

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 12.2
(ID # 23857)

MEETING DATE:
Tuesday, January 30, 2024

FROM : DEPARTMENT OF WASTE RESOURCES:

SUBJECT: DEPARTMENT OF WASTE RESOURCES: Ratify and Authorize the Purchasing Agent to issue Change Order No. 1 to the Purchase Order to Custom Truck One Source, Inc for the purchase of various diesel vehicles without seeking competitive bids for FY23/24 in the amount of \$747,351, All Districts. [\$747,351 Total Cost; up to \$74,735 in additional compensation - Department of Waste Resources Enterprise Funds 100%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and Authorize the Purchasing Agent to issue Change Order No. 1 to the Purchase Order to Custom Truck One Source, Inc for the purchase of various diesel vehicles without seeking competitive bids for FY23/24 in the amount of \$747,351.
2. Authorize the Purchasing Agent in accordance with Ordinance No. 459 based on the availability of fiscal funding, to issue additional change orders to the purchase order that stay within the intent of the Original Purchase, that do not exceed the sum total of \$74,735.

ACTION: Policy

Hans Kemkamp, General Manager - Chief Engineer 1/11/2024

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Jeffries and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
Nays: None
Absent: None
Date: January 30, 2024
xc: Waste

Kimberly A. Rector
Clerk of the Board
By:
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 747,351	\$ 0	\$ 747,351	\$ 0
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0
SOURCE OF FUNDS: Waste Resources Enterprise Funds 100%			Budget Adjustment:	No
			For Fiscal Year:	23/24

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On December 5, 2023, the Board of Supervisors authorized the Purchasing Agent to issue a Purchase Order to Custom Truck One Source Inc for various diesel vehicles. (Minute Order 12.2).

Riverside County Department of Waste Resources (RCDWR) purchased two (2) Peterbilt 548 6x4 roll off trucks and one (1) Freightliner Load King 6x4 Dump Truck from Custom Trucks One Source Inc (Custom Trucks). Upon receipt of the invoices from Custom Truck, it was noted that there were additional charges for freight and Federal Excise Tax (FET) that were not originally communicated on the original quotation and between RCDWR and Custom Truck. The vendor cannot release these vehicles until an updated Purchase Order is given to Custom Truck.

These vehicles initially became available due to other customers cancelling their orders. These trucks would not otherwise be available for ordering due to manufacturing build limits, supply chain issues, and high-volume requests. These pieces of equipment were purchased off the lot and are ready to be put into immediate service at various landfill sites upon the updated Purchase Order. These vehicles will allow for greater operational efficiency in moving tonnage collected at residential disposal area to the landfill. Per CARB rules and California PRC § 25722.5, 25722.11 & 257245, the Department of General Services requires that starting on the 24/25 FY 50% of light duty trucks must be zero emission vehicles (ZEV) and 15% of Med/HD must be ZEV.

Prev. Agn. Ref.: M.O. 12.2 of 12/5/23

Impact on Residents and Businesses

By utilizing these new trucks, it will allow time for the market to develop technology for electric vehicles to meet the demands for harsh construction environments and infrastructure development that will better suit department operations once available.

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

Additional Fiscal Information

The department previously conducted two bids for similar roll off trucks during October of 2017 and October of 2018 under RFQ# WMARC-334 and WMARC-346, respectively. The current pricing provided by the vendor is consistent with pricing that was offered in the previous bids.

Contract History and Price Reasonableness

Due to vendor order cancellation three high demand diesel vehicles became available for purchase. On October 16, 2023 RCDWR requested to move forward via Sole Source Justification 24-098 for the purchase of two (2) Peterbilt 548 6x4 roll off trucks. On November 11, 2023 RCDWR requested to move forward via Sole Source Justification 24-122 for one (1) Freightliner Load King 6x4 Dump Truck. All vehicles were procured from Custom Trucks One Source Inc (Custom Trucks).

On December 5, 2023, Minute Order 12.2 was approved by the Board of Supervisors authorizing the Purchasing Agent to issue a Purchase Order to Custom Truck One Source Inc for the purchase of the three diesel vehicles. It was determined at the time that the current pricing per unit the department was receiving was lower than the awarded amounts from the prior bids. This still remains the case at this time, while also factoring in inflation from previous bids completed back in 2017 and 2018, this continues to result in potential savings to the County.

ATTACHMENT A. PURCHASE ORDER WMARC-0000035652_2

ATTACHMENT B. AMENDED SOLE SOURCE JUSTIFICATION - APPROVED

 Meghan Hahn, Director of Procurement	1/16/2024	 Douglas Cardonez Jr.		1/23/2024
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COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
2980 Washington St
Riverside, CA 92504
Phone: (951) 955-4937
Fax: (951) 955-3730

PURCHASE ORDER

Vendor Instructions

- | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ol style="list-style-type: none"> 1. Packaging Slip showing P.O. number and contents must accompany each shipment. 2. No charge for packaging or drayage will be allowed except when specified in order. 3. No partial billings except when specified in the order. 4. THIS ORDER EXPRESSLY LIMITS ACCEPTANCE TO THE TERMS OF THIS ORDER. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY THE SELLER ARE REJECTED UNLESS EXPRESSLY ASSENTED TO IN WRITING BY THE BUYER. | <ol style="list-style-type: none"> 5. MAIL INVOICE TO THE ADDRESS SHOWN BELOW. SHOW PURCHASE ORDER NUMBER AND ORDERING DEPARTMENT. 6. Out of state vendors MUST show CA Board of Equilization Permit Number. Otherwise, sales tax will be deducted. 7. IMPORTANT: Seller shall provide material safety data sheets for each product containing hazardous substances as listed by CA Dir. Ind. Rel. in CA Adm. Code, Title 8, Section 5194 and labor codes 8. If work is to be carried out on county property, vendor shall call purchasing and ascertain amounts and types of insurance required and provide proof of insurance before beginning work |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Department of Waste Resources

Waste
WMD Main Off Riverside
14310 Frederick Street
Moreno Valley CA 92553
United States

CHANGE ORDER		Dispatch Via Email
Purchase Order WMARC-0000035652	Date 2023-12-11	Revision 2 - 2024-01-12
Payment Terms Net 30	Freight Terms FOB Destination, Freight Paid	Ship Via BEST WAY
Buyer Derek Price-Nolen	Phone	Currency

Vendor: 0000262635
Custom Truck One Source
LP
PO Box 773385
Chicago IL 60677-3385
United States

Ship To: 4119-50210
Waste
Moreno Valley
Maintenance Yard
14290 Frederick Street
Moreno Valley CA
92553
United States

Attention: See Detail Below
Bill To: Waste
WMD Main Off
Riverside
14310 Frederick Street
Moreno Valley CA 92553
United States

Tax Exempt?	Line-Sch	Item/Description	Tax Exempt ID: Mfg ID	Quantity	UOM	Replenishment Option: Standard PO Price	Extended Amt	Due Date
	1 - 1	T - PETERBILT 548 6X4 ROLL OFF TRUCK		1.00		211419.52	211419.52	12/11/2023
						SUT Code: SC7 (7.75%)	16385.01	
						Attention: CARLOS GUERRERO		
						Schedule Total	<u>227804.53</u>	
						Item Total 06006	<u>227804.53</u>	
	2 - 1	T - PETERBILT 548 6X4 ROLL OFF TRUCKAXLES, TRAILERS AND TRUCKS, TANDEM AND SINGLE		1.00		211419.52	211419.52	12/11/2023
						SUT Code: SC7 (7.75%)	16385.01	
						Attention: CARLOS GUERRERO		
						Schedule Total	<u>227804.53</u>	
						Item Total 06006	<u>227804.53</u>	
	3 - 1	T - FREIGHTLINER 6X4 TRUCK		1.00		192158.01	192158.01	12/11/2023
						SUT Code: SC7 (7.75%)	14892.25	
						Attention: CARLOS GUERRERO		

Authorized Signature



COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
 2980 Washington St
 Riverside, CA 92504
 Phone: (951) 955-4937
 Fax: (951) 955-3730

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Department of Waste Resources

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 WMD Main Off Riverside
 14310 Frederick Street
 Moreno Valley CA 92553
 United States

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Payment Terms Net 30	Freight Terms FOB Destination, Freight Paid	Ship Via BEST WAY
Buyer Derek Price-Nolen	Phone	Currency

Vendor: 0000262635
 Custom Truck One Source
 LP
 PO Box 773385
 Chicago IL 60677-3385
 United States

Ship To: 4119-50210
 Waste
 Moreno Valley
 Maintenance Yard
 14290 Frederick Street
 Moreno Valley CA
 92553
 United States

Attention: See Detail Below

Bill To: Waste
 WMD Main Off
 Riverside
 14310 Frederick Street
 Moreno Valley CA 92553
 United States

Tax Exempt? Line- Sch	Item/Description	Tax Exempt ID: Mfg ID	Quantity	UOM	Replenishment Option: Standard PO Price	Extended Amt	Due Date
					Schedule Total	<u>207050.26</u>	
					Item Total 06006	<u>207050.26</u>	
4 - 1	NT - FEDERAL EXCISE TAX FOR PETERBILT		2.00		25041.48	50082.96	01/06/2024
					Attention: Not Specified		
					Schedule Total	<u>50082.96</u>	
					Item Total 06006	<u>50082.96</u>	
5 - 1	NT - TITLE FEE FOR PETERBILT		2.00		3969.00	7938.00	01/06/2024
					Attention: Not Specified		
					Schedule Total	<u>7938.00</u>	
					Item Total 06006	<u>7938.00</u>	
6 - 1	NT - FEDERAL EXCISE TAX FOR FREIGHTLINER		1.00		22700.99	22700.99	01/06/2024
					Attention: Not Specified		
					Schedule Total	<u>22700.99</u>	
					Item Total 06006	<u>22700.99</u>	

Authorized Signature



COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
2980 Washington St
Riverside, CA 92504
Phone: (951) 955-4937
Fax: (951) 955-3730

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Buyer Derek Price-Nolen	Phone	Currency

Vendor: 0000262635
Custom Truck One Source
LP
PO Box 773385
Chicago IL 60677-3385
United States

Ship To: 4119-50210
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United States

Attention: See Detail Below
Bill To: Waste
WMD Main Off
Riverside
14310 Frederick Street
Moreno Valley CA 92553
United States

Tax Exempt?	Line-Sch	Item/Description	Tax Exempt ID: Mfg ID	Quantity	UOM	Replenishment Option: Standard	PO Price	Extended Amt	Due Date
	7 - 1	NT - TITLE FEE FOR FREIGHTLINER		1.00			3969.00	3969.00	01/06/2024
						Attention: Not Specified			
						Schedule Total	<u>3969.00</u>		
						Item Total 06006	<u>3969.00</u>		
						Total SUT Code SC7 (7.75%)	47662.27		

This Purchase Order is being issued at the request of the Department of Waste Resources for items as noted.

All discrepancies in price or quantities must be communicated before work is completed or orders are shipped. No partial orders or backorders accepted. Please ship complete order.

Riverside County Terms and Conditions are in full effect as noted. To view County's Terms and Conditions, please refer to <http://www.purchasing.co.riverside.ca.us>

- *116-200 General Conditions Personal/Professional Services
- *116-210 General Conditions Materials and/or Services
- *116-220 General Conditions Public Works Under \$25K
- *116-222 General Conditions Public Works Over \$25K
- *116-230 General Conditions Equipment
- *Acceptance of order confers acceptance of terms as applicable to the product or service noted on this PO

PAYMENT TERMS: Net 30 unless acceptable prompt payment discount terms are stated. For calculating due dates for payment terms, the County will use either the date that the invoice is received by the County or the date the

Authorized Signature



COUNTY OF RIVERSIDE

Purchasing and Fleet Services Department
2980 Washington St
Riverside, CA 92504
Phone: (951) 955-4937
Fax: (951) 955-3730

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Moreno Valley CA
92553
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Attention: See Detail Below

Bill To: Waste
WMD Main Off
Riverside
14310 Frederick Street
Moreno Valley CA 92553
United States

Tax Exempt?	Tax Exempt ID:	Replenishment Option: Standard	
Line-Sch	Item/Description	Mfg ID	Quantity UOM
			PO Price Extended Amt Due Date

goods/services are received, whichever is later.

PO number must be referenced on all work orders and invoices to assure prompt payment.

Invoices must be itemized and include a breakdown of parts and labor, if applicable.

Invoices can be sent electronically to: WasteAccountsPayable@rivco.org

Derek Price-Nolen
Procurement Contract Specialist
Riverside County Purchasing & Fleet Services
Department of Waste Resources Liaison
Office (951) 486-3233

Total PO Amount 747350.27

Authorized Signature



Date: October 16th, 2023
To: Board of Supervisors
From: Hans Kernkamp
Via: Bryce McManigal Buyer II 951-486-3332
Subject: Sole Source Procurement; Two (2) Spartan Rolloff Peterbilt 548 6x4

The below information is provided in support of my Department requesting approval for a sole source.

1. Supplier being requested: One Source Custom Trucks

2. Vendor ID: 000026235

3. Single Source Sole Source

4. Have you previously requested and received approval for a sole or single source request for this vendor for your department? (If yes, please provide the approved sole or single source number).

Yes No

SSJ#

4a. Was the request approved for a different project?

Yes No

5. Supply/Service being requested: Two (2) Peterbilt 548 6x4 roll off trucks

6. **Unique features of the supply/service being requested from this supplier.**
 This vendor currently has two (2) available Peterbilt 548 6x4 roll off trucks. These trucks became available due to a cancellation from another customer. These trucks would not be otherwise be available for ordering due to manufacturing build limits, supply chain issues, and high-volume requests.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:**
 This equipment is able to be purchased off the lot and is ready to be put into immediate service at various landfill sites allowing for greater operational efficiency in moving tonnage collected at residential disposal area to the landfill. Per CARB rules and California PRC § 25722.5, 25722.11 & 257245, the Department of General Services requires that starting on the 24/25 FY 50% of light duty trucks must be zero emission vehicles (ZEV) and 15% of Med/HD must be ZEV. Purchasing two heavy duty diesel powered trucks now will allow time for market to develop technology for electric vehicles to meet the demands of needs of harsh construction environments and infrastructure development that will better suit department operations once available.

8. **Period of Performance:** 10/16/2023
 (total number of years)

Is this an annually renewable contract? No Yes
 Is this a fixed-term agreement: No Yes

(A fixed-term agreement is set for a specific amount of time; it is not renewed annually. Ensure multi-year fixed-term agreements include a cancellation, non-appropriation of funds, or refund clause. If there is no clause(s) to that effect, then the agreement must be submitted to the Board for approval. No exemptions shall apply.)


9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained.**



Description:	FY23/24
Individual unit	\$236,461.00
Two (2) Peterbilt 548 6x4 Roll Off Trucks	\$472,922.00
Tax: 7.75%	\$36,651.46
Total Costs	\$509,573.46

10. Price Reasonableness: The two available roll off trucks are priced lower than the previously purchased roll off trucks.
 WMARC-346: \$253,518.77 (pretax)
 WMARC-334 \$238,934.81 (pretax)

11. Projected Board of Supervisor Date (if applicable): 11/7/2023


 Department PCS Signature Derek Price-Nolen 10/19/2023
Print Name Date

Notes:


 Department Head Signature HANS KERNKAMP 10/19/23
 (or designee) Print Name Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve
 Approve with Condition/s
 Disapprove

Condition/s:

Approved; with cost not to exceed FY limitations noted above.



Not to exceed:

One-time \$ _____

Annual Amount
(If Annual Amount Varies each FY)

Meghan Hahn
Purchasing Agent

10/19/23
Date

24-098
Approval Number
(Reference on Purchasing Documents)



Date: 11/1/2023
To: Board of Supervisors
From: Hans Kernkamp
Via: Bryce McManigal Buyer II 951-486-3332
Subject: Sole Source Procurement; One (1) Freightliner Load King 6x4

The below information is provided in support of my Department requesting approval for a sole or single source. (*Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole or single source.*)

1. Supplier being requested: One Source Custom Trucks

2. Vendor ID: 0000262635

3. Single Source Sole Source

4. Have you previously requested and received approval for a sole or single source request for this vendor for your department? (*If yes, please provide the approved sole or single source number.*)

Yes No

SSJ# 24-098

4a. Was the request approved for a different project?

Yes No

5. Supply/Service being requested: One (1) Freightliner Load King 6x4 Dump Truck

6. **Unique features of the supply/service being requested from this supplier.**
 This vendor currently has one (1) Freightliner Load King 6x4 16cubic yard Dump Truck. This truck became available due to a cancellation from another customer. This truck would not be otherwise available until 3rd quarter of 2024 due to supply chain issues, technological restrictions, manufacturing build limits, and high-volume requests.

7. **Reasons why my department requires these unique features from the vendor and what benefit will accrue to the county:** This unit is currently available to purchased off the lot and can be put into immediate service. The vendor has completed all pre-delivery inspection (PDI) checks. For trucks built in 2024 and onward, manufactures and suppliers are encountering barriers to build units that comply with CARB regulations and California PRC § 25722.5, 25722.11 & 257245 while also fulfilling the demands of HD equipment in harsh construction and infrastructure development sites. This available unit will replace the existing 2002 2-ton Freightliner dump truck (#02-441) assigned to the post closure section of the department. The existing unit will be proposed for replacement next fiscal year but due to that being a 2024 model, obstacles that manufactures are facing to implement compliant HD electric vehicles could delay the replacement of #02-441.

8. **Period of Performance:** 11/1/2023
 (total number of years)

Is this an annually renewable contract? No Yes
 Is this a fixed-term agreement: No Yes

(A fixed-term agreement is set for a specific amount of time; it is not renewed annually. Ensure multi-year fixed-term agreements include a cancellation, non-appropriation of funds, or refund clause. If there is no clause(s) to that effect, then the agreement must be submitted to the Board for approval. No exemptions shall apply.)

9. **Identify all costs for this requested purchase. In addition, please include any single or sole source amounts previously approved and related to this project and vendor in the section designated below for current and future fiscal years. You do not need to include previous fiscal year amounts. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs such as CPI or other contract increases, provide the estimated annual cost for each consecutive year. If the annual increase may exceed the Purchasing Agent's authority, Board approval must be obtained. (Note: ongoing costs may include but are not limited to subscriptions, licenses, maintenance, support, etc.)**

Description:	FY23/24
One (1) Freightliner Load King 6x4	\$214,859.00
Tax (7.75%)	\$16,651.57
Total Costs	\$231,510.57

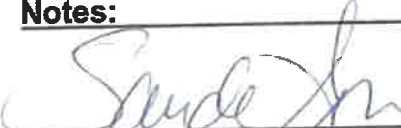
Note: Insert additional rows as needed

10. Price Reasonableness: The pricing of this available new dump truck is priced to the market average. For comparison, this unit is slightly above the average cost of similar used units, which have greater than 150,000 miles, and that are 2021 model years and before.

11. Projected Board of Supervisor Date (if applicable): 11/28/2023


 Department PCS Signature Derek Price-Nolen Print Name 11/14/23 Date

Notes:


 Department Head Signature (or designee) Sandra Green Print Name 11.14.23 Date

The section below is to be completed by the Purchasing Agent or designee.

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:



Not to exceed:

One-time \$ 231,510.57

Annual Amount
(If Annual Amount Varies each FY)

<u>Meghan Hahn</u>	11/16/23	24-122
Purchasing Agent	Date	Approval Number (Reference on Purchasing Documents)

Amended SSJ request:

The department is requesting these SSJs be amended due to the vendor not originally quoting Freight and Federal Excise Tax (F.E.T). Upon receipt of the invoices from the vendor, freight and F.E.T were included. The department was able to negotiate not paying the freight charges however the F.E.T could not be negotiated. The vendor cannot release these vehicles until the F.E.T is paid. Previous BOS Agenda Item# 23322, Current Agenda Item# 23857

Original approved amounts	Revised amounts (w/ F.E.T)	Total Cost Difference
\$ 741,084.00	\$ 747,351.00	\$ 6,267.00

<u>Hans Kernkamp</u>	Hans Kernkamp	1/12/24
Department Head Signature (or designee)	Print Name	Date

.....
The section below is to be completed by the Purchasing Agent or designee.
.....

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Condition/s:

Approved; with costs not to exceed amended amount of both combined SSJs \$747,351.00.

Purchase to include 1 Freightliner Dump Truck and 2 Spartan Rolloff Peterbilts.

Not to exceed: One-time \$ 747,351

<u>Meghan Hahn</u>	1/14/24	24-122a
Purchasing Agent	Date	Approval Number