

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**ITEM: 18.1
(ID # 28598)**

MEETING DATE:
Tuesday, September 09, 2025

FROM : (RUHS) RIVERSIDE UNIVERSITY HEALTH SYSTEM

SUBJECT: RIVERSIDE UNIVERSITY HEALTH SYSTEM – MEDICAL CENTER: Ratify and Approve Amendment No. 3 to the Agreement with Abbott Laboratories, Inc. for i-STAT Point of Care products, effective February 1, 2025 through June 30, 2027, All Districts. [Total Amendment Cost \$3,583,496; up to \$300,000 in additional annual cost - 100% Hospital Enterprise Fund - 40050]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve Amendment No. 3 to the Agreement with Abbott Laboratories for i-STAT Point of Care products to increase the annual Agreement amount by \$823,922 from \$676,078 to \$1,500,000, extend the contract term for one additional year through June 30, 2026, and authorize the Chair of the Board to sign the Amendment on behalf of the County;
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding and as approved as to form by County Counsel, to (a) sign amendments that make modifications of the scope of work that stay within the intent of the Agreement, and (b) sign amendments to the compensation provisions that do not exceed the sum total of \$300,000; and
3. Authorize the Purchasing Agent to issue Purchase Orders (PO's) for payment of services performed within the approved compensation aggregate amount.


ACTION:Policy


Jennifer Cruikshank, Chief Executive Officer – Health System 8/25/2025

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Spiegel, seconded by Supervisor Gutierrez and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Medina, Spiegel, Perez and Gutierrez
Nays: None
Absent: Washington
Date: September 09, 2025
xc: RUHS-MC

Kimberly A. Rector
Clerk of the Board
By: 
Deputy

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost
COST	\$583,496	\$1,500,000	\$3,583,496	\$0
NET COUNTY COST	\$0	\$0	\$0	\$0
SOURCE OF FUNDS: 100% Hospital Enterprise Fund-40050			Budget Adjustment: No	
			For Fiscal Year: 24/25 – 26/27	

C.E.O. RECOMMENDATION: Approve

BACKGROUND:

Summary

On November 14, 2022, Riverside University Health System – Medical Center (RUHS-MC) entered into a three-year Agreement with Abbott Laboratories, Inc. (Abbott) for the purchase, use, and support of Abbott’s i-STAT medical testing equipment.

The i-STAT system is a portable, handheld blood analyzer used at the point of care to provide real-time diagnostic test results using a minimal blood sample. This system is used throughout RUHS (i.e., Emergency Department, Intensive Care Unit) and is a critical component in assisting RUHS in meeting quality measures aimed at reducing turnaround time for patient treatment, especially those patients presenting in the Emergency Department with signs/symptoms of a heart attack.

RUHS entered into this Agreement with Abbott for several key reasons: the previous setup involved multiple diagnostic devices from different manufacturers, each with its own training requirements, maintenance protocols, and limitations. This created inefficiencies and inconsistencies in both staff training and patient care. The i-STAT System addresses these challenges by providing a single, integrated platform that covers a broad range of testing needs previously performed by multiple devices. This consolidation supports standardized care, streamline workflows, and ensures faster, more consistent diagnostic results at the point of care.

On July 10, 2023, and July 30, 2024, the First and Second Amendments to the Agreement were executed, respectively, to add additional products to the scope of the contract.

Due to continued exponential Emergency Room patient census growth, RUHS requests that the Board retroactively authorize the Purchasing Agent to issue the Purchase Orders in the aggregate amount of \$583,496 as well as approve an increase in the maximum annual compensation payable to Abbott for the remainder of the term of the Agreement.

Impact on Residents and Businesses

These services are a component of RUHS’s system of care aimed at improving the health and safety of its patients and the community.

**SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE,
STATE OF CALIFORNIA**

Contract History and Price Reasonableness

On November 14, 2022, RUHS-MC entered into a three-year agreement with Abbott Laboratories, Inc. for i-STAT Point of Care products, with a purchase commitment of \$350,011. The contract, authorized under Resolution 2021-116 and Public Contract Code 20131(c), allows spending up to \$750,000 per vendor per year. The Agreement includes three one-year renewal options and continues through June 30, 2024.

On July 10, 2023, a First Amendment to the Agreement was executed, effective upon signing, to add additional products to the contract and increase the purchase commitment to \$671,406.

On July 30, 2024, a Second Amendment to the Agreement was executed, effective upon signing, to add additional products to the contract and increase the purchase commitment to \$676,077.80.

The proposed Third Amendment requires Board approval as the compensation provision exceeds the Purchasing Agent's authority and \$750,000 threshold for contracting with a single vendor for laboratory services per Resolution 2024-127.

This Third Amendment reflects the following cost savings achieved through RUHS-MC's run-rate, without increasing the purchase commitment:

- CHEM 8+ cartridges have been reduced from \$12.86 to \$12.04, resulting in an anticipated annual savings of \$41,328, based on projected usage.
- Troponin cartridges have been reduced from \$14.04 to \$12.51, resulting in an anticipated annual savings of \$40,392, based on projected usage.
- Abbott has waived the 2.6% Consumer Price Index (CPI) increase, originally scheduled for June 1, resulting in an estimated savings of \$31,740, based on usage.


Melissa Curtis, Deputy Director of Purchasing and Fleet 8/21/2025


Jacqueline Ruiz, Principal Analyst 9/3/2025


Gregg Gu, Chief of Deputy County Counsel 8/25/2025

AMENDMENT

ABBOTT LABORATORIES INC., D-850, AP52, 200 ABBOTT PARK ROAD, ABBOTT PARK, ILLINOIS 60064-6214

Shipping Address :		Billing Address:	
Ship to Name	THE COUNTY OF RIVERSIDE, RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER	Bill to Name	THE COUNTY OF RIVERSIDE, RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER
Address	26520 CACTUS AVE FISCAL ACCOUNTS PAYABLE	Address	26520 CACTUS AVE FISCAL ACCOUNTS PAYABLE
City, State, ZIP	MORENO VALLEY CA 92555-3911	City, State, ZIP	MORENO VALLEY CA 92555-3911
Customer Number (s)	50434430	Phone	
Account Affiliation	Preferred	Sales Rep / Territory	Sheila Strayer
Customer Point of Contact			Amendment to Current Contract

This Third AMENDMENT TO THE Abbott Point of Care Agreement dated November 11, 2022 (the "Agreement"), is effective as of either (i) the date noted below with the authorized Abbott signatory or (ii) on the date appearing here as the effective date, whichever is later ("Amendment Effective Date"). Capitalized terms used but not defined herein shall have the meanings ascribed to them in the Agreement.

AMENDMENT (included in Amendment if checked)

EXHIBIT(S)

- Price Exhibit(s)

In consideration of the premises and the mutual covenants and agreements contained herein, the parties hereto, intending to be legally bound, hereby agree as follows:

1. **Amendment.** Customer and Abbott hereby amend the Agreement as follows:

WHEREAS, the parties entered into a Second Amendment to the Abbott Point of Care Agreement dated November 11, 2022, effective as of August 5, 2024; and
WHEREAS, following execution of the Second Amendment, Abbott Laboratories Inc. identified an internal error regarding pricing terms (specifically regarding CHEM8+) included in that Second Amendment; and
WHEREAS, the parties agree the CHEM8+ pricing during August 5, 2024 through this Amendment Effective Date of this Third Amendment, is \$12.86; and
WHEREAS, the parties now wish to clarify and update the pricing terms to reflect their mutual intent and to supersede the relevant provisions of the Second Amendment with the terms set forth herein, as well as extend the term period of the Agreement.

A. The Price Exhibit to the Agreement (included in Amendment if checked) shall be superseded and replaced with the attached, updated Price Exhibit, with the following changes:

- 1. Product Addition(s)
- 2. Purchase Commitment Change(s)
- 3. Price Per Test Change(s)

B. The Alinity SALE Price Exhibit to the Agreement (included in the Amendment if checked) shall be superseded and replaced with the attached, updated SALE Price Exhibit, with the following changes:

- 1. Product Addition(s)

C. The Parties hereby execute the second renewal option year and extend the Contract Term of the Agreement through June 30, 2026.

D. The parties agree to add the i-STAT hs-Tnl Product list number 09P81-25, to this Agreement. The Purchase Commitment for i-STAT hs-Tnl shall become effective January 1, 2026. The pricing for the i-STAT hs-Tnl Product shall be outlined in the table below. Following the last date outlined in the table below, the Product pricing for i-STAT hs-Tnl shall be subject to the terms and conditions in Section G.

Effective Date	Price per cartridge
Amendment Effective Date – March 30, 2026	\$12.51
March 31, 2026 – March 30, 2027	\$13.13
March 31, 2027 – March 30, 2028	\$13.79

E. The parties agree that the following Products shall be automatically removed from the Agreement effective October 1, 2025:

List Number	Product Description
05P58-25	BHCG Cartridge
03P90-25	cTnl Cartridge

2. **Miscellaneous**

All terms and conditions set forth in the Agreement that are not amended hereby shall remain in full force and effect. This Amendment shall be governed by and construed in accordance with the substantive law as defined in the Agreement. This Amendment may be executed in counterparts, each of which shall be deemed an original, but all of which will constitute one and the same instrument. This Amendment is the product of both of the parties hereto and, in the event of a dispute over its interpretation, the language of this Amendment will not be construed against one party in favor of the other. This Amendment, together with the Agreement, constitutes the entire agreement between such parties pertaining to the subject matter hereof and merges all prior negotiations and drafts of the parties with regard to the transactions contemplated herein. As of the Amendment Effective Date, any reference to the Agreement shall be deemed to refer to the Agreement as amended by this Amendment. This Amendment is only complete and in effect if accepted and signed by a duly authorized signatory from Abbott Laboratories Inc., Contracting and Pricing, D-850, AP52, 200 Abbott Park Road, Abbott Park, IL 60064-6214. Any proposal or documents approved by anyone other than a duly authorized signatory for Abbott shall not be considered valid and binding on Abbott.

SEP 09 2025 18:7

AMENDMENT

ABBOTT LABORATORIES INC., D-850, AP52, 200 ABBOTT PARK ROAD, ABBOTT PARK, ILLINOIS 60064-6214

IN WITNESS WHEREOF, the parties, through their authorized representatives, have executed this Amendment including any attached Exhibit(s) as of the Amendment Effective Date.

CUSTOMER:

ABBOTT LABORATORIES INC.

Signature/Date:



V. MANUEL PEREZ SEP 09 2025

Title:

CHAIR, BOARD OF SUPERVISORS

DocuSigned by:



Signature/Date:

9A0E7157945548A...

Title:

Manager, Contracting & Pricing

ATTEST:

KIMBERLY A. RECTOR

Clerk of the Board

By:

Deputy



APPROVED AS TO FORM:

Minh C. Tran
County Counsel

Esen Sainz

By:

Name: **Esen Sainz**

Deputy County Counsel

Dated: **08/04/2025**

SEP 09 2025 18.1











Abbott Labs - Agreement - 3rd Amd - 7.22.25 - VENDOR Signed

Final Audit Report

2025-08-05

Created:	2025-07-24
By:	Laura Myers (L.Myers@ruhealth.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAWQ0CZs_3JsSIKIUObYIOjfq8YJsCf8p9

"Abbott Labs - Agreement - 3rd Amd - 7.22.25 - VENDOR Signed" History

-  Document created by Laura Myers (L.Myers@ruhealth.org)
2025-07-24 - 6:00:40 PM GMT- IP address: 158.61.14.30
-  Document emailed to dresparza@rivco.org for signature
2025-07-24 - 6:01:51 PM GMT
-  Email viewed by dresparza@rivco.org
2025-07-24 - 6:08:27 PM GMT- IP address: 104.47.64.254
-  Document signing delegated to esainz@rivco.org by dresparza@rivco.org
2025-07-24 - 6:09:24 PM GMT- IP address: 158.61.14.12
-  Document emailed to esainz@rivco.org for signature
2025-07-24 - 6:09:24 PM GMT
-  Email viewed by esainz@rivco.org
2025-07-24 - 6:16:38 PM GMT- IP address: 104.47.64.254
-  Document signing delegated to esainz@rivco.org by dresparza@rivco.org
2025-08-04 - 5:53:47 PM GMT- IP address: 158.61.6.1
-  Document emailed to esainz@rivco.org for signature
2025-08-04 - 5:53:48 PM GMT
-  Email viewed by esainz@rivco.org
2025-08-04 - 8:01:16 PM GMT- IP address: 18.210.62.231
-  Email viewed by esainz@rivco.org
2025-08-04 - 8:35:30 PM GMT- IP address: 54.147.34.210

 Signer esainz@rivco.org entered name at signing as Esen Sainz

2025-08-05 - 0:43:12 AM GMT- IP address: 158.61.14.12

 Document e-signed by Esen Sainz (esainz@rivco.org)

Signature Date: 2025-08-05 - 0:43:15 AM GMT - Time Source: server- IP address: 158.61.14.12

 Agreement completed.

2025-08-05 - 0:43:15 AM GMT



Abbott

POINT OF CARE PRICE EXHIBIT

SALE

ABBOTT LABORATORIES INC., D-850, AP52, 200 ABBOTT PARK ROAD, ABBOTT PARK, ILLINOIS 60064-6214

Shipping Address ("Customer"):		Billing Address:	
Ship to Name	THE COUNTY OF RIVERSIDE, RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER	Bill to Name	THE COUNTY OF RIVERSIDE, RIVERSIDE UNIVERSITY HEALTH SYSTEM MEDICAL CENTER
Address	26520 CACTUS AVE FISCAL ACCOUNTS PAYABLE	Address	26520 CACTUS AVE FISCAL ACCOUNTS PAYABLE
City, State, ZIP	MORENO VALLEY CA 92555-3911	City, State, ZIP	MORENO VALLEY CA 92555-3911
Customer Number (s)	50434430	Phone	
National Account Affiliation	Preferred	Sales Rep / Territory	Sheila Strayer / RWCDC
Customer Point of Contact			

PRODUCTS

i-STAT Cartridges

Description	List #	Annual Volume	Price per Cartridge	Purchase Commitment	Quarterly Volume
CG4+	03P85-25	12,000	\$8.28	\$99,360.00	3,000
CG4+	03P85-51		\$8.28		
Creatinine	03P84-25	400	\$6.53	\$2,612.00	100
CG8+	03P88-25	1,000	\$11.98	\$11,980.00	250
CHEM8+	09P31-26	22,600	\$12.02	\$271,652.00	5,650
ACTk	03P87-25	300	\$8.00	\$2,400.00	75
ACTc	03P86-25		\$8.00		
PTPlus	03P89-50	400	\$9.13	\$3,652.00	100
cTnl	03P90-25		\$12.51		
hs-Tnl Cartridge	09P81-25	24,380	\$12.51	\$304,993.80	6,095
β-hCG	05P58-25		\$10.55		
		61,080		\$696,649.80	

STAT Alinity Cartridges

Description	List #	Annual Volume	Price per Cartridge	Purchase Commitment	Comment
TBI Plasma*	04X64-25		\$50.00		
TBI*	03S09-25		\$50.00		

*For use with i-STAT Alinity Analyzer only.

CALIBRATORS & CONTROLS

Description	List #	Price
Calibration Verification	06F15-01	\$54.76
Level 1 Aqueous Controls	06F12-01	\$36.99
Level 2 Aqueous Controls	06F13-01	\$36.99
Level 3 Aqueous Controls	06F14-01	\$36.99
Level 1 Coagulation Control	06P17-15	\$84.70
Level 2 Coagulation Control	06P17-16	\$84.70
cTnl Control Level 1: (6 x 1.0mL)	06P17-09	\$219.62
cTnl Control Level 2: (6 x 1.0mL)	06P17-10	\$219.62
cTnl Control Level 3: (6 x 1.0mL)	06P17-11	\$219.62
cTnl Calibration Verification Kit: (3x2x1.0mL)	06P17-12	\$219.62
TriControls Control Level 1	05P71-01	\$33.22
TriControls Control Level 2	05P72-01	\$33.22
TriControls Control Level 3	05P73-01	\$33.22
TriControls Cal Verification Set Levels 1-5	05P70-01	\$66.43
CHEM8+ Level 1b Calibration Verification	06F12-14	\$36.99
BNP Control Level 1	06P17-05	\$219.62
BNP Control Level 2	06P17-06	\$219.62
BNP Control Level 3	06P17-07	\$219.62
BNP Control Tri Level	06P17-08	\$219.62
CK-MB Control Level 1	06P17-01	\$219.62
CK-MB Control Level 2	06P17-02	\$219.62
CK-MB Control Level 3	06P17-03	\$219.62
CK-MB Control Tri Level	06P17-04	\$219.62
b-hCG Control Level 1	02R29-01	\$219.62
b-hCG Control Level 2	02R29-02	\$219.62

b-hCG Control Level 3	02R29-03	\$219.62
b-hCG Calibration Verification	05P59-04	\$219.62
i-STAT PTPlus L1 Control	06P17-17	\$90.07
i-STAT PTPlus L2 Control	06P17-18	\$90.07
i-STAT TBI Cal Ver Set	06P17-24	\$595.00
i-STAT TBI Control L1	06P17-25	\$595.00
i-STAT TBI Control L3	06P17-26	\$595.00
hs-TnI Control Lvl 1	06P17-21	\$297.00
hs-TnI Control Lvl 2	06P17-22	\$297.00
hs-TnI Control Lvl 3	06P17-23	\$297.00
hs-TnI Cal Ver Set	06P17-20	\$297.00