

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 3.15
(ID # 19229)

MEETING DATE:

Tuesday, June 14, 2022

FROM : RIVERSIDE COUNTY INFORMATION TECHNOLOGY AND ASSESSOR-
COUNTY CLERK-RECORDER :

SUBJECT: RIVERSIDE COUNTY INFORMATION TECHNOLOGY (RCIT), ASSESSOR-COUNTY CLERK-RECORDER (ACR): Approve additional compensation to the Research and Advisory Service Agreement with Gartner, Inc., to provide Information Technology Research Subscription Services from July 1, 2022 through June 30, 2024 for the total amount of \$296,377; All Districts. [Total Aggregate Cost \$296,377, up to \$100,000 in additional compensation for future purchases of Gartner's Services – RCIT Budget - 57%, ACR Budget - 43%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve additional compensation to the Research and Advisory Service Agreement with Gartner, Inc., to provide Information Technology Research Subscription Services from July 1, 2022 through June 30, 2024 for the total amount of \$296,377; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved by County Counsel, to sign amendments to the Agreement that stay within the intent of the Agreement and sign amendments to the compensation provisions for future purchases of Gartner, Inc., services that do not exceed the sum total of \$100,000.

ACTION:Policy

Jim Smith
Jim Smith, Chief Information Officer

5/25/2022

Kan Wang
Kan Wang, Assistant Assessor-County Clerk Recorder

5/26/2022

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Washington and duly carried,
IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, and Washington
Nays: None
Absent: Perez and Hewitt
Date: June 14, 2022
xc: RCIT, Assesor

Kecia R. Harper
Clerk of the Board

By: *Guliy M. Alibay*
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 0	\$ 144,610	\$ 296,377	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: RCIT Budget - 57%, ACR Budget - 43%			Budget Adjustment: No	
			For Fiscal Year: 22/23-23/24	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On June 29, 2021 (Minute Order No. 3.56) the Board approved Amendment No. 4 for service renewal of Gartner's Information Technology Research Subscription Services effective July 1, 2021 through June 30, 2024. Since then, county staff has a need for higher access level to help assist their daily business operations in providing the best value to the county and its constituents.

The request before the Board is for additional compensation to the agreement with Gartner, Inc., to provide Information Technology Research Subscription Services for Riverside County Information Technology (RCIT), Assessor-County Clerk-Recorder (ACR), and Department of Public Social Services (DPSS) from July 1, 2022 through June 30, 2024. This request will increase the total aggregate amount of the agreement for FY22/23 and FY23/24 by \$296,377.

Gartner, Inc. is a leading IT research and advisory company that provides access to technology research across a variety of IT disciplines that help organizations keep up with technology and build the organizations of tomorrow. Gartner has provided RCIT and other County departments with indispensable business insights, advice, and tools that have been leveraged to achieve their mission-critical priorities. In fiscal year 20/21, RCIT and ACR utilized Gartner's core research services for independent analysis on new technology and technology directions, such as Data Backup, Hyper-Converged Infrastructure, Web Content Management Solutions, and other emerging technologies.

RCIT has used Gartner's services on multiple projects including the County's end-of-life router and switch project and the enterprise wireless network refresh project. Gartner provided guidance on current discounts for equipment and SmartNet which enabled staff to negotiate higher discounts (61% equipment and 30% SmartNet) than our current contracts provided. Department staff also utilized Gartner's "Magic Quadrant" document on wireless networks to publish our request for information (RFI) and solicit responses from manufacturers. Staff leveraged Gartner's expertise and extensive research and data on enterprise wireless networks and worked with Gartner experts during Proof of Concept (POC) evaluations and confirmed that the discounts we received were higher than the government sector typically receives.

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Impact on Residents and Businesses

There is no negative impact on residents or businesses within the County of Riverside. Gartner's service will improve the quality of RCIT's technical support.

Additional Fiscal Information

The table below lists the compensation increased amount based on the changes in access levels required by county staff for the following departments:

County Departments	FY 22/23 Amount Increased	FY 23/24 Amount Increased	Total Amount Increased
Assessor County Clerk Recorder (ACR)	\$61,110	\$64,167	\$125,277
Riverside County Information Technology (RCIT)	\$83,500	\$87,600	\$171,100
Total Amount Increased	\$144,610	\$151,767	\$296,377
Additional funding for future purchases from July 1, 2022 through June 30, 2024	Not to Exceed		\$100,000

Contract History and Price Reasonableness

Previously, the County of Ventura administered renewals on behalf of participating counties and local government entities for Gartner's services. In 2018 (Agenda No. 3.48), the Board of Supervisors approved an agreement directly with Gartner, Inc. for core research services for RCIT, ACR, DPSS, and Riverside University Health System (RUHS). Therefore, invoicing and payments will be handled directly through Gartner, saving the 2.5% administrative fee that was previously paid to Ventura County. On June 25, 2019 (Agenda No. 3.31), the Board approved Amendment No. 2 for service renewal effective July 1, 2019 through June 30, 2020. On June 30, 2020, (Agenda No. 3.31) the Board approved Amendment No. 3 for service renewal effective July 1, 2020 through June 30, 2021. On June 29, 2021 (Agenda No. 3.56) the Board approved Amendment No. 4 for service renewal effective July 1, 2021 through June 30, 2024. Amendments No. 5 and No. 6 were completed in order to change Level of Access for RCIT and ACR employees respectively and did not require approval by the Board of Supervisors. Since this last BOS approved item, the County has increased the need for Gartner's service which require the BOS to approve funding increase to the total aggregate amount for service period of July 1, 2022 through June 30, 2024 by \$296,377.


Venus Brambila, Deputy Director - Administration


Venus Brambila, Deputy Director - Administration 6/9/2022


Cynthia M. Guitzel, Chief Deputy County Counsel 6/1/2022