

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.67
(ID # 19801)**

MEETING DATE:
Tuesday, August 30, 2022

FROM : RUHS-PUBLIC HEALTH:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM-PUBLIC HEALTH: Ratify and Approve the Purchase Order issued to Intrivo Diagnostics, Inc. and Green Dream International, LLC for the Emergency COVID-19 Purchases of COVID-19 Antigen Home Test Kits for FY 21/22 in the total amount of \$6,732,933, All Districts. [Total Cost \$6,732,933 - 100% Federal]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve Purchase Order No. HSARC-0000071230 to Intrivo Diagnostics, Inc. for the emergency purchase of CareStart COVID-19 Antigen Home Test Kits for FY21/22 in the amount of \$1,452,760; and
2. Ratify and approve Purchase Order No. HSARC 22-0023577 to Green Dream International, LLC for the emergency purchase of iHealth COVID-19 Antigen Test Kits for FY21/22 in the amount of \$5,280,173.

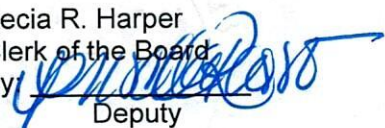
ACTION:Policy


Kim Saruwatari, Director of Public Health 8/19/2022

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Hewitt
Nays: None
Absent: None
Date: August 30, 2022
xc: Public Health

Kecia R. Harper
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$6,732,933	\$0	\$6,732,933	\$0
NET COUNTY COST	\$0	\$0	\$0	\$0
SOURCE OF FUNDS: 100% Federal			Budget Adjustment: No	
			For Fiscal Year: 21/22	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On March 4, 2020, Governor Gavin Newsom proclaimed a State of Emergency in the State of California as a result of the novel Coronavirus 2019 (COVID-19) and issued additional declarations and executive orders due to the ongoing nature of the emergency. On March 8, 2020, the Riverside County Board of Supervisors adopted a Resolution proclaiming the existence of a Local Emergency regarding COVID-19 and extended the Declaration of Local Health Emergency due to COVID-19.

Riverside University Health System-Public Health (RUHS-PH) is responsible to oversee the health and welfare of the residents of Riverside County and is diligent to identify, mitigate, prevent, and respond to any and all emergencies, which includes the COVID-19 pandemic.

Due to the ongoing COVID-19 pandemic, and in order to meet the demands of required surveillance and testing as defined by the California Department of Public Health (CDPH) Health Officer, RUHS-PH purchased antigen home test kits. Continued COVID-19 testing efforts were and continue to be needed in order to prevent outbreaks and for people to quarantine as needed. The home test kits were vital to this effort.

Antigen home test kits were not readily available from CDPH, and RUHS-PH does not perform COVID-19 antigen testing in-house. It was imperative that the antigen home test kits be purchased from an authorized vendor for RUHS-PH to continue to respond to the ongoing pandemic and to help meet the demand of required surveillance testing as defined by the CDPH Health Officer orders. Due to the extremely high demand for antigen home test kits nationwide, time was of the essence in securing the purchases of the test kits.

The Executive Office approved the purchases via the Emergency Justification Forms.

Impact on Residents and Businesses

RUHS-PH continues to support Riverside County during the COVID-19 pandemic. The emergency purchase of the COVID-19 antigen home test kits allowed RUHS-PH to continue service and adhere to CDPH requirements, thereby ensuring the safety and welfare of those in need within Riverside County.

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Additional Fiscal Information

CDPH allocated funding for COVID-19 Epidemiology Laboratory Capacity CARES (ELC-1), Epidemiology Laboratory Capacity Enhancing Detection (ELC-2) and Epidemiology Laboratory Capacity Enhancing Detection Expansion (ELC-3) to RUHS-PH to support a broad range of COVID-19/SARS-CoV-2 testing, case investigation and contact tracing, surveillance, containment, and mitigation.

Additional funding from the American Rescue Plan Act (ARPA) was also allocated to RUHS-PH to further support the COVID-19 response.

No County General Funds were required for these purchases. All costs and funding sources associated with these purchases are as follows:

Vendor	Quantity of Test Kits	Funding Source	Total Amount
Intrivo Diagnostics, Inc.	192,000	ELC-1, ELC-2 and ELC-3 Funding	\$1,452,760
Green Dream International, LLC	500,040	ARPA Funding	\$5,280,173

Contract History and Price Reasonableness

The emergency purchases were initiated as a result of, and continued response to, the COVID-19 pandemic. The purchases were a critical business need for RUHS-PH to support Riverside County in COVID-19 testing needs and to comply with CDPH requirements.

On October 15, 2021, the emergency purchase of 192,000 antigen home test kits was made with Intrivo Diagnostics, Inc. The extremely high nationwide demand for home test kits made it difficult for RUHS-PH to secure competitive quotes from vendors with product availability. Intrivo Diagnostics, Inc. was the only vendor found to have the home test kits immediately available for dropship to RUHS-PH at the time.

RUHS-PH made an additional purchase of 500,040 antigen home test kits on January 20, 2022, due to an increased demand for home test kits for residents of Riverside County. Green Dream International, LLC was found to have antigen home test kits immediately available at a competitive price compared to other vendors that had lead times of at least four months. Additionally, Green Dream International offered RUHS-PH a bulk rate discount of 18.33%, which resulted in a cost savings of \$1,185,345.

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ATTACHMENTS:

- ATTACHMENT A.** Intrivo Diagnostics, Inc. Emergency Justification Form
- ATTACHMENT B.** Purchase Order No. HSARC-0000071230 to Intrivo Diagnostics, Inc.
- ATTACHMENT C.** Green Dream International, LLC Emergency Justification Form
- ATTACHMENT D.** Purchase Order No. HSARC 22-0023577 to Green Dream International, LLC


Suzanna Heckley, Assistant Director of Purchasing and Fleet Service

8/22/2022


Jacqueline Ruiz, Sr. Management Analyst

8/23/2022



EMERGENCY JUSTIFICATION FORM (ORD. 533)

This questionnaire has been designed to assist County of Riverside staff in providing information necessary in the processing of emergency requests under a state of emergency or presumed state of emergency for the purchase of goods, services, or equipment, allowable under Ord. 533, when time is of the essence. Please complete and forward to the Executive Office per the list noted on the last page.

If more space is needed, please attach additional page(s).

Emergency procurement shall be defined as a sudden and/or unexpected occurrence that poses a clear and imminent danger requiring immediate action to prevent or mitigate the loss of impairment of life, health, property, or essential public services.

<u>RUHS - Public Health</u>	<u>\$1,452,760</u>
Department/Agency	Total Dollar Amount
<u>Intrivo</u>	<u>0000246168</u>
Vendor Name	Vendor #
<u>October 15, 2021</u>	<u>County of Riverside</u>
Date of Incident	Location of Incident

1. State the goods, services, or equipment which will mitigate the emergency situation.
Purchase of 192,000 CareStart COVID-19 Antigen test - We can't readily obtain these from CDPH so we are needing to obtain emergency procurement approval.
2. State the reason for the emergency purchase by explaining what the emergency is and/or what caused the emergency situation.
Due to the on-going COVID-19 pandemic, we are utilizing antigen test kits to meet the demands of required surveillance testing as defined by CDPH Health Officer orders. Currently, there is a high demand and Intrivo is a manufacture that will sell directly to RUHS-PH. Time is of the essence as product is in high demand.
3. State the financial, operational damage/risk, public health impact/risk that will occur if needs are not satisfied immediately.
If request is not satisfied immediately Public Health will not be able to test and surveillance Covid-19 cases throughout Riverside County. Tests are needed to prevent outbreaks and for people to quarantine. These test kits are vital to contain the spread of Covid-19.

4. State why the needs were not, or could not, be anticipated, so that the goods/services could have been purchased following standard procedures. Currently there is a shortage of antigen Covid-19 testing kits. Medical supply vendors are having difficulty finding the quantity RUHS-PH needs. RUHS-PH came in contact with Intrivo who has agreed to provide the quantity needed, but the purchase needs to happen asap.

5. State the reason and process used for selecting the vendor. **Attach all quotes/proposals received, if applicable.**

Quotes were requested from multiple vendors as well as county awarded vendor Medline. However, none were able to supply the Antigen COVID 19 test kits and the pricing was not reasonable when compared to the Carestart Antigen test. See page 2 for price comparison. Another benefit is by going directly to the manufacturer, Intrivo, the vendor has inventory to fulfill our order.

Rachelle Román

Department Head or Designee Signature

Deputy Director

Title

10/19/2021

Date

Executive Office Comments:

BRING ITEM TO BOS AS A "RATIFY" ASAP.

- Approve
- Approve with Condition(s)
- Disapprove

CEO or Designee

Date

10.25.21



Quote

Date 10/14/21
Quote # EST07

Bill To:
Selena J Mathiot
Buyer II
Procurement & Logistics
Riverside University Health System- Public Health
4065 County Circle Drive
Riverside, CA 92503
PH: (951) 358-6197 Cell: (951) 470-6520 Fax: (951) 358-5292

Item	Quantity	Description	Rate	Amount
Antigen-Dropship	192,000	RCHM-02071 – CareStart COVID-19 Antigen AN - Dropship	7	1,344,000
Sales tax	1	Sales tax-point of sale @7.75%	7.75%	104,160
Shipping	1	FTL- \$4600, transit 2-3 days	4,600	4,600
		Shipment Terms: FOB Origin		
		Payment Terms: Prepaid		

Total \$1,452,760

INTRIVO DIAGNOSTICS, INC.

By: _____
Title:



COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
 2980 Washington St
 Riverside, CA 92504
 Phone: (951) 955-4937
 Fax: (951) 955-3730

PURCHASE ORDER

Vendor Instructions

- | | |
|--|---|
| <ol style="list-style-type: none"> 1. Packaging Slip showing P.O. number and contents must accompany each shipment. 2. No charge for packaging or drayage will be allowed except when specified in order. 3. No partial billings except when specified in the order. 4. THIS ORDER EXPRESSLY LIMITS ACCEPTANCE TO THE TERMS OF THIS ORDER. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY THE SELLER ARE REJECTED UNLESS EXPRESSLY ASSENTED TO IN WRITING BY THE BUYER. | <ol style="list-style-type: none"> 5. MAIL INVOICE TO THE ADDRESS SHOWN BELOW. SHOW PURCHASE ORDER NUMBER AND ORDERING DEPARTMENT. 6. Out of state vendors MUST show CA Board of Equalization Permit Number. Otherwise, sales tax will be deducted. 7. IMPORTANT: Seller shall provide material safety data sheets for each product containing hazardous substances as listed by CA Dir. Ind. Rel. in CA Adm. Code, Title 8, Section 5194 and labor codes 8. If work is to be carried out on county property, vendor shall call purchasing and ascertain amounts and types of insurance required and provide proof of insurance before beginning work |
|--|---|

DEPARTMENT OF PUBLIC HEALTH

Department of Public Health
 Department of Public Health Fiscal Svcs
 PO Box 7849
 Riverside CA 92513
 United States

CHANGE ORDER		Dispatch Via Email
Purchase Order HSARC-0000071230	Date 2021-10-15	Revision 1 - 2022-05-13
Payment Terms Net 30	Freight Terms FOB Destination, Freight Paid	Ship Via BEST WAY
Buyer Selena Mathiot	Phone	Currency USD

Vendor: 0000246168 Intrivo Diagnostics Inc 10000 Washington Blvd Fl 6 Culver City CA 90232 United States	Ship To: 6339-50090 Department of Public Health 14539 Innovation Drive Riverside CA 92518 United States	Attention: Not Specified	Bill To: Department of Public Health Department of Public Health Fiscal Svcs PO Box 7849 Riverside CA 92513 United States
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Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
1 - 1	RCHM-02071 CareStart COVID-19 Antigen AN - Dropship		192000.00	EA	7.00	1344000.00	11/14/2021
						SUT Code: SC7 (7.75%)	104160.00
						Schedule Total	1448160.00
						Item Total 47500	1448160.00
2 - 1	Freight transit 2-3 days		1.00	EA	4600.00	4600.00	11/14/2021
						Schedule Total	4600.00

PO is not to be increased without prior authority from those authorized personnel who have previously approved this per COVID-19 Documentation (attached)

NOTE TO VENDOR: Please be advised that ALL invoices must be submitted to the Fiscal Dept. ALL invoices MUST be submitted with the vendor remit to address and MUST refer to the Purchase Order that is being paid.

PAYMENT TERMS - For calculating due dates for payment terms, the County will use either the date that the invoice is received by the County or the date the goods/services are received, whichever is later. Terms: Net 30.

In the event of contradiction, between the County's and the Seller's conditions, the County's Terms and Conditions shall prevail.

Please refer to <http://www.purchasing.co.riverside.ca.us/> to view/print County Terms and Conditions
 *116-200 General TermsB

Authorized Signature

Selena Ochoa





COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
 2980 Washington St
 Riverside, CA 92504
 Phone: (951) 955-4937
 Fax: (951) 955-3730

PURCHASE ORDER

Vendor Instructions

- | | |
|--|---|
| <ol style="list-style-type: none"> 1. Packaging Slip showing P.O. number and contents must accompany each shipment. 2. No charge for packaging or drayage will be allowed except when specified in order. 3. No partial billings except when specified in the order. 4. THIS ORDER EXPRESSLY LIMITS ACCEPTANCE TO THE TERMS OF THIS ORDER. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY THE SELLER ARE REJECTED UNLESS EXPRESSLY ASSENTED TO IN WRITING BY THE BUYER. | <ol style="list-style-type: none"> 5. MAIL INVOICE TO THE ADDRESS SHOWN BELOW. SHOW PURCHASE ORDER NUMBER AND ORDERING DEPARTMENT. 6. Out of state vendors MUST show CA Board of Equalization Permit Number. Otherwise, sales tax will be deducted. 7. IMPORTANT: Seller shall provide material safety data sheets for each product containing hazardous substances as listed by CA Dir. Ind. Rel. in CA Adm. Code, Title 8, Section 5194 and labor codes 8. If work is to be carried out on county property, vendor shall call purchasing and ascertain amounts and types of insurance required and provide proof of insurance before beginning work |
|--|---|

DEPARTMENT OF PUBLIC HEALTH

Department of Public Health
 Department of Public Health Fiscal Svcs
 PO Box 7849
 Riverside CA 92513
 United States

CHANGE ORDER		Dispatch Via Email
Purchase Order HSARC-0000071230	Date 2021-10-15	Revision 1 - 2022-05-13
Payment Terms Net 30	Freight Terms FOB Destination, Freight Paid	Ship Via BEST WAY
Buyer Selena Mathiot	Phone	Currency USD

Vendor: 0000246168
 Intrivo Diagnostics Inc
 10000 Washington Blvd Fl 6
 Culver City CA 90232
 United States

Ship To: 6339-50090
 Department of Public Health
 14539 Innovation Drive
 Riverside CA 92518
 United States

Attention: Not Specified

Bill To: Department of Public Health
 Department of Public Health Fiscal Svcs
 PO Box 7849
 Riverside CA 92513
 United States

Tax Exempt? N		Tax Exempt ID:		Replenishment Option: Standard			
Line- Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date

*116-210 General Conditions - Materials and/or Services

Selena Mathiot
 Buyer II
 County of Riverside- DOC Logistics
 Cell: 951-358-6197
 Email: smathiot@ruhealth.org

Item Total 47500	4600.00
Total SUT Code SC7 (7.75%)	104160.00
Total PO Amount	1452760.00

Authorized Signature

Selena Ochoa



EMERGENCY JUSTIFICATION FORM (ORD. 533)

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If more space is needed, please attach additional page(s).

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RUHS - Public Health 5,280,172.38
Department/Agency Total Dollar Amount

Green Dream International LLC, dba GDI M 0000243159
Vendor Name Vendor #

1/21/2022 County of Riverside
Date of Incident Location of Incident

1. State the goods, services, or equipment which will mitigate the emergency situation.
Purchase of 500,040 iHealth Home Test Kits - We can't readily obtain these from CDPH so we are needing to obtain emergency procurement approval.

2. State the reason for the emergency purchase by explaining what the emergency is and/or what caused the emergency situation.
Due to on-going Covid-19 pandemic, we are utilizing OTC test kits to meet the demands of required surveillance testing as defined by CDPH Health Officer orders. Currently, there is a high demand and GDI Medical is a vendor that will sell directly to RUHS-PH. Time is of the essence as product is in high demand and pricing will increase.

3. State the financial, operational damage/risk, public health impact/risk that will occur if needs are not satisfied immediately.
If request is not satisfied immediately Public Health will not be able to test and surveillance Covid-19 cases These test kits are vital to contain the spread of Covid-19.

4. State why the needs were not, or could not, be anticipated, so that the goods/services could have been purchased following standard procedures. Currently there is a shortage of OTC testing kits. Medical supply vendors are having a difficulty finding the quantity RUHS-PH needs. RUHS-PH came in contact with GDI Medical who has the agreed to provide the quantity needed, but purchase needs to happen asap to secure pricing.
5. State the reason and process used for selecting the vendor. **Attach all quotes/proposals received, if applicable.** Quotes were requested from multiple vendors as well as county awarded vendor Medline. However, none were able to supply the OTC test kits in a timely manner and pricing was not reasonable when compared to GDI Medical.

Rachelle Romain
Department Head or Designee Signature

Deputy Director
Title

1/21/2022
Date

Executive Office Comments:

- Approve
- Approve with Condition(s)
- Disapprove

[Signature]
CEO or Designee

1. 21. 22
Date

ATTACHMENT A

**LIST OF EXECUTIVE OFFICE STAFF WHO CAN
VERBALLY APPROVE EMERGENCY PURCHASES**

Please attempt to contact in the order below:

Contact	Title	Email	Phone
Jeff Van Wagenen	County Executive Officer	JVanWagenen@RivCo.org	(951) 955-1110
Juan C. Perez	Chief Operating Officer	JCPerez@RivCo.org	(951) 955-1110
Dave Rogers	Chief Administrative Officer	DaveRogers@RivCo.org	(951) 955-1110

Emergency Justification Form (Ord 533) - Question #5_ Continued

Item: OTC Testing Kits

Vendor Name	Quantity	Cost	Price per Test Kit	Shipping	Quantity available (Yes or No)	Remarks
Green Dream International (DBA: GDI Medical)	500,044	\$ 5,290,172.38	\$9.80	Included in price	Yes	Vendor selected, Product is in stock and available to ship. Shipping included in pricing
Abbott	500,044	\$ 4,032,000.00	\$8.04	Included in price	No	Under allocation with no ETA
Medline	500,044	\$ 3,500,000.00	\$7.00	shipping not included	No	Under allocation with 16-20 week leadtime
Iprimo	500,044	\$6,489,070.90	\$12.98	shipping not included	Yes	2-3 weeks, not cost efficient



Quote

COVID-19 Products

GDI Medical
 32 W. 8th St., Suite #607, Erie, PA 16501
 POC: Ab Vand | abv@gdimed.com | 814-840-1880 Ext 116

Quote Date:	1/21/2022
Valid Until:	1/24/2022
Quote No.:	GREEN-012122-12

BILL TO	
Company:	Riverside University Health System – Public Health
Address:	Procurement & Logistics
City, State, ZIP:	Riverside, CA 92504
Name:	Julie Miranda, Buyer II
Email/Phone:	Ju.Miranda@ruhealth.org 951-358-6561

SHIP TO	
Company:	Riverside University-Warehouse Operations Center
Address:	14539 Innovation Drive
City, State, ZIP:	Riverside, CA 92518
Name:	Julie Miranda, Buyer II
Email/Phone:	Ju.Miranda@ruhealth.org 951-358-6561

GDI Medical Quotation

At-Home Anti-Gen Test Kits										
#	Product	Description	Min. Order	Unit	Unit Price	MOQ for Bulk Order	Unit	Price for Bulk Order	Order Qty	Total Price
1	TK-5	iHealth Home Test Kit - Case of 180	180	Test	\$ 12.00	150,000	Test	\$ 9.80	500,040	\$ 4,900,392.00

Delivery Time: 4 weeks
 Payment/Delivery: Partial Delivery with Partial Payment
 Payment Terms: Net 5

DUNS: 831374546 | EIN: 46-0522758 | CAGE: 5PJH6

SUBTOTAL:	\$	4,900,392.00
DISCOUNT:		Included
TAX:	\$	379,780.38
SHIPPING:		Included
TOTAL:	\$	5,280,172.38

PO Terms

Vendor Terms and Conditions

116-200 General Conditions.pdf (212k)

There are no clauses associated with this Purchase Order.