# SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.12 (ID # 24280) MEETING DATE: Tuesday, March 05, 2024

Kimberly A. Rector

Clerk of the Board

Deputy

FROM: (RUHS) RIVERSIDE UNIVERSITY HEALTH SYSTEM:

**SUBJECT:** RIVERSIDE UNIVERSITY HEALTH SYSTEM – COMMUNITY HEALTH CENTERS: Ratification and Approval of a Fourth Amendment to the Agreement for Professional Medical Services with CEP America-AUC, PC for Same-Day Services on behalf of the Riverside University Health System – Community Health Centers, effective January 1, 2024 through June 30, 2027, All Districts. [Total Amendment Cost \$3,371,461, up to \$96,327 in additional annual cost - 100% Community Health Centers Fund]

### **RECOMMENDED MOTION:** That the Board of Supervisors:

Hullshark

- Ratify and Approve a Fourth Amendment to the Agreement for Professional Medical Services with CEP America-AUC, PC for Same Day Services to increase the annual contract amount by \$963,274 per fiscal year from \$4,892,018 to \$5,855,293 effective January 1, 2024, through June 30, 2027, and authorize the Chair of the Board to sign the Amendment on behalf of the County; and
- 2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and in a form approved by County Counsel: to sign amendments including modifications to the scope of services that stay within the intent of the Agreement, and sign amendments to the compensation provisions that do not exceed the total sum of ten percent (10%) of the total annual cost of the agreement.

**ACTION:Policy** 

#### MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Perez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes:

Jeffries, Spiegel, Washington, Perez and Gutierrez

Nays: Absent: None

Date:

None

....

March 5, 2024

XC:

**RUHS** 

# SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost		
COST	\$481,637	\$963,274	\$3,371,461	\$0		
NET COUNTY COST	\$0	\$0	\$0	\$0		
SOURCE OF FUNDS: 100% Community Health Centers Fund-40090			Budget Adjus	Budget Adjustment: No		
			For Fiscal Ye	ar: 23/24 - 26/27		

C.E.O. RECOMMENDATION: Approve

#### **BACKGROUND:**

### Summary

In 2020, CEP America-AUC, PC (CEP) began providing same-day healthcare services at Riverside University Health System's (RUHS) Community Health Clinic (CHC) in Corona, CA. Due to the positive results experienced by this CHC, the Board approved a new Agreement on June 14, 2022, which provided for same-day health care access services at the RUHS Medical Center's Medical and Surgical Center (MSC) in Moreno Valley. The Moreno Valley site opened in July of 2022 with tremendous success and has experienced continued growth since. The expansion of same-day health care services continued May 2, 2023, when the Board approved a Second Amendment to provide same-day health care access services at the Neighborhood Health Center CHC.

Most recently, on October 17, 2023, the Board approved a Third Amendment to the Agreement to add a fourth and fifth location for the provision of same-day services at the Moreno Valley and Palm Springs Community Health Centers.

In this Fourth amendment to the Agreement, RUHS is requesting to add a sixth location for same-day healthcare services at the Lake Elsinore Family Care Center, as well as expand the service hours at the Riverside University Health System Medical Center's MSC.

The addition of a sixth location will help to ensure performance measures such as, close hospital discharge follow-up and newborn bilirubin checks within 48 hours, are met by RUHS. The express care team will assist to meet these goals supporting primary care by ensuring that time sensitive care is delivered when clinic volumes surge or should there be provider shortages due to illness or scheduled time off. Additionally, the expansion of hours at the MSC are needed as current clinic volumes often exceed 60+ patients per day and patients are often arriving to the clinic prior to its opening. To meet this demand and ensure timely care, RUHS and CHC Leadership plan to extend the MSC site hours by two hours each weekday, from 9:00 a.m. to 9:00 p.m.

#### Impact on Residents and Businesses

These services are a component of RUHS's system of care aimed at improving the health and safety of its patients and the community.

# SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

## Contract History and Price Reasonableness

On June 14, 2022, Agenda Item #15.2, the Board approved a five-year agreement with CEP for same-day services effective June 15, 2022, through June 30, 2027. This new Agreement included the previous Corona CHC site for services and expanded the arrangement to include same-day services at the Moreno Valley CHC as well. The contract's maximum annual compensation increased by \$731,558 per fiscal year for a total annual compensation of \$1,475,355.

On November 8, 2022, Agenda Item #15.1, the Board approved a First Amendment to the Agreement, effective September 1, 2022, through June 30, 2027, to address unexpected growth associated with the opening of the Moreno Valley CHC same-day services site. The Amendment included increases in Advanced Care Provider staffing and extended clinic hours. The contract's maximum annual compensation increased by \$826,093 per fiscal year from \$1,475,355 to \$2,301,448.

On May 2, 2023, Agenda Item #15.6, the Board approved a Second Amendment to the Agreement, effective March 1, 2023, through June 30, 2027, to expand same day services to the Riverside Neighborhood Health Center. The Amendment included increases in Advanced Care Provider staffing. The contract's maximum annual compensation increased by \$835,556 per fiscal year from \$2,301,448 to \$3,137,004.

On October 17, 2023, Agenda Item #15.5, the Board approved a Third Amendment to the Agreement, effective September 1, 2023, through June 30, 2027, to expand same-day services to Palm Springs CHC and Moreno Valley CHC. The contract's maximum annual compensation was increased by \$1,755,014 per fiscal year from \$3,137,004 to \$4,892,018.

Due to the expansion of services to the Lake Elsinore Family Care Center and increased staffing hours at the MSC location, the contract's maximum annual compensation will be increased by \$963,274 from \$4,892,018 to \$5,855,293 per fiscal year.

The proposed Fourth Amendment requires Board approval as the compensation provision exceeds the Purchasing Agent's authority and \$750,000 threshold for contracting with a single vendor for physician services per Resolution 2021-116.

#### ATTACHMENT:

Attachment A: FOURTH AMENDMENT TO THE AGREEMENT FOR

PROFESSIONAL MEDICAL SERVICES (Same-Day Services)

# SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

Meghan Hahn
Meghan Hahn, Director of Procurement

2/21/2024

Meghan Hahn, Director of Procurement

2/21/2024

Meghan Hahn, Director of Procurement

2/21/2024

Gregg Gu, Chief Jepty County C

# FOURTH AMENDMENT TO THE AGREEMENT FOR

## PROFESSIONAL MEDICAL SERVICES

(Same Day Services)

This Fourth Amendment to the Agreement for Professional Medical Services (Same Day Services) ("Fourth Amendment"), is entered into by and between the County of Riverside (COUNTY), a political subdivision of the State of California, on behalf of the Riverside University Health System (RUHS) Community Health Centers (CHC) and CEP America-AUC, PC, a California professional corporation (CONTRACTOR). sometimes collectively referred to as the "Parties" or individually referred to as a "Party."

WHEREAS, COUNTY and CONTRACTOR have entered into that certain Agreement for Professional Medical Services (Same Day Services), approved June 14, 2022, Agenda Item #15.2, and effective June 15, 2022 (Agreement), whereby CONTRACTOR agreed to provide COUNTY with professional medical services in the specialty practice of Same Day Services (SPECIALTY); and,

WHEREAS, COUNTY and CONTRACTOR have entered into that certain First Amendment to the Agreement, approved November 8, 2022; Agenda Item #15.1 and effective September 1, 2022 to amend the compensation provisions as set forth in the Agreement; and,

WHEREAS, COUNTY and CONTRACTOR have entered into that certain Second Amendment to the Agreement, approved May 2, 2023; Agenda Item #15.6 and effective March 1, 2023 to amend the scope of service and compensation provisions as set forth in the Agreement; and,

WHEREAS, COUNTY and CONTRACTOR have entered into that certain Third Amendment to the Agreement, approved October 17, 2023; Agenda Item #15.5 and effective September 1, 2023 to amend the scope of service and compensation provisions as set forth in the Agreement; and

WHEREAS, the Parties now desire to modify the scope of service and the compensation provisions as set forth in the Agreement;

NOW THEREFORE, the Parties agree to amend their Agreement as follows:

I. Scope of Service. Exhibit A, Subsection 1.1.A STAFFING, is hereby deleted in its entirety and replaced with the following:

- A. Provide adequate staffing to assume medical care responsibilities for Specialty services under the direction of the CHC Medical Director. It is contemplated that there will be one (1) hour of Physician services and nine (9) hours of ACP services available each day at the following CHC locations:
  - Riverside University Health System Corona CHC 2813 S. Main Street Corona, CA 92882
  - Riverside Neighborhood Health Center
     7140 Indiana Ave Riverside, CA 92504
  - Moreno Valley Community Health Center 23520 Cactus Ave Moreno Valley, CA 92555
  - Palm Springs Community Health Center 191 N. Sunrise Way Palm Springs, CA 92262
  - Lake Elsinore Family Care Center 2499 E Lakeshore Dr. Lake Elsinore, CA 92530

It is contemplated that there will be one (1) hour of Physician services and eleven (11) hours of ACP services available each day at the following CHC location:

- Riverside University Health System Medical Center Main Campus CHC 26600 Cactus Avenue, Suite #300 Moreno Valley, CA 92555
- 2. **Scope of Service.** Exhibit A, Subsection 1.2.B <u>GENERAL RESPONSIBILITIES</u>, is hereby deleted in its entirety and replaced with the following:

Provide SPECIALTY services on a walk-in basis Monday through Friday from 11:00 a.m. to 8:00 at p.m. and Saturday through Sunday from 9:00 a.m. to 5:00 p.m. at all locations except Riverside University Health System Medical Center Main Campus CHC. Riverside University Health System Medical Center Main Campus will provide SPECIALTY services on a walk-in basis Monday through Friday from 9:00 a.m. to 9:00 at p.m. and Saturday through Sunday from 9:00 a.m. to 5:00 p.m. Staff will be flexed home early if volumes decrease and only the hours needed to be worked will be charged and invoiced to the County.

Providers will work up to one (1) additional hour each day to finish seeing patients, complete charts, and address messages.

- 3. **Scope of Service.** Exhibit A, Subsection 1.4 <u>LOCATION OF SERVICES</u>, is hereby amended to add the following:
  - Lake Elsinore Family Care Center 2499 E Lakeshore Dr.
     Lake Elsinore, CA 92530
- 4. **Payment Provisions.** The table in Exhibit C, Subsection 1.1 of Section 1. Compensation. is hereby deleted in its entirety and replaced with the following:

# \*Services are provided for RUHS Medical Center Main Campus CHC (MSC) Location and are effective January 1, 2024 through June 30, 2027 (fiscal year)

Locations: RUHS Medical Center Main Campus CHC, RUHS Corona CHC, and Riverside Neighborhood Health Center

Description	Hourly Rate	Monthly Hours	Maximum Annual Hours	Maximum Annual Compensation
Scribe services 20 hrs /day, 7 days/ week	\$28.80	930	11,160	\$321,408
*Scribe Services (10% OT - Differential) – MSC Location	\$31.68	50	600	\$19,008
Physician services (0.6 FTE)	\$241.56	128	1,536	\$371,036
ACP services (7.1 FTE)	\$164.47	1,223	14,676	\$2,413,761
*ACP Services (10% DTR) – MSC Location	\$180.92	50	600	\$108,552

Physician Lead Services (0.08 FTE)	\$241.56	11	127.5	\$30,798
12-month total				\$3,264,564

Annual Compensation Provisions Effective January 1, 2024 Through June 30, 2027 (fiscal year)				
Location: Palm Springs CHC				
Description	Hourly Rate	Monthly Hours	Maximum Annual Hours	Maximum Annual Compensation
Scribe services 20 hrs /day, 7 days/ week	\$31.68	310	3,720	\$117,849
Physician services (0.2 FTE)	\$265.72	43	516	\$137,111
ACP services (2.37 FTE)	\$180.92	306	3,672	\$664,338
12-month total				\$919,299

Annual Compensation Provisions Effective January 1, 2024 Through June 30, 2027 (fiscal year)						
Locations: RUHS Moreno Valle	Locations: RUHS Moreno Valley CHC and Lake Elsinore Family Care Center					
	Hourly	Monthly	Maximum	Maximum Annual		
Description	Rate	Hours	Annual Hours	Compensation		
Scribe services 20 hrs /day, 7 days/ week	\$28.80	620	7,440	\$214,272		
Physician services (0.6 FTE)	\$241.56	86	1,032	\$249,288		
ACP services (4.74 FTE)	\$164.47	612	7,344	\$1,207,866		
12-month total		-		\$1,671,430		
Total for all six (6) sites				\$5,855,293		

5. **Maximum Annual Compensation.** Exhibit C Payment Provisions, Subsection 2.1, is hereby deleted in its entirety and replaced with the following:

"Maximum annual compensation payable under this Agreement to CONTRACTOR by COUNTY for services from January 1, 2024 through June 30, 2027 shall not exceed five million eight hundred fifty-five thousand two hundred ninety-three

dollars (\$5,855,293) per County fiscal year."

- 6. **Miscellaneous.** All other terms and conditions of this Agreement are to remain unchanged.
- 7. **Effective Date.** This Fourth Amendment to the Agreement shall become effective on January 1, 2024.

[Signature Page Follows]

# IN WITNESS WHEREOF, the Parties have caused their duly authorized representatives to execute this Fourth Amendment.

California

<b>COUNTY OF RIVERSIDE</b> , a political professional subdivision of the State of	CEP America-AUC, PC, a Ca corporation
California	
By: Operal Wat	By: David Birdsall 94D4F89EC93943F
Name: Chuck Washington	Name: <u>David Birdsall, M.D.</u>
Title: Chair, Board of Supervisors	Title: Chief Operating Officer
Date: 3/05/2024	Date:1/30/2024
ATTEST:  KIMBERLY A. RECTOR  Clerk of the Board  By:  Deputy	
APPROVED AS TO FORM:  Minh C. Tran  County Counsel  Gregg Gu  By:  Name: Gregg Gu  Chief Deputy County Counsel	

Dated: Feb 1, 2024