

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



ITEM: 3.35
(ID # 25929)

MEETING DATE:

Tuesday, October 22, 2024

FROM : SHERIFF-CORONER-PA

SUBJECT: SHERIFF-CORONER-PA: Approve an Increase to the Riverside County Sheriff's Office spending authority with Ford Motor Company (Ford) dealerships that are part of Ford Fleet Care Program and General Motor (GM) dealerships that are part of the GM MegaFleet Program, including the vendors listed in Attachment A, Approved Contract Vendor List for Vehicle Repair and Maintenance Services for Two (2) Years. All Districts; [Total Cost - \$7,000,000; Up to \$700,000 in Additional Compensation; 55% Contract Cities Revenues and 45% Sheriff's Budget]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve an increase to the Riverside County Sheriff's Office (RSO) spending authority with Ford Motor Company (Ford) dealerships that are part of Ford Fleet Care Program and General Motor (GM) dealerships that are part of the GM MegaFleet Program, including the vendors listed in Attachment A, Approved Contract Vendor List, for vehicle repair and maintenance services for an additional aggregate amount of \$7,000,000 through November 30, 2025; and,
2. Authorize Purchasing Agent, in accordance with Ordinance No. 459, based on availability of fiscal funding and as approved as to form by County Counsel to: (a) move the allocated funds among the vendors; (b) sign amendments that stay within the intent of the Agreement; (c) sign amendments to compensation provisions that do not exceed the sum total of ten (10) percent of the total aggregate contract amount and, (d) issue Purchase Orders for the goods and/or services not to exceed the approved aggregate amount.

ACTION:Policy

Zachary Hall
Zachary Hall, SHERIFF'S CAPTAIN B 9/9/2024

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Gutierrez, seconded by Supervisor Spiegel and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Jeffries, Spiegel, Washington, Perez and Gutierrez
Nays: None
Absent: None
Date: October 22, 2024
xc: Sheriff

Kimberly A. Rector
Clerk of the Board
By: *Kimberly A. Rector*
Deputy

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FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$ 4,500,000	\$ 2,500,000	\$ 7,700,000	\$ 0
NET COUNTY COST	\$ 2,025,000	\$ 1,125,000	\$ 3,465,000	\$ 0
SOURCE OF FUNDS: 55% Contract Cities Revenues; 45% Sheriff's Budget			Budget Adjustment: No	
			For Fiscal Year: 24/25 -25/26	

C.E.O. RECOMMENDATION: Approve

BR# 25-019
3.31 6/15/21

BACKGROUND:

Summary

On June 15, 2021 (3.31) the Board of Supervisors granted the Riverside County Sheriff's Office (RSO) more flexibility to manage their fleet. The Board approved a total aggregate budget of \$18M to be spent over the 5- year contract term for vehicle maintenance and repair services. Since FY 21/22, RSO has managed their fleet overseeing vehicle acquisition, management, maintenance, mechanical/accident repair, and vehicle disposal.

As of June 30, 2024, RSO's fleet consist of 1,945 vehicles. The total reflects the expansion of RSO's operations within the last 3 years in which 105 vehicles were allocated to expand or support the following new operations: Project Management Office, Custodial Service, Correction's Investigation Bureau, Lake Matthews Station, Public Safety Enterprise Communication, Perris contract cities expansion, and the Mounted Enforcement Detail.

The transition of responsibility during the COVID-19 pandemic in 2021 was met with challenges, especially in the global automotive industry that is still being felt today. The result of the imposed government lockdown, stalled productions, and reduced workforce contributed to the supply chain issues. RSO experienced long delays in vehicle delivery, including the price increase on parts and labor cost by 10-15% each year. The cost increases reflected the inflation rates experienced nationally and globally, including in the energy and transportation sectors where supply chain issues, rising commodity prices, and wage increases continue to have a widespread impact on all basic costs for goods and services. Vehicle production saw further disruptions and delays in 2023 with the United Auto Workers (UAW) strike involving the big three automakers, Ford, General Motors (GM) and Stellantis. RSO is still one year behind in receiving vehicles. At the end of FY 23/24, RSO had a total of 415 vehicles (approximately 21% of their fleet) on backorder. As a consequence to the long delays, RSO has kept and maintained their fleet of Temporary Used Vehicles (TUV) much longer, increasing from 123 to 183 vehicles, to support the growing needs of the department. RSO also absorbed the high repair costs of their aging fleet.

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The market challenge brought on by the COVID-19 pandemic and the expansion and growth of new operations have increased RSO's vehicle maintenance costs. Based on the current annual expenditures, RSO is requesting approval to increase the spending authority with their vehicle maintenance vendors to continue supporting their fleet size. With Riverside County being the fourth largest county in the state of California covering over 7,300 square miles and RSO having professional staff of approximately 4,000 dedicated men and women, RSO relies on their fleet to perform the day-to-day function of law enforcement to serve the citizens of Riverside County.

Contract History and Price Reasonableness

On June 15, 2021 (3.31) the Board of Supervisors approved for the Sheriff to enroll into Ford Fleet Care (for consolidated billing), National Fleet Parts Pricing (NFPP) and GM MegaFleet, which are parts and service consolidated billing programs. These vendors offer programs without administrative fees to commercial fleet customers with the flexibility for customers to self-manage their fleet of vehicles. The NFPP program provides competitive "Not to Exceed" parts pricing on Ford and Motorcraft mechanical parts. GM MegaFleet offers a similar pricing model in which they instituted a price cap on all GM original equipment and AC Delco parts. Their program validates all parts and equipment and adjusts invoice pricing when the cap is exceeded.

The department uses local Ford and GM dealerships that are part of the programs, and these dealerships have certified mechanics, factory-trained technicians, parts and resources to provide a one stop shop for services for the Department owned vehicles. In addition, the department plans to continue utilizing the County awarded vendors listed in Attachment A, Approved Contract Vendor List, for vehicle maintenance services. These vendors participated in the Request for Quotation (RFQ) # PUARC 1675 for Automotive Maintenance and Repair Services bid that was conducted by the Riverside County Purchasing Department. The MO#3.31 approved June 15, 2021 provided RSO the ability to use these vendors as needed for fleet maintenance services.

Additional Fiscal Information

Since the inception of Sheriff's Fleet operation, from this BOS approved item (3.31), RSO has spent \$16.7M of their \$18M approved budget during the last three (3) fiscal years. To highlight the total overall spent on their service contracts, RSO spent \$4.1M in FY 21/22 on repairs and maintenance services, \$5.6M in FY 22/23 and \$7.6M in FY 23/24. During the transition phases, RSO experienced a slow start as vendors were not prepared to support the demands, volume and needs of the department. This challenge, coupled with the COVID-19 pandemic in which vendors had staffing and supply chain issues, resulted in the delay of many repairs. Long delays of replacement vehicles attributed to RSO absorbing high repair cost. Below is the expenditure cost breakdown:

Actual Repair and Maintenance Cost

FY 21/22	\$ 4,119,709
FY 22/23	\$ 5,612,464
FY 23/24	\$ 7,635,784

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Total for vehicle maintenance cost	\$17,367,957
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Based on the current expenditure trends, RSO is requesting an additional budget of \$7M to cover repairs and maintenance services through November 30, 2025. RSO is also requesting an additional ten (10%) contingency in the amount of \$700K, bringing this request to \$7.7M.

The total combined budget request for repairs and maintenance services is \$25.7M. This increase will be paid through the Sheriff's budget, with 55% of the cost billed to Contract Cities.

Budget Request Breakdown

Initial Approved Request June 15, 2021 (3.31)	\$18M
Current Request (covering 2 fiscal years)	\$7M
20% contingency	\$700K
Grand total for vehicle maintenance services	\$25.7M

Impact on Residents and Businesses

The vehicles are essential in providing frontline deputies the ability to patrol assigned areas to enforce laws and ordinances, regulate traffic, prevent crimes, and respond to critical incidents. Having reliable vehicles for deputies to reach the scene of incidents quickly, patrol the communities, or transport criminal suspects, while providing a high visibility deterrent to crime is essential to keeping citizens and communities safe.

ATTACHMENT A: APPROVED CONTRACT VENDOR LIST

Approved Vendors per bid PUARC# 1675 and MO#3.31 approved on 6/15/2021:

	VENDOR	DBA
1	Raceway Ford	Raceway Ford
2	All Magic	All Magic Paint and Body
3	DECC, Inc.	DECC, Inc.
4	High Tech Auto Care Inc	High Tech Auto Care Inc
5	Inland Empire Autobody and Paint, Inc	Inland Empire Autobody and Paint, Inc
6	Innovative Emergency	Innovative Emergency Equipment
7	Ken Grody Ford - Redlands	Ken Grody Ford Redlands
8	Finn Ford Blythe, LLC	Finn Ford
9	Mobile Medical Technologies, LLC	Mobile Medical Technologies, LLC
10	Palm Springs Motors	Palm Springs Motors
11	Rancho Ford Inc	Gosch Ford Temecula
12	RV Masters Mobile Repair Inc.	RV Masters Mobile Repair Inc.
13	Wrench, Inc.	Wrench, Inc.

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14	Fritts Ford	Warren-Anderson Ford
15	NVB Equipment Corp	NVB Equipment Corp
16	Complete Towing & Recovery	Mark Heneky
17	Diamond Chevrolet	Dalia Auto Group, Inc.
18	Ford of Upland	Ford of Upland
19	I-10 Auto Body	I-10 Auto Body
20	Gosch Ford Hemet	Jack Gosch Ford

Melissa Curtis
Melissa Curtis, Deputy Director of Purchasing and Fleet

9/9/2024

Rebecca S Cortez
Rebecca S Cortez, Principal Management Analyst

10/16/2024