



**SUBMITTAL TO THE RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER GOVERNING BOARD
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



ITEM: 15.5
(ID # 23168)

MEETING DATE:

Tuesday, October 17, 2023

FROM : RUHS-MEDICAL CENTER:

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM-COMMUNITY HEALTH CENTERS:
Ratify and approve a Third Amendment to the Agreement for Professional Medical Services with CEP America-AUC, PC for Same Day Services on behalf of the Riverside University Health System – Community Health Centers (CHC), effective September 1, 2023 through June 30, 2027, All Districts. [Total Amendment Cost \$6,657,911; up to \$175,501 in additional annual cost - 100% Community Health Centers Fund.]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and Approve a Third Amendment to the Agreement for Professional Medical Services with CEP America-AUC, PC for Same Day Services to increase the annual contract amount by \$1,755,014 per fiscal year from \$3,137,004 to \$4,892,018 effective September 1, 2023 through June 30, 2027, and authorize the Chair of the Board to sign the Amendment on behalf of the County; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and in a form approved by County Counsel: to sign amendments including modifications to the scope of services that stay within the intent of the Agreement, and sign amendments to the compensation provisions that do not exceed the total sum of ten percent (10%) of the total annual cost of the agreement.

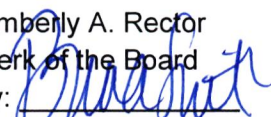
ACTION:Policy


Jennifer Crutshaw | Chief Executive Officer - Health System | 9/29/2023

MINUTES OF THE GOVERNING BOARD

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
Nays: None
Absent: None
Date: October 17, 2023
xc: RUHS-Medical Center

Kimberly A. Rector
 Clerk of the Board
 By: 
 Deputy

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SYSTEM MEDICAL CENTER GOVERNING BOARD OF DIRECTORS
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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$1,392,869	\$1,755,014	\$6,657,911	\$0
NET COUNTY COST	\$0	\$0	\$0	\$0
SOURCE OF FUNDS: 100% Community Health Centers Fund-40090			Budget Adjustment: No	
			For Fiscal Year: 23/24 – 26/27	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

In 2020, CEP America-AUC, PC (CEP) began providing same-day healthcare services at Riverside University Health System’s (RUHS) Community Health Clinic (CHC) in Corona, CA. That CHC has experienced positive results since the inception of these services. On June 14, 2022 (Agenda Item 15.2) the Board approved a new Agreement with CEP to add same-day healthcare access services at the CHC located at the Medical and Surgical Center of the Riverside University Health System Medical Center campus in Moreno Valley, as well as continuing the successful services being provided in Corona. In July of 2022, the Moreno Valley site opened with tremendous success and has experienced continued growth since its opening.

On May 2, 2023 (Agenda Item 15.6) the Board approved a new Amendment with CEP to add same-day healthcare access services to an additional location at the Riverside Neighborhood Health Center.

Due to the benefits associated with the recent addition of these locations, RUHS remains committed to the expansion of public access to same-day healthcare services. Therefore, RUHS would now like to provide same-day healthcare services to Moreno Valley CHC and Palm Springs CHC. In order to offer same-day healthcare services to these two locations and successfully accommodate the existing patient volume, there is a need to modify the Agreement to include the following changes:

- Add the Moreno Valley CHC and Palm Springs CHC as additional locations for service.
- Increase the current monthly hours of service provided by CEP by approximately 55%, for the following services: Scribes, Physician Services, and ACP Services.

Impact on Residents and Businesses

These services are a component of RUHS’s system of care aimed at improving the health and safety of its patients and the community.

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Contract History and Price Reasonableness

On October 2, 2020, a one-year Agreement between RUHS-CHC and CEP for Professional Medical Services was executed under the Purchasing Agent's authority, per Resolution 2021-116 for CEP to provide routine primary care and preventative care services on a walk-in "same day" basis at Corona CHC, effective August 1, 2020, through July 31, 2021, with a contract maximum of \$743,798.

On July 30, 2021, an eleven-month Agreement was executed under the Purchasing Agent's authority for CEP to continue providing routine primary care and preventative care services on a walk-in "same day" basis at the RUHS Corona CHC, effective August 1, 2021, through June 30, 2022, with an unchanged contract maximum of \$743,798.

On June 14, 2022, Agenda Item #15.2, a new five-year Agreement was approved by this Board. This new Agreement included the previous Corona CHC site of services but also expanded the arrangement to include same day services at the Moreno Valley CHC as well. The contract maximum of this new Agreement was increased by \$731,558 per fiscal year for a total yearly contract maximum of \$1,475,355, effective from June 15, 2022, through June 30, 2027.

On November 8, 2022, Agenda Item #15.1, a First Amendment was approved by this Board to address unexpected growth associated with the opening of the Moreno Valley CHC "same day" services site. The Amendment included increases in Advanced Care Provider staffing and extended clinic hours. The contract maximum of this new Amendment increased by \$826,093 per fiscal year from \$1,475,355 to \$2,301,448, effective September 1, 2022, through June 30, 2027.

On May 2, 2023, Agenda Item #15.6, a Second Amendment was approved by this Board to expand same day services to the Riverside Neighborhood Health Center. The Amendment included increases in Advanced Care Provider staffing. The contract maximum of this new Amendment increased by \$835,556 per fiscal year from \$2,301,448 to \$3,137,004 effective March 1, 2023, through June 30, 2027.

In order to expand same-day services to Palm Springs CHC and Moreno Valley CHC, this 3rd Amendment will increase the contract maximum by \$1,755,014 over the prior annual Amendment amount of \$3,137,004. This increase is a result of the additional service hours provided and will amount to a maximum compensation of \$4,892,018 per fiscal year.

The proposed Third Amendment requires Board approval as the compensation provision exceeds the Purchasing Agent's authority and \$750,000 threshold for contracting with a single vendor for physician services per Resolution 2021-116.

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ATTACHMENTS:

Attachment A:

THIRD AMENDMENT TO THE AGREEMENT FOR
PROFESSIONAL MEDICAL SERVICES (Same Day Services)

Meghan Hahn

Meghan Hahn, Deputy Director of Procurement

10/2/2023

Jacqueline Ruiz

Jacqueline Ruiz, Sr. Management Analyst

10/11/2023

Gregg Gu

Gregg Gu, Chief Deputy County Counsel

10/3/2023

**THIRD AMENDMENT TO THE
AGREEMENT FOR
PROFESSIONAL MEDICAL SERVICES
(Same Day Services)**

This Third Amendment to the Agreement for Professional Medical Services (Same Day Services) (“Third Amendment”), is entered into by and between the **County of Riverside** (COUNTY), a political subdivision of the State of California, on behalf of the **Riverside University Health System (RUHS) Community Health Centers (CHC)** and **CEP America-AUC, PC**, a California professional corporation (CONTRACTOR), sometimes collectively referred to as the “Parties” or individually referred to as a “Party.”

WHEREAS, COUNTY and CONTRACTOR have entered into that certain Agreement for Professional Medical Services (Same Day Services), approved June 14, 2022, Agenda Item #15.2, and effective June 15, 2022 (Agreement), whereby CONTRACTOR agreed to provide COUNTY with professional medical services in the specialty practice of Same Day Services (SPECIALTY); and,

WHEREAS, COUNTY and CONTRACTOR have entered into that certain First Amendment to the Agreement, approved November 8, 2022; Agenda Item #15.1 and effective September 1, 2022 to amend the compensation provisions as set forth in the Agreement; and,

WHEREAS, COUNTY and CONTRACTOR have entered into that certain Second Amendment to the Agreement, approved May 2, 2023; Agenda Item #15.6 and effective March 1, 2023 to amend the scope of service and compensation provisions as set forth in the Agreement; and

WHEREAS, the Parties now desire to modify the scope of service and the compensation provisions as set forth in the Agreement;

NOW THEREFORE, the Parties agree to amend their Agreement as follows:

1. **Scope of Service.** Exhibit A, Subsection 1.1.A STAFFING, is hereby amended to add the following locations:
 - Moreno Valley Community Health Center
23520 Cactus Ave
Moreno Valley, CA 92555
 - Palm Springs Community Health Center
191 N. Sunrise Way
Palm Springs, CA 92262
2. **Scope of Service.** Exhibit A, Subsection 1.4 LOCATION OF SERVICES, is hereby amended to add the following:
 - Moreno Valley Community Health Center
23520 Cactus Ave
Moreno Valley, CA 92555

- Palm Springs Community Health Center
191 N. Sunrise Way
Palm Springs, CA 92262

3. **Payment Provisions.** The table in Exhibit C, Subsection 1.1 of Section 1. Compensation, is hereby deleted in its entirety and replaced with the following:

Annual Compensation Provisions Effective March 1, 2023 Through June 30, 2027 (fiscal year)				
Locations: RUHS Medical Center Main Campus CHC, RUHS Corona CHC, and Riverside Neighborhood Health Center				
Description	Hourly Rate	Monthly Hours	Maximum Annual Hours	Maximum Annual Compensation
Scribe services 20 hrs /day, 7 days / week	\$28.80	930	11,160	\$321,408
Physician services (0.6 FTE)	\$241.56	128	1,536	\$371,036
ACP services (7.1 FTE)	\$164.47	1,223	14,676	\$2,413,761
Physician Lead Services (0.08 FTE)	\$241.56	11	127.5	\$30,798
12-month total				\$3,137,004

Annual Compensation Provisions Effective September 1, 2023 Through June 30, 2027 (fiscal year)				
Location: Palm Springs CHC				
Description	Hourly Rate	Monthly Hours	Maximum Annual Hours	Maximum Annual Compensation
Scribe services 20 hrs /day, 7 days / week	\$31.68	310	3,720	\$117,849
Physician services (0.2 FTE)	\$265.72	43	516	\$137,111
ACP services (2.37 FTE)	\$180.92	306	3,672	\$664,338
12-month total				\$919,299

Annual Compensation Provisions Effective October 1, 2023 Through June 30, 2027 (fiscal year)				
Locations: RUHS Moreno Valley CHC				
Description	Hourly Rate	Monthly Hours	Maximum Annual Hours	Maximum Annual Compensation
Scribe services 20 hrs /day, 7 days / week	\$28.80	310	3,720	\$107,136
Physician services (0.2 FTE)	\$241.56	43	516	\$124,644
ACP services (2.37 FTE)	\$164.47	306	3,672	\$603,933
12-month total				\$835,714
Total for all five (5) sites				\$4,892,018

4. **Maximum Annual Compensation.** Exhibit C Payment Provisions, Subsection 2.1, is hereby deleted in its entirety and replaced with the following:

“Maximum annual compensation payable under this Agreement to CONTRACTOR by COUNTY for services from September 1, 2023 through June 30, 2027 shall not exceed four million eight hundred ninety-two thousand eighteen dollars (\$4,892,018) per County fiscal year.”

5. **Miscellaneous.** All other terms and conditions of this Agreement are to remain unchanged.
6. **Effective Date.** This Third Amendment to the Agreement shall become effective on September 1, 2023.

IN WITNESS WHEREOF, the Parties have caused their duly authorized representatives to execute this Third Amendment.

COUNTY OF RIVERSIDE, a political subdivision of the State of California

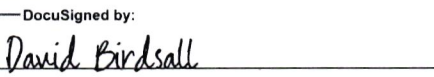
By: 

Name: Kevin Jeffries

Title: Chair, Board of Supervisors

Date: 10/17/23

CEP America-AUC, PC, a California professional corporation

By:  DocuSigned by:
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Name: David Birdsall, M.D.

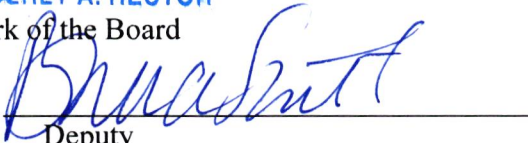
Title: Chief Operating Officer

Date: 9/15/2023

ATTEST:


KIMBERLY A. RECTOR

Clerk of the Board

By: 
Deputy

APPROVED AS TO FORM:

County Counsel

By: 

Name: Gregg Gu

Title: Deputy County Counsel

Date: Sep 18, 2023