

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 3.4
(ID # 18720)

MEETING DATE:
Tuesday, April 05, 2022

FROM : EXECUTIVE OFFICE:

SUBJECT: EXECUTIVE OFFICE: Ratify and Approve the Amendment No. 4 to the Professional Service Agreement for Federal Lobbying Services with Kadash and Associates, LLC for one year through February 28, 2023, All Districts. [Total Cost \$174,396 from March 1, 2022 – February 28, 2023; up to \$17,440 in additional compensation; 100% General Funds]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve Amendment No. 4 to the Professional Service Agreement for Federal Lobbying Services with Kadash and Associates, LLC for one year through February 28, 2023 for \$174,396; and authorize the Chair of the Board to sign the amendment on behalf of the County; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved as to form by County Counsel to: a) sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and b) sign amendments to the compensation provisions that do not exceed 10% annually.

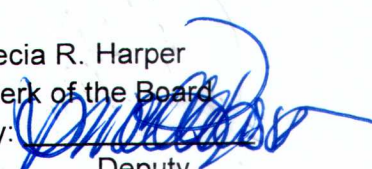
ACTION:


Jeff Van Wageningen, County Executive Officer 3/30/2022

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Washington and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: April 5, 2022
xc: E.O.

Kecia R. Harper
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$58,132	\$116,264	\$174,396	\$0.00
NET COUNTY COST	\$58,132	\$116,264	\$174,396	\$0.00
SOURCE OF FUNDS: 100% General Fund			Budget Adjustment: No	
			For Fiscal Year: 21/22 – 22/23	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Riverside County, with almost 2.5 million residents, is California’s fourth largest county and the Nation’s tenth largest. As such, the county needs to have a focused and coordinated approach to prioritize its needs and have a direct effect on decisions made in Sacramento and Washington, D.C. Further, as a large urban county, our priorities and interests are different from many other counties. To that end, the County has developed a Legislative Program to guide our efforts.

Pursuant to Board Policy A-27, the purpose of the Legislative Program is to secure legislation that benefits the county and its residents, and to oppose/amend legislation that might adversely affect the county. Recognizing the need for consistency in conveying official positions on legislative matters, the county has instituted a coordinated process involving interaction between the Board of Supervisors, our Federal and State delegation of elected officials, the County Executive Office, county agencies/departments, and other stakeholders. An important part of that coordination has been the use of legislative advocates in Sacramento and Washington, D.C., something the County has done for more than thirty years.

On February 6, 2017, the Purchasing Department, on behalf of the Executive Office, released a Request for Proposal (RFP) for Federal lobbying services. The RFP was sent to twenty-two (22) potential bidders and was advertised on the Purchasing web site. The proposals were reviewed by the evaluation team from the Executive Office. Each bid response was evaluated based on the criteria set forth in the RFP: overall responses to the RFP requirements, bidders experience and technical ability, references, credentials, resumes, licenses, certifications, and financials.

The evaluation team selected Kadash and Associates as the most responsive and responsible bidder. Among other defining characteristics, the selected partner had

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

bipartisan governmental relations experience, Capitol Hill experience in both the Senate and the House of Representatives, and demonstrated successes on behalf of other clients. Further, the cost proposal from Kadesh and Associates represented a savings of \$131,786 over the period of a five-year contract.

On March 7, 2017, in Agenda Item 3.16, the Board of Supervisors approved the agreement with Kadesh and Associates for federal lobbying services for five years.

Contract History and Price Reasonableness

Over the course of the last five years, Kadesh and Associates has performed well for the County. Amendment No. 4 to the agreement would extend the period of performance for another year through, 02/28/2023, to ensure uninterrupted services as the Executive Office continues to consider options moving forward. The cost for the period of performance, March 01, 2022, through February 28, 2023, is \$174,396 – which is still less than the annual cost of the lobbyist the County had before Kadesh and Associates.

Impact on Residents and Businesses

Well-coordinated Federal lobbying services improve efficiency, consolidate costs, and provide better services for the county.

Additional Fiscal Information

This item does not require a budget adjustment.

ATTACHMENTS:

ATTACHMENT A: AMENDMENT NO. 4 TO AGREEMENT WITH KADESH AND ASSOCIATES.


Suzanna Hackley, Assistant Director of Purchasing and Fleet Service

3/29/2022


Jeff Van Wageningen, County Executive Officer

3/30/2022


Synthia M. Guanzel, Chief Deputy County Counsel

3/30/2022

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC

Original Contract Term:	03/07/2017 through 02/28/2019
Contract Term Extended To:	02/28/2023
Effective Date of Amendment:	03/01/2022
Original Annual Maximum Contract Amount:	\$159,996
New Annual Maximum Contract Amount:	N/A
Amended Annual Maximum Contract Amount:	\$174,396 effective 03/01/2021
Contract ID:	EOARC-96151-002-02/19

This Amendment No. 4 to the Professional Service Agreement for Federal Lobbying Services between the County of Riverside and Kadesh and Associates (herein referred to as "Amendment No. 4") is made and entered into by and between the County of Riverside, a political subdivision of the State of California (herein referred to as "COUNTY") and Kadesh and Associates, LLC, a District of Columbia limited liability company ("CONTRACTOR").

RECITALS

WHEREAS, COUNTY and CONTRACTOR entered into that certain Professional Service Agreement for Federal Lobbying Services with CONTRACTOR, effective March 07, 2017 (the "Agreement"); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 1 to the Agreement, effective on August 2, 2019, to extend the period of performance through June 30, 2020; and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 2 to the Agreement, effective on January 15, 2020; to extend the period of performance through February 28, 2021; and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 3 to the Agreement, effective on March 01, 2021; to extend the period of performance through February 28, 2022; to amend the compensation section 3.1 of the agreement to a maximum annual payment amount of \$174,396, and to amend Exhibit B, Payment Provisions; and

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement to extend the period of performance through 02/28/2023.

NOW, THEREFORE, for good and valuable consideration the receipt and adequacy of which is hereby acknowledged, the parties agree to amend the Agreement as follows:

1. **Recitals** The above recitals are true and correct and are incorporated herein by reference.

APR 12 2022 3.4

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC

2. **Period of Performance.** The first sentence of Subsection 2.1 of Section 2. Period of Performance of the Agreement is hereby amended to extend the period of performance through February 28, 2023.
3. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged.
4. **Effective Date.** This Amendment No. 4 shall be effective March 01, 2022.
5. **Electronic Signatures.** This Amendment No. 4 may be executed in any number of counterparts, each of which will be an original, but all of which together will constitute one instrument. Each party of this Amendment No. 4 agrees to the use of electronic signatures, such as digital signatures that meet the requirements of the California Uniform Electronic Transactions Act (“CUETA”) Cal. Civ. Code §§ 1633.1 to 1633.17), for executing this Amendment No. 4. The parties further agree that the electronic signatures of the parties included in this Amendment No. 4 are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic signature means an electronic sound, symbol, or process attached to or logically associated with an electronic record and executed or adopted by a person with the intent to sign the electronic record pursuant to the CUETA as amended from time to time. The CUETA authorizes use of an electronic signature for transactions and contracts among parties in California, including a government agency. Digital signature means an electronic identifier, created by computer, intended by the party using it to have the same force and effect as the use of a manual signature, and shall be reasonably relied upon by the parties. For purposes of this section, a digital signature is a type of "electronic signature" as defined in subdivision (i) of Section 1633.2 of the Civil Code.

[Signature Page Follows]

COUNTY OF RIVERSIDE
AMENDMENT NO. 4 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC


IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment No. 4.

COUNTY OF RIVERSIDE, a political
subdivision of the State of California

By: 
Name: Jeff Hewitt
Title: Chair of the Board of Supervisors


Dated: APR 12 2022

KADESH AND ASSOCIATES, LLC,
a District of Columbia limited liability
company

DocuSigned by:

By: 7AF600DA1A09496...
Name: Mark Kadash
Title: President

Dated: 3/30/2022

ATTEST:
Kecia R. Harper
Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:
County Counsel

DocuSigned by:

By: 094004E430AB46E...
Synthia M. Gunzel
Chief Deputy County Counsel