SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.30 (ID # 17471) MEETING DATE: Tuesday, January 11, 2022

FROM : SHERIFF-CORONER-PA:

SUBJECT: SHERIFF-CORONER-PA: Authorize the Purchasing Agent to issue Purchase Orders to Stop Stick, Ltd for vehicle disabling equipment without seeking competitive bids for FY 21/22 in the aggregate amount of \$200,000 with an option to issue Purchase Orders without seeking competitive bids for two additional one-year periods in the aggregate annual amount of \$200,000 for FY 22/23 and F/Y 23/24; All Districts [Total cost - \$600,000, 100% Sheriff's Budget]

RECOMMENDED MOTION: That the Board of Supervisors:

 Authorize the Purchasing Agent to issue Purchase Orders to Stop Stick, Ltd for vehicle disabling equipment without seeking competitive bids for FY 21/22 in the aggregate amount of \$200,000 with an option to issue Purchase Orders two additional one-year periods without seeking competitive bids for FY 22/23 and FY 23/24 for an annual amount of \$200,000 and a total aggregate amount of \$600,000 through FY 23/24.

ACTION:Policy

nald Sharp 12/28/2021

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Jeffries, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:	Jeffries, Spiegel, Washington, Perez and Hewitt
Nays:	None
Absent:	None
Date:	January 11, 2022
xc:	Sheriff-Coroner-PA

Kecia R. Harper Clerk of the Boar Bv Deputy

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FINANCIAL DATA	Current Fiscal Year:		Next Fiscal Year:		Total Cost:	Ongoing Cost
COST	\$	200,000	\$	200,000	\$ 600,000	\$0
NET COUNTY COST	\$	200,000	\$	200,000	\$ 600,000	\$ 0
SOURCE OF FUNDS	S: 100	% Sheriff's	Gene	eral Fund	Budget Adjus	stment: No
					For Fiscal Ye	ar: 21/22-23/24

C.E.O. RECOMMENDATION: Approved

BACKGROUND:

Summary 5 1

The Sheriff Department Field Operations requires law enforcement products including vehicle disabling equipment to assist with ending automotive pursuits safely.

Stop Stick, Ltd. is the sole distributor and sole manufacturer for Stop Stick products. Stop Stick, Ltd. vehicle disabling equipment is the only tire-deflation device that:

- Provides collapsible housing to protect the user from spikes during deployment.
- Features trunk lid mounting.
- Deploys in less than ten (10) seconds.
- Provides a no-cost replacement guaranty.
- Warranty on defective parts for five (5) years.
- Features a cord reel with an 80-foot cord that allows the Deputy to stand a safe distance from the road during deployment.
- Has multi-directional spikes to ensure correct deployment and it does not matter which way it lands on the roadway.
- Has tip and quill assembly that is 2 5/8 inches in length from tip to tip.
- Has thirty-six (36) Teflon-coated steel quills and seventy-two (72) Teflon-coated tips in each 3-foot section.

Stop Stick tire deflation devices are engineered to deflate tires without blowout. By using hollow Teflon-coated quills as valves, the device releases air at a safe, controlled rate. Debris does is not left in the roadway after the device is deployed. Stop Stick products can deflate the tires of any vehicle, from small cars to tractor-trailers.

County Purchasing approved the use of General Services Administration (GSA) contract #47QSWA19D0035, which allows all state and local agencies to purchase off the GSA schedule through the cooperative purchasing agreement. The GSA agreement is consistent with the County's purchasing regulation. A sole source justification is required and was submitted (attached) since the GSA was not secured via a competitive bid process.

Impact on Residents and Businesses

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The use of Stop Stick tire deflation devices will help end automotive pursuits safely and securely, prevent property damage, reduce liability, and save lives. The deployment of these tire deflation devices will aid Deputies to terminate a pursuit with fewer injuries to the suspects, Deputies, and the public.

Additional Fiscal Information

There will be no additional impact to the general fund as funding is on the Sheriff's Department's 2021/2022 fiscal year budget.

Contract History and Price Reasonableness

This item (Purchasing Approved SSJ # 150737209) before the Board for approval is based on the terms and pricing from the General Services Administration (GSA) contract #47QSWA19D0035. A sole source justification is required and was submitted (attached) since the GSA was not secured via a competitive bid process.

Stop Stick, Ltd. provides a 3% government discount for their tire deflation products. Stop Stick, Ltd. has confirmed that they will continue to offer the following quantity discounts for all 9' and 12' Stop Stick rack kits, Barracuda, and Barracuda kits.

2% discount on the purchase of 24 to 49 units
4% discount on the purchase of 50 to 99 units
7% discount on the purchase of 100 to 249 units
9% discount on the purchase of 250 to 499 units
11% discount on the purchase of 500 or more units

ATTACHMENTS

Sole Source Justification

2/28/2021

County Counsel 12/15/2021



Use this form to submit a single or sole source requisition for review by your Buyer and/or Procurement Contract Specialist. All procurements valued \$5,000 or more must seek competitive bids from a minimum of three suppliers, or the expectation that three or more suppliers will respond, or be justified by a Single/Sole Source. All purchases exceeding \$50,000 require a formal public bid. Procurement's may not be artificially segregated to lesser dollar amounts for the purpose of bypassing this requirement.

Sole/Single Source service requests that are greater than \$50,000 require additional Board of Supervisors approval.

Supplier Details		Background Information		
Vendor	Stop Stick Ltd			
Fulfillment Address	LLCp - Materials: (preferred) 365 Industrial Dr Harrison, Ohio 45030-1483 United States	Please indicate if this is a single or sole source below Sole Source		
Vendor Phone	+1 513-202-5685			
Distribution The system will distribute purchase orders using the method(s) indicated below: Check this box to customize order distribution information. ✓ Contract		Have you previously requested <u>and</u> received approval for a sole/single source request for this vendor for your department?		
	Purchase Details	project? Current Year Cost		
		Current real Cost		
1. Supply/Service being	g requested:	6. Identify all costs for this requested purchase.		
The Field Operations Fiscal Unit is requesting Stop Stick law enforcement products, including vehicle disabling equipment.		You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide th		
2. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:		estimated annual cost for each consecutive year. If the annual increase main exceed the Purchasing Agent's authority, Board approval must be obtained		

Stop Stick, Ltd. is the sole distributor and sole manufacturer for Stop Stick products. Stop Stick, Ltd. vehicle disabling equipment is the only tire-deflation device with the technology to offer the following:

• Provides a collapsible housing to protect the user from the spikes during deployment.

- Features trunk lid mounting.
- Deploys in less than ten (10) seconds.
- Provides a no-cost replacement guaranty.
- Warranty on defective parts for five (5) years.

• Features a cord reel with an 80-foot cord that allows the Deputy to stand a safe distance from the road during deployment.

- Multi-directional spikes to ensure correct deployment
- Includes tip and quill assembly that is 2 5/8 inches in length from tip to tip.

• Contains thirty-six (36) Teflon-coated steel quills and seventy-two (72) Teflon-coated tips in each 3-foot section.

3. Reasons why my department requires these unique features and what benefit will accrue to the county:

County Purchasing approved the use of General Services Administration (GSA) contract #47QSWA19D0035, which allows all state and local agencies to purchase off the GSA schedule through the cooperative purchasing agreement. The GSA agreement is consistent with the County's purchasing regulation. A sole source justification is required since the GSA did not secure a competitive bid process.

The use of Stop Stick tire deflation devices will help end automotive pursuits safely and securely, prevent property damage, reduce liability, and save lives. Additionally, deploying these tire deflation devices will aid Deputies to terminate a pursuit with fewer injuries to the suspects, Deputies, and the public. Stop Stick tire deflation devices are engineered to deflate tires without blowout. The technology uses hollow Teflon-coated quills as valves. As a result, the device releases air safely, controlled, without debris in the roadway after deployment. Stop Stick products can deflate the tires of any vehicle, from small cars to tractor-trailers.

	A
Is this an annually renewable contr	ract or is it fixed term?
Period of Performance To:	1/31/2024
4. Period of Performance From:	11/1/2021

Annually Renewable

5. Price Reasonableness:

Stop Stick, Ltd. offers a 3% government discount for their tire deflation products. In addition, stop Stick, Ltd. confirms that they will continue to offer the following quantity discounts for all 9' and 12' Stop Stick rack kits, Barracuda, and Barracuda kits.

2% discount on the purchase of 24 to 49 units

• 4% discount on the purchase of 50 to 99 units

Sole Source Request

Describe all current fiscal year costs associated with this procurement in the box below. Insert all one time costs associated with this project in the table below.

Insert all current fiscal year costs in the table below. Label the 'description' as the item that is being purchased.

Current FY Costs

Description	Price
	220,000.00
	5.47 e

Enter all additional FY costs in the table below. Only enter one fiscal year cost per line and identify the fiscal year that it pertains to. Fiscal year is from 7/1/00 to 6/30/00.. Example : FY 18/19 \$200

FY	FY21/22 \$220,000
FY	FY22/23 \$220,000
FY	FY23/24 \$220,000
FY	
FY	

Additional FY Cost

Describe all additional costs associated with this procurement in the box below. Include the dollar amounts for subsequent fiscal years if it differs from above.

Current Year Cost Total:

220,000.00

 7% discount on the purchase of 100 9% discount on the purchase of 250 11% discount on the purchase of 50 This request includes a 10% compound increase approved by the department Projected Board of Supervisor Date (if applicable): Commodity Code 	0 to 499 units 00 or more units unded increase as a co	ontingency for any price e Consumer Price Index.		
increase approved by the departmen Projected Board of Supervisor Date (if applicable):	nt that aligns within the	ontingency for any price e Consumer Price Index.		
Projected Board of Supervisor Date (if applicable):				
Commodity Code				
	68085			
		Supporting Docume	ntation	
Additional supporting docume Previously approved SSJ's other For all other requests, attach t		osal		
Internal Attachments				
		Purchasing Appro	oval	
Арр	proved by	Date Approved	Sole Source Number	Approval Conditions/Comments
This section to be filled out by Suz Purchasing Management only upon approval.	zanna Hinckley	11/10/2021	150,737,209	