

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.54
(ID # 23681)

MEETING DATE:
Tuesday, December 12, 2023

FROM : SHERIFF-CORONER-PA:

SUBJECT: SHERIFF-CORONER-PA: Ratify and Authorize the Purchasing Agent to issue a Purchase Order in the amount of \$118,000 in FY 23/24 to Tactical Support Equipment, Inc., for an extended three-year warranty with a period of performance of November 1, 2023 – June 30, 2026 for the Nyxcell V1650 (V800/V850) System without seeking competitive bids, All Districts. [Total Cost up to \$118,800, 100% General Fund]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and Authorize the Purchasing Agent to issue a Purchase Order in the amount of \$118,000 in FY 23/24 to Tactical Support Equipment, Inc., for an extended three-year warranty with a period of performance of November 1, 2023 – June 30, 2026 for the Nyxcell V1650 (V800/V850) System without seeking competitive bids.

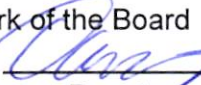
ACTION:Policy


David Lelevier, Assistant Sheriff 11/29/2023

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Gutierrez, seconded by Supervisor Perez and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
Nays: None
Absent: None
Date: December 12, 2023
xc: Sheriff

Kimberly A. Rector
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

| FINANCIAL DATA | Current Fiscal Year: | Next Fiscal Year: | Total Cost: | Ongoing Cost |
|---|-----------------------------|--------------------------|---------------------------|---------------------|
| COST | \$ 118,800 | \$ 0 | \$ 118,800 | \$ 0 |
| NET COUNTY COST | \$ 0 | \$ 0 | \$ 118,800 | \$ 0 |
| SOURCE OF FUNDS: 100% Sheriff's Budget | | | Budget Adjustment: | No |
| | | | For Fiscal Year: | 23/24-25/26 |

C.E.O. RECOMMENDATION: Approve

BR: 24-055

Prev. Agn. Ref.: 3.51, 1/25/22

BACKGROUND:

Summary

The Special Investigations Bureau (SIB) houses numerous major crime task forces and other specialized investigative units for the Riverside County Sheriff's Office. These units within SIB investigate complex cases that often involve organized crime or other major crimes to include money laundering, human trafficking, or drug trafficking organizations. To conduct these operations, SIB is requesting Tactical Support Equipment, Inc. (TSE, Inc.) as the sole source vendor for the Nyxcell V1650 (V800/V850) System (SSJ Approval #: 24-101).

Tactical Support Equipment, Inc. (TSE Inc.) is the sole proprietor and sole distributor for the Octasic Nyxcell System TSE-CBRSYS6508-R3E-7NCE3U-T2 Multi-Channel baseband unit supporting commercial cellular base station implementation consisting of the 12-Channel Portable Base Station Unit, 8-Band Transportable Amplifier Unit and Vehicular RSSI DF Unit. The software allows for all 12 radios to be multiplexed through a single antenna. This allows faster network scans which reduces the operator time on target and exposure. The single antenna allows for flexibility when choosing the vehicle used with the system.

Additionally, the extended warranty covers maintenance and continuous support and software updates from Tactical Support Equipment Inc. There are no other vendors who can provide maintenance, support, and software updates for this equipment. TSE Inc. is also the sole distributor to offer a 5G enabler compatible with the existing Octasic Nyxcell V800 System. The V800 system was purchased in 2020 by piggybacking from San Bernardino County's RFP SHR120-spops-3512.

Impact on Residents and Businesses

The use of the V850 5G Enabler will improve the investigation process during felony-related investigations. The utilization of the V850 system in high-risk incidents, helps mitigate the risk of harm to the public, police officers, and crime suspects. As a result, county residents and businesses will benefit from safer communities by getting offenders that commit further crimes off the streets.

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Additional Fiscal Information

There will be no additional impact to the general fund as funding is in the Sheriff Department's 23/24 fiscal year budget.

Contract History and Price Reasonableness

TSE Inc. provides a standard government rate for all public agencies in the United States. The price includes everything needed to connect the current Nyxcell system, training, and a three-year warranty for maintenance and support. Components contain an add-on-case with four additional radios and a wide-band amplifier that links the current Nyxcell system. The training is on-site for five days and allows six members to attend. The general fund will have no additional impact as funding is on the Sheriff's Department's 23/24 fiscal year budget.

By renewing the contract for three years on both pieces of equipment, the company Octasic is providing a free almost two-year warranty on model V850 5G. The free warranty would not be provided on a year-to-year warranty renewal. The cost savings for the county is approximately \$50,000.00 by renewing with a three-year warranty.

ATTACHMENTS:

- Tactical Support Equipment, Inc. Quote 23-525-1
- Sole Source Justification Approval #: 24-101


Meghan Hahn, Director of Procurement

11/29/2023


Rebecca S Cortez, Principal Management Analyst

12/4/2023



Tactical Support Equipment

Specializing in Communications, Reconnaissance/Surveillance, and Training Needs

4039 Barefoot Rd.
Fayetteville, NC 28306
Phone: 910-425-3360
Fax: 910-425-3361
Website: www.tserecon.com
Prepared by: Carl Beene

QUOTE

| | |
|-------------------|----------|
| DATE | 8-Sep-23 |
| QUOTE # | 23-525-1 |
| QUOTE VALID UNTIL | 9/30/23 |

CUSTOMER

Riverside, CA Sheriff's Office
Attn: Marek Janecka
mjanecka@riversidesheriff.org

PAYMENT

Payment Terms: NET 30

Contracts should be sent to:
sales@tserecon.com or faxed to 910-425-3361

| DESCRIPTION | PART NUMBER | QTY | PRICE EA. | TOTAL EA. |
|--|------------------------|-----|---------------|---------------|
| 3YR Extended Warranty, Maintenance, and Support for 12CH Nyxcell V1650 (V800/V850) System. | OCTBTS-WRN-V1650-3-EXT | 1 | \$ 108,000.00 | \$ 108,000.00 |

Note 1: Payment terms are Net 30 days from the delivery of the hardware to the end user location or their designated installer.
 Note 2: TSE, Inc is a NC wholesale distributor and does not collect or process any taxes. All applicable taxes are the responsibility of the customer. If customer is tax exempt include tax exempt document with PO.
 Note 3: Customer is responsible for transporting their vehicle to and from their chosen installer and installation costs.
 Note 4: If using a third party or state procurement services such as My Florida Marketplace, etc. all procurement fees are the responsibility of the customer.

SHIPPING & LEAD TIME

Coverage commences upon payment.

| | |
|--------------|----------------------|
| Shipping | |
| Total | \$ 108,000.00 |

INFO

TAX ID: 32-0007782
DUNS: 014644624
CAGE: 1PND8
Tactical Support Equipment is a service-disabled, veteran-owned, small business (SDVOSB).

If you have any questions about this price quote, please contact
Carl Beene, 910-425-3360, cbeene@tserecon.com

Thank You For Your Business!



Riverside County Sheriff's Office

Chad Bianco, Sheriff-Coroner

4095 Lemon Street • Riverside • California • 92501
www.riversidesheriff.org

Date: 11/20/2023
From: Claudia Preciado-Arroyo, Deputy Director Sheriff Administration
To: Board of Supervisors
Via: Lt. J. Kaffka #2755 (951) 955-1700
Subject: Sole Source Procurement; Request for 3YR Extended Warranty for OCTBTS-WRN-V1650-3-EXT (V800/V850) System

The below information is provided in support of my department requesting approval for a sole or single source.

1. **Supplier being requested:** Tactical Support Equipment Inc.
2. **Vendor ID:** 233013
3. **Single Source** **Sole Source**
4. **Have you previously requested and received approval for a sole or single source request for this vendor for your department**
 Yes **No**
SSJ# 151518260-A (11/23/2021)
- 4a. **Was the request approved for a different project?**
 Yes **No**
5. **Supply/Service being requested:**
Tactical Support Equipment Inc. (TSE Inc.) is the sole manufacturer and distributor of the Octasic Nyxcell System. It is a multi-channel baseband unit supporting commercial cellular base station consisting of the 12-Channel Portable Base Station Unit, 8-Band Transportable Amplifier Unit, and Vehicular RSSI DF Unit. The units within SIB investigate complex cases that often involve organized crime or other major crimes that include money laundering, human trafficking, or drug trafficking organizations. To conduct these operations, SIB is requesting to extend the warranty, maintenance, and support for the Nyxcell V1650 (V800/V850) System.
6. **Unique features of the supply/service being requested from this supplier:**
 - The software allows for all 12 radios to be multiplexed through a single antenna. Which allows for faster network scans reducing the operator time on target and exposure.
 - The single antenna allows for greater flexibility when choosing the vehicle used with the system.
 - The extended warranty covers maintenance, continuous support, and software updates.

7. Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:

The use of the V850 5G Enabler will improve the investigation process during felony-related investigations. As a result, county residents and businesses will benefit from safer communities by getting offenders that commit crimes off the streets. The extended warranty, maintenance and support plan covers mobile computer and cellular equipment that is based in the rear of a vehicle. This plan would cover the equipment in its entirety on all maintenance and support.

8. Period of Performance: From: November 1, 2023, to June 30, 2026

(total number of years) 3

Is this an annually renewable contract? No Yes

Is this a fixed-term agreement: No Yes

9. Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years.

| Description | FY 23/24 – FY 25/26 | Total |
|-----------------------------|---------------------|------------------|
| Ongoing Costs: | \$108,000 | \$108,000 |
| Equipment Warranty | | |
| Additional 10% Compensation | \$10,800 | \$10,800 |
| Total Costs | \$118,800 | \$118,800 |

10. Price Reasonableness:


The V800 system was originally purchased in 2020 by piggybacking from San Bernardino County's RFP SHR120-spops-3512. TSE Inc. offers a special government rate for law enforcement that includes all parts and services needed to operate the Nyxcell system. The price includes training and a three-year warranty for maintenance and support. The five day on-site training allows six members to attend without paying for travel. It is cost effective to renew service for three years on both pieces of equipment since the department will receive a significant savings for a two-year warranty on model V850 5G. TSE, Inc. does not offer significant discounts with a one-year warranty. The cost savings for the County is approximately \$50,000.00 by purchasing a 3-Year extended warranty, maintenance, and support plan.

11. Projected Board of Supervisor Date (if applicable): December 12, 2023

[Signatures on Following Page]


 Chief Deputy Signature (or designee) JAMES ARMSTRONG 11-22-23
 Print Name Date


 Assistant Sheriff Signature (or designee) David Lelover 11/22/23
 Print Name Date


 Department Head Signature (or designee) Claudia Preciado-Arroyo 11/22/2023
 Print Name Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

Approved; one time payment of \$118,000 in Fy 23/24 to accomodate extended warranty for three years (term 6/30/26).

Not to exceed:

Annual Amount \$ _____ / per fiscal year through _____ (date)
 (If Annual Amount Varies each FY)
 FY23/24 : \$ 118,000
 FY _____ : \$ _____
 FY _____ : \$ _____
 FY _____ : \$ _____
 FY _____ : \$ _____

Meghan Hahn 11/28/23 24-101
 Purchasing Agent Date Approval Number
 (Reference on Purchasing Documents)