

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.59
(ID # 19692)

MEETING DATE:
Tuesday, August 30, 2022

FROM : RUHS-BEHAVIORAL HEALTH:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM - BEHAVIORAL HEALTH: Ratify and approve the Contract Aggregate and Behavioral Health Agreements for Substance Abuse Prevention and Treatment Services for FY 2022-2023, Without Seeking Competitive Bids, All Districts [Total Cost \$60,000,000; up to \$6,000,000 in Additional Compensation, 89% Federal Funding, 11% State Funding]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the Contract Aggregate and Behavioral Health Agreements as listed in Attachment A to provide Substance Abuse Prevention and Treatment (SAPT) Services in the amount of \$60,000,000 for the term of July 1, 2022 through June 30, 2023, without seeking competitive bids; and authorize the Purchasing Agent to execute the Agreements on behalf of the County; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based upon the availability of funding and as approved by County Counsel to: (a) to add new providers not to exceed \$100,000 while staying within the approved aggregate amount; (b) move the allocated funds among the vendors; (c) sign amendments that exercise the options of the Agreement including modifications of the statement of work that stay within the intent of the Agreement; and (d) sign amendments to the compensation provisions that do not exceed the sum total of ten percent (10%) of the approved annual aggregate through June, 30, 2023.

ACTION:Policy

Amy McCann
Amy McCann, Assistant Director of Behavioral Health

7/25/2022

Gregg Gu
Gregg Gu, Chief Deputy County Counsel

8/11/2022

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: August 30, 2022
xc: RUHS-BH

Kecia R. Harper
Clerk of the Board
By: *[Signature]*
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$60,000,000	\$0	\$60,000,000	\$0
NET COUNTY COST	\$0	\$0	\$0	\$0
SOURCE OF FUNDS: 89% Federal Funding, 11% State Funding			Budget Adjustment: No	
			For Fiscal Year: 22/23	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Riverside University Health System – Behavioral Health (RUHS-BH) operates a continuum of care system that consists of County-operated and contracted service providers delivering a variety of SAPT services within each geographic region of Riverside County.

The objective of RUHS-BH is to maximize services to consumers and to provide support to their families, and significant others, within the level of resources of the department. RUHS-BH provides care for those who meet medical necessity and are assessed as requiring treatment in a substance abuse recovery environment. Evidenced-based practices (EBP) and intensive case management are utilized and tailored to each target population as they move through their recovery process.

On February 1, 2017, RUHS-BH began participation in the Drug Medi-Cal Organized Delivery System (DMC-ODS) 1115 Waiver. DMC-ODS is Medi-Cal's effort to expand, improve, and reorganize its system for treating people with a substance use disorder (SUD), offering more comprehensive services than the limited set of services provided under the standard Drug Medi-Cal program. DMC-ODS SAPT services include Outpatient, Intensive Outpatient, Residential, Perinatal Residential, Medication-Assisted Treatment, Opioid Treatment, Withdrawal Management, Care Coordination, Physician Consultation, and Recovery Services.

On January 1, 2022, the Department of Health Care Services (DHCS) implemented reform across the Medi-Cal program via CalAIM: California Advancing and Innovating Medi-Cal. CalAIM seeks to transform health care for California's most vulnerable residents through an array of supports and services. RUHS-BH has been identified as a provider within the County of Riverside that can provide the required facilities, equipment, and personnel necessary to deliver CalAIM services. With the CalAIM rollout, RUHS-BH now has the ability to utilize subcontractors for services that were not previously billable through Medi-Cal. With County support, several RUHS-BH providers have opted-in to provide the following services effective July 1, 2022: Early Intervention, Peer Services, and Contingency Management.

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On August 6, 2019, (Agenda Item #3.32), the Board approved a \$50,000,000 annual contract aggregate for SAPT services and agreements awarded through a competitive bid process through June 30, 2022. On October 26, 2021, (Agenda Item #3.18), the Board ratified and approved six additional agreements also awarded as a result of a competitive bid which also included new levels of SAPT services for FY 21-22 for a total of \$2,221,233 without increasing the SAPT contract aggregate.

RUHS-BH has improved access to high-quality evidence-based care and increased the number of consumers receiving services countywide, and increased accessibility by adding new service-providing contractors and sites.

Impact on Citizens and Businesses

These services are a component of Behavioral Health's system of care aimed at improving the health and safety of consumers and the community.

Additional Fiscal Information

Federal and State resources fund apportionment for DMC-ODS Services. No additional County funds are required. Attachment A provides the maximum agreement amounts for each qualified contracted provider. All contracts include termination provisions in the event funding becomes unavailable.

Contract History and Price Reasonableness

On October 29, 2018, RUHS-BH in conjunction with Riverside County Purchasing released Request for Qualifications (RFQu) #MHARC-238 for DMC-ODS services. Notification was sent to 175 organizations to inform them of the funding opportunity. The RFQu was accessed and downloaded by 64 organizations, located on the Public Purchase website. Email notification was sent to 113 individuals who were on the RUHS-BH SAPT DMC Bidders list. The RFQu closed on January 15, 2019, and 17 qualification packages were received. The Evaluation Committee recommended 14 bidders be awarded a contract for DMC-ODS services. The rates proposed by the chosen contractors were deemed reasonable and competitive by the RFQu Evaluation Committee based upon average industry costs and the nature of the services being provided for each of the proposed levels of care.

On September 21, 2020, RUHS-BH in conjunction with Riverside County Purchasing released RFQu #MHARC-261 for DMC-ODS services. Notification was sent to 225 organizations to inform them of the funding opportunity. The RFQu was accessed and downloaded by 62 organizations, located on the Public Purchase website. Email notification was sent out to 128 individuals on the RUHS-BH SAPT-DMC Bidders list. The RFQu closed on December 3, 2020, and nine qualification packages were received. The Evaluation Committee recommended all nine bidders be awarded a contract for DMC-ODS services. The recommended bidders include three existing contractors increasing services and six new contractors. The rates proposed by

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each of the contractors were deemed reasonable and competitive by the RFQu Evaluation Committee based upon average industry costs and the nature of the services being provided for each of the proposed levels of care.

RUHS-BH is actively preparing a new RFQu for these services. RUHS-BH intends to release the RFQu in the 22/23 fiscal year. Due to the complexity of these services, it is anticipated that an award will not be made until the end of FY 22/23. Continuity of substance abuse prevention and treatment services for this most vulnerable population is crucial. RUHS-BH has entered into a single source agreement (SSJ #23-028) with the contractors listed in Attachment A approved on August 16, 2022. Therefore, RUHS-BH is requesting that the Board of Supervisors approve and execute the one-year Agreements with the contractors as listed in Attachment A for \$60,000,000 through June 30, 2023.

Attachment A

Contractor	FY 21/22	FY 22/23
ABC Recovery Center, Inc.	\$4,623,514	\$5,327,330
Addiction Therapeutic Services (Herndons, LLC)	\$576,000	\$576,000
Aegis Treatment Centers, LLC	\$250,000	\$250,000
Cedar House Life Change Center	\$2,500,020	\$3,914,747
Coachella Valley Treatment Center	\$50,000	\$50,000
Desert AIDS Project, Inc.	\$195,233	\$195,233
Evexia Health Services, LLC	\$2,670,668	\$3,093,808
HealthRIGHT 360	\$950,000	\$950,000
Inland Valley Drug and Alcohol Recovery Services	\$1,842,701	\$2,775,025
MFI Recovery Services	\$11,900,000	\$13,787,348
PES-ebs, Inc.	\$91,350	\$115,614
Riverside County Latino Commission on Alcohol and Drug Abuse Services Inc.	\$1,893,928	\$1,893,928
Solid Ground Wellness and Recovery, LLC	\$128,587	\$200,530
Soroptimist House of Hope, Inc.	\$435,092	\$435,092
Tarzana Treatment Centers, Inc.	\$300,000	\$300,000
The Ranch Recovery Centers, Inc.	\$5,055,412	\$7,398,517
The Rose of Sharon 7 Inc. (Divine Intervention Recovery Ranch)	\$200,000	\$200,000
VARP, Inc.	\$3,051,249	\$4,021,196
WCHS, Inc.	\$6,268,199	\$6,268,199
Whiteside Manor, Inc.	\$4,642,824	\$4,942,824
Total for all SAPT Contracts	\$47,624,777	\$56,695,391
Reserve	\$2,375,223	\$3,304,609
Total Annual Aggregate	\$50,000,000	\$60,000,000

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Suzanna Haddock, Assistant Director of Purchasing and Fleet Service

8/10/2022



Jacqueline Ruiz, Sr. Management Analyst

8/23/2022

Date: July 21, 2022
 From: Matthew Chang, Director, Riverside University Health System-Behavioral Health
 To: Suzanna Hinckley, Assistant Director, Purchasing & Fleet Services
 Via: Lorraina Uribe, Senior Administrative Services Analyst, 951-358-7684
 Subject: Single Source Procurement; Drug Medi-Cal Contract Aggregate

The below information is provided in support of my Department requesting approval for a sole source. *(Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole or single source.)*

1. **Supplier being requested:** Multiple

2. **Vendor ID:**

Contractor:	Vendor ID:
ABC Recovery Center, Inc.	2609
Addiction Therapeutic Services (Herndons, LLC)	221691
Aegis Treatment Centers, LLC	233019
Cedar House Life Change Center	25856
Coachella Valley Treatment Center	249722
Desert AIDS Project, Inc.	4887
Evexia Health Services, LLC	215149
HealthRIGHT 360	248509
Inland Valley Drug and Alcohol Recovery Services	211195
MFI Recovery Services	26918
PES-ebs, Inc.	224957
Riverside County Latino Commission on Alcohol and Drug Abuse Services Inc.	9983
Solid Ground Wellness and Recovery, LLC	217698
Soroptimist House of Hope, Inc.	6362
Tarzana Treatment Centers, Inc.	200750
The Ranch Recovery Centers, Inc.	10391
The Rose of Sharon 7 Inc. (Divine Intervention Recovery Ranch)	233019
VARP, Inc.	11913
WCHS, Inc.	12133
Whiteside Manor, Inc.	12390

3. **Single Source** **Sole Source**

4. Have you previously requested and received approval for a sole or single source request for this vendor for your department? (If yes, please provide the approved sole or single source number).

Yes No

4a. Was the request approved for a different project?

Yes No

5. **Supply/Service being requested:**

Drug Medi-Cal (DMC) Contract Renewals while RUHS-BH is actively preparing a new Request for Qualifications (RFQu) for these services. DMC services include Outpatient, Intensive Outpatient, Residential, Perinatal Residential, Medication for Addiction Treatment, Opioid Treatment, Withdrawal Management, Care Coordination, Clinician Consultation, Recovery Services, Early Intervention, Peer Support Services, and Contingency Management.

6. **Unique features of the supply/service being requested from this supplier.**

The requested contractors have been individually evaluated via a formal bid process within the last four years for qualifications to provide specific levels of care within the Drug Medi-Cal System. Certification with the Department of Health Care Services is a requirement of these providers, and these providers have been vetted for these appropriate certifications for these mandated services. Proposed contractors provide services spanning across all regions of the County and have existing experience with County referrals and systems as well as consumer relationships. These DMC services are needed to meet the needs of Riverside County consumers.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:**

RUHS-BH is actively preparing a new RFQu for these services. RUHS-BH intends to release the RFQu in the 22/23 fiscal year. Due to the complexity of these services, it is anticipated that an award will not be made until the third quarter of FY 22/23. Utilizing existing contractors would provide crucial continuity of substance abuse prevention and treatment services for this most vulnerable population.

8. **Period of Performance:** From: July 1, 2022 to June 30, 2023 (one year)
(total number of years)

Is this an annually renewable contract? No Yes
Is this a fixed-term agreement: No Yes

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval**

must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)

Description:	FY 22/23 Totals
One-time Costs:	
ABC Recovery Center, Inc.	\$5,327,330
Addiction Therapeutic Services (Herndons, LLC)	\$576,000
Aegis Treatment Centers, LLC	\$250,000
Cedar House Life Change Center	\$3,914,747
Coachella Valley Treatment Center	\$50,000
Desert AIDS Project, Inc.	\$195,233
Evexia Health Services, LLC	\$3,093,808
HealthRIGHT 360	\$950,000
Inland Valley Drug and Alcohol Recovery Services	\$2,775,025
MFI Recovery Services	\$13,787,348
PES-eps, Inc.	\$115,614
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VARP, Inc.	\$4,021,196
WCHS, Inc.	\$6,268,199
Whiteside Manor, Inc.	\$4,942,824
Reserve	\$3,304,609
On-going Costs: N/A	\$0
Total Costs:	\$60,000,000

10. Price Reasonableness:

Contracts were competitively bid in 2018 (RFQu #MHARC-238) and 2020 (RFQu #MHARC-261) and the pricing offered by the vendors listed were deemed reasonable and competitive by an RFQu Evaluation Committee based upon average industry costs and the nature of the services being provided for each of the proposed levels of care.

11. Projected Board of Supervisor Date (if applicable): August 2, 2022

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Department Head Signature
(or designee)

Amy McCann
Print Name

7/21/2022
Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

Not to exceed: See expense details listed above

One-time \$ _____

Annual Amount \$ _____ / per fiscal year through _____ (date)
(If Annual Amount Varies each FY)

FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____


Suzanna Hinckley, Assistant Director
Purchasing Agent

08/16/2022

Date

23-028

Approval Number

(Reference on Purchasing Documents)