



**SUBMITTAL TO THE RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER GOVERNING BOARD
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 15.5
(ID # 22254)

MEETING DATE:

Tuesday, June 27, 2023

FROM : RUHS-MEDICAL CENTER:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM-MEDICAL CENTER: Approval of a Seventh Amendment to the Group Purchasing Master Agreement with Vizient, Inc. for Group Purchasing Services without seeking competitive bids through June 30, 2026 with the option to renew for two additional one-year periods, All Districts. [Total Amendment Cost \$893,840, up to \$89,384 in Additional Compensation, 100% Hospital Enterprise Fund 40050]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve a Seventh Amendment to the Group Purchasing Master Agreement with Vizient, Inc. for Group Purchasing Services without seeking competitive bids for a total aggregate amount of \$893,840 through June 30, 2026 with the option to renew for two additional one-year periods, and authorize the Chair of the Board to sign the Amendment on behalf of the County;
2. Authorize the Purchasing Agent to continue use of the Vizient Group Purchasing Organization (GPO) contract terms and pricing based on competition as fulfillment of the competitive bid requirements in Ordinance No. 459 and applicable statues for all applicable County Departments; and
3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459 and based on the availability of funding and as approved as to form by County Counsel, to sign amendments that make modifications to the scope of services that stay within the intent of the agreement and to sign amendments to the compensation provisions that do not exceed the total sum of ten percent (10%) of the total contract amount.

ACTION:Policy


 Jennifer Cruikshank, Executive Officer - Health System 6/13/2023

MINUTES OF THE GOVERNING BOARD

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
 Nays: None
 Absent: None
 Date: June 27, 2023
 xc: RUHS-Medical Center

Kimberly A. Rector
Clerk of the Board

By: 
Deputy

**SUBMITTAL TO THE RIVERSIDE UNIVERSITY HEALTH
SYSTEM MEDICAL CENTER GOVERNING BOARD OF DIRECTORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 0	\$ 169,139	\$ 893,840	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: 100% - Hospital Enterprise Fund 40050			Budget Adjustment:	No
			For Fiscal Year:	23/24-27/28

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

Vizient, Inc. is the sole Group Purchasing Organization (GPO) currently under contract with Riverside University Health System-Medical Center (RUHS-MC). Approval of a Seventh Amendment to the Group Purchasing Master Agreement with Vizient, Inc. will allow RUHS-MC to continue to access discounts on medical supplies, equipment, pharmaceuticals, and services through the use of nationwide contracts that have been competitively bid with suppliers on behalf of all Vizient members. Most Vizient opportunities are competitively bid according to the American Bar Association (ABA) Model Procurement Code principles – creating a significant potential savings of effort in the County’s procurement processes when GPO contracts are recognized as fulfilling the competitive bid requirements in Ordinance 459 and other statutes.

RUHS-MC and the County of Riverside have benefited in the past from participation in Vizient national member contracts. In addition to price discounts, the GPO contracts also offer competitive business terms related to payments, returns, warranties, etc.

The County’s Vizient membership also offers access to supply chain, pharmacy, and quality/performance improvement tools and services available from Vizient - some included with membership and some for additional fees. Additional fee services must separately meet and are processed according to the County’s procurement standards.

Vizient, Inc. is one of the largest member-driven GPO’s in the country. More than fifty percent (50%) of the nation’s acute care providers, including ninety-five percent (95%) of the nation’s academic medical centers, are presently members. The GPO was founded in 2015 from the combination of other national GPOs that included VHA, Inc., a national health care network of not-for-profit hospitals; MedAssets and University Health System Consortium (UHC).

Switching to another vendor would result in an installation of a totally new system, not just a change in the software management, resulting in additional expenses.

Impact on Citizens and Businesses

Riverside University Health System-Medical Center serves patients who work and reside throughout Riverside County. By simplifying the procurement process and lowering prices paid

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SYSTEM MEDICAL CENTER GOVERNING BOARD OF DIRECTORS
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through reliance on GPO contracts the County's membership in a GPO like Vizient, helps reduce the cost of providing quality patient care to County residents.

Additional Fiscal Information

Vizient helps RUHS-MC, Community Health Center's (CHC's), and Correctional Health Services (CHS) gain access to the best pricing available, particularly for medical/surgical supplies, capital equipment, minor medical equipment, pharmaceuticals, and laboratory supplies, reagents, and equipment. Product standardization programs using Vizient contracts have been very valuable to achieve cost control at the Medical Center and Clinics.

Contract History and Price Reasonableness

On September 23, 2014, Agenda item #3-59, the Board of Supervisors approved the Group Purchasing Master Agreement with University Health System Consortium/Novation effective upon signature with options to renew for four additional years thereafter. The Agreement was the result of a Request for Proposal (RFP) in which UHC/Novation was found to offer the best pricing, best coverage and most comprehensive value-added programs of the GPO's who responded.

On September 17, 2019, Agenda Item #15.2, the Board of Supervisors approved a First Amendment to allow RUHS-MC to continue fulfilling its obligations for uninterrupted patient care while the Purchasing Department organized a formal request for proposal (RFP) to once again compete the GPO opportunity.

On February 4, 2020, a Second Amendment was executed by the Purchasing Agent in accordance with Ordinance No. 459 to add a supplemental service line "Vizient Savings Actualyzer" to provide supply chain data for cost savings initiatives at no cost. This is the replacement data service for Spendlink.

On April 13, 2021, Agenda Item #15.1, the Board of Supervisors approved a Third Amendment to extend the period of performance through June 30, 2023.

On June 16, 2021, a Fourth Amendment was executed by the Purchasing Agent in accordance with Ordinance No. 459 to add "Community Contracting Subscription Service."

On December 21, 2021, a Fifth Amendment was executed by the Purchasing Agent in accordance with Ordinance No. 459 to add "Vizient Savings Actualyzer – Pharmacy."

On February 28, 2023, a Sixth Amendment was executed by the Purchasing Agent in accordance with Ordinance No. 459 to add "Vizient Savings Actualyzer Supplies – Benchmarking and Advanced Services."

**SUBMITTAL TO THE RIVERSIDE UNIVERSITY HEALTH
SYSTEM MEDICAL CENTER GOVERNING BOARD OF DIRECTORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

This Seventh Amendment requires Board approval as the compensation provision exceeds the Purchasing Agent's authority for contracting with a single vendor per Ordinance 459.6 without securing competitive bids. The Amendment will allow the County time to continue fulfilling its obligations for uninterrupted patient care.

ATTACHMENTS:

**SEVENTH AMENDMENT TO THE GROUP PURCHAING MASTER
AGREEMENT FOR PURCHASING SERVICES BETWEEN COUNTY
OF RIVERSIDE AND VIZIENT, INC.**

SSJ #23-222 MCARC Vizient GPO

Meghan Hahn

Meghan Hahn, Deputy Director of Procurement

6/13/2023

Jacqueline Ruiz

Jacqueline Ruiz, Sr. Management Analyst

6/20/2023

Gregg Gu

Gregg Gu, Chief Deputy County Counsel

6/15/2023

**SEVENTH AMENDMENT TO THE GROUP PURCHASING MASTER AGREEMENT
FOR GROUP PURCHASING SERVICES
BETWEEN COUNTY OF RIVERSIDE AND VIZIENT, INC. SUCCESSOR TO
UHC/NOVATION, LLC**

This Seventh Amendment to the Group Purchasing Master Agreement for Group Purchasing Services (herein referred to as “Seventh Amendment”) is made and entered into by and between the **County of Riverside**, a political subdivision of the State of California (herein referred to as “COUNTY”), on behalf of **Riverside University Health System** (herein referred to as “RUHS”), and **Vizient, Inc.**, a Delaware company (herein referred to as “CONTRACTOR”), a successor organization to UHC/Novation, LLC, sometimes collectively referred to as the “Parties” or individually referred to as a “Party.”

WHEREAS, COUNTY and CONTRACTOR entered into that certain Group Purchasing Master Agreement for Group Purchasing Services, executed September 23, 2014; Agenda Item #3-59, (herein referred to as “Agreement”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain First Amendment to the Agreement, approved September 17, 2019; Agenda Item #15.2 to extend the Agreement effective September 23, 2019 through June 30, 2021, (herein referred to as “First Amendment”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Second Amendment to the Agreement, approved February 4, 2020 to add a new product titled “Vizient Savings Actualyzer – Supplies with Benchmarking” to the Agreement, (herein referred to as “Second Amendment”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Third Amendment to the Agreement, approved April 13, 2021; Agenda Item #15.1 to extend the period of performance effective July 1, 2021 through June 30, 2023, (herein referred to as “Third Amendment”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Fourth Amendment to the Agreement, executed June 16, 2021 to add a new service titled “Community Contracting Subscription Service” to the Agreement, (herein referred to as “Fourth Amendment”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Fifth Amendment to the Agreement, executed December 21, 2021 to add a product titled “Vizient Savings Actualyzer – Pharmacy” to the Agreement, (herein referred to as “Fifth Amendment”); and

WHEREAS, COUNTY and CONTRACTOR entered into that certain Sixth Amendment to the Agreement, executed February 28, 2023 to add a product titled “Vizient Savings Actualyzer Supplies – Benchmarking and Advanced Services” and to add Exhibit A.5 to the Agreement, (herein referred to as “Sixth Amendment”); and

WHEREAS, the parties now desire to amend the Agreement to extend the period of performance through June 30, 2026, update Sections V. and XIII. of the Agreement, and update Exhibits A.3, A.4 and A.5.

NOW THEREFORE, the Parties agree to amend the Agreement as follows:

- 1. Term.** Subsection A. of Section III. Term and Termination of Agreement is hereby amended to extend the period of performance and read as follows:

“The period of performance for this Agreement is effective from September 23, 2014 through June 30, 2026 unless terminated earlier, with two (2) one-year renewal options via written Amendment signed by both Parties.”

- 2. Subsection A.iii. Value Analysis Director** including bullets a-e of Section V Financial Terms, are deleted in their entirety and replaced with the following:

“iii. **Purchases Requirement.** For each 12-month period, commencing on the Effective Date (each, a “Contract Year”), Member’s aggregate purchases reported by Suppliers, not acting in the capacity of a distributor (“Manufacturer Purchases”), will equal or exceed the applicable spend amount (the “Purchases Requirement” or “CPR”), as follows:

Contract Year	Committed Purchases Requirement
July 1, 2023 – June 30, 2024	\$45,394,440
July 1, 2024 – June 30, 2025	\$46,755,800
July 1, 2025 – June 30, 2026	\$48,159,020

In the event of a Renewal Term, the then-current CPR will increase by 3% for each Renewal Term. If Member fails to meet the Purchases Requirement for any Contract Year, Member will pay Vizient two point six five percent (2.65%) of the difference between the Purchases Requirement and total Manufacturer Purchases made during such Contract Year.

In the event the Member experiences a significant decrease in patient census and or capacity that materially affects the Purchase Requirement, Member will be temporarily excused from the Purchases Requirement and the 2.65% difference fee, until such time patient census and or capacity returns to Normal Capacity. Normal Capacity is defined as the average patient census of the immediate three (3) month period preceding the significant patient decrease.”

- 3. Force Majeure.** Section XIII. Miscellaneous of the Agreement is hereby amended to add Subsection P. Force Majeure to read as follows:

“Neither Party will be liable for delays in their performance to the extent and for the duration of time resulting from an event beyond the Party’s reasonable control, such as natural disaster (earthquake, hurricane), terrorism, national emergencies, or changes in government regulations.”

- 4. Exhibit A.3.** Section 3.1 Term in the Community Contracting Subscription Service Statement of Work, is hereby extended through June 30, 2026.

- 5. Exhibit A.3.** The table set forth in Section 4.1 Service Fees in the Community Contracting Subscription Service Statement of Work, is hereby modified to include the following:

“

Period 7/1/23 – 12/31/23: \$12,500 (\$25,000 prorated for 6 months)	Period 1/1/24 – 12/31/24: \$25,375	Period 1/1/25 – 12/31/25: \$26,136	Period 1/1/26 – 6/30/26: \$13,261 (\$26,522 prorated for 6 months)
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”

6. **Exhibit A.4.** The fee schedule for Vizient Savings Actualyzer - Pharmacy in the Vizient Analytics Services Order Form is hereby modified to include the following:

“

Period 7/1/23 – 12/31/23: \$27,849 (\$55,698 prorated for 6 months)	Period 1/1/24 – 12/31/24: \$57,368	Period 1/1/25 – 12/31/25: \$59,089	Period 1/1/26 – 6/30/26: \$29,545 (\$59,089.92 prorated for 6 months)
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”

7. **Exhibit A.4.** Section 2 Term in the Vizient Analytics Services Order Form for Vizient Savings Actualyzer - Pharmacy, is hereby extended through June 30, 2026.
8. **Exhibit A.5.** All references in the Vizient Analytics Services Order Form to “Vizient Savings Actualyzer Supplies - Benchmarking Advanced Services” are deleted in their entirety and replaced with “Vizient Supply Analytics – Benchmarking and Advanced Services.”
9. **Exhibit A.5.** The fee schedule for Vizient Savings Actualyzer Supplies – Benchmarking Advanced Services in the Vizient Analytics Services Order Form is hereby modified to include the following:

“

Period 7/1/23 – 6/30/24: \$87,418	Period 7/1/24 – 6/30/25: \$90,041	Period 7/1/25 – 6/30/26: \$92,742
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”

10. **Exhibit A.5.** Section 2 Term in the Vizient Analytics Services Order Form for Vizient Savings Actualyzer Supplies – Benchmarking Advanced Services, is hereby extended through June 30, 2026.
11. **Exhibit A.5.** Section 6. Invoicing in the Vizient Savings Actualyzer Services Order Form for Vizient Savings Actualyzer Supplies – Benchmarking Advanced Services is herby deleted in

its entirety and replaced with the following:

“6. Invoicing. Commencing on July 1, 2023, Vizient will invoice Service Fees in equal quarterly installments and will invoice Reimbursable Expenses, as incurred, on a monthly basis. Member will pay all invoices within 30 days of the invoice date.

Invoices will be addressed to:

Name/Title/ Dept.:	
Address:	
Member Contact Information	
Name/Title:	
Phone:	
Email:	

If Member requires specific information (i.e., purchase order number) to be included in each invoice, Member will select the appropriate box below and provide the required information, *at the time Member executes this Order Form*, and annually (or as required) thereafter:

- Purchase Order Number _____
- Contract Identification Number _____
- Other Information _____”


12. Miscellaneous. All other terms and conditions of the Agreement and its Amendments not modified herein shall remain unchanged and in full force and effect.

13. Effective Date. This Seventh Amendment to the Agreement shall be effective as of July 1, 2023.

[Signature page follows]

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Seventh Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California

By: 
Kevin Jefferies, Chair
Board of Supervisors

Date: 6/27/23

Vizient, Inc., a Delaware company

DocuSigned by:
By: 
286E8D0540D04FE

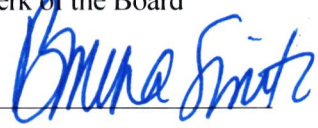
Name: Rand Ballard

Title: Chief Customer Officer

Date: 5/28/2023 | 9:53:54 AM CDT

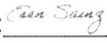
ATTEST:

Kimberly A. Rector
Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:

Minh C. Tran
County Counsel

By: 
Esen Sainz
Deputy County Counsel

Dated: May 31, 2023

CountyofRiverside_797038(Amendment No. 7 - Group Purchasing Master Agreement)-Presign

Final Audit Report

2023-05-31

Created:	2023-05-31
By:	Adilene Godines (agodines@rivco.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAA1GpjcVxkrpP3Vxhf9EAMPwXKY7ORvo-X

"CountyofRiverside_797038(Amendment No. 7 - Group Purchasing Master Agreement)-Presign" History

- Document digitally presigned by DocuSign\, Inc. (enterprisesupport@docusign.com)
2023-05-28 - 2:53:55 PM GMT
- Document created by Adilene Godines (agodines@rivco.org)
2023-05-31 - 6:04:44 PM GMT
- Document emailed to Esen Sainz (esainz@rivco.org) for signature
2023-05-31 - 6:05:30 PM GMT
- Email viewed by Esen Sainz (esainz@rivco.org)
2023-05-31 - 11:30:25 PM GMT
- Document e-signed by Esen Sainz (esainz@rivco.org)
Signature Date: 2023-05-31 - 11:33:01 PM GMT - Time Source: server
- Agreement completed.
2023-05-31 - 11:33:01 PM GMT

Certificate Of Completion

Envelope Id: 64729259B17344E689D912C10DB3ED48	Status: Completed
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Source Envelope:	
Document Pages: 5	Signatures: 1
Certificate Pages: 5	Initials: 0
AutoNav: Enabled	Envelope Originator:
EnvelopeId Stamping: Enabled	Executed Agreements
Time Zone: (UTC-06:00) Central Time (US & Canada)	P.O. Box 140909
	Irving, TX 75014-0909
	executedagreements@vizientinc.com
	IP Address: 50.216.201.18

Record Tracking

Status: Original	Holder: Executed Agreements	Location: DocuSign
5/26/2023 7:06:41 AM	executedagreements@vizientinc.com	

Signer Events

Rand A. Ballard
 rand.ballard@vizientinc.com
 Chief Customer Officer
 Security Level: Email, Account Authentication (None)

Signature

DocuSigned by:

 2BEEBD0540DD4FF
 Signature Adoption: Pre-selected Style
 Using IP Address: 52.138.123.238

Timestamp

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 Viewed: 5/28/2023 9:53:39 AM
 Signed: 5/28/2023 9:53:54 AM

Electronic Record and Signature Disclosure:
 Accepted: 5/28/2023 9:53:39 AM
 ID: 9d3a3d89-cf0f-43da-b44d-35b31c0d9a56

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Executed Agreements
 executedagreements@vizientinc.com
 Executed Agreements
 Vizient, Inc.
 Security Level: Email, Account Authentication (None)

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Sent: 5/26/2023 7:07:54 AM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Lara Ewoniuk
 lara.ewoniuk@vizientinc.com
 Security Level: Email, Account Authentication (None)

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Sent: 5/26/2023 7:07:55 AM
 Viewed: 5/26/2023 8:55:57 AM

Electronic Record and Signature Disclosure:
 Accepted: 4/13/2023 10:03:41 AM
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Witness Events

Signature

Timestamp

Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	5/26/2023 7:07:55 AM
Certified Delivered	Security Checked	5/28/2023 9:53:39 AM
Signing Complete	Security Checked	5/28/2023 9:53:54 AM
Completed	Security Checked	5/28/2023 9:53:54 AM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, Vizient Inc (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Vizient Inc:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: docusignadmin@vizientinc.com

To advise Vizient Inc of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at docusignadmin@vizientinc.com and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from Vizient Inc

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to docusignadmin@vizientinc.com and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Vizient Inc

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to docusignadmin@vizientinc.com and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify Vizient Inc as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by Vizient Inc during the course of your relationship with Vizient Inc.



Date:

From: Jennifer Cruikshank, RUHS CEO

To: Board of Supervisors/Purchasing Agent

Via: Angela Simpkins, (951) 486-4684, a.simpkins@ruthealth.org

Subject: Single Source Procurement; Request for Group Purchasing Services effective July 1, 2023, through June 30, 2026, with the option to renew for two additional one-year periods, for a total amount of \$892,645

The below information is provided in support of my Department requesting approval for a single source.

1. **Supplier being requested:** Vizient, Inc.

2. **Vendor ID:** 201276

3. **Single Source** **Sole Source**

4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department?** (If yes, please provide the approved sole or single source number).

Yes 23-099 **No**
SSJ# _____

4a. **Was the request approved for a different project?**

Yes **No**
Clinical Data Base Subscription Services

5. **Supply/Service being requested:**

Group Purchasing Services on behalf of Riverside University Health System (RUHS)

6. **Unique features of the supply/service being requested from this supplier.**

Vizient, Inc. is the sole Group Purchasing Organization (GPO) currently under contract with Riverside University Health System-Medical Center (RUHS-MC). Approval of a Sixth Amendment to the Group Purchasing Master Agreement with Vizient, Inc. will allow RUHS-MC to continue to access discounts on medical supplies, equipment, pharmaceuticals, and services through the use of nationwide contracts that have been competitively bid with suppliers on behalf of all Vizient members. Most Vizient



opportunities are competitively bid according to the American Bar Association (ABA) Model Procurement Code principles – creating a significant potential savings of effort in the County’s procurement processes when GPO contracts are recognized as fulfilling the competitive bid requirements in Ordinance 459 and other statutes.

7. Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:

RUHS-MC and the County of Riverside have benefited in the past from participation in Vizient national member contracts. In addition to price discounts, the GPO contracts also offer competitive business terms related to payments, returns, warranties, etc.

The County's Vizient membership also offers access to supply chain, pharmacy, and quality/performance improvement tools and services available from Vizient - some included with membership and some for additional fees. Additional fee services must separately meet and are processed according to the County’s procurement standards.

Vizient, Inc. is one of the largest member-driven GPO's in the country. More than fifty percent (50%) of the nation's acute care providers, including ninety-five percent (95%) of the nation's academic medical centers, are presently members. The GPO was founded in 2015 from the combination of other national GPOs that included VHA, Inc., a national health care network of not-for-profit hospitals; MedAssets and University Health System Consortium (UHC).

Switching to another vendor would result in an installation of a totally new system, not just a change in the software management, resulting in additional expenses.

8. Period of Performance: From: July 1, 2023 to June 30, 2026 with the option to renew for two additional one-year periods

Is this an annually renewable contract? No Yes
 Is this a fixed-term agreement: No Yes

9. Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent’s authority, Board approval must be obtained.

Year :	FY23/24	FY24/25	FY25/26	Est. FY26/27	Est. FY27/28	Total
Cost:	\$169,138.50	\$174,025.00	\$178,160.50	\$ 183,160.50	\$188,160.50	\$892,645



10. Price Reasonableness:

GPO contracts provide price discounts and offer competitive business terms related to payments, returns, warranties, etc.

11. Projected Board of Supervisor Date (if applicable): _____

(Draft Form 11s, service agreement and or quotes must accompany the sole source request for Purchasing Agent approval.)

<i>Jennifer Cruikshank</i>	Jennifer Cruikshank	Jun 6, 2023
Department Head Signature (or designee)	Print Name	Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

Approved; with cost not to exceed FY limitations noted above.

Not to exceed:

One-time \$ _____

Annual Amount \$ _____ / per fiscal year through _____ (date)
(If Annual Amount Varies each FY)

FY _____ : \$ _____



FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____
FY _____ : \$ _____

<i>Meghan Hahn</i>	6/7/23	23-222
Purchasing Agent	Date	Approval Number (Reference on Purchasing Documents)











SSJ Vizient

Final Audit Report

2023-06-06

Created:	2023-06-01
By:	Adilene Godines (agodines@rivco.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAZzK-NWbycC04JQ7qzUin5bnZcOPZJE0l

"SSJ Vizient" History

-  Document created by Adilene Godines (agodines@rivco.org)
2023-06-01 - 0:06:56 AM GMT
-  Document emailed to ampquintero@ruhealth.org for signature
2023-06-01 - 0:07:59 AM GMT
-  Email viewed by ampquintero@ruhealth.org
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-  Signer ampquintero@ruhealth.org entered name at signing as Amparo Quintero
2023-06-01 - 2:16:45 PM GMT
-  Document e-signed by Amparo Quintero (ampquintero@ruhealth.org)
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-  Signer jennifer.brock@ruhealth.org entered name at signing as Jennifer Cruikshank
2023-06-06 - 7:43:22 PM GMT
-  Document e-signed by Jennifer Cruikshank (jennifer.brock@ruhealth.org)
Signature Date: 2023-06-06 - 7:43:24 PM GMT - Time Source: server
-  Agreement completed.
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