

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 3.22
(ID # 21836)**

MEETING DATE:
Tuesday, June 27, 2023

FROM : EXECUTIVE OFFICE

SUBJECT: EXECUTIVE OFFICE: Ratify and Approve the Amendment No. 5 to the Professional Service Agreement for Federal Lobbying Services with Kadesh and Associates, LLC through February 29, 2024, All Districts. [Total Cost \$174,396 from March 1, 2023 – February 29, 2024; up to \$17,440 in additional compensation; 100% General Funds]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and Approve Amendment No. 5 to the Professional Service Agreement for Federal Lobbying Services with Kadesh and Associates, LLC through February 29, 2024 for \$174,396; and authorize the Chair of the Board to sign the amendment on behalf of the County; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved as to form by County Counsel to: a) sign amendments that exercise the options of the agreement including modifications of the statement of work that stay within the intent of the Agreement; and b) sign amendments to the compensation provisions that do not exceed 10% annually.

ACTION:Policy

Jeff Van Wagenen, County Executive Officer 6/21/2023

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
Nays: None
Absent: None
Date: June 27, 2023
xc: E.O.

Kimberly A. Rector
Clerk of the Board
By:
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 58,132	\$ 116,264	\$174,396	\$ 0.00
NET COUNTY COST	\$ 58,132	\$ 116,264	\$174,396	\$ 0.00
SOURCE OF FUNDS: 100% General Fund			Budget Adjustment:	No
			For Fiscal Year:	22/23 - 23/24

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Annually, the County adopts a Legislative Platform that highlights the priorities of the Board of Supervisors and serves as a guideline for our advocacy efforts. The development of the platform is led by the Executive Office, working closely with County departments, local jurisdictions, and community partners. The platform serves as a tool for achieving the County's primary advocacy goals, as well as a reference for evaluating legislation under consideration at the state and federal levels.

The County's advocacy goals are to drive policy, impact the process, and lead partnerships. To accomplish this locally, regionally, in Sacramento, and in Washington, D.C., the County contracts with advocates with special legislative expertise in state and/or federal government. In partnership with these advocates, County leadership identifies bills of interest and proposes positions and advocacy strategies for priority bills. The County also relies on the expertise of its federal legislative advocates to help prioritize, submit, and support congressionally directed spending proposals.

Moving forward, the County would also like to work with advocates in Sacramento and Washington, D.C. with a special expertise in seeking funding allocations, identifying funding policies that negatively impact Riverside County and proposing alternatives.

Specifically, as it relates to the County's federal advocacy, the Board of Supervisors selected Kadash and Associates on March 7, 2017, in Agenda Item 3.16, to provide services for five years. On April 5, 2022, in Agenda Item 3.4, the Board extended the contract through February 2023. During the more than six years of the relationship, Kadash and Associates has performed well for the County.

To ensure that the County continues to get excellent service at an appropriate cost and to incorporate the new expertise in realizing funding opportunities, it is necessary to undergo an open and transparent process seeking qualified bids and evaluating responsive submissions. The Executive Office has been working with the Purchasing Department to develop and issue a new Request for Proposals (RFP) for legislative advocacy. The process is ongoing, but the plan is to release the RFP later this summer.

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As a result, and to avoid a period of time without advocacy in Washington, D.C., the Executive Office is recommending that the existing contract with Kadesh and Associates be extended for an additional performance period, allowing enough time to issue a new RFP for legislative advocacy, that more accurately reflects the County's current legislative needs.

Impact on Residents and Businesses

Well-coordinated legislative advocacy services help the County drive policy and impact the decision-making process in Sacramento, and in Washington, D.C.

Additional Fiscal Information

This item does not require a budget adjustment.

Contract History and Price Reasonableness

Amendment No. 5 to the agreement would extend the period of performance through, February 29, 2024, to ensure uninterrupted services as the Executive Office drafts and executes a new RFP for legislative advocacy. The cost for the period of performance, March 01, 2023, through February 29, 2024, is \$174,396 – which is still less than the annual cost of the lobbyist the County had before Kadesh and Associates.

ATTACHMENTS:

ATTACHMENT. AMENDMENT NO. 5 TO AGREEMENT WITH KADESH & ASSOC.



Meghan Hahn, Deputy Director of Procurement 5/25/2023



Kristine Bell-Valdez, Supervising Deputy County Counsel 5/31/2023

COUNTY OF RIVERSIDE
RATIFICATION AND AMENDMENT NO. 5 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC.

Original Contract Term:	03/07/2017 through 02/28/2019
Contract Term Extended To:	2/29/2024
Effective Date of Amendment:	03/01/2023
Original Annual Maximum Contract Amount:	\$159,996
Annual Maximum Contract Amount:	\$174,396 effective 3/1/2021
Contract ID:	EOARC-96151-002-02/19

This Ratification and Amendment No. 5 to the Professional Service Agreement for Federal Lobbying Services (herein referred to as "Ratification Amendment No. 5") is made and entered into by and between the County of Riverside, a political subdivision of the State of California (herein referred to as "COUNTY") and Kadesh and Associates, LLC, a District of Columbia limited liability company ("CONTRACTOR").

RECITALS

WHEREAS, COUNTY and CONTRACTOR entered into that certain Professional Service Agreement for Federal Lobbying Services with CONTRACTOR, effective March 07, 2017 (the "Agreement")' and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 1 to the Agreement, effective on August 02, 2019; to extend the period of performance through June 30, 2020; and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 2 to the Agreement, effective on January 15, 2020, to extend the period of performance through February 28, 2021; and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 3 to the Agreement, effective on March 01, 2021; to extend the period of performance through February 28, 2022; to amend the compensation section 3.1 of the agreement to a maximum annual payment amount of \$174,396, and to amend Exhibit B, Payment Provisions; and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Amendment No. 4 to the Agreement, effective on March 01, 2022, to extend the period of performance through February 28, 2023; and

WHEREAS, notwithstanding the February 28, 2023, expiration of the Agreement, the parties acknowledge and agree that the Federal Lobbying Services have continued to be provided by CONTRACTOR to COUNTY and accepted and paid by COUNTY past the respective expiration date without a written amendment, and

WHEREAS, as of the Effective Date provided herein, the parties agree that the services mentioned above are hereby fully reinstated and shall be deemed to have been in effect from the original effective date of March 7, 2017, through the date as hereby extended as set forth in this Ratification Amendment.

Form #116-311 Revision Date: 01/13/2016

County of Riverside Purchasing and Fleet Services
3450 14th Street, Riverside, CA 92501
(951) 955-4937

JUN 27 2023 3.22

COUNTY OF RIVERSIDE
RATIFICATION AND AMENDMENT NO. 5 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC.

WHEREAS, the parties now desire to ratify and amend the Agreement.


NOW, THEREFORE, in consideration of the premises and mutual covenants set forth herein, and for other valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to ratify and amend the Agreement as follows:

1. **Recitals** The above recitals are true and correct and are incorporated herein by reference.
2. **Ratification.** All actions taken by both CONTRACTOR and COUNTY prior to the date hereof were in compliance with, and pursuant to the terms and conditions of the Agreement, and are hereby confirmed and ratified.
3. The Federal Lobbying Services are reinstated from the commencement date of March 7, 2017.
4. **Period of Performance.** The first sentence of Subsection 2.1 of Section 2. Period of Performance of the Agreement is hereby Amended to extend the period of performance through February 29, 2024.
5. **Miscellaneous.** All other terms and conditions of the Agreement not modified herein shall remain unchanged.
6. **Effective Date.** This Ratification Amendment shall be effective March 01, 2023.
7. **Electronic Signatures.** This Amendment No. 5 may be executed in any number of counterparts, each of which will be an original, but all of which together will constitute one instrument. Each party of this Amendment No. 5 agrees to the use of electronic signatures, such as digital signatures that meet the requirements of the California Uniform Electronic Transactions Act ("CUETA") Cal. Civ. Code §§ 1633.1 to 1633.17), for executing this Amendment No. 5. The parties further agree that the electronic signatures of the parties included in this Amendment No. 5 are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic signature means an electronic sound, symbol, or process attached to or logically associated with an electronic record and executed or adopted by a person with the intent to sign the electronic record pursuant to the CUETA as amended from time to time. The CUETA authorizes use of an electronic signature for transactions and contracts among parties in California, including a government agency. Digital signature means an electronic identifier, created by computer, intended by the party using it to have the same force and effect as the use of a manual signature, and shall be reasonably relied upon by the parties. For purposes of this section, a digital signature is a type of "electronic signature" as defined in subdivision (i) of Section 1633.2 of the Civil Code.


COUNTY OF RIVERSIDE
RATIFICATION AND AMENDMENT NO. 5 TO THE AGREEMENT
WITH
KADESH AND ASSOCIATES, LLC.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Ratification Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California

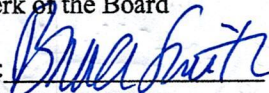
By: 
Kevin Jeffries, Chair
Board of Supervisors
Dated: 4/27/23

KADESH AND ASSOCIATES, LLC, a District of Columbia limited liability company

By: 
Name: Mark Kadash
Title: President
Dated: 5/20/22

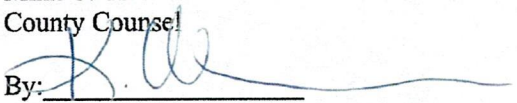
ATTEST:

Kimberly Rector
Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:

Minh C. Tran
County Counsel

By: 
Katherine Wilkins
Deputy County Counsel