco Catalyst 8300 Rack mount kit - 19" 2R	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
42	C8300-SM-BLANK	Cisco Catalyst 8300 Edge SM Blank	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
43	C8300-FAN-2R	Cisco Catalyst 8300 Edge Fan Tray, 2RU	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
44	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
45	C-POE-COVER	Cover for empty POE slot on Cisco Catalyst Edge 8300	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
46	SC8KBEUK9-173	UNIVERSAL	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
47	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
48	C-NIM-1X	Cisco NIM Module 1-port 10G SFP/SFP+ with MACSec	\$2,508.75	\$990.96	1	60.50 %	\$2,508.75	\$990.96
49	PWR-CC1-650WAC	Cisco C8300 2RU AC Power supply	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
50	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
51	P-LTEA-EA	CAT6 LTE Advanced Pluggable for Europe and North America	\$903.15	\$356.74	1	60.50 %	\$903.15	\$356.74
52	FW-7455-LTE-VZ	FW Switching Load for 7455 Verizon	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
53	LTE-ANTM-SMA-D	LTE SMA dipole antenna 698-960,1448-1511,1710-2690	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
54	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$1,490.90	\$588.91	1	60.50 %	\$1,490.90	\$588.91

55	C83-2N2S-4T2X-PF	C8300-2N2S-4T2X Platform Selection for DNA Subscription	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
56	NWSTACK-T2-A	Cisco Network Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
Recurring Charges								
57	DNA-HSEC-ACK	Acknowledge to procure the HSEC license with the Hardware	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
58	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
59	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
60	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
61	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
62	DSTACK-T2-A	Cisco DNA Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
63	DNA-P-T2-A-5Y	Cisco DNA Advantage On-Prem Lic 5Y - upto 1G (Aggr, 2G)	\$23,400.00	\$0.00	1 Each for 60 months	100.00 %	\$23,400.00	\$0.00
							Total Recurring Charges:	\$17,043.94
							Total:	\$17,043.94
<div> <div>C8300-DNA</div> <div> Initial Term: 60 months Auto-Renewal Term: Do Not Renew </div> <div> Billing Model: Prepaid Requested Start Date: 03/25/2021 </div> </div>								
64	C8300-DNA	Cisco Catalyst 8300 series Edge platform DNA Bundle	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
65	L-DNA-C8300	Cisco DNA Subscription for Catalyst 8300 Series	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
66	C8300-1N1S-4T2X	Cisco Catalyst C8300-1N1S-4T2X Router	\$15,052.50	\$5,945.74	10	60.50 %	\$150,525.00	\$59,457.40
67	CON-SSSW-C8304T2X	SSPT NO RMA Cisco Catalyst C8300	\$1,376.71	\$543.80	10 for 44 mo(s)	60.50 %	\$50,525.26	\$19,957.46
68	MEM-C8300-16GB	Cisco Catalyst 8300 Edge 16GB memory	\$2,007.00	\$792.77	10	60.50 %	\$20,070.00	\$7,927.70
69	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
70	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	\$1.00	\$0.40	10	60.50 %	\$10.00	\$4.00
71	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
72	C8300-RM-19-1R	Cisco Catalyst 8300 Rack mount kit - 19" 1R	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
73	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
74	SC8KBEUK9-173	UNIVERSAL	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
75	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
76	PWR-CC1-250WAC	Cisco C8300 1RU 250W AC Power supply	\$0.00	\$0.00	20	60.50 %	\$0.00	\$0.00
77	CAB-C13-C14-2M	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	\$0.00	\$0.00	20	60.50 %	\$0.00	\$0.00
78	C-SM-NIM-ADPT	Cisco Catalyst SM to NIM Module Adaptor	\$1,505.25	\$594.57	10	60.50 %	\$15,052.50	\$5,945.70

79	P-LTEA-EA	CAT6 LTE Advanced Pluggable for Europe and North America	\$903.15	\$356.74	10	60.50 %	\$9,031.50	\$3,567.40
80	FW-7455-LTE-VZ	FW Switching Load for 7455 Verizon	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
81	LTE-ANTM-SMA-D	LTE SMA dipole antenna 698-960,1448-1511,1710-2690	\$0.00	\$0.00	20	60.50 %	\$0.00	\$0.00
82	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$1,490.90	\$588.91	10	60.50 %	\$14,909.00	\$5,889.10
83	NWSTACK-T2-A	Cisco Network Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
84	C83-1N1S-4T2X-PF	C8300-1N1S-4T2X Platform Selection for DNA Subscription	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
Recurring Charges								
85	DNA-HSEC-ACK	Acknowledge to procure the HSEC license with the Hardware	\$0.00	\$0.00	10 Each for 60 months	60.50 %	\$0.00	\$0.00
86	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	\$0.00	\$0.00	10 Each for 60 months	60.50 %	\$0.00	\$0.00
87	DSTACK-T2-A	Cisco DNA Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	10 Each for 60 months	60.50 %	\$0.00	\$0.00
88	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
89	SVS-PDNA-ADV	Embedded Support for SW-Tiered DNA Advantage On-Prem	\$0.00	\$0.00	10 Each for 60 months	60.50 %	\$0.00	\$0.00
90	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	\$0.00	\$0.00	10 Each for 60 months	60.50 %	\$0.00	\$0.00
91	DNA-P-T2-A-5Y	Cisco DNA Advantage On-Prem Lic 5Y - upto 1G (Aggr, 2G)	\$23,400.00	\$0.00	10 Each for 60 months	100.00 %	\$234,000.00	\$0.00
							Total Recurring Charges:	\$102,748.76
							Total:	\$102,748.76
C8200-1N-4T								
92	C8200-1N-4T	Cisco Catalyst C8200-1N-4T Router	\$5,017.50	\$1,981.91	41	60.50 %	\$205,717.50	\$81,258.31
93	CON-OS-C82001N4	SNTC-8X5XNBDOS Cisco Catalyst C8200	\$711.89	\$498.32	41 for 44 mo(s)	30.00 %	\$107,118.09	\$74,982.21
94	M2USB-16G	Cisco Catalyst 8000 Edge M.2 USB 16GB	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
95	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	\$1.00	\$0.40	41	60.50 %	\$41.00	\$16.40
96	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
97	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
98	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
99	SC8KBEUK9-174	UNIVERSAL	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
100	P-LTEA-EA	CAT6 LTE Advanced Pluggable for Europe and North America	\$903.15	\$356.74	41	60.50 %	\$37,029.15	\$14,626.34
101	FW-7455-LTE-VZ	FW Switching Load for 7455 Verizon	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
102	LTE-ANTM-SMA-D	LTE SMA dipole antenna 698-960,1448-1511,1710-2690	\$0.00	\$0.00	82	60.50 %	\$0.00	\$0.00

103	MEM-C8200-16GB	Cisco Catalyst 8200 Edge 16GB memory	\$1,605.60	\$634.21	41	60.50 %	\$65,829.60	\$26,002.61
104	CAB-C13-C14-2M	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
105	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
106	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$1,490.90	\$588.91	41	60.50 %	\$61,126.90	\$24,145.31
							Total:	\$221,031.18
L-DNA-C8200		Initial Term: 60 months			Billing Model: Prepaid			
		Auto-Renewal Term: Do Not Renew			Requested Start Date: 03/14/2021			
107	L-DNA-C8200	Cisco DNA Subscription for Catalyst 8200 Series	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
108	C82-1N-4T-PF	C8200-1N-4T Platform Selection for DNA Subscription	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
109	NWSTACK-T2-A	Cisco Network Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	41	60.50 %	\$0.00	\$0.00
Recurring Charges								
110	IOSXE-CTRL-MODE-PF	IOS XE SD-WAN boot up mode for Unified image -Deployment Opt	\$0.00	\$0.00	1 Each for 60 months	60.50 %	\$0.00	\$0.00
111	DNA-HSEC-ACK	Acknowledge to procure the HSEC license with the Hardware	\$0.00	\$0.00	41 Each for 60 months	60.50 %	\$0.00	\$0.00
112	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	\$0.00	\$0.00	41 Each for 60 months	60.50 %	\$0.00	\$0.00
113	DNA-P-T2-A-5Y	Cisco DNA Advantage On-Prem Lic 5Y - upto 1G (Aggr, 2G)	\$23,400.00	\$0.00	41 Each for 60 months	100.00 %	\$959,400.00	\$0.00
114	SVS-PDNA-ADV	Embedded Support for SW-Tiered DNA Advantage On-Prem	\$0.00	\$0.00	41 Each for 60 months	60.50 %	\$0.00	\$0.00
115	SDWAN-ONPREM-PF	Cisco SDWAN On Prem Deployment Option	\$0.00	\$0.00	41 Each for 60 months	60.50 %	\$0.00	\$0.00
116	DSTACK-T2-A	Cisco DNA Advantage Stack - upto 1G (Aggr, 2G)	\$0.00	\$0.00	41 Each for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$0.00
							Total:	\$0.00
L-SRST								
117	L-SRST	Cisco Survivable Remote Site Telephony- E-Delivery-Top Level	\$0.00	\$0.00	1	60.50 %	\$0.00	\$0.00
118	CON-ECMU-LSRSLRST	SWSS UPGRADES Cisco Survivable Remote Site Telephony-	\$0.00	\$0.00	1 for 44 mo(s)	30.00 %	\$0.00	\$0.00
119	SRST14-EP	Survivable Remote Site Telephony (SRST) V14 - 1 Device Lic	\$30.11	\$11.89	41	60.50 %	\$1,234.51	\$487.49
120	CON-ECMU-SRSTGTPEP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License	\$4.00	\$2.80	41 for 44 mo(s)	30.00 %	\$601.88	\$421.32
							Total:	\$908.81
WS-C3560CX-12PC-S								
121	WS-C3560CX-12PC-S	Cisco Catalyst 3560-CX 12 Port PoE IP Base	\$2,439.51	\$963.61	108	60.50 %	\$263,467.08	\$104,069.88
122	CON-SSSNT-WSC312PC	SOLN SUPP 8X5XNBD Cisco Catalyst 3560-CX 12 Port PoE IP Base	\$175.12	\$122.58	108 for 44 mo(s)	30.00 %	\$69,410.56	\$48,585.81
123	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00	108	60.50 %	\$0.00	\$0.00

124	CMPCT-CBLE-GRD	Cable Guard for the 3560-CX and 2960-CX Compact Switches	\$45.16	\$17.84	108	60.50 %	\$4,877.28	\$1,926.72
125	PWR-CLP	Power Retainer Clip For 3560-C, 2960-L & C1000 Switches	\$0.00	\$0.00	108	60.50 %	\$0.00	\$0.00
126	CMPCT-MGNT-TRAY	MAGNETIC MOUNTING TRAY FOR 3560-CX & 2960-CX COMPACT SWITCH	\$45.16	\$17.84	108	60.50 %	\$4,877.28	\$1,926.72
127	C3560CX-DNA-A-12	C3560CX DNA Advantage, 12-port Term license	\$0.00	\$0.00	108	60.50 %	\$0.00	\$0.00
128	CON-SSTCM-356CXA12	SOLN SUPP SW SUBC3560CX DNA Advantag	\$35.04	\$24.53	108 for 44 mo(s)	30.00 %	\$13,888.45	\$9,722.71
129	C3560CX-DNA-A-12-5	C3560CX DNA Advantage, 12-port, 5 Year Term license	\$1,174.10	\$463.77	108	60.50 %	\$126,802.80	\$50,087.16
							Total:	\$216,319.00
C9200-24P-A								
130	C9200-24P-A	Catalyst 9200 24-port PoE+, Network Advantage	\$3,090.78	\$1,220.86	6	60.50 %	\$18,544.68	\$7,325.16
131	CON-SSSNT-C92024PA	SOLN SUPP 8X5XNBD Catalyst 9200 24-port PoE+, Network Adva	\$253.31	\$177.32	6 for 44 mo(s)	30.00 %	\$5,577.89	\$3,904.59
132	C9200-NW-A-24	C9200 Network Advantage, 24-port license	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
133	C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	\$2,007.00	\$792.77	6	60.50 %	\$12,042.00	\$4,756.62
134	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
135	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
136	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
137	C9200-STACK-KIT	Cisco Catalyst 9200 Stack Module	\$1,316.88	\$520.17	6	60.50 %	\$7,901.28	\$3,121.02
138	C9200-STACK	Catalyst 9200 Stack Module	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
139	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
140	PWR-C5-BLANK	Config 5 Power Supply Blank	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
141	STACK-T4-50CM	50CM Type 4 Stacking Cable	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
142	C9200-DNA-A-24	C9200 Cisco DNA Advantage, 24-port Term Licenses	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
143	CON-SSTCM-C92A24	SOLN SUPP SW SUBC9200 Cisco DNA Adva	\$101.12	\$70.78	6 for 44 mo(s)	30.00 %	\$2,226.66	\$1,558.58
144	C9200-DNA-A-24-5Y	C9200 Cisco DNA Advantage, 24-Port, 5 Year Term License	\$3,361.73	\$0.00	6	100.00 %	\$20,170.38	\$0.00
							Total:	\$20,665.96
C9200-48P-A								
145	C9200-48P-A	Catalyst 9200 48-port PoE+, Network Advantage	\$6,492.65	\$2,564.60	12	60.50 %	\$77,911.80	\$30,775.20
146	CON-SSSNT-C920048P	SOLN SUPP 8X5XNBD Catalyst 9200 48-port PoE+, Network Adva	\$531.66	\$372.16	12 for 44 mo(s)	30.00 %	\$23,414.31	\$16,389.93
147	PWR-C5-BLANK	Config 5 Power Supply Blank	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
148	C9200-NW-A-48	C9200 Network Advantage, 48-port license	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
149	C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	\$2,007.00	\$792.77	12	60.50 %	\$24,084.00	\$9,513.24
150	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00

9 of 17

	C9200-DNA-A-48	C9200 Cisco DNA Advantage, 48-Port Term Licenses	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
152	CON-SSTCM-C92A48	SOLN SUPP SW SUBC9200 Cisco DNA Adva	\$189.23	\$132.46	12 for 44 mo(s)	30.00 %	\$8,333.69	\$5,833.54
153	C9200-DNA-A-48-5Y	C9200 Cisco DNA Advantage, 48-Port, 5 Year Term License	\$6,301.98	\$0.00	12	100.00 %	\$75,623.76	\$0.00
154	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
155	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
156	C9200-STACK-KIT	Cisco Catalyst 9200 Stack Module	\$1,316.88	\$520.17	12	60.50 %	\$15,802.56	\$6,242.04
157	C9200-STACK	Catalyst 9200 Stack Module	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
158	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
159	STACK-T4-50CM	50CM Type 4 Stacking Cable	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
							Total:	\$68,753.94
160	STACK-T4-1M=	1M Type 4 Stacking Cable	\$200.70	\$79.28	100	60.50 %	\$20,070.00	\$7,928.00
							Total:	\$7,928.00
VG450-144FXS/K9								
161	VG450-144FXS/K9	Cisco VG450 144 FXS Bundle	\$32,655.26	\$12,898.83	17	60.50 %	\$555,139.42	\$219,280.11
162	CON-OS-VG45XK14	SNTC-8X5XNBDO\$ Cisco VG450 144 FXS Bundle	\$3,258.55	\$2,280.99	17 for 44 mo(s)	30.00 %	\$203,300.93	\$142,310.97
163	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
164	SL-VG450-UC-K9	Unified Communication License for VG450 Series	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
165	ACS-4460-FANASSY	Cisco ISR 4460 Fan Assembly	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
166	MEM-4460-DP-4G	4G DRAM for Cisco ISR 4460 Data Plane	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
167	MEM-4460-8G	8G DRAM (1 DIMM) for Cisco ISR 4460	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
168	POE-COVER-4450	Cover for empty POE slot on Cisco ISR 4450	\$0.00	\$0.00	34	60.50 %	\$0.00	\$0.00
169	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$0.00	\$0.00	34	60.50 %	\$0.00	\$0.00
170	PWR-4460-650-AC2	Redundant 650W AC Power Supply for Cisco ISR 4461	\$501.75	\$198.19	17	60.50 %	\$8,529.75	\$3,369.23
171	CAB-AC	AC Power Cord (North America) , C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	34	60.50 %	\$0.00	\$0.00
172	PWR-4460-650-AC	650W AC Power Supply for Cisco ISR 4461	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
173	SM-X-72FXS	Fixed Port High Density Analog Voice ServiceModule for ISR4K	\$0.00	\$0.00	34	60.50 %	\$0.00	\$0.00
174	NIM-8MFT-T1/E1	8 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	\$8,830.80	\$3,488.17	17	60.50 %	\$150,123.60	\$59,298.89
175	PVDM4-128	128-channel DSP module	\$6,823.80	\$2,695.40	17	60.50 %	\$116,004.60	\$45,821.80
176	SVG450NPEUK9-1610	Cisco VG450 Series IOS XE UNIVERSAL - NO PAYLOAD ENCRYPTION	\$0.00	\$0.00	17	60.50 %	\$0.00	\$0.00
							Total:	\$470,081.00
CP-8832-K9								

177	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$1,726.02	\$681.78	6	60.50 %	\$10,356.12	\$4,090.68
178	CON-SNT-CPK8832K	SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$88.11	\$61.68	6 for 44 mo(s)	30.00 %	\$1,940.18	\$1,358.19
179	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
							Total:	\$5,448.87
N9K-C9504		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 01/01/1900					
180	N9K-C9504	Nexus 9504 Chassis with 4 linecard slots	\$15,130.75	\$5,976.65	2	60.50 %	\$30,261.50	\$11,953.30
181	CON-SNTP-N9504	SNTC-24X7X4 Nexus 9504 Chassis with 4 linecard slots	\$14,298.53	\$10,008.97	2 for 44 mo(s)	30.00 %	\$104,951.21	\$73,465.84
182	N9K-SC-A	System Controller for Nexus 9500	\$0.00	\$0.00	4	60.50 %	\$0.00	\$0.00
183	N9K-C9504-FM-E	Fabric Module for N9504 with 100G support, ACI and NX-OS	\$15,052.50	\$5,945.74	10	60.50 %	\$150,525.00	\$59,457.40
184	N9K-C9504-RMK	Nexus 9504 Rack Mount Kit	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
185	N9K-C9500-ACK	Nexus 9500 Accessory Kit	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
186	N9K-PAC-3000W-B	Nexus 9500 3000W AC PS, Port-side Intake	\$3,010.50	\$1,189.15	8	60.50 %	\$24,084.00	\$9,513.20
187	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
188	N9K-C9504-FAN	Fan Tray for Nexus 9504 chassis, Port-side Intake	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
189	N9K-C9504-FM-CV	Nexus 9508 Fabric Module slot cover	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
190	N9K-C9500-LC-CV	Nexus 9500 Linecard slot cover	\$0.00	\$0.00	4	60.50 %	\$0.00	\$0.00
191	N9K-SUP-B+	Supervisor B+ for Nexus 9500	\$20,070.00	\$7,927.65	2	60.50 %	\$40,140.00	\$15,855.30
192	N9K-X9736C-FX	Nexus 9500 36p 100G NX-OS Agg, ACI Spine, MACSec line card	\$40,140.00	\$15,855.30	4	60.50 %	\$160,560.00	\$63,421.20
193	N9K-SUP-B+	Supervisor B+ for Nexus 9500	\$20,070.00	\$7,927.65	2	60.50 %	\$40,140.00	\$15,855.30
194	QSFP-100G-SR4-S	100GBASE SR4 QSFP Transceiver, MPO, 100m over OM4 MMF	\$2,001.98	\$790.78	4	60.50 %	\$8,007.92	\$3,163.12
195	NXOS-9.3.4	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.4	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
196	MODE-NXOS	Dummy PID for mode selection	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
Recurring Charges								
197	C1A1TN9500M4-5Y	DCN Advantage Term N9500 M4, 5Y	\$75,154.80	\$0.00	2 Licenses for 60 months	100.00 %	\$150,309.60	\$0.00
198	SVS-B-N9K-ADV-M4	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	\$0.00	2 Licenses for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$252,684.66
							Total:	\$252,684.66
N9K-C9336C-FX2		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 01/01/1900					
199	N9K-C9336C-FX2	Nexus 9300 Series, 36p 40/100G QSFP28	\$32,613.75	\$12,882.43	6	60.50 %	\$195,682.50	\$77,294.58

200	CON-SNT-N9336FX2	SNTC-8X5XNBD Nexus 9300 Series, 36p 40/100G QSFP28	\$1,529.90	\$1,070.93	6 for 44 mo(s)	30.00 %	\$33,688.40	\$23,581.88
201	NXOS-9.3.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.3	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
202	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
203	NXA-PAC-1100W-PI2	Nexus AC 1100W PSU - Port Side Intake	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
204	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
205	NXA-FAN-65CFM-PI	Nexus Fan, 65CFM, port side intake airflow	\$0.00	\$0.00	18	60.50 %	\$0.00	\$0.00
206	MODE-NXOS	Dummy PID for mode selection	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
Recurring Charges								
207	C1A1TN9300XF-5Y	DCN Advantage Term N9300 XF, 5Y	\$23,761.20	\$0.00	6 Licenses for 60 months	100.00 %	\$142,567.20	\$0.00
208	SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	\$0.00	6 Licenses for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$100,876.46
							Total:	\$100,876.46
N9K-C93180YC-FX		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 01/01/1900					
209	N9K-C93180YC-FX	Nexus 9300 with 48p 1/10/25G, 6p 40/100G, MACsec	\$27,596.25	\$10,900.52	6	60.50 %	\$165,577.50	\$65,403.12
210	CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	\$2,071.58	\$1,450.11	6 for 44 mo(s)	30.00 %	\$45,616.19	\$31,931.42
211	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
212	NXA-FAN-30CFM-B	Nexus Fan, 30CFM, port side intake airflow	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
213	QSFP-100G-CU3M	100GBASE-CR4 Passive Copper Cable, 3m	\$326.14	\$128.83	12	60.50 %	\$3,913.68	\$1,545.96
214	NXA-PAC-500W-PI	Nexus NEBs AC 500W PSU - Port Side Intake	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
215	QSFP-100G-AOC10M	100GBASE QSFP Active Optical Cable, 10m	\$2,202.68	\$870.06	12	60.50 %	\$26,432.16	\$10,440.72
216	NXOS-9.3.4	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.4	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
217	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	12	60.50 %	\$0.00	\$0.00
218	MODE-NXOS	Dummy PID for mode selection	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
Recurring Charges								
219	C1A1TN9300XF-5Y	DCN Advantage Term N9300 XF, 5Y	\$23,761.20	\$0.00	6 Licenses for 60 months	100.00 %	\$142,567.20	\$0.00
220	SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	\$0.00	6 Licenses for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$109,321.22
							Total:	\$109,321.22
N9K-C93108TC-FX		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 01/01/1900					
221	N9K-C93108TC-FX	Nexus 9300 with 48p 10G-T, 6p 100G QSFP28	\$27,596.25	\$10,900.52	24	60.50 %	\$662,310.00	\$261,612.48

T 608

DATE:

04/27/2021

12 of 17

222	CON-SNT-N93TCFX	SNTC-8X5XNBD Nexus 9300 with 48p	\$1,294.61	\$906.23	24 for 44 mo(s)	30.00 %	\$114,029.25	\$79,820.74
223	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
224	NXA-FAN-30CFM-B	Nexus Fan, 30CFM, port side intake airflow	\$0.00	\$0.00	96	60.50 %	\$0.00	\$0.00
225	QSFP-100G-CU3M	100GBASE-CR4 Passive Copper Cable, 3m	\$326.14	\$128.83	48	60.50 %	\$15,654.72	\$6,183.84
226	NXA-PAC-500W-PI	Nexus NEBs AC 500W PSU - Port Side Intake	\$0.00	\$0.00	48	60.50 %	\$0.00	\$0.00
227	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	48	60.50 %	\$0.00	\$0.00
228	QSFP-100G-AOC10M	100GBASE QSFP Active Optical Cable, 10m	\$2,202.68	\$870.06	48	60.50 %	\$105,728.64	\$41,762.88
229	NXOS-9.3.4	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.4	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
230	MODE-NXOS	Dummy PID for mode selection	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
Recurring Charges								
231	C1A1TN9300XF-5Y	DCN Advantage Term N9300 XF, 5Y	\$23,761.20	\$0.00	24 Licenses for 60 months	100.00 %	\$570,268.80	\$0.00
232	SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	\$0.00	24 Licenses for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$389,379.94
							Total:	\$389,379.94
N9K-C93108TC-FX		Initial Term: 60 months Auto-Renewal Term: Do Not Renew	Billing Model: Prepaid Requested Start Date: 01/01/1900					
233	N9K-C93108TC-FX	Nexus 9300 with 48p 10G-T, 6p 100G QSFP28	\$27,596.25	\$10,900.52	2	60.50 %	\$55,192.50	\$21,801.04
234	CON-SNT-N93TCFX	SNTC-8X5XNBD Nexus 9300 with 48p	\$1,294.61	\$906.23	2 for 44 mo(s)	30.00 %	\$9,502.44	\$6,651.73
235	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
236	NXA-FAN-30CFM-B	Nexus Fan, 30CFM, port side intake airflow	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
237	QSFP-100G-CU3M	100GBASE-CR4 Passive Copper Cable, 3m	\$326.14	\$128.83	4	60.50 %	\$1,304.56	\$515.32
238	NXA-PAC-500W-PI	Nexus NEBs AC 500W PSU - Port Side Intake	\$0.00	\$0.00	4	60.50 %	\$0.00	\$0.00
239	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	4	60.50 %	\$0.00	\$0.00
240	QSFP-100G-AOC10M	100GBASE QSFP Active Optical Cable, 10m	\$2,202.68	\$870.06	4	60.50 %	\$8,810.72	\$3,480.24
241	NXOS-9.3.4	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.4	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
242	MODE-NXOS	Dummy PID for mode selection	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
Recurring Charges								
243	C1A1TN9300XF-5Y	DCN Advantage Term N9300 XF, 5Y	\$23,761.20	\$0.00	2 Licenses for 60 months	100.00 %	\$47,522.40	\$0.00
244	SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	\$0.00	2 Licenses for 60 months	60.50 %	\$0.00	\$0.00
							Total Recurring Charges:	\$32,448.33
							Total:	\$32,448.33
QSFP-40/100-SRBD=								

245	QSFP-40/100-SRBD=	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$2,300.98	\$908.89	100	60.50 %	\$230,098.00	\$90,889.00
							Total:	\$90,889.00
C9500-32C-A								
246	C9500-32C-A	Catalyst 9500 32-port 100G only, Advantage	\$32,513.40	\$12,842.79	2	60.50 %	\$65,026.80	\$25,685.58
247	CON-SSSNT-C95AC032	SOLN SUPP 8X5XNBD Catalyst 9500 32-port 100G only, Advanta	\$2,663.31	\$1,864.32	2 for 44 mo(s)	30.00 %	\$19,548.70	\$13,684.11
248	C9500-NW-A	C9500 Network Stack, Advantage	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
249	C9K-PWR-1600WAC-R	Catalyst 9500 1600W Power Supply	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
250	C9K-PWR-1600WACR/2	1600W AC Config 4 Power Supply front to back cooling	\$3,010.50	\$1,189.15	2	60.50 %	\$6,021.00	\$2,378.30
251	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00	4	60.50 %	\$0.00	\$0.00
252	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
253	C9K-T2-FANTRAY	Catalyst 9500 Type 5 front to back cooling Fan	\$0.00	\$0.00	10	60.50 %	\$0.00	\$0.00
254	C9500-DNA-32C-A	C9500 DNA Advantage, Term License	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
255	CON-SSTCM-C9524QA	SOLN SUPP SW SUBC9500 DNA Advantage	\$605.75	\$424.02	2 for 44 mo(s)	30.00 %	\$4,446.21	\$3,112.31
256	C9500-DNA-A-5Y	DNA Advantage 5 Year License	\$20,240.60	\$0.00	2	100.00 %	\$40,481.20	\$0.00
257	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
258	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
259	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
260	SC9500HUK9-1612	Cisco Catalyst 9500H XE.16.12 UNIVERSAL	\$0.00	\$0.00	2	60.50 %	\$0.00	\$0.00
							Total:	\$44,860.30
C1111-8PLTEEA								
261	C1111-8PLTEEA	ISR 1100 8P Dual GE SFP Router w/ LTE Adv SMS/GPS EMEA & NA	\$2,875.96	\$1,136.00	8	60.50 %	\$23,007.68	\$9,088.00
262	CON-SNT-C11118PE	SNTC-8X5XNBD ISR 1100 Dual GE SFP Router w/ LTE Adv S	\$206.45	\$144.51	8 for 44 mo(s)	30.00 %	\$6,061.37	\$4,242.81
263	PWR-66W-AC-V2	Power Supply 66 Watt AC V2 for C890 and C1100 series	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
264	EM7455-LTEA-EA	LTE Advanced EM7455 Europe and North America	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
265	SL-1100-8P-IPB	IP Base License for Cisco ISR 1100 8 Ports Series	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
266	LTE-ANTM-D	LTE articulating dipole antenna 698-960,1448-1511,1710-2690	\$0.00	\$0.00	16	60.50 %	\$0.00	\$0.00
267	SL-1100-8P-SEC	Security License for Cisco ISR 1100 8P Series	\$652.28	\$257.65	8	60.50 %	\$5,218.24	\$2,061.20
268	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
269	FW-7455-LTE-VZ	FW Switching Load for 7455 Verizon	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00
270	SISR1100UK9-1612	UNIVERSAL	\$0.00	\$0.00	8	60.50 %	\$0.00	\$0.00

271	ACS-1100-RM-19	Cisco 1100 Series Router Rackmount Wallmount Kit	\$100.35	\$39.64	8	60.50 %	\$802.80	\$317.12
							Total:	\$15,709.13
LIC-C9800L-PERF=								
272	LIC-C9800L-PERF=	Cisco C9800 Series Wireless Controller upgrade license-Spare	\$10,035.00	\$3,963.83	1	60.50 %	\$10,035.00	\$3,963.83
							Total:	\$3,963.83
EA-DNAC-OFFER								
273	EA-DNAC-OFFER	Requires email pre-approval: ea-dnac-offer(a)cisco.com	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
274	DNA-SOLN-STARTER	Solution Starter	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
275	DN2-HW-APL-U	Cisco DNA Center Appliance 44 Core- Upgrade (Gen 2)	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
276	CON-SSSNC-DN2HWPL	SOLN SUPP NCD Cisco DNA Center Appliance (Gen 2) - 44 Core	\$6,446.18	\$3,005.48	3 for 44 mo(s)	53.38 %	\$70,972.44	\$33,090.33
277	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
278	DN2-PCIE-ID10GF	Intel X710-DA2 dual-port 10G SFP+ NIC	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
279	DN2-SD-64G-S	64GB SD Card for UCS Servers	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
280	DN2-PSU1-770W	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
281	DN2-TPM2-002	Trusted Platform Module 2.0 for UCS servers	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
282	DN2-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
283	DN2-MSTOR-SD	Mini Storage Carrier for SD (holds up to 2)	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
284	DN2-PCIE-IQ10GF	Intel X710 quad-port 10G SFP+ NIC	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
285	DN2-SD19T61X-EV	1.9TB 2.5 inch Enterprise Value 6G SATA SSD	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
286	DN2-SD480G611X-EV	480GB 2.5 inch Enterprise Value 6G SATA SSD	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
287	DN2-CPU-I6238	Intel 6238 2.1GHz/140W 22C/30.25MB DCP DDR4 2933 MHz	\$0.00	\$0.00	6	60.50 %	\$0.00	\$0.00
288	DN2-MR-X32G2RT-H	32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v	\$0.00	\$0.00	24	60.50 %	\$0.00	\$0.00
289	DNA-SW-1.3	Cisco DNA Center SW 1.3	\$0.00	\$0.00	3	60.50 %	\$0.00	\$0.00
							Total:	\$33,090.33
TRN-CLC-001								
290	TRN-CLC-001	100 Training credit. Expires in 1 yr. Team Captain required	\$10,000.00	\$0.00	4	100.00 %	\$40,000.00	\$0.00
							Total:	\$0.00
TRN-CLC-001								
291	TRN-CLC-001	100 Training credit. Expires in 1 yr. Team Captain required	\$10,000.00	\$0.00	4	100.00 %	\$40,000.00	\$0.00
							Total:	\$0.00
292	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Client Kickoff Completed	\$7,000.00	\$0.00	1.0000	100.00 %	\$7,000.00	\$0.00
293	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Project Closure	\$22,000.00	\$0.00	1.0000	100.00 %	\$22,000.00	\$0.00

PRESIDIOTM

QUOTE: 2003220014615-05

DATE: 04/27/2021

PAGE: 15 of 17

*** Any Tax & Freight Charges will be added/amended at time of billing, as applicable. Sales tax and shipping are estimated and subject to change.	Total List Price:	\$11,599,987.60
	Sub Total:	\$3,478,536.48
	Estimated Tax:	\$135,289.32
	Grand Total:	\$3,613,825.80

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

Pricing

- Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided.
- The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
- Prices exclude freight, handling or insurance (unless itemized in the quote).
- Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Invoicing

- CLIENT is billed upon shipment from the manufacturer and shall accept and pay for partial shipment of products.
- **Usage-Based Services Terms and Conditions.** For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT's usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT's delinquent or non-payment.
- **Enterprise Software, Licensing and Subscription Services ("Enterprise Agreement").** For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT's delinquent or non-payment.

Freight, Handling, Shipping

- CLIENT will be billed for Presidio's and/or the manufacturer's freight charges.
- **Title/Risk of loss** passes to CLIENT Freight on Board (FOB) origin (FOB destination (CONUS) applicable to Federal Government CLIENTS only) unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT FOB origin.
- Presidio accepts no responsibility / liability in connection with the shipment.
- **International delivery services** include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.
- Goods held in a Presidio warehouse either a) at the CLIENT's request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees of 1% of the list price of such goods.

Warranty and Limitation of Liability

- Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

Return Policy

- CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
- A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
- CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
- Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
- The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
- Opened software cannot be returned

Cancellation Policy

- CLIENT's cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

Leases

- In the event Presidio does not receive payment for leased goods purchased on the CLIENT's behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

Software terms

- Software is subject to the license terms that accompany it.
- License terms are established between the CLIENT & owner of the software
- Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.

Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders

- The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (SaaS)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
- The "Initial Term" of an order for Usage-Based Services and/or Enterprise Agreement ("Order") starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic "Renewal Term" of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
- Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

Multi-Year Agreements

- For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT'S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

SmartNet (Third party Maintenance)

- CLIENTS rights are subject to the terms provided by the applicable manufacturer. (per website address)

PRESIDIO™

QUOTE: 2003220014615-05

DATE: 04/27/2021

PAGE: 17 of 17

Confidential Information.

• CLIENT agrees that this quote is Presidio Confidential Information. CLIENT shall not disclose this quote to any third party for any purpose. CLIENT agrees to protect this Quote to the same extent that it protects its own Confidential Information, but with no less than a reasonable degree of care.

Export Law Compliance.

• CLIENT has been advised that any hardware or software provided to CLIENT via this Quote and/or subsequent purchase order may be subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

Miscellaneous Terms



• Preprinted terms appearing on CLIENT Purchase Orders must be accepted in writing by Presidio to be applicable. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed.

No signed quote. PO required.



EXHIBIT B
INCUMBENCY CERTIFICATE

I do hereby certify that I am the duly elected or appointed and acting Board Clerk of **COUNTY OF RIVERSIDE, CA**, a body corporate and politic duly organized under the laws of the State of **CALIFORNIA**, that I have custody of the records of such entity and that, as of the date hereof, the individuals named below are the duly elected or appointed officers of such entity holding the offices set forth opposite their respective names. I further certify that (i) the signatures set opposite their respective names and titles are their true and authentic signatures, and (ii) such officers are the duly authorized persons or have the authority on behalf of such entity to enter into that certain Master Equipment Lease/Purchase Agreement No. **3162133** dated as of **October 8, 2015** (the "Agreement") between **COUNTY OF RIVERSIDE, CA** and **BANC OF AMERICA PUBLIC CAPITAL CORP** and is duly authorized to execute Certificates of Acceptance, Requisition Request and other documents relating to the Agreement and any subsequent Lease Schedules thereto.

NAME	TITLE	SIGNATURE
Jim Smith	Chief Information Officer	
Tracy Tillman	Deputy Director, Admin.	

IN WITNESS WHEREOF, I have duly executed this Certificate and affixed the seal of **COUNTY OF RIVERSIDE, CA** hereto this _____ day of _____ 20____.

[SEAL]

Secretary Clerk